



T&DWorld™

SEPTEMBER 2018

tdworld.com

BUYERS 2019 GUIDE

MEYER

Transmission Excellence



Meyer Utility Structures is the transmission industry's premier provider of engineered solutions. For sixty years, we have pioneered solutions to some of the transmission industry's most complex challenges.



**TRINITY
MEYER**
UTILITY STRUCTURES

www.TrinityMeyer.com

800.501.0962

ISO 9001:2008

MEYER

**60
YEARS**

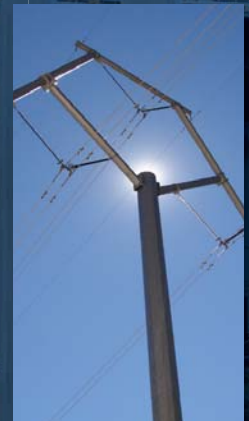
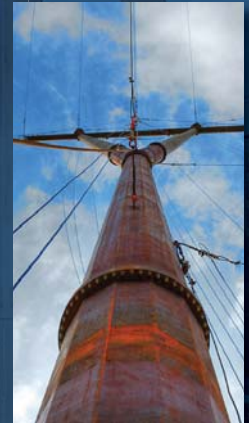
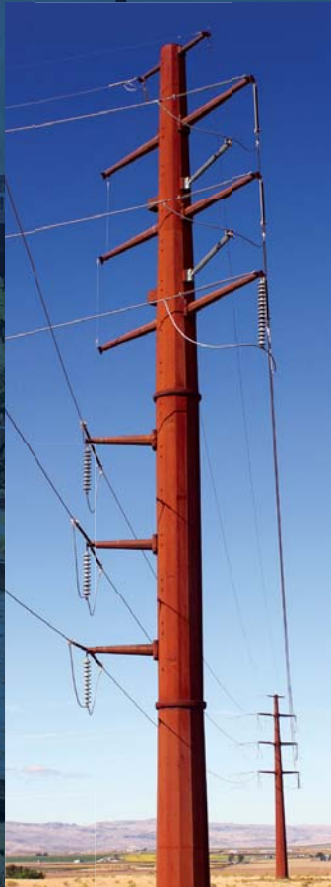
Meyer Utility Structures is celebrating sixty years of leadership in the design and manufacturing of transmission structures.

We were the first to use steel for tubular transmission poles, the first to use corrosion-resistant weathering steel, the first to utilize full-scale vertical testing, and the first to develop wood-equivalent steel poles.

Our team of highly experienced in-house engineers have helped author many of today's industry standards and specifications. Engineered solutions for voltages up to 765kV are designed with our proprietary Decant software and validated through years of comprehensive full-scale structural testing.

Innovations, such as our patented QuickPin® Arm Connection and QuickPier™ Adapter, reduce total installation time and cost, and promote our commitment to reduce the environmental impact of transmission lines.

We are the pioneers, experts, and innovators of tubular steel transmission solutions and the best choice for your transmission structure needs.



To learn more about the Meyer tradition, contact your local Meyer sales representative at www.TrinityMeyer.com or 800-501-0962



Digital Edition Copyright Notice

The content contained in this digital edition (“Digital Material”), as well as its selection and arrangement, is owned by Informa and its affiliated companies, licensors, and suppliers, and is protected by their respective copyright, trademark and other proprietary rights.

Upon payment of the subscription price, if applicable, you are hereby authorized to view, download, copy, and print Digital Material solely for your own personal, non-commercial use, provided that by doing any of the foregoing, you acknowledge that (i) you do not and will not acquire any ownership rights of any kind in the Digital Material or any portion thereof, (ii) you must preserve all copyright and other proprietary notices included in any downloaded Digital Material, and (iii) you must comply in all respects with the use restrictions set forth below and in the Informa Privacy Policy and the Informa Terms of Use (the “Use Restrictions”), each of which is hereby incorporated by reference. Any use not in accordance with, and any failure to comply fully with, the Use Restrictions is expressly prohibited by law, and may result in severe civil and criminal penalties. Violators will be prosecuted to the maximum possible extent.

You may not modify, publish, license, transmit (including by way of email, facsimile or other electronic means), transfer, sell, reproduce (including by copying or posting on any network computer), create derivative works from, display, store, or in any way exploit, broadcast, disseminate or distribute, in any format or media of any kind, any of the Digital Material, in whole or in part, without the express prior written consent of Informa. To request content for commercial use or Informa’s approval of any other restricted activity described above, please contact the Reprints Department at (877) 652-5295. Without in any way limiting the foregoing, you may not use spiders, robots, data mining techniques or other automated techniques to catalog, download or otherwise reproduce, store or distribute any Digital Material.

NEITHER Informa NOR ANY THIRD PARTY CONTENT PROVIDER OR THEIR AGENTS SHALL BE LIABLE FOR ANY ACT, DIRECT OR INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR ACCESS TO ANY DIGITAL MATERIAL, AND/OR ANY INFORMATION CONTAINED THEREIN.

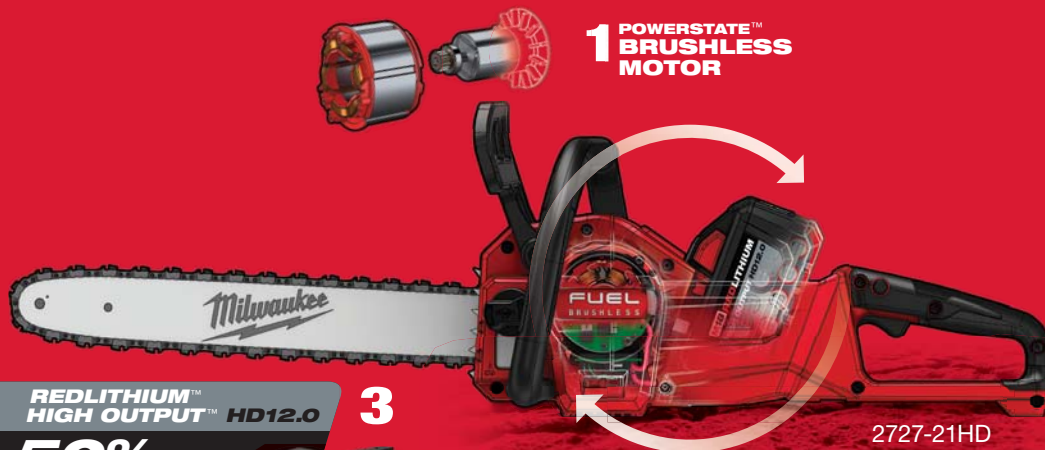
THE NEXT BREAKTHROUGH IS HERE

Milwaukee®

M18 FUEL™

DRIVEN TO OUTPERFORM.™

16" CHAINSAW



REDLITHIUM™ HIGH OUTPUT™ HD12.0

50%
MORE POWER
& RUNS COOLER
vs REDLITHIUM™ HD



FITS M18™ TOOLS



2 REDLINK PLUS™ INTELLIGENCE

POWER
TO CUT
HARDWOODS

FASTER
THAN
GAS

UP TO
25 UTILITY POLE
CUTS
PER CHARGE

M18 FUEL™ is engineered for the most demanding tradesmen in the world. Delivering unrivaled performance in a compact structure, all M18 FUEL™ products feature three MILWAUKEE® exclusive innovations — the POWERSTATE™ Brushless Motor, REDLITHIUM™ Battery Pack and REDLINK PLUS™ Intelligence Hardware and Software — that deliver unmatched power, run-time and durability. Simply put, the M18 FUEL™ 16" Chainsaw offers linemen a solution that delivers the performance of a small gas engine with the benefits of cordless, all on the M18™ Battery platform.

milwaukeetool.com/m18fuel

M18

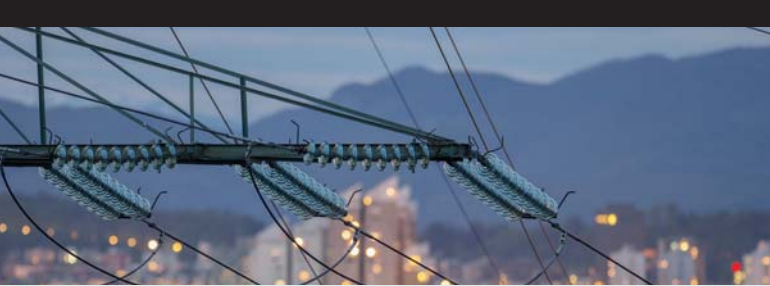
PERFORMANCE DRIVEN
TRADE FOCUSED
SYSTEM WIDE



CONTENTS

SEPTEMBER 2018

Vol. 70



Introduction

T&D World presents the 51st issue of its annual Buyers Guide. This comprehensive directory and reference guide is designed to help you meet your purchasing needs for the upcoming year and reach hundreds of suppliers of transmission and distribution equipment.

Please mention the *T&D World* 2019 Buyers Guide when contacting manufacturers, suppliers and representatives.

4 2019 Calendar of Events

6 Industry Associations

9 Manufacturers & Suppliers Index

An alphabetical listing of companies that includes addresses, telephone numbers and sales contacts. Advertisers are identified by bold type and advertisement page references, and some advertisers have listed their regional sales offices.

33 Products & Services Index

An alphabetical listing of products, materials and services with addresses and telephone numbers for associated companies.

188 Automation & Information Technology Index

An alphabetical listing of products, materials and services with addresses and telephone numbers for associated companies.

201 Manufacturers' Representatives Index

An alphabetical listing by state of manufacturers' representatives.

208 Advertisers Index



tdworld.com

Executive Director, Content	Karen Field	Karen.Field@informa.com
Technology Editor	Vito Longo	vlongo@tdworld.com
Senior Managing Editor	Emily Saarela	esaarela@tdworld.com
International Editor	Gerry George	gerrygeorge1@btinternet.com
Online Editor	Nikki Chandler	nchandler@tdworld.com
Field Editor	Amy Fischbach	afischbach@tdworld.com
Art Director	Susan Lakin	Susan.Lakin@informa.com
Brand Manager/Publisher	David Blaza	David.Blaza@informa.com
Associate Publisher	Steve Lach	Steve.Lach@informa.com
Eastern U.S. Sales	Matt Wintringham	Matt.Wintringham@informa.com
Account Manager	Eric Hughey	Eric.Hughey@informa.com
Director of Marketing	Angie Gates	Angie.Gates@informa.com
Ad Production Manager	Julie Gilpin	Julie.Gilpin@informa.com
Classified Production Designer	Linda Sargent	Linda.Sargent@informa.com
Marketing Campaign Manager	Sonja Trent	Sonja.Trent@informa.com
Group President	Paul Miller	Paul.Miller@informa.com

Member, American Business Media



Member, Missouri Association of Publication



SUBSCRIPTION RATES: Free and controlled circulation to qualified subscribers. Non-qualified persons may subscribe at the following rates: U.S.: 1 year, \$105.00; 2 years, \$179.00. Canada: 1 year, \$130.00; 2 years, \$239.00. Outside U.S. and Canada: 1 year, \$160.00; 2 years, \$289.00.

For subscriber services or to order single copies, write to *T&D World*, P.O. Box 2100, Skokie, Illinois 60076-7800 U.S.; call 866-505-7173 (U.S.) or 847-513-6022 (Outside U.S.), e-mail twcs@pbsub.com or visit www.tdworld.com.

ARCHIVES AND MICROFILM: This magazine is available for research and retrieval of selected archived articles from leading electronic databases and online search services, including Factiva, LexisNexis and Proquest. For microform availability, contact National Archive Publishing Co. at 800-521-0600 or 734-761-4700, or search the Serials in Microform listings at napubco.com.

REPRINTS: To purchase custom reprints or e-prints of articles appearing in this publication, contact Wright's Media at 877-652-5295 or informa@wrightsmedia.com.

PHOTOCOPIES: Authorization to photocopy articles for internal corporate, personal or instructional use may be obtained from the Copyright Clearance Center (CCC) at 978-750-8400. Obtain further information at copyright.com.

PRIVACY POLICY: Your privacy is a priority to us. For a detailed policy statement about privacy and information dissemination practices related to Informa products, please visit our website at www.informa.com.

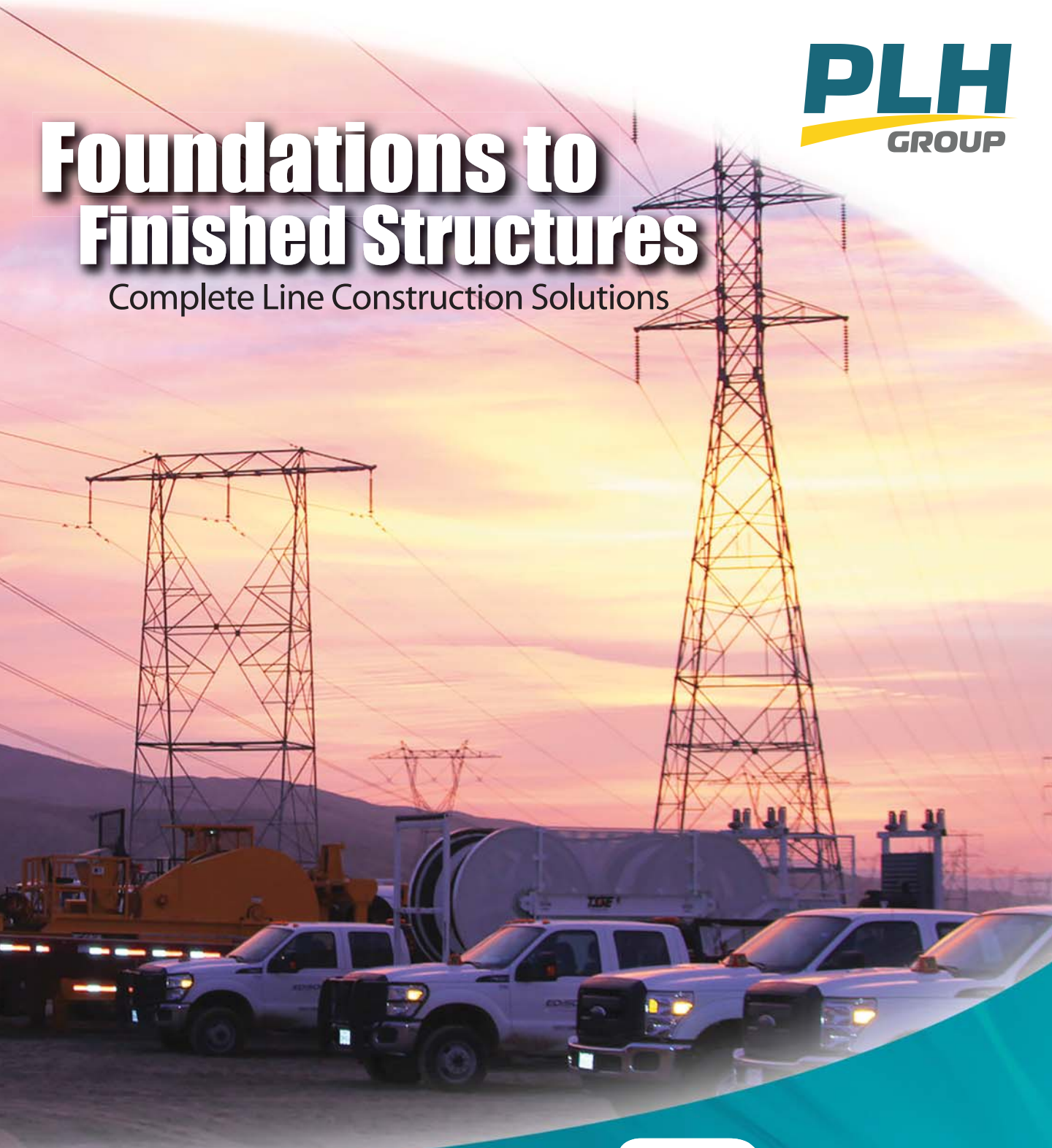
CORPORATE OFFICE: Informa Media Inc., 605 Third Avenue, New York, NY 10158 U.S.; www.informa.com.

An Informa business.

Copyright © 2018 Informa Business Media Inc. All rights reserved.

Foundations to Finished Structures

Complete Line Construction Solutions



PLH Group companies provide comprehensive construction and maintenance services for electrical substation and transmission and distribution systems up to and including 500kV. Our primary focus is overhead high-voltage transmission line construction and maintenance for major utilities, regional cooperatives, municipalities and renewable energy developers.

Contact PLH Group at plhgroupinc.com or 214.272.0500 to see how we can make a difference on your next project.

7 Business units ready to safely tackle your most challenging projects			
1,000	1,500	2,000	20,000
Miles of cable pulled for transmission and distribution projects	Highly trained utility construction experts	Pieces of specialized utility construction equipment	Transmission and distribution poles installed

2019 Calendar of Events

January

Jan. 28-30: International LiDAR Mapping Forum, Denver, Colorado, U.S., (303) 332 5407; www.lidarmap.org

February

Feb. 5-7: DistribuTECH Conference & Exhibition, New Orleans, Louisiana, U.S., (918) 831-9160; www.distributech.com

Feb. 25-27: APPA 2019 Legislative Rally, Washington, D.C., U.S., (202) 467-2900; www.appanet.org

Feb. 25-27: Energy, Utility & Environment Conference 2019, San Diego, California, U.S., (520) 615-3535; www.euec.com

March

March 10-13: National Rural Electric Cooperative Association Annual Meeting & Expo, Orlando, Florida, U.S., (703) 907-5695; www.electric.coop

March 10-13: TechAdvantage Conference & Expo, Orlando, Florida, U.S., (703) 907-6101; www.techadvantage.org

March 14-16: National Utility Contractors Association 2019 Annual Convention, Naples, Florida, U.S., (703) 358-9300; www.nuca.com

March 15-20: Power & Communications Contractors Association 2019 Convention, Saint Kitts, West Indies, (703) 212-7734; www.pccaweb.org

March 19-20: CEATI International Industry Conference, Tucson, Arizona, U.S.; www.ceati.com

March 20-21: GLOBALCON Energy, Power & Facilities Management Strategies & Technologies, Boston, Massachusetts, U.S., (770) 447-5083 x226; www.globalconevent.com

March 24-28: Corrosion 2019, Nashville, Tennessee, U.S., (281) 228-6263; www.nace.org

March 31-April 3: American Public Power Association Engineering & Operations Technical Conference, Raleigh, North Carolina, U.S., (202) 467-2903; www.appanet.org

April

April 7-12: 86th International Conference of Doble Clients, Boston, Massachusetts, U.S., (617) 926-4900; www.doble.com

April 1-5: Energy Hannover Fair, Hannover, Germany, (609) 987-1202; www.hannovermesse.de

April 24-26: Utility Energy Forum, Cambria, California, U.S.; www.utilityforum.org

May

May 8-10: Electric Operations Technical & Leadership Summit, Springfield, Illinois, U.S., (651) 289-9600 x105; www.meenergy.org

May 18-21: Institute of Industrial Engineers Annual Conference 2019, Orlando, Florida, U.S., (770) 449-0460; www.iise.org

May 19-22: 2019 North American Snow Conference, Salt Lake City, Utah, U.S., (800) 848-2972 x5241; www2.apwa.net

May 19-23: Lightfair International Trade Show & Conference, Philadelphia, Pennsylvania, (404) 220-2220; www.lightfair.com

May 19-23: 24th Annual Utility Supply Management Alliance Conference, Scottsdale, Arizona, U.S., (913) 207-0502; www.usma-conference.com

May 20-22: Rocky Mountain Electrical League Spring Management, Engineering and Operations Conference, Phoenix, Arizona, U.S., (303) 865-5544; www.rmेल.org

June

June 2-5: Electric Utility Fleet Managers Conference, Williamsburg, Virginia, U.S., (757) 220-1795; www.eufmc.com

June 3-6: CIRED, Madrid, Spain; www.cired-2019.org

June 7-12: American Public Power Association National Conference, Austin, Texas, U.S., (202) 467-2941; www.publicpower.org

June 9-12: Edison Electric Institute Annual Convention & Expo, Philadelphia, Pennsylvania, U.S., (202) 508-5535; www.eei.org

June 24-27: ESMO 2019, Columbus, Ohio, U.S., e.surmanis@pdc-cables.com; ieee-esmo.com

June 26-28: Southeastern Electric Exchange Annual Conference and Trade Show, Washington, D.C., U.S., (404) 233-1188; www.theexchange.org

TBD: Asian Utility Week, Kuala Lumpur, Malaysia, +65 6590 3970; www.asian-utility-week.com

July

July 17-21: National Society of Professional Engineers Annual Meeting, Kansas City, Missouri, U.S., (703) 684-2800; www.nspe.org

August

Aug. 4-8: IEEE PES 2019 General Meeting, Atlanta, Georgia, U.S.; (732) 562 3883; www.pes-gm.org

September

Sept. 8-11: 2019 PWX Public Works Expo, Seattle, Washington, U.S., (816) 595-5241; www.apwa.net

Sept. 14-17: National Electrical Contractors Association Convention and Trade Show, Las Vegas, Nevada, U.S., (301) 215-4507; www.necaconvention.org

TBD: Utility Purchasing Management Group's Educational Conference, Detroit, Michigan, U.S.; www.upmg.org

October

Oct. 1-3: 2019 International Construction and Utility Equipment Exposition (ICUEE), Louisville, Kentucky, U.S., (414) 298-4144; www.icuee.com

Oct. 16-19: International Lineman's Rodeo & Expo, Overland Park, Kansas, U.S., (913) 967-1865; www.linemansrodeokc.com

INCREASES
AMR/AMI
ACCURACY



Thanks, Boss!

PROTECTION? *Ok.* PREVENTION! *Great!*

Before, we had to suit up to swap out a 480V or above meter. Now, with high-voltage out of the socket cabinet, we can work far more efficiently and safely.

PROTECTION—moon suit, helmet, gloves, boots, and glasses—is smart business. But 10-cycles of 20,000 amp fault current at 480V can unleash the energy of nearly a pound of TNT, clearly an injury waiting to happen!

PREVENTION is the answer. Lower the voltage and the potential for arc flash or blast is greatly reduced.

So, thank you for the TSTM low-voltage metering installs! Prevention beats protection!

- Create a safer work environment
- Better meet OSHA requirements
- Cut install and service time
- Reduce meter and service failures
- Reduce the need for 2-person team service calls
- Eliminate lost revenues



VT Pack™

The famous, original low-voltage solution available in many configurations.



FlexPack™

Click-in modules allow configuration based upon needs.

TSTM low-voltage metering products feature a 10-year guarantee against failure, including lightning strike!

Contact TSTM to learn more about prevention vs. protection.



TSTM
INCORPORATED

Industry Associations

The Aluminum Association

1400 Crystal Dr., Suite 430
Arlington, Virginia 22202 U.S.
(703) 358-2960; www.aluminum.org

American National Standards Institute

1899 L St. N.W., 11th Floor
Washington, D.C. 20036 U.S.
(202) 293-8020; www.ansi.org

American Public Power Association

2451 Crystal Dr., Suite 1000
Arlington, Virginia 22202 U.S.
(202) 467-2900; www.publicpower.org

American Public Works Association

1200 Main St., Suite 1400
Kansas City, Missouri 64105-2100 U.S.
(816) 472-6100; www.apwa.net

American Society for Engineering Management

200 Sparkman Dr., Suite 2
Huntsville, Alabama 35805 U.S.
(256) 503-8482; www.asem.org

American Society of Civil Engineers

1801 Alexander Bell Dr.
Reston, Virginia 20191-4400 U.S.
(800) 548-2723; www.asce.org

American Society of Mechanical Engineers

Two Park Ave.
New York, New York 10016-5990 U.S.
(973) 882-1170; www.asme.org

Associated Builders and Contractors Inc.

440 1st St. N.W., Suite 200
Washington, D.C. 20001 U.S.
(202) 595-1505; www.abc.org

Association of Edison Illuminating Companies

P.O. Box 2641
Birmingham, Alabama 35291-0992 U.S.
(205) 257-3839; www.aeic.org

Association of Energy Engineers

3168 Mercer Dr.
Atlanta, Georgia 30341 U.S.
(770) 447-5083; www.aeecenter.org

Association of Energy Services Professionals

15215 S. 48th St., Suite 170
Phoenix, Arizona 85044 U.S.
(480) 704-5900; www.aesp.org

Association of Equipment Manufacturers

6737 W. Washington St., Suite 2400
Milwaukee, Wisconsin 53214-5647 U.S.
(414) 272-0943; www.aem.org

Canadian Electricity Association

275 Slater St., Suite 1500
Ottawa, Ontario K1P 5H9 Canada
(613) 230-9263; www.electricity.ca

CEATI International

1010 Sherbrooke St. W., Suite 2500
Montreal, QC H3A 2R7 Canada
(514) 866-5377; www.ceati.com

CIGRE

21 rue d'Artois
75008 Paris, France
+33 1 53 89 12 90; www.cigre.org

CIRED

Rue des Homes, 1
B-4000 Liege, Belgium
+32 4 222 2946; www.cired.be

Edison Electric Institute

701 Pennsylvania Ave. N.W.
Washington, D.C. 20004-2696 U.S.
(202) 508-5000; www.eei.org

Electric Power Research Center

Iowa State University
1111 Coover Hall
Ames, Iowa 50011 U.S.
(515) 294-7678; <https://powerweb.ece.iastate.edu/welcome-to-the-electric-power-research-center/>

Electric Power Research Institute

3420 Hillview Ave.
Palo Alto, California 94304 U.S.
(650) 855-2121; www.epri.com

Electric Utility Fleet Managers Conference

P.O. Box 500
Williamsburg, Virginia 23187-0500 U.S.
(757) 220-1795; www.eufmc.com

Energy Association of Pennsylvania

800 N. Third St., Suite 205
Harrisburg, Pennsylvania 17102 U.S.
(717) 901-0600; www.energypa.org

Energy Council of the Northeast

264 South River Road, Suite 486
Bedford, New Hampshire 03110 U.S.
(603) 626-4602; www.ecne.org

Federal Energy Regulatory Commission

888 First St. N.E.
Washington, D.C. 20426 U.S.
(202) 502-6088; www.ferc.gov

GITA

1360 University Ave. W., Suite 455
St. Paul, Minnesota 55104 U.S.
(844) 447-4482; www.gita.org

Illuminating Engineering Society

120 Wall St., 17th Floor
New York, New York 10005-4001 U.S.
(212) 248-5000; www.ies.org

Institute of Electrical and Electronic Engineers

3 Park Ave., 17th Floor
New York, New York 10016-5997 U.S.
(212) 419-7900; www.ieee.org

Institute of Industrial & Systems Engineers

3577 Parkway Lane, Suite 200
Norcross, Georgia 30092 U.S.
(770) 449-0460; www.iienet.org

Instrument Society of America

67 T.W. Alexander Dr.
Research Triangle Park
North Carolina 27709 U.S.
(919) 549-8411; www.isa.org

Insulated Cable Engineers Association Inc.

P.O. Box 2694
Alpharetta, Georgia 30023 U.S.
www.icea.net

International Association of Electrical Inspectors

901 Waterfall Way, Suite 602
Richardson, Texas 75080-7702 U.S.
(972) 235-1455; www.iaei.org

Midwest ENERGY Association

7825 Telegraph Road
Bloomington, Minnesota 55438 U.S.
(651) 289-9600
www.midwestenergy.org

NACE International (The Corrosion Society)

15835 Park Ten Place
Houston, Texas 77084 U.S.
(281) 228-6200; www.nace.org

National Association of Energy Service Companies

1615 M St. N.W., Suite 800
Washington, D.C. 20036 U.S.
(202) 822-0950; www.naesco.org

ENERGIZING AMERICA

from Arkansas



Sediver USA – West Memphis, AR:

- State of the art Manufacturing Plant
- Cutting edge Center of Technical Expertise which operates as a leading testing, product development and training platform for the engineering High Voltage community catering to US utilities and the global T&D industry.

SEDIVER

Sediver, Your local Partner
for more than 50 years

info.usa@sediver.com
www.sediver.com

Industry Associations

National Association of Power Engineers Inc.

One Springfield St.
Chicopee, Massachusetts 01013 U.S.
(413) 592-6273
www.powerengineers.com

National Association of Regulatory Utility Commissioners

1101 Vermont Ave. N.W., Suite 200
Washington, D.C. 20005 U.S.
(202) 898-2200; www.naruc.org

National Electrical Contractors Association

3 Bethesda Metro Center, Suite 1100
Bethesda, Maryland 20814 U.S.
(301) 657-3110; www.necanet.org

National Electrical Manufacturers Association

1300 N. 17th St., Suite 900
Rosslyn, Virginia 22209 U.S.
(703) 841-3200; www.nema.org

National Rural Electric Cooperative Association

4301 Wilson Blvd.
Arlington, Virginia 22203-1860 U.S.
(703) 907-5500; www.nreca.org

National Society of Professional Engineers

1420 King St.
Alexandria, Virginia 22314-2794 U.S.
(703) 684-2800; www.nspe.org

National Utility Contractors Association

3925 Chain Bridge Road, Suite 300
Arlington, Virginia 22203 U.S.
(703) 358-9300; www.nuca.com

North American Electric Reliability Corporation

3353 Peachtree Road N.E.
Suite 600, North Tower
Atlanta, Georgia 30326 U.S.
(404) 446-2560; www.nerc.com

Northeast Public Power Association

200 New Estate Road
Littleton, Massachusetts 01460 U.S.
(978) 540-2200; www.neppa.org

Northwest Public Power Association

9817 N.E. 54th St., Suite 200
Vancouver, Washington 98662-6064 U.S.
(360) 254-0109; www.nwppa.org

Power & Communication Contractors Association

1908 Mt. Vernon Ave., 2nd Floor
Alexandria, Virginia 22301 U.S.
(703) 212-7734; www.pccaweb.org

Rocky Mountain Electrical League

6855 S. Havana St., Suite 430
Centennial, Colorado 80112 U.S.
(303) 865-5544; www.rmel.org

Solar Energy Industries Association

600 14th St. N.W., Suite 400
Washington, D.C. 20004 U.S.
(202) 682-0556; www.seia.org

Southeastern Electric Exchange

2970 Peachtree Road N.W., Suite 750
Atlanta, Georgia 30305 U.S.
(404) 233-1188; www.theexchange.org

Utilities Telecom Council

1129 20th St. N.W., Suite 350
Washington, D.C. 20036 U.S.
(202) 872-0030; www.utc.org

Western Energy Institute

1001 SW 5th Ave., Suite 325
Portland, Oregon 97204 U.S.
(503) 231-1994; www.westernenergy.org



Videos that will help you work faster and smarter in the field
www.tdworld.com/td-how

CONTENT POWERED BY

FOUNDING SPONSOR  BURNS
MCDONNELL

 G&W
Engineered to order. Built to last.

 BMK Corporation

OMICRON 

 LINDSEY

THE POWER OF ONE

As a team of entities operating with the efficiencies of one, powerful company, Quanta Services has the knowledge and expertise that make us the leading integrated infrastructure solutions provider in the industries we serve.

713.629.7600

www.QuantaServices.com



The Quanta Family of Companies

Allteck Line Contractors
Brink Constructors, Inc.
Can-Fer Utility Services
Crux Subsurface, Inc.
Dashiell Corporation
Hargrave Power
Irby Construction
J.C.R. Utility Construction Co.
J.W. Didado Electric
M. J. Electric, LLC
North Houston Pole Line
PAR Electrical Contractors, Inc.
Potelco, Inc.
Probst Electric
Quanta Energized Services
Quanta Technology
Quanta Utility Engineering Services
Realtime Utility Engineers
Service Electric Company
Summit Line Construction
Sumter Utilities, Inc.
Valard Construction

EMERGENCY RESTORATION

As North America's largest contractor, Quanta Services can mobilize emergency response crews from all fifty states and Canada within hours at the first sign of trouble.

Manufacturers & Suppliers
2018 Buyers Guide



THE QUANTA FAMILY OF COMPANIES

Allteck Line Contractors

Hargrave Power

JCR Utility Construction

North Houston Pole Line

Probst Electric

Summit Line Construction

Brink Constructors, Inc.

InfraSource

J.W. Didado Electric

PAR Electrical Contractors, Inc.

Quanta Utility Engineering Services

Sumter Utilities

Can-Fer Utility Services

Irby Construction

M. J. Electric, LLC

Potelco, Inc.

Service Electric Company

Valard Construction

713.629.7600
www.QuantaServices.com



A

ABB Inc
 100 Distribution Cir
 Mt Pleasant, PA 15666
 Bart Gaskey/Aftab Khan..... 724-696-1378
 800-435-7365; Fax: 724-696-1379
 Web: www.abb.com/highvoltage

Advanced Test Equipment Rentals
 10401 Roselle St
 San Diego, CA 92121 858-558-6500
 888-554-2832; Fax: 858-558-6570
 E-mail: rentals@atecorp.com
 Web: www.atecorp.com

CA - AEMC Instruments
 Napa, CA 94559
 John Olobri, Sls/Mktg Dir..... 508-698-5654
 E-mail: mrantil@aemc.com



AZ - AEMC Instruments
 Casa Grande, AZ 85122
 John Olobri, Sls/Mktg Dir..... 508-698-5618
 E-mail: tcowgill@aemc.com



PA - AEMC Instruments
 Willow Grove, PA 19090
 Mitch Fedie • Steve Myers • Ray Dauria
 •Regan Meyer • Brent Richardson
 • Charley Patterson,
 Managing Ptnr & Princpl Rec, Marketing Manager,
 NA Field Marketing Manager..... 508-698-5655
 E-mail: mgutekunst@aemc.com

OH - AEMC Instruments
 Dayton, OH 45440
 John Olobri, Sls/Mktg Dir..... 508-698-5649
 E-mail: bmckinley@aemc.com



FL - AEMC Instruments
 Orlando, FL 32828
 John Olobri, Sls/Mktg Dir..... 508-698-5650
 E-mail: cdugas@aemc.com



TX - AEMC Instruments
 Lantana, TX
 John Olobri, Sls/Mktg Dir..... 508-698-5652
 E-mail: dcain@aemc.com



IL - AEMC Instruments
 Orland Hills, IL 60487
 John Olobri, Sls/Mktg Dir..... 508-698-5651
 E-mail: gvlachos@aemc.com



AEMC Instruments
 200 Foxborough Blvd
 Foxborough, MA 02035
 John Olobri, Sls/Mktg Dir..... 508-698-2115
 800-343-1391; Fax: 508-698-2118
 E-mail: sales@aemc.com
 Web: www.aemc.com



See our Ad on Page 109

Air2 - A PLH Group Company
 One Texas Station Ct, Ste 325
 Timonium, MD 21093
 Sunita Khorana, Pres..... 410-560-5620
 866-776-AIR2
 E-mail: info@air2.com
 Web: www.air2.com

Albarrie
 85 Morrow Rd
 Barrie, ON L4N 3V7
 Carla Smiderle, Sr Project Mgr..... 705-737-0551
 866-269-8275; Fax: 705-737-4044
 E-mail: carla_smiderle@albarrie.com
 Web: www.sorbwebplus.com

Tradenames: SorbWeb Plus

Allied Industrial Marketing Inc
 - Power Quality Specialists
 W62 N248 Washington Ave, Ste 209
 Cedarburg, WI 53012
 Susan Houdek, VP 262-618-2403
 Fax: 262-618-2303
 E-mail: info@alliedindustrialmarketing.com
 Web: www.alliedindustrialmarketing.com

American Electrical Testing Co
 25 Forbes Blvd, Ste 1
 Canton, MA 02021
 Charles Blizzard, Pres 781-821-0121
 800-992-3826; Fax: 781-821-0771
 E-mail: info@aetco.us
 Web: www.aetco.us

American Lighting and Signalization
 11639 Davis Creek Rd E
 Jacksonville, FL 32256
 James Hardiman, Senior VP 904-886-4300
 877-884-5426; Fax: 904-886-4422
 E-mail: signals-lights@utilicon.com
 Web: www.utilicon.com/als.htm

American Polywater Corporation
 11222 60th Street North
 Stillwater, MN 55082 651-430-2270
 800-328-9384
 E-mail: support@polywater.com
 Web: www.polywater.com

Tradenames: Polywater® • BonDuit® • InstaGrout™
 • UPR™ • SpliceMaster™ • Polywater FST™

American Wire Group Inc
 2875 NE 191st St, Ste 305
 Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215
 Fax: 954-455-9886
 E-mail: sales@buyawg.com
 Web: www.buyawg.com

See our Ad on Page 47

Amprical
 4 Sanctuary Blvd, Ste 100
 Mandeville, LA 70471
 Dave Mitchell, Natl Sls Mgr 985-789-6726
 Fax: 985-809-5250
 E-mail: dmitchell@amprical.com
 Web: www.amprical.com



Anderson by Hubbell Power Systems
 1615 Moores St
 Leeds, AL 35094
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com
 Web: www.hubbellpowersystems.com

Aqua-Tronics Inc

1760 Precision Dri
Idaho Falls, ID 83401
Kent Haddon, VP Oper Mgr 208-528-8875
Fax: 208-528-8877
E-mail: aquatron@aquatronics.com
Web: www.aquatronics.com

Arborchem Products Division

941 Nixon Dr
Mechanicsburg, PA 17055
Joe Lentz, VP 717-766-6661
Fax: 717-795-8234
E-mail: joelentz@arborchem.com
Web: www.arborchem.com

ArborMetrics Solutions

224 Thompson St, Ste 104
Hendersonville, NC 28792
Bob Richens, VP 828-685-1880
866-685-1880; Fax: 828-685-7935
E-mail: info@arbormetrics.com
Web: www.arbormetrics.com

ARDCO

6100 Hwy 90 W
New Iberia, LA 70560 800-332-7326
Fax: 337-233-7326
E-mail: info@ardco.net
Web: www.ardcomfg.com

Arkema Inc.

900 First Avenue
King of Prussia, PA 19406 610-205-7000
800-225-7788; Fax: 610-205-7913
E-mail: arkema.usph-general@arkema.com
Web: www.arkema-americas.com

AR Products LLC

3 Wingate Rd
Lexington, MA 02421
Mark Richardson, Bus Dev 781-862-7200
E-mail: info@arproducts.org
Web: www.arproducts.org

See our Ad on Pages 49 & 59

ASPEN

49 N San Mateo Dr
San Mateo, CA 94401
Patty Quintero 650-347-3997
Fax: 650-347-0233
E-mail: info@aspenninc.com
Web: www.aspenninc.com

Asplundh

708 Blair Mill Rd
Willow Grove, PA 19090
Patti Chipman, Mgr. Comm... 215-784-1390
800-248-8733; Fax: 215-784-1444
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

Asplundh Construction

708 Blair Mill Rd
Willow Grove, PA 19090
Greg Holman, Sr. VP 215-784-4124
877-884-5426; Fax: 215-784-4225
E-mail: asplundhconstruction.com
Web: www.utilityconstruction@utilicon.com

See our Ad on the Back Cover

Atlas Foundation Co

11730 Brockton Ln N
Osseo, MN 55369 763-428-2261
E-mail: www.atlasfoundation.com
Web: info@atlasfoundation.com

Auger Services - A PLH Group Company

524 W Hwy 30
Gonzales, LA 70737
Michael Cutrone, Pres 225-647-9233
E-mail: mcutrone@augerservices.com
Web: www.augerservices.com

AVO Training Institute Inc

4271 Bronze Way
Dallas, TX 75237
Melanie Farley, Natl Sls Mgr 214-331-7338
877-594-3156
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

B

Bal Seal Engineering

19650 Pauling
Foothill Ranch, CA 92610 949-460-2100
E-mail: sales@balseal.com
Web: www.balseal.com

Tradenames: Bal Spring™ • Bal Contact™ • Enforcer™

Barko Hydraulics, LLC

One Banks Avenue
Superior, WI 584880 715-395-6700
Fax: 715-392-3931
Web: www.barko.com

Basler Electric

12570 State Rte 143
Highland, IL 62249
Tom Harnetiaux, Sls Mgr 618-654-2341
Fax: 618-654-2351
E-mail: info@basler.com
Web: www.basler.com

Bay Shore Systems Inc

14206 N Ohio St
Rathdrum, ID 83858
Adam Minatre, VP 208-687-3311
888-569-3745; Fax: 208-687-4153
E-mail: adam@bayshoresystems.com
Web: www.bayshoresystems.com

BBC Fasteners Inc

4210 Shirley Ln
Alsip, IL 60803
Jim Dion, VP Sls 708-597-9100
800-323-1347; Fax: 708-597-0423
E-mail: sales@bbcfasteners.com

Tradenames: RUFF-GRIP Step Bolts®

See our Ad on Page 118



Behlman Electronics Inc

80 Cabot Ct
Hauppauge, NY 11788
Victor Gaspar, Sales Engineer 631-435-0410
800-874-6727; Fax: 631-951-4341
E-mail: sales@behلمان.com
Web: www.behلمان.com

Behlman Electronics has long been a leading manufacturer of DC-to-AC Inverters that provide clean power with the low-distortion sine wave inputs needed for reliable protection and operation of sensitive electronics in utility substations. Behlman also manufactures high-quality standard, modified-standard, custom and COTS power solutions, including AC power supplies, frequency converters, DC-DC, AC-DC, DC-AC, uninterruptible power supplies, the VPXtra® line of VPX/VME Power Supplies, and the IQCM Intelligent Chassis Manager. Behlman is a subsidiary of Orbit International Corp. www.behلمان.com

See our Ad on Page 11

Tradenames: Behlman Electronics, VPXtra

Black & Veatch, Power Business

11401 Lamar Ave
Overland Park, KS 66211
Allen Sneath, Dir Bus Dev 913-458-2000
E-mail: info@bv.com
Web: www.bv.com

BMK Corporation

4387 N Rider Trl
St Louis, MO 63045
Tim Kalinowski 888-290-7807
Fax: 314-344-3331
E-mail: tkalinowski@bmkcorporation.com
Web: www.bmkcorporation.com

Brenco Inc

PO Box 487
Ross, OH 45061
Bob Brennan, Pres 513-738-1808
800-247-5442; Fax: 513-738-1832
E-mail: sales@brenco-inc.com
Web: www.brenco-inc.com

Bronto Skylift
 47 Taft Vineland Rd
 Orlando, FL 32824
 Steve Starling, NA Sls Mgr.....352-895-1109
 E-mail: steve.starling@bronto.us
 Web: www.bronto.fi

Brooks Brothers Trailers
 141 Francis Drive
 Troy, MO 63379
 Steve Ginnings , Sls Mgr..... 636-462-1407
 Fax: 636-462-1408
 E-mail: info@brooksbrotherstrailers.com
 Web: www.brooksbrotherstrailers.com

Brooks Manufacturing Co
 2120 Pacific St
 Bellingham, WA 98229
 Zach Pelant, Reg Sls Mgr 360-733-1700
 Fax: 360-734-6668
 E-mail: zpelant@brooksmfg.com
 Web: www.brooksmfg.com

BTECH Inc
 10 Astro Pl
 Rockaway, NJ 07866
 Michael Phillips, NSM973-983-1120 ext 3
 800-506-9988; Fax: 973-983-1125
 E-mail: sales@email.btechinc.com
 Web: www.btechinc.com

Burndy
 47 E Industrial Park Dr
 Manchester, NH 03109..... 603-647-5000
 800-346-4175; Fax: 800-346-9826
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Burns & McDonnell Engineering Co Inc
 9400 Ward Pkwy
 Kansas City, MO 64114
 Amanda McNamara, Mktg Strategist
 816-822-3358
 Fax: 816-822-4386
 E-mail: mbeehler@burnsmcd.com
 Web: www.burnsmcd.com

See our Ad on Inside Back Cover

C
Carraro S.R.L.
 Paruzzaro, Italy
 Raffaella Carraro, Sls Mgr390322538060
 E-mail: info@carrarotecno.com
 Web: carrarotecno.com

Cargill Industrial Specialities
 9320 Excelsior Blvd
 Hopkins, MN 55343 800-842-3631
 E-mail: fr3fluid@cargill.com
 Web: www.envirottempfluids.com

CA - Stephens McCarthy & Associates
 3835 Cypress Dr, #206
 Novato, CA 94945
 Colleen Jackson, VP415-850-3114
 Fax: 415-897-8142
 E-mail: chris@sml-llc.com

Center Rock Inc.
 118 Schrock Drive
 Berlin, PA 15530
 Christen Fisher, LP Sales Eng 814-267-7100
 888-267-9004; Fax: 814-267-3841
 E-mail: cfisher@centerrock.com
 Web: www.centerrock.com

PA - Center Rock Inc.
 118 Schrock Drive
 Berlin, PA 15530
 Christen Fisher, LP Sales Eng 814-267-7100
 888-267-9004
 E-mail: info@centerrock.com
 Web: www.centerrock.com

Champion Equipment Co
 8140 E Rosecrans Ave
 Paramount, CA 90723
 Vincent Jue.....562-634-8180
 Fax: 562-634-1350
 E-mail: vjue@champion-equipment.com
 Web: www.champion-equipment.com



Chance by Hubbell Power Systems
 210 N Allen
 Centralia, MO 65240
 HPS Customer Service573-682-5521
 E-mail: hpsecs@hubbell.com
 Web: www.hubbellpowersystems.com

BEHLMAN AC TO DC

NOW, 25% MORE POWERFUL PLUS MORE PERFORMANCE FEATURES FOR SUBSTATION MONITORING

BEHLMAN INV-1200 Gen2 DC-AC INVERTER

The new Behlman INV-1200 Gen 2 is rated in Watts not VA. Instead of giving you 960 Watts at 0.8 pf and 840 Watts at 0.7 pf, you now get 1200 Watts at 55° C (133° F) with no derating

INV-1200 Gen 2 provide clean, regulated AC power from your batteries or other DC source. All have input circuit breakers, protector circuitry and LED indicators for DC present and Inverter OK. They are ideal for powering sensitive electronics that require clean low-distortion sine-wave inputs, such as those found in power substations and other mission-critical applications.

- 1200 Watts of AC Power
- Sine-wave output
- Low Power THD
- Unique overload protection
- Excellent line and load regulation
- Optional bypass and alarms
- <30 msec transfer time
- 3.5" high (2U) rack-mounted

ORBIT POWER GROUP
Behlman Electronics

60 YEARS EXPERIENCE

Proudly made in the U.S.A.

CERTIFIED ISO 9001 COMPANY

www.behlman.com ■ 1 631 435-0410 ■ sales@behlman.com

Charles Industries Ltd

5600 Apollo Dr
Rolling Meadows, IL 60008
Joe Burke, VP Sales..... 847-806-6300
Fax: 847-806-6321
E-mail: mktserv@charlesindustries.com
Web: www.charlesindustries.com

Cicame Energie by SICAME Group

5400 rue J-A Bombardier
Saint-Hubert, QC J3Z 1G8
Horatio Stanesco, Sales Mgr 450-679-7778
Fax: 450-679-9432
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Classic Connectors USA

382 Park Ave E
Mansfield, OH 44905
Chris Costanzo, Dir of Mktg & Comm ..800-269-1462
Fax: 800-311-9857
E-mail: info@classicconnectors.com
Web: www.classicconnectors.com

Tradenames: ClampStar • Classic Connectors USA

See our Ad on Page 63

Columbus McKinnon

205 Crosspoint Parkway
Getzville, NY 14068
Dale Pate, Dir of Sls & Strategic Mkts .800-888-0985
Fax: 716-689-5644
E-mail: sales@cmworks.com
Web: www.cmworks.com

Tradenames • Little Mule • Coffing Hoists • CM
• Dixie Industries • Columbus McKinnonIndustries

NY - Columbus McKinnon

205 Crosspoint Parkway
Getzville, NY 14068
Dale Pate, Dir of Sls & Strategic Mkts...800-888-0985
E-mail: sales@cmworks.com

Commonwealth Associates Inc

2700 W Argyle St
Jackson, MI 49202
Gary Bernstein, VP, Bus Dev 678-223-7030
Fax: 770-427-9768
E-mail: caiinfo@cai-engr.com
Web: www.cai-engr.com

Condux Tesmec Inc

145 Kingswood Dr, Ste 1, PO Box 668
Mankato, MN 56002-0668
Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
888-980-1209; Fax: 507-387-3855
E-mail: info@conduxtesmec.com
Web: www.conduxtesmec.com

See our Ad on Page 122

Connector Products Inc

5 Surrey Ln, PO Box 2516
Cinnaminson, NJ 08077
Don Janssen, Sls Mgr 856-829-9190
Fax: 856-829-9195
E-mail: info@connectorproducts.com
Web: www.connectorproducts.com

Critter Guard

1105 Lakeview
Columbia, MO 65201 573-256-2110
Fax: 573-303-5682
E-mail: sales@critterguard.org
Web: www.critterguard.org

Crux Subsurface Inc

4308 N Barker Rd
Spokane Valley, WA 99027
Scott Tunison, VP of Ops 509-892-9409
866-278-9782; Fax: 509-892-9408
E-mail: crux@cruxsub.com
Web: www.cruxsub.com

Dalian Hivolt Power System Co Ltd

No. 2804, 75 Huili Street
Ganjingzi District, Dalian, Lianing
Canning Zhao, Sls Mgr
..... +86 411 39573109 / 39565889
E-mail: canning@hivoltinsulators.com
Web: www.hivoltinsulators.com

See our Ad on Page 99

Dashiell Corp

12301 Kurland Dr, Ste 400
Houston, TX 77034
Dean Strickland, SVP Sls 718-558-6600
Fax: 713-558-6663
E-mail: dean.strickland@dashiell.com
Web: www.dashiell.com

The Davey Tree Expert Company

1500 N Mantua St
Kent, OH 44240
Brent Repenning, Exec VP ... 330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitysolutions.com

See our Ad on Page 181

D



DAIRYLAND ELECTRICAL INDUSTRIES

Dairyland Electrical Industries

PO Box 187
Stoughton, WI 53589
Greg McManis, Mktg..... 608-877-9900
Fax: 608-877-9920
E-mail: marketing@dairyland.com
Web: www.dairyland.com

Dairyland Electrical Industries has served the energy, corrosion, and electrical service industries since 1983, with innovative solid-state products for DC isolation, AC grounding, and lightning protection. Offering the first solid-state solutions to each of these markets, Dairyland's conservative designs lead to proven long life and maintenance-free operation. Industry proven products such as the Polarization Cell Replacement (PCR), Solid-State Decoupler (SSD) and the Over-voltage Protector (OVP and OVP2) line of products have become the preferred option around the world for solid-state decoupling devices.

Dairyland established the technology requirements for protective products in the industry and provides these important features:

- Fail-safe design
- Maintenance-free
- Independent laboratory testing and listing
- Products listed for hazardous locations
- Ratings that eclipse other technologies

Where electrical or other safety codes apply, Dairyland offers products that are independently tested and certified respected third parties.

DiGioia Gray & Associates

570 Beatty Rd
Monroeville, PA 15139
Paul Cass 412-372-4500
Fax: 412-372-1972
E-mail: info@digioiagray.com
Web: www.digioiagray.com

DIS-TRAN Steel LLC

4725 Hwy 28 E
Pineville, LA 71360
Mike Phillips, Mktg Mgr..... 318-448-0274
Fax: 318-445-4454
E-mail: michael.phillips@distran.com
Web: www.distransteel.com

See our Ad on Page 136

Diversified Products

1001 Webster Ave
Waco, TX 76706
Noah Gutierrez, Sls Mgr 254-757-1177
Fax: 254-757-1188
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Tradenames: Tradename(s): LineWise

MS - Southern Utility Sales

PO Box 816
Pass Christian, MS 39571-081
Noah Gutierrez, Sls Mgr 228-731-0305
E-mail: nickbealeusa@gmail.com

WA - Rohlinger

18832 Division Ave NE
 Suquamish, WA 98392
 Noah Gutierrez, Sls Mgr206-232-5485
 E-mail: mike@rohlinger.com
 Web: rohlinger.com

AZ - McAvoy & Mackham

16 Technology Dr, Ste 113
 Irvine, CA 92618
 Noah Gutierrez, Sls Mgr602-316-4839
 E-mail: steve@mcavoy-markham.com

CA - West Coast Utility Solutions

16332 Antioch St Unit 550
 Pacific Palisades, CA 90272
 Noah Gutierrez, Sls Mgr310-463-3269
 E-mail: chris.cole@wcusi.com

FL - Florida Utility Sales

Noah Gutierrez, Sls Mgr352-206-3566
 E-mail: chrisburns@floridautilitysales.com

KY - Saver Sales

121 Malabu Dr, Ste 9
 Lexington, KY 40503
 Noah Gutierrez, Sls Mgr859-492-3980
 E-mail: dan@saversales.com

NE - Evans, Lipka & Associates

1920 SW 6th Ave, Ste B
 Lincoln, NE
 Noah Gutierrez, Sls Mgr402-435-8282
 E-mail: mcook@evans-lipka.com

NM - Viking Utility Sales

Noah Gutierrez, Sls Mgr303-810-3182
 E-mail: tom@viking-sales.com

NV - McAvoy & Markham

16 Technology Dr, Ste 113
 Irvine, CA 92618
 Noah Gutierrez, Sls Mgr949-300-6076
 E-mail: john@mcavoy-markham.com

NY - LVA Sales

56 Harvester Ave
 Batavia, NY 14020
 Noah Gutierrez, Sls Mgr585-201-7040
 E-mail: bvalvo@lvasales.com
 Web: lvasales.com

Doble Engineering Co

85 Walnut St
 Watertown, MA 02472
 Elizabeth Aragao617-926-4900
 Fax: 617-926-0528
 E-mail: dobleinfo@doble.com
 Web: www.doble.com

Dur-A-Lift Inc

PO Box 31
 George, IA 51237
 Stan KorthalsLoren Top712-475-2804
 877-438-7254; Fax: 712-475-2809
 E-mail: sales@dur-a-lift.com
 Web: www.dura-a-lift.com

Dynamic Ratings

N56 W24879 N Corporate Cir
 Sussex, WI 53089
 Rob Schroeder, Strategic Acct Mgr ...262-746-1230
 Fax: 262-746-1232
 E-mail: sales@dynamicratings.com
 Web: www.dynamicratings.com

E

Eagle Eye Power Solutions, LLC

4031 W Kiehnau Ave
 Milwaukee, WI 53209
 Luke Walder, Sls Mgr
 877-805-3377
 877-805-3377; Fax: 414-962-3660
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

Eaton

1000 Eaton Blvd
 Beachwood, OH 44122440-523-4400
 800-386-1911
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Edison Power Constructors

- A PLH Group Company
 3450 N Higley Rd, Ste 101
 Mesa, AZ 85215
 Russell Smith, Pres602-910-6990
 866-827-9400
 E-mail: info@edisonpower.com
 Web: www.edisonpower.com

EDM International Inc

4001 Automation Way
 Fort Collins, CO 80525
 Samuel Jack, Dir of Sls & Mktg970-204-4001
 Fax: 970-204-4001
 E-mail: sjack@edmlink.com
 Web: www.edmlink.com

EDSCO Fasteners

2200 Worthington Dr
 Denton, TX 76207
 Don Searcy, Executive VP940-380-8000
 866-44EDSCO; Fax: 940-380-1118
 E-mail: sales@edsco.com
 Web: www.edsco.com

Electrical Consultants Inc

3521 Gabel Rd
 Billings, MT 59102
 Dick McComish, Pres406-259-3441
 Fax: 406-259-1164
 E-mail: dick.mccomish@eciblgs.com
 Web: www.electricalconsultantsinc.com

Electrical Consulting Engineers, P.C.

10625 E Mendoza Ave, Ste 100
 Mesa, AZ 85209
 Earle (Rusty) Bascom III, Pres/Princ Eng
480-779-0696
 Fax: 888-247-5319
 E-mail: r.bascom@ec-engineers.com
 Web: www.ec-engineers.com

Electro Composites by Hubbell Power Systems

325 Scott
 St-Jerome, QC J7Z 1H3 Canada
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com • Web: www.eci-co.com

EN Engineering

28100 Torch Pkwy
 Warrenville, IL 60555
 Richard Grant, Chief Sls & Mktg Officer
630-353-4000
 Fax: 630-353-7777
 E-mail: info@enengineering.com
 Web: www.enengineering.com

Enerscan Insulators Inc

22 Julies Walk
 Halifax, NS B3M 2Z7
 Dale Robertson902-445-4433
 Fax: 902-457-3283 • E-mail: dale@eei.ca
 Web: www.enerscanengineering.com

EnerSys

2366 Bernville Rd
 Reading, PA 19605610-208-1990
 Web: www.enersys.com

Engineered Endeavors

15175 Kinsman Rd
 Burton, OH 44062
 Pat Deloney, National Sls Mgr - Utility Structures
440-970-5004
 888-270-3855; Fax: 440-564-5489
 E-mail: pdeloney@engend.com
 Web: www.engend.com

Engineering Unlimited, Sterling Security

1320 12th Ave N
 Minneapolis, MN 55411
 Bridget Grotins, Mktg/Cust Svc612-522-4040
 800-515-4040; Fax: 612-522-2829
 E-mail: eui@engunl.com
 Web: https://sterlingpadlocks.com

See our Ad on Page 179

Environmental Consultants Inc

520 Business Park Cir
 Stoughton, WI 53589
 David Palen, VP800-919-9274
 Fax: 608-877-1172
 E-mail: info@eci-consulting.com
 Web: www.eci-consulting.com

Erickson Air-Crane Incorporated

5550 SW Macadam Ave, Ste 200
 Portland, OR 97502541-664-5544
 Fax: 541-664-9469
 E-mail: marketing@ericksonaircrane.com
 Web: www.ericksonaircrane.com

Evans Lipka & Associates

1920 SW 6th St, Ste B
 Lincoln, NE 68522
 Al Lipka, Pres402-435-8282
 Fax: 402-435-8288
 E-mail: alipka@evans-lipka.com
 Web: www.evans-lipka.com

Exo Group, LLC

32628 Decker Prairie Rd, Ste 1
Magnolia, TX 77355
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Tradenames: Advanced Aerial Inspection Resources
• AAIR • AAIR Team



Falcon Steel America

4201 Old Denton Rd
Haltom City, TX 76117
Alan Morris, SVP Sls 817-581-9500
Fax: 817-581-6898
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

TX - Falcon Steel America

3501 House Anderson
Euless, TX 6040
Alan Morris, SVP Sls 817-581-9500
E-mail: Sales@FalconSteel.com
Web: www.FalconSteel.com

TX - Falcon Steel America

1200 Rand Road
Kaufman, TX 75142
Alan Morris, SVP Sls 817-581-9500
E-mail: Sales@FalconSteel.com
Web: www.FalconSteel.com

TX - Falcon Steel America

3575 Pollok Drive
Conroe, TX 77303
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@FalconSteel.com
Web: www.FalconSteel.com

TX - Falcon Steel America

4201 Old Denton Road
Haltom City, TX 76117
Alan Morris, SVP Sls 817-581-9500
E-mail: Sales@FalconSteel.com
Web: www.FalconSteel.com



Fargo by Hubbell Power Systems

1615 Moores St
Leeds, AL 35094
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Fecon

3460 Grant Dr
Lebanon, OH 45036
Traci WisemanKate Brodbeck 513-696-4430
800-528-3113; Fax: 513-696-4431
E-mail: sales@fecon.com
Web: www.fecon.com

Federal Pacific

601 Old Airport Rd
Bristol, VA 24201 276-669-4084
Fax: 276-669-1869
E-mail: adver@federalpacific.com
Web: www.federalpacific.com

Fraser & Associates

119 Springshed Pl
Montgomery, TX 77316
Dick Fraser, Owner 936-588-5046
E-mail: richard-fraser@sbcglobal.net

Tradenames: Vanguard Instruments Company

G

Galvan Industries Inc

PO Box 369
Harrisburg, NC 28075-0369
Roger J Montambo, VP Elec Prdcts ...704-455-5102
Fax: 704-455-5215
E-mail: rmontambo@galvanelectrical.com
Web: www.galvanelectrical.com

GA - Wagner-Smith Equipment Co.

550 Hwy 155 S
McDonough, GA 30253
Roland Thaggard, VP Sls & Rental.. 888-867-5777
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

GE Grid Solutions

2018 Powers Ferry Rd
Atlanta, GA 30339 678-844-6777
877-605-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

F

Fabrimet Inc

4375 Saint-Joseph Blvd
Drummondville, QC J2B 1T8
M. Paul Guerette, VP 819-472-1164
Fax: 819-478-1625
E-mail: pguerette@fabrimet.com
Web: www.fabrimet.com

Fabsco Corp

1745 W 124th St
Calumet Park, IL 60827
Kevin O'Neill, Sls Mgr 708-371-7500
Fax: 708-371-7524
E-mail: kevin@fabscocorp.com
Web: www.fabscocorp.com

Fah Teeng Industrial Co Ltd

Minsheng E Rd, Rm 705 No 42 Sec 1
Taipei Taiwan 104
Mike Liu, Mng Dir 886-2-25235489
Fax: 886-2-25235779
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

**STAY
CONNECTED**

WITH THE HPS
MOBILE APPS
HPSDELIVERS.COM/APPS



HUBBELLVILLE (IPAD)



HPS SELECT (iOS & Android)



HPS LIBRARY (iOS & Android)



VERSA-TECH® RECLOSER PROGRAM (IPAD)



AD_00_181_E

Global Utility Structures
 PO Box 751
 Conyngham, PA 18219.....570-788-0826
 Fax: 570-788-4518
 E-mail: lew@gustructures.com
 Web: www.gustructures.com



GREENLEE®

Greenlee Utility
 4455 Boeing Dr
 Rockford, IL 60119
 Martha Kness, VP Mktg800-435-0786
 Fax: 800-451-2632
 Web: www.greenlee.com

See our Ad on Page 183

Tradenames: Greenlee Utility

IL - Greenlee Utility
 4455 Boeing Dr
 Rockford, IL 61109
 Martha Kness, VP Mktg800-435-0786
 Web: www.greenlee.com

Grid One Solutions
 700 Turner Way, Ste 205
 Aston, PA 19014
 Ralph Kennedy800-606-7981 x 2472
 Fax: 484-482-1888
 E-mail: info@gridonesolutions.com
 Web: www.gridonesolutions.com



HAEFELY HIPOTRONICS
 1650 Route 22 N
 Brewster, NY 10509
 845-279-3644
 800-727-HIPO; Fax: 845-279-2467
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com

See our Ad on Page 84

Hamby-Young
 1245 Danner Dr
 Aurora, OH 44202
 Greg Blunt, Proj Sls Mgr.....800-726-8444
 Fax: 330-562-4018
 E-mail: gcblunt@hambyyoung.com
 Web: www.hambyyoung.com

See our Ad on Page 139

Hastings Fiber Glass Products Inc
 1301 W Green St, PO Box 218
 Hastings, MI 49058
 Kirk Mulder, Sls Mgr269-945-9541
 Fax: 269-945-4623
 E-mail: info@hfpg.com
 Web: www.hfpg.com

See our Ad on Page 53

HD Electric Co
 1475 Lakeside Dr
 Waukegan, IL 60085
 Kimberly Bengson, Mktg Mgr847-473-4980
 Fax: 847-473-4981
 E-mail: kbengson@hde.textron.com
 Web: www.hdelectriccompany.com

See our Ad on Page 183

Tradenames: V-Watch • MARK • DigiVolt • Hi-Test
 • VarCom • NoMax • HALO • TAG • Cyclops • Cap Check
 • Quick-Check • ClearTest

FL - PG Access
 630 Brooker Creek Blvd, Ste 345
 Oldsmar, FL 34677813-386-1641
 E-mail: info@pgaccess.net

Heartland Solutions Inc
 630 Brooker Creek Blvd, Ste 345
 Oldsmar, FL 34677813-386-1641
 800-957-3493; Fax: 877-779-4567
 E-mail: info@hland.com
 Web: www.heartlandsolutionsinc.com

Helical Line Products Co
 659 Miller Rd
 Avon Lake, OH 44012
 Mike Davidson, Nat Sls Mgr.....440-933-9263
 800-966-6133; Fax: 440-933-5009
 E-mail: helical@lor.net
 Web: www.helical-line.com

Henkels & McCoy, Inc.
 985 Jolly Rd
 Blue Bell, PA 19422
 Steven Luetkehans, VP of Bus Dev, Power
215-283-7600
 1-888-HENKELS; Fax: 215-283-7659
 E-mail: marketing@henkels.com
 Web: www.henkels.com

See our Ad on Products & Services Tab

CA - Henkels & McCoy, Inc.
 2840 Ficus St
 Pomona, CA 91766
 Steven Luetkehans, VP of Bus Dev, Power
909-517-3011
 E-mail: marketing@henkels.com

HI - Henkels & McCoy, Inc.
 2130 Lauwiliwili St
 Kapolei, HI 96707
 Steven Luetkehans, VP of Bus Dev, Power
808-455-1310
 E-mail: marketing@henkels.com

IL - Henkels & McCoy, Inc.
 1620 N Broadway
 Salem, IL 62881
 Steven Luetkehans, VP of Bus Dev, Power
618-548-0696
 E-mail: marketing@henkels.com

IL - Henkels & McCoy, Inc.
 975 Corporate Blvd
 Aurora, IL 60502
 Steven Luetkehans, VP of Bus Dev, Power
630-239-2000
 E-mail: marketing@henkels.com

IN - Henkels & McCoy, Inc.
 1800 Johnson St
 Elkhart, IN 46514
 Steven Luetkehans, VP of Bus Dev, Power
574-264-1121
 E-mail: marketing@henkels.com

MA - Henkels & McCoy, Inc.
 40 Federal Hill Rd
 Oxford, MA 01540
 Steven Luetkehans, VP of Bus Dev, Power
508-987-3977
 E-mail: marketing@henkels.com

NJ - Henkels & McCoy, Inc.
 512 Elbow Ln
 Burlington, NJ 08016
 Steven Luetkehans, VP of Bus Dev, Power
609-387-9000
 E-mail: marketing@henkels.com

OR - Henkels & McCoy, Inc.
 5000 NE 148th Ave
 Portland, OR 97230
 Steven Luetkehans, VP of Bus Dev, Power
503-255-5125
 E-mail: marketing@henkels.com

PA - Henkels & McCoy, Inc.
 5230 N Susquehanna Trl
 York, PA 17406
 Steven Luetkehans, VP of Bus Dev, Power
717-266-5641
 E-mail: marketing@henkels.com

PA - Henkels & McCoy, Inc.
 450 Davis Dr
 Plymouth Meeting, PA 19462
 Steven Luetkehans, VP of Bus Dev, Power
215-283-7850
 E-mail: marketing@henkels.com

PA - Henkels & McCoy, Inc.
 985 Jolly Rd
 Blue Bell, PA 19422
 Steven Luetkehans, VP of Bus Dev, Power
215-283-7600
 E-mail: marketing@henkels.com

TN - Henkels & McCoy, Inc.
 6110 Bonny Oaks Dr, Ste A
 Chattanooga, TN 37416
 Steven Luetkehans, VP of Bus Dev, Power
423-265-2072
 E-mail: marketing@henkels.com

TX - Henkels & McCoy, Inc.
 110 Cypress Station Dr, Ste 200
 Houston, TX 77090
 Steven Luetkehans, VP of Bus Dev, Power
281-537-0101
 E-mail: marketing@henkels.com

Hexion Inc. - Epoxy, Phenolic & Coating Resins Division
 180 E Broad St
 Columbus, OH 43215.....614-225-4000
 888-443-9466; Fax: 614-986-2496
 E-mail: 4information@hexion.com
 Web: www.hexion.com



High Voltage Inc
 31 County Rte 7A
 Copake, NY 12516
 Stephen Peschel, Pres & CEO518-329-3275
 Fax: 518-329-3271
 E-mail: sales@hvinc.com
 Web: www.hvinc.com

High Voltage, inc. manufactures reliable portable VLF .1 Hz AC Sinewave Hipots from 28 kV to 200 kV AC; Cable Diagnostic Tan delta and PD measuring devices; Primary Cable Fault Locators and Radar Instruments; Portable AC DC Hipots from 37.5 kV to 300 kV for vacuum interrupters, switchgear and substation apparatus ; Automatic Oil Test Sets to 100 kV; Aerial Lift Testers to 300 kV AC; AC Dielectric Test Sets to 200 kV AC , 40 KVA. All products are supported by HVI excellent customer service and technical support.

See our Ad on Page 157

Hi-Test Detection Instruments
 1475 Lakeside Dr
 Waukegan, IL 60085
 Kimberly Bengson, Mktg Mgr847-473-4980
 Fax: 847-473-4981
 E-mail: kbengson@hde.textron.com
 Web: www.HDElectriccompany.com

Tradenames: Cap Check • DigiVolt • HALO • Hi-Test
 • Double Vision • MARK • NoMax • Quick-Check • TAG
 • Watchman • V-Watch • VarCom • Clearest • FireFly



Hubbell Cable Accessories by Hubbell Power Systems
 1850 Richland Ave E
 Aiken, SC 29801
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com



Hubbell Enclosures by Hubbell Lenoir City
 3621 Industrial Park Dr
 Lenoir City, TN 37771
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com



Hubbell Power Systems
 210 N Allen St
 Centralia, MO 65240
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14



HUGHES BROTHERS

Hughes Brothers Inc
 210 N 13th St, PO Box 159
 Seward, NE 68434
 Tim Hughes, Exec VP Sls.....402-643-2991
 Fax: 402-643-2149
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

Hughes Brothers has been manufacturing high quality transmission and distribution materials since 1921. Careful engineering, testing, and quality control has ensured our commitment to building resilient products that you can count on. As customer needs evolve and change, our company develops and grows to meet these needs. We continue to be a family-owned and operated business located in Seward, Nebraska. Hughes Brothers: framing for any kind of pole.

See our Ad on Page 161

AL - Power Representatives
 1318 Alford Ave, Ste 202
 Hoover, AL 35226
 Tim Hughes, Exec VP Sls.....205-870-0640
 E-mail: chris.ferguson@power-reps.net

AR - Curtis H Stout
 2400 Cantrell Rd, Ste 100
 Little Rock, AR 72202
 Tim Hughes, Exec VP Sls.....501-372-2555
 E-mail: ejguillory@chstout.com

AZ - Arizona Sun Sales Inc
 120 N 44th St, Ste 420
 Phoenix, AZ 85034
 Tim Hughes, Exec VP Sls.....602-437-0469
 E-mail: sales@arizonasunsales.com

CAN - Chaz Sales
 3267 Retallack St
 Regina, SK S4S 1T7
 Tim Hughes, Exec VP Sls.....306-791-2390
 E-mail: sales@chazsales.ca

CAN - Mark 1 Sales
 19 Mitchell's Rd
 Portugal Cove, NL A1M 2L9
 Tim Hughes, Exec VP Sls.....709-895-3215
 E-mail: bsomerton@nl.rogers.com

CAN - Mitchell Sales Agencies
 511 Roslyn Blvd
 North Vancouver, BC V7G 1P2
 Tim Hughes, Exec VP Sls.....604-929-6631
 E-mail: mitchellsales@shaw.ca

CAN - Pro-Tech Power Sales Inc
 4590 rue de Verdun, Ste 100
 Verdun, QC H4G 1M3
 Tim Hughes, Exec VP Sls.....514-761-3906
 Fax: 514-761-4946
 E-mail: slachapelle@pro-techpower.com

CAN - Virelli & Associates Inc
 508 Ontario St, Ste 306
 Toronto, ON M4X 1M7
 Tim Hughes, Exec VP Sls.....416-690-8133
 E-mail: greg@virelli.com

CO - I-Pro Inc
 6301 Federal Blvd, Ste 201
 Denver, CO 80221
 Tim Hughes, Exec VP Sls.....720-540-3636
 E-mail: brads@i-pro-online.com

FL - Engineer Sales Co Inc
 2500 25th Ave N
 St Petersburg, FL 33713
 Tim Hughes, Exec VP Sls.....727-323-2100
 E-mail: kcooper@engineersales.com

HI - Pacific Utilities Supply Co
 1140 Willow Pass Ct
 Concord, CA 94520
 Tim Hughes, Exec VP Sls.....925-674-1600
 E-mail: doug@pacificutilities.com

IA - Cahoon Sales Inc
 1108 N Dodge St
 Iowa City, IA 52245
 Tim Hughes, Exec VP Sls.....319-351-4989
 E-mail: info@cahoonsales.com

NC - National Transformer Sales Inc
 2613 Discovery Dr, Ste B
 Raleigh, NC 27616
 Tim Hughes, Exec VP Sls.....800-443-3576
 E-mail: cshoaf@nationaltransformer.com

WA - D'Ewart Representatives
 9227 NE 180th St
 Bothell, WA 98011
 Tim Hughes, Exec VP Sls.....425-485-6545
 E-mail: pete@dewart.com

IL - Rauckman High Voltage Sales
 33 Empire Dr
 Belleville, IL 62226
 Tim Hughes, Exec VP Sls.....618-222-7100
 E-mail: jim@rauckman.com

NE - Hughes Brothers Inc
 210 N 13th St
 Seward, NE 68434
 Tim Hughes, Exec VP Sls.....402-643-2991
 E-mail: info@hughesbros.com

WI - Electro Tech
 5352 N Santa Monica Blvd
 Whitefish Bay, WI 53217
 Tim Hughes, Exec VP Sls.....800-544-4288
 E-mail: jim.lynn@electrotech-inc.com

IN - Midwest Utility Sales
 6107 W Merry Way Ln
 Bloomington, IN 47404
 Tim Hughes, Exec VP Sls.....812-323-3506
 E-mail: bob@midwestutilitysales.com

NJ - Ensales
 140 E Park Dr
 Beulaville, NC 28518
 Tim Hughes, Exec VP Sls.....910-298-3305
 E-mail: b.hutchinson@comcast.net

Huskie Tools LLC
 195 Internationale Blvd
 Glendale Hts, IL 60139
 Larry Kotars, VP - Sls.....800-860-6170
 Fax: 800-345-3767
 E-mail: info@huskietools.com
 Web: www.huskietools.com

KS - Power Tel & Associates Inc
 705 Trevillian Dr
 St Joseph, MO 64507
 Tim Hughes, Exec VP Sls.....816-364-3101
 E-mail: s.cash@powertelsales.com

WY - D'Ewart Representatives
 9227 NE 180th St
 Bothell, WY 98011
 Tim Hughes, Exec VP Sls.....425-485-6545
 Fax: 425-486-8442
 E-mail: pete@dewart.com

See our Ad on Page 80

LA - Curtis H Stout Inc
 5110 Hollywood Ave
 Shreveport, LA 71109
 Tim Hughes, Exec VP Sls.....318-636-7777
 E-mail: abtucker@chstout.com

NY - Hasgo Power Equipment Sales Inc
 151 E Main Rd
 LeRoy, NY 14482
 Tim Hughes, Exec VP Sls.....585-768-8500
 E-mail: jimg@hasgopower.com

HV Diagnostics, Inc
 271 Rope Mill Parkway, Ste 2
 Woodstock, GA 30188
 Caitlin Smith678-445-2555
 Fax: 678-445-2557
 E-mail: assistant@hvdiagnostics.com
 Web: www.hvdiagnostics.com

See our Ad on Page 46

Tradenames: HV Diagnostics, Inc.

MA - Power Sales Group Inc
 175 Andover St, Ste 105
 Danvers, MA 01923
 Tim Hughes, Exec VP Sls.....978-535-9800
 E-mail: bcurley@power-sales.com

OH - RJ Lang Sales, Inc
 35498 Lorain Rd
 North Ridgeville, OH 44039
 Tim Hughes, Exec VP Sls.....440-327-8850
 Fax: 440-327-8807
 E-mail: mikeg@langsales.com

GA - HV Diagnostics, Inc
 271 Rope Mill Parkway, Ste 2
 Woodstock, GA 30188
 Caitlin Smith678-445-2555
 E-mail: sales@hvdiagnostics.com
 Web: www.hvdiagnostics.com

MD - National Transformer Sales
 2613 Discovery Dr, Ste B
 Raleigh, NC 27616
 Tim Hughes, Exec VP Sls.....800-443-3576
 E-mail: cshoaf@nationaltransformer.com

OK - Elgin B Robertson, Inc
 4426 Mint Way
 Dallas, TX 75236
 Tim Hughes, Exec VP Sls.....214-333-2341
 E-mail: dallassales@ebr.net

HV TECHNOLOGIES INC
 8526 Virginia Meadows Dr
 Manassas, VA 20109
 Dominique Bolliger, VP.....703-365-2330
 Fax: 703-365-2331
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com

MI - CSI Inc
 11968 Sweetwater Dr
 Grand Ledge, MI 48837
 Tim Hughes, Exec VP Sls.....517-627-4971
 E-mail: jeff@csiutilitysales.com

Southern WY - I-Pro Inc
 6301 Federal Blvd, Ste 201
 Denver, CO 80221
 Tim Hughes, Exec VP Sls.....720-540-3636
 E-mail: brads@i-pro-online.com

Hyundai Heavy Industries/Electro Electric Systems
 Hyundai Building 140-2, Gye-Dong
 Jongno-GU, Seoul, Korea 110-793
 S Jin Lee, Mgr82-2-746-7510
 Fax: 82-2-746-8593
 E-mail: jinlee@hhi.co.kr
 Web: www.hyundai-elec.com

MN - Pro-Tech Power Sales Inc
 2579 Hamline Ave N, Ste B
 Roseville, MN 55113
 Tim Hughes, Exec VP Sls.....651-633-0573
 E-mail: gblick@pro-techpower.com

TN - Power Service Agency
 2509 Joya Dr
 Nashville, TN 37214
 Tim Hughes, Exec VP Sls.....615-885-6362
 E-mail: ghbpsa@aol.com

MS - Curtis H Stout Inc
 875 North Park Dr, Ste 100
 Ridgeland, MS 39157
 Tim Hughes, Exec VP Sls.....601-956-4866
 E-mail: ljsingleary@chstout.com

TX - Elgin B Robertson Inc
 4426 Mint Way
 Dallas, TX 75236
 Tim Hughes, Exec VP Sls.....214-333-2341
 Fax: 214-339-3632
 E-mail: dallassales@ebr.net

J Jaraff Industries
 1730 Gault St
 St Peter, MN 56082
 Heidi BoyumLee Boyum.....507-934-8688
 800-767-7112
 E-mail: sales@jaraff.com
 Web: www.jaraff.com



TX - JBT

8876 Winzer Rd
Beaumont, TX 77705..... 409-794-2722
Web: www.jbtelectric.com

Quanta Services is the leading integrated infrastructure solutions provider for the electric power, pipeline and telecommunication industries. As a team of entities operating with the efficiencies of one powerful company, Quanta Services has the knowledge and expertise to handle a full spectrum of projects. From EPC services, to right-of-way, site acquisition and project financing, Quanta Services is the total solution provider.

K

Kiewit Power

9401 Renner Blvd
Lenexa, KS 66219
Katie Linden, Bus Dev Mgr 913-928-7000
Fax: 913-689-4000
E-mail: power@kiewit.com
Web: www.kiewit.com

Kinectrics Inc

800 Kipling Ave, Unit 2
Toronto, ON M8Z 5G5
Cheryl Tasker-Shaw, Events Mgr... 416-207-6000 x5970
E-mail: cheryl.tasker-shaw@kinectrics.com
Lori Mignone, Mktg Spec 416-207-6000 x6342
E-mail: lori.mignone@kinectrics.com
Fax: 416-207-6532
Web: www.kinectrics.com

Tradenames: ARCPRO™ • LineVue™ • PowerKage™

Krenz & Company Inc

PO Box 187
Germantown, WI 53022
Ryan Petersen 262-255-2310
E-mail: krenz@krenzvent.com
Web: www.krenzvent.com

See our Ad on Pages 38 & 39

Tradenames: Krenz-Vent

Kris Deuar & Associates Inc

14B Snover Rd
Lafayette, NJ 07848
Troy Doyle, Mktg Agt..... 973-570-0501
Fax: 902-464-4058
E-mail: kris_deuar@hotmail.com
Web: www.deuar.com

Tradenames: MPT

KW Reese Inc

9486 Buchanan Trl W, PO Box 298
Mercersburg, PA 17236
Jeffrey Reese, Pres 717-328-5211
Fax: 717-328-9541
E-mail: jareese@kwreese.com
Web: www.kwreese.com

L

IL - Rauckman Hi Voltage Sales

33 Empire Dr
Belleville, IL 62220
Seth Gutz, Nat'l Sales Mgr 618-222-7100

Laminated Wood Systems Inc

1327 285th Rd
Seward, NE 68434
Seth Gutz, Nat'l Sales Mgr 402-643-4708
800-949-3526; Fax: 402-643-4374
E-mail: sales@lwsinc.com
Web: www.lwsinc.com

See our Ad on Page 79

Tradenames: E-LAM® • POLE ENFORCER® • PHASERAISER®
• PRS POLE RECLASSIFICATION SYSTEM®

IA - Cahoon Sales

1108 N. Dodge St
Iowa City, IA 52245
Seth Gutz, Nat'l Sales Mgr 319-351-4989

MN - Electrotech, Inc

7101 Madison Ave W
Minneapolis, MN 55427
Seth Gutz, Nat'l Sales Mgr 763-544-4288

MA - Power Sales Group

175 Andover Str, Ste 105
Danvers, MA 01923
Seth Gutz, Nat'l Sales Mgr 978-535-9800

MO - Powertel & Associates

705 Trevillian Dr
St Joseph, MO 64508
Seth Gutz, Nat'l Sales Mgr 800-279-0249

NC - Utility Lines, Inc

Davidson, NC 28036
Seth Gutz, Nat'l Sales Mgr 704-896-8866

OH - Stenger & Associates

126 W Streetsboro, Ste 4
Hudson, OH 44236
Seth Gutz, Nat'l Sales Mgr 330-655-3920

WA - D'Ewart Reps, LLC

NE 180th Str
Bothell, WA 98011
Seth Gutz, Nat'l Sales Mgr 425-485-6545

WI - American Power & Communications

1695 7th Ave
Grafton, WI 53024
Seth Gutz, Nat'l Sales Mgr 262-474-0022

Lehigh Utility Associates Inc

1300 New Market Ave, PO Box 398
South Plainfield, NJ 07080
Frank J. Butrico, Pres..... 908-561-5252
Fax: 908-668-7959
E-mail: fbutrico@lehighutility.com

NY - M.H. Snyder & Sons

PO Box 1179
Montauk, NY 11954
Andy Lewis, Pres..... 914-961-9124

KY - RPPS Associates

310 Hanley Lane
Frankfort, KY 40601
Andy Lewis, Pres..... 502-395-1720

Lewis Mfg Co

3601 S Byers
Oklahoma City, OK 73129
Andy Lewis, Pres..... 405-634-5401
888-398-4719; Fax: 405-632-8608
E-mail: sales@lewisvmfg.com
Web: www.lewisvmfg.com

See our Ad on Page 82

AR - John J Aetker - LEWIS MFG. CO.

PO Box 1899
Kenner, LA 70063
Andy Lewis, Pres..... 504-469-0136
E-mail: sales@aetkerco.com
Web: www.aetkerco.com

AZ - McAvoy & Markham

16 Technology Dr, Ste 113
Irvine, CA 92618
Andy Lewis, Pres..... 949-727-3966

CA - McAvoy & Markham

16 Technology Dr, Ste 113
Irvine, CA 92618
Andy Lewis, Pres..... 949-727-3966

CAN - Carreau Specialties

9509 41st Ave
Edmonton, AB T6E 5X7
Andy Lewis, Pres..... 780-436-7730

CO - R & M Sales Co Inc

2737 W 2nd St
Denver, CO 80219-1605
Andy Lewis, Pres..... 800-864-4275

CT - Shamrock Power Sales

81 River Rd
Willington, CT 06279
Andy Lewis, Pres..... 860-487-3810

FL - Power-Tel Utility

955 Harbor Lake Ct
Safety Harbor, FL 34695
Andy Lewis, Pres..... 727-725-4751
E-mail: mtacona@ptupcorp.com
Web: http://www.ptupcorp.com

<p>KY - PowerTel 955 Harbor Lake Ct Safety Harbor, FL 34695 Andy Lewis, Pres..... 800-225-7650</p>	<p>MN - Upper-Midwest Utility Sales PO Box 880 Maple Lake, MN 55358-0880 Andy Lewis, Pres..... 320-963-6774</p>	<p>SC - Power-Tel 955 Harbor Lake Ct Safety Harbor, FL 34695 Andy Lewis, Pres..... 727-725-4751</p>
<p>GA - Power-Tel 955 Harbor Lake Ct Safety Harbor, FL 34695 Andy Lewis, Pres..... 727-725-4751</p>	<p>MO - Rauckman High Voltage Sales 33 Empire Dr Belleville, IL 62220 Andy Lewis, Pres..... 618-222-7100</p>	<p>SD - Upper-Midwest Utility Sales PO Box 880 Maple Lake, MN 55358-0880 Andy Lewis, Pres..... 320-963-6774</p>
<p>IA - Upper-Midwest Utility Sales PO Box 880 Maple Lake, MN 55358-0880 Andy Lewis, Pres..... 320-963-6774</p>	<p>NC - Power-Tel 955 Harbor Lake Ct Safety Harbor, FL 34695 Andy Lewis, Pres..... 727-725-4751</p>	<p>TN (Eastern) - Power-Tel 955 Harbor Lake Ct Safety Harbor, FL 34695 Andy Lewis, Pres..... 800-225-7650</p>
<p>ID - M & S Sales PO Box 51814 Idaho Falls, ID 83405 Andy Lewis, Pres..... 208-523-4022</p>	<p>ND - Upper-Midwest Utility Sales PO Box 880 Maple Lake, MN 55358-0880 Andy Lewis, Pres..... 320-963-6774</p>	<p>TX - Butler & Land PO Box 550399 Houston, TX 75355-0399 Andy Lewis, Pres..... 800-392-9837</p>
<p>IL - Rauckman High Voltage Sales 33 Empire Dr Belleville, IL 62220 Andy Lewis, Pres..... 618-222-7100</p>	<p>NE - Upper-Midwest Utility Sales PO Box 880 Maple Lake, MN 55358-0880 Andy Lewis, Pres..... 320-963-6774</p>	<p>UT - M & S Sales PO Box 51814 Idaho Falls, ID 83405 Andy Lewis, Pres..... 208-523-4022</p>
<p>IN - Midwest Utility Sales 6107 W Merry Way Ln Bloomington, IN 47404 Andy Lewis, Pres..... 812-323-3506</p>	<p>NH - Shamrock Power Sales 81 River Rd Willington, CT 06279 Andy Lewis, Pres..... 860-487-3810</p>	<p>VA - Utility Sales Associates PO Box 1168 Midlothian, VA 23113 Andy Lewis, Pres..... 804-598-5322</p>
<p>KS - Rauckman High Voltage Sales 33 Empire Dr Belleville, IL 62220 Andy Lewis, Pres..... 618-222-7100</p>	<p>NJ - Utility Sales Associates PO Box 1168 Midlothian, VA 23113 Andy Lewis, Pres..... 804-598-5322</p>	<p>VT - Shamrock Power Sales 81 River Rd Willington, CT 06279 Andy Lewis, Pres..... 860-487-3810</p>
<p>LA - John J. Aertker PO Box 1899 Kenner, LA 70063 Andy Lewis, Pres..... 504-469-0136</p>	<p>NV - McAvoy & Markham 16 Technology Dr, Ste 113 Irvine, CA 92618 Andy Lewis, Pres..... 949-727-3966</p>	<p>WI - Upper-Midwest Utility Sales PO Box 880 Maple Lake, MN 55358-0880 Andy Lewis, Pres..... 320-963-6774</p>
<p>MA - Shamrock Power Sales 81 River Rd Willington, CT 06279 Andy Lewis, Pres..... 860-487-3810</p>	<p>NY - Shamrock Power Sales 81 River Rd Willington, CT 06279 Andy Lewis, Pres..... 860-487-3810</p>	<p>WV - Utility Sales Associates PO Box 1168 Midlothian, VA 23113 Andy Lewis, Pres..... 804-598-5322</p>
<p>ME - Shamrock Power Sales 81 River Rd Willington, CT 06279 Andy Lewis, Pres..... 860-487-3810</p>	<p>OH - Midwest Utility Sales 6107 W Merry Way Ln Bloomington, IN 47404 Andy Lewis, Pres..... 812-323-3506</p>	<p>Lewis Tree Service Inc 300 Lucius Gordon Dr West Henrietta, NY 14586 Dennis Brown, COO 585-436-3208 800-333-1593; Fax: 585-235-5864 E-mail: info@lewistree.com Web: www.lewistree.com</p>
<p>MI - Gar-Net Associates 4160 Briarhill Dr Milan, MI 48160 Andy Lewis, Pres..... 734-434-8868</p>	<p>PA - Utility Sales Associates PO Box 1168 Midlothian, VA 23113 Andy Lewis, Pres..... 804-598-5322</p>	<p>Loftness 650 S Main St Hector, MN 55342 Dave Nelson, Sr. VP of Sales and Marketing 800-828-7624 Fax: 320-848-6266 E-mail: info@loftness.com Web: www.loftness.com</p>

Tradenames: CropLogix • GrainLogix • SnowLogix
 • VMLogix • Loftness



MacLean Power Systems

481 Munn Rd, Ste 300
 Fort Mill, SC 29715..... 803-628-4321
 Fax: 803-396-8601
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Megger

4271 Bronze Way
 Dallas, TX 75237
 Len Holets, Sr Regional Sales Mgr....800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com

See our Ad on Page 158

AZ - Gorman Company

4819 S 35th St
 Pheonix, AZ 85040
 Len Holets, Sr Regional Sales Mgr....602-470-0400
 E-mail: mike@gorman-co.com

MEIDEN AMERICA, INC

15800 Centennial Dr
 Northville Township, MI 48168 734-927-6050
 E-mail: www.meidensha.com/mai/index.html

Meister International LLC

1308 US Route 50, Ste 200
 Milford, OH 45150
 Greg Smith, Sls Dir..... 513-923-2712
 Fax: 513-923-1978
 E-mail: sales@meisterintl.com
 Web: www.meisterintl.com

**Porcelain Insulators In Stock
 at Meister Intl**

INDOOR BUS INSULATORS
 STATION POST INSULATORS
 STANDOFF INSULATORS
 PORCELAIN INSULATORS FOR
 UTILITY & INDUSTRIAL APPLICATIONS
 TRANSFORMER & SWITCHGEAR
 BUSHINGS

MANY ITEMS IN-STOCK FOR IMMEDIATE SHIPMENT

VISIT **MeisterIntl.com**
 OR CALL **513.923.2712**
 for all of your porcelain insulator and bushing requirements!

Meister International, LLC
 www.MeisterIntl.com

Meramec Instrument Transformer Co

1 Andrews Way
 Cuba, MO 65453
 Brad Armstrong, Sls & Mktg Mgr 573-885-2521
 Fax: 575-885-2543
 E-mail: sales@meramecusa.com
 Web: www.MeramecUSA.com

Meyer Utility Structures

6750 Lenox Center Ct, Ste 400
 Memphis, TN 38115
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 800-501-0962; Fax: 901-566-6650
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Michels Corporation

817 Main St, PO Box 128
 Brownsville, WI 53006
 Guy Madison 920-583-3132
 E-mail: gmadison@michels.us
 Web: www.michels.us

See our Ad on Page 71

Milwaukee Tool

13135 W Lisbon Rd
 Brookfield, WI 53005 1-800-729-3878
 Web: www.milwaukeeetool.com

See our Ad on Page 1

Momentive Performance Materials Inc.

260 Hudson River Road
 Waterford , NY 12188..... 614-986-2495
 800-295-2392; Fax: 614-986-2496
 E-mail: 4information@momentive.com
 Web: www.momentive.com

Musgrove Construction

8708 US 90
 Live Oak, FL 32060
 Tim Smith, Mgr..... 386-362-7048
 Fax: 386-362-7465
 E-mail: utilityconstruction@utilicon.com
 Web: www.utilicon.com/musgrove.htm

N

Naval Company Inc

4747 Cold Spring Creamery Rd
 Doylestown, PA 18902-1208
 Beth Meininger, Mgr 215-348-8982
 Fax: 215-348-5637
 E-mail: info@navalcompany.com
 Web: www.navalcompany.com

NC - National Transformer Sales

2613 Discovery Dr , Ste B
 Raleigh, NC 27616 800-443-3576
 Fax: 919-850-0066
 E-mail: jmarkham@nationaltransformercom

NESCO Rentals

3112 E State Rd 124
 Bluffton, IN 46714
 Jameson Ringger, Exec VP 800-252-0043
 E-mail: rentals@nescorentals.com
 Web: www.NESCORENTALS.com



NGK-Locke Inc

2525 Insulator Dr
 Baltimore, MD 21230 410-347-1700
 Fax: 410-347-1724
 E-mail: sugawaras@lockeinsulators.com
 Web: www.ngk-locke.com

NH Industries C/O Gem Industries

1003 E 75th Ave
 Denver, CO 80229
 Patricia Hull, Pres 303-287-6634
 Fax: 303-287-0081
 E-mail: zcweight@aol.com
 Web: www.zcweight.com

See our Ad on Page 59

Nicopress Products

5100 Superior Ave
 Cleveland, OH 44103
 Bill Boak, Dir of Sls & Mktg 216-361-0221
 Fax: 216-361-3111
 E-mail: sales@nicopress.com
 Web: www.nicopress.com

NOJA Power

16 Archimedes Pl, Murarrie
 Brisbane, QLD, Australia 4172
 Tony Stacey, Sls Dir..... 61 7 3907 8777
 Fax: 61 7 3399 6777
 E-mail: tonys@nojapower.com.au
 Web: www.nojapower.com

NOJA Power LLC

333 SE 2nd Ave, Ste 2053
 Miami, FL 33131
 Rick Campanalle, VP..... 484-515-4880
 E-mail: sales@nojapower.com
 Web: www.nojapower.com

Nordic Fiberglass Inc

21415 US Hwy 75 NW, PO Box 27
 Warren, MN 56762
 Greg Myszkowski, Mktg.....218-745-5095
 Fax: 218-745-4990
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com

See our Ad on Page 148

NovaTech LLC

13555 W 107th St
 Lenexa, KS 66215
 Jim Siders, Utility Sls Mgr.....913-451-1880
 888-451-1881; Fax: 913-451-2845
 E-mail: orion@novatechweb.com
 Web: www.novatechweb.com

PA - Bitronics LLC

261 Brodhead Rd
 Bethlehem, PA 18017
 Jim Siders, Utility Sls Mgr.....610-997-5100
 E-mail: bitronics@novatechweb.com



Novinium
 541 Pine St
 Edmonds, WA 98020
 Beverly Thompson425-778-8422
 Fax: 253-395-1040
 E-mail: Beverly.Thompson@Novinium.com
 Web: www.novinium.com

Novinium is the global supplier in cable-life extension solutions and the undisputed innovator of utility and secondary network solutions. Whether it's partnering with a utility to provide manhole solutions for secondary network events, or combining cable rejuvenation technologies with full turnkey rehabilitation solutions, Novinium improves system reliability at a fraction of the cost of other methods. Novinium's featured products include Cablecure — a revolutionary injection-fluid technology that provides cable life extension — with a 40-year warranty, and PreVent — a new manhole event prevention system designed to actively reduce incidents such as smoking manholes, fires and explosions.



Ohio Brass by Hubbell Power Systems

1850 Richland
 Aiken, SC 29801
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com



The Okonite Co

Hilltop Rd, PO Box 340
 Ramsey, NJ 07446
 Eric Loyka, Dir of Mktg.....201-825-0300
 Fax: 201-825-7633
 Web: www.okonite.com

The Okonite Company was founded in 1878 making it one of the original insulators of electrical wire and cable in the United States. Okonite is a premier manufacturer of high quality insulated electric wire and cable, specializing in high voltage cable (up to 345kV), medium voltage cables (from 5 to 35kV) and low voltage power, control and instrumentation cables.

See our Ad on Page 21

OMICRON electronics

60 Hickory Dr
 Waltham, MA 02451
 Wayne Bishop, Mktg Mgr.....781-672-6200
 800-OMICRON; Fax: 781-672-6300
 E-mail: info.usa@omicronenergy.com
 Web: www.omicronenergy.com

See our Ad on Page 152

ON - Columbus McKinnon Ltd

161 Orenda Rd., Unit 1
 Brampton, ON L6W 1W3
 Dale Pate, Dir of Sls & Strategic Mkts
877-264-6478
 E-mail: sales@cmworks.com

Origo Corp

6225 E Saguaro Vista Ct
 Cave Creek, AZ 85331
 Greg Piesinger, Pres.....480-473-1995
 E-mail: gpiesinger@origocorp.com
 Web: www.origocorp.com

Osmose Utilities Services Inc

635 Highway 74 S
 Peachtree City, GA 30269
 Darlene Potter, Mktg Spec770-631-6995
 Fax: 716-882-7822
 E-mail: dpotter@osmose.com
 Web: www.osmose.com

See our Ad on Page 50



Parkline Inc

PO Box 65
 Winfield, WV 25213
 Mark Repp, VP304-586-2113
 800-786-4855
 Fax: 304-586-3842
 E-mail: rfp@parkline.com
 Web: www.parkline.com



PCORE Electric Co by Hubbell Power Systems

135 Gilbert St
 LeRoy, NY 14482
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.pcoreelectric.com

THE OKONITE COMPANY

Serving America's Electric Utility Industry with Quality Products

- Power Cables
- Control Cables
- Instrumentation Cables

Ramsey, New Jersey 07446
 201-825-0300 Fax: 201-825-9026
 www.okonite.com



PenCell by Hubbell Power Systems

546 English Rd
 Rocky Mount, NC 27804
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.pencell.com

Phenix Technologies Inc

75 Speicher Dr
 Accident, MD 21520..... 301-746-8118
 Fax: 301-895-5570
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com

See our Ad on Page 155

Phoenix Mfg Co Ltd

141 Fulton St
 Milton, ON L9T 2J8 Canada
 Bob Wells, Dir Bus Dev 905-878-2818
 Fax: 905-878-0051
 E-mail: sales@phnxfmfg.com
 Web: www.phnxfmfg.com

Pickett

5025 W Grace St
 Tampa, FL 33607
 Erik Hickman, Bus Dev Assoc..... 813-877-7770
 Fax: 863-534-1464
 E-mail: ehickman@pickettusa.com
 Web: www.pickettusa.com

Plastic Techniques Inc

PO Box 250
 Goffstown, NH 03045..... 603-645-6800
 Fax: 603-623-0918
 E-mail: sales@plastictechniques.com
 Web: www.plastictechniques.com

AZ - Edison Power Constructors

3450 N Higley Rd, Ste 101
 Mesa, AZ 85215
 Dan Vega, Dir Bus Dev & Mktg..... 602-910-6990
 E-mail: info@edisonpower.com

CA - TTR Substations

4533 E Citron Ave
 Fresno, CA 93725
 Dan Vega, Dir Bus Dev & Mktg..... 559-276-8500
 E-mail: info@ttrsubstations.com



PLH Group Inc

400 E Las Colinas Blvd, Ste 800
 Irving, TX 75039
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

PLH Group provides energy infrastructure solutions to the electric power delivery industry, from major utilities to regional cooperatives, municipalities and renewable energy developers.

PLH Group companies have the expertise, resources and experience to deliver a full range of strategically integrated solutions for electrical transmission, substations and distribution, including ground- and helicopter-based construction, maintenance and inspection services, horizontal directional drilling and foundation construction services.

Learn how PLH Group can help you by visiting www.plhgroupinc.com or calling 214-272-0500.

See our Ad on Page 3

LA - Auger Services

524 W Hwy 30
 Gonzales, LA 70737
 Dan Vega, Dir Bus Dev & Mktg..... 225-647-9233
 E-mail: mcutrone@augerservices.com

AZ - Southeast Directional Drilling

- A PLH Group Company
 3117 N Cessna Ave
 Casa Grande, AZ 85122
 Dan Vega, Dir Bus Dev & Mktg..... 520-423-2131
 E-mail: info@southestdrilling.com

MD - Air2

One Texas Station Ct, Ste 325
 Timonium, MD 21093
 Dan Vega, Dir Bus Dev & Mktg..... 410-560-5620
 E-mail: info@air2.com

TX - Power Line Services

400 E Las Colinas Blvd, Ste 800
 Irving, TX 75039
 Dan Vega, Dir Bus Dev & Mktg..... 469-513-6764
 E-mail: info@powerlinesinc.com

VA - R.B. Hinkle Construction

21595 Cedar Ln, Unit 6
 Sterling, VA 20166
 Dan Vega, Dir Bus Dev & Mktg..... 703-430-0200
 E-mail: info@rbhinkle.com

Polaris Connectors

11625 Prosperous Dr
 Odessa, FL 33556
 Kevin Puccini, Dir of Sls 727-372-1703
 877-584-5847; Fax: 727-376-6956
 E-mail: kpuccini@polarisconnectors.com
 Web: www.polarisconnectors.com

PoleSaver by Rocking Horse Industries

23 Spruce Park Dr
 Strathmore, AB T1P1J2
 Justin Ruppe, Sls 403-607-4331
 E-mail: justin@rockinghorseinc.com
 Web: <http://rockinghorseindustries.com/polesaver.html>

See our Ad on Page 700

CAN - PoleSaver by Rocking Horse Industries

23 Spruce Park Dr
 Strathmore, AB T1P1J2
 Justin Ruppe, Sls 403-324-4224
 E-mail: justin@rockinghorseinc.com

Polytech Services Corp

12169 Balls Ford Rd
 Manassas, VA 20109
 Rosalia Torres, Pres..... 703-257-1500
 E-mail: polytechservices@earthlink.net
 Web: www.polytechservicescorp.com

Power Core Engineering Inc

2821 N 4th St, Ste 223, Dept 56
 Milwaukee, WI 53212-2366
 Clifford Tisser/Clifford Tisser, P.E..... 414-263-3455
 E-mail: ctisser-pce@juno.com

Power Delivery Consultants Inc

12 Plains Rd, Ste 308
 Essex, CT 06426
 Jay Williams, Exec Eng 518-384-1300
 Fax: 866-312-7871
 E-mail: j.williams@pdc-cables.com
 Web: www.pdc-engineering.com

Powerline Equipment Specialists LLC

17410 63rd Ave
 Lake Oswego, OR 97035
 James Wagner, Pres..... 503-699-3091
 866-637-0230; Fax: 503-210-1758
 E-mail: sales@powerline-equipment.com
 Web: www.powerline-equipment.com

Power Line Services - A PLH Group Company

400 E Las Colinas Blvd, Ste 800
 Irving, TX 75039
 Kevin Dunn, VP, Pre-Construction... 469-513-6764
 E-mail: info@powerlines.com
 Web: www.powerlinesinc.com

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

KS - Power System Engineering, Inc.

3321 SW 6th St
Topeka, KS 66606
Jen Nelson 866-825-8895

OH - Power System Engineering, Inc.

2327-A State Route 821
Marietta, OH 45750
Jen Nelson 866-825-8895

KY - Power System Engineering, Inc.

400 Bellerive #150
Nicholasville, KY 40356
Jen Nelson 866-825-8895

MN - Power System Engineering, Inc.

609 3rd St
Prinsburg, MN 56281
Jen Nelson 866-825-8895

MN - Power System Engineering, Inc.

10710 Town Square Drive NE, Suite 201
Blaine, MN 55449
Jen Nelson 866-825-8895

SD - Power System Engineering, Inc.

2307 W. 57th St, Suite 102
Sioux Falls, SD 57108
Jen Nelson 866-825-8895

WI - Power System Engineering, Inc. - Corporate HQ

1532 W. Broadway
Madison, WI 53713
Jen Nelson 866-825-8895

Powertrusion Products

214 Industrial Ln
Alum Bank, PA 15521
Terry Shank..... 814-839-4186 ext 301
888-274-7855; Fax: 814-839-4276
E-mail: tshank@pultrude.com
Web: www.powertrusion.com

Preformed Line Products

660 Beta Dr
Mayfield Village, OH 44143
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Tradenames: ADSS CORONA™ • ARMADILLO®

- ARMOR-GRIP® • COYOTE® • CUSHION-GRIP®
- DOGBONE® • EZ-WRAP® • FIBERLIGN® • GUY-GRIP®
- RAPTOR PROTECTOR® • THERMOLIGN® • VARI-GRIP™
- VORTX™ • WRAPLOCK®

OH - Preformed Line Products

660 Beta Dr
Mayfield Village, OH 44143
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com



Premier Truck Rental

9138 Bluffton Rd
Fort Wayne, IN 46809
Andy De La Garca 260-353-1200
844-644-9138; Fax: 888-660-3739
E-mail: sales@rentptr.com
Web: www.rentptr.com

We provide Nationwide 4x4 truck, trailer, and utv rentals to keep your crews working. We offer ½-Ton to 1-Ton Crew Cab Pickups, 1-Ton to 2-Ton Flatbed Trucks, Dump Body Trucks, Open/Enclosed Service Utility Body Trucks, utility trailer rentals, UTVs and more!

Whether you work in the construction industry, oil gas industry, or you're an electrical contractor, our simple rental process will equip you with truck rentals to meet your specific needs. Our custom add-ons set us apart from the competition. Front winches, ladder racks, and toolboxes are just a few of the additions that can be quickly mounted to your truck, before we deliver it directly to your job site. Month-to-month or long term rental options available.

Our work truck and trailer inventory is readily available to be quickly transported anywhere in the United States. All our trucks can be customized with additional add-ons for your truck rental needs.

For more information about our products and services: Call 844-644-9138, or request a quick quote online at www.rentptr.com.

P&R Technologies

9550 SW Nimbus Ave, Ste C
Beaverton, OR 97008
Colleen Jackson, VP 503-292-8682
Fax: 503-292-8697
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105



Prysmian Group

4 Tesseneer Dr
Highland Heights, KY 41076
Sales..... 800-237-2726
Fax: 859-572-8072
E-mail: info@generalcable.com
Web: www.generalcable.com, https://na.prysmiangroup.com/

Prysmian Group

4 Tesseneer Dr
Highland Heights, KY 41076
Sales..... 800-237-2726
Fax: 859-572-8072

E-mail: info@generalcable.com

Web: www.generalcable.com

Prysmian Group combines the strengths of both Prysmian and General Cable to be a world leader in the energy systems industry. We are unmatched in our manufacturing and installation capabilities, with an unwavering commitment to R D. Our products include high performance overhead and underground wire and cable for generation, transmission and distribution applications. We design, produce and install high and extra high voltage underground cable systems, providing network components, value added engineering as well as monitoring and maintenance systems and services.

PTMW, Inc

5040 NW 215 Hwy 24
Topeka, KS 66618
Daren Le Page, VP, Sls..... 785-232-7792
Fax: 785-232-7793
E-mail: ptmw@ptmw.com
Web: www.ptmw.com

Public Utilities Maintenance Inc

212-26 99th Ave
Queens Village, NY 11429
John Bortolis, VP..... 718-740-4540
Fax: 718-740-5790
E-mail: info@puminc.com
Web: www.puminc.com



Quanta Services Inc

2800 Post Oak Blvd, Ste 2600
Houston, TX 77056
Ben Bosco, SVP of Business Dev... 713-629-7600
Fax: 713-629-7637
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

Quanta Services is the leading integrated infrastructure solutions provider for the electric power, pipeline and telecommunication industries. As a team of entities operating with the efficiencies of one powerful company, Quanta Services has the knowledge and expertise to handle a full spectrum of projects. From EPC services, to right-of-way, site acquisition and project financing, Quanta Services is the total solution provider.

See our Ad on Manufacturers & Suppliers Tab

CAN - Valard Telecom
9595 Enterprise Way SE
Calgary, AB T3S 0A1 587-620-0201
Web: www.quantatelecom.ca

CAN - Valard Construction
Ste 308, 4029-99 St
Edmonton, AB T6E 5V7 780-436-9876
Web: www.valard.com

CO - Intermountain Electric, Inc.
5050 Osage St, Ste 500
Denver, CO 80221 303-733-7248
Web: www.imelect.com

MA - The Ryan Company, Inc
15 Commerce Way
Norton, MA 02766 508-742-2500
Web: www.ryancompany.net

IA - Longfellow Drilling
1209 County Hwy J23
Clearfield, IA 50840 641-336-2297
Web: www.parelectric.com

ID - Northwest Lineman College
7600 S Meridian Rd
Meridian, ID 83642 800-338-8875
Web: www.lineman.edu

AK - Northern Powerline Constructors, Inc
7941 Sandlewood Pl
Anchorage, AK 99507 907-344-3436
Web: www.northernpowerline.com

CAN - Allteck Line Contractors
#310 - 4260 Still Creek Dr
Burnaby, BC V5C 6C6 604-857-6600
Web: www.allteck.ca

CAN - DNR Pressure Welding
39123 RGE RD 19-3
Stettler, AB T0C 2L0 403-742-2859
Web: www.dnrwelding.ca

CAN - EHV Power
21 Cardico Dr
Stouffville, ON L4A 2G5 888-799-6342
Web: www.ehvpower.com

CAN - Phasor Engineering Inc
#218, 1829-54 St SE
Calgary, AB T2B 1N5 403-238-3695
Web: www.phasorengineering.ca

NC - Quanta Technology
4020 Westchase Blvd, Ste 300
Raleigh, NC 27607 919-334-3000
Web: www.quanta-technology.com

NH - JCR Construction Co
181 Route 27, P.O. Box 331
Raymond, NH 03077 603-895-4062
Web: www.jcrconstructionco.com

NJ - Phoenix Power Group, Inc.
220 Park Ave, Ste 110
Florham Park, NJ 07932 888-225-6725
Web: www.phoenixpg.com

OH - J.W. Didado Electric
1033 Kelly Ave
Akron, OH 44306 330-374-0070
Web: www.jwdidadoelectric.com

OR - Winco Powerline Services
22300 NE Yellow Gate Ln
Aurora, OR 97002 03-678-6060
Web: www.wincoservices.com

MI - Mears Group
4500 N Mission Rd
Rosebush, MI 48878 800-632-7727
Web: www.mears.net

MI - M. J. Electric
200 W Frank Pipp Dr, PO Box 686
Iron Mountain, MI 49801 906-774-8000
Web: www.mjelectric.com

MO - InfraSource
6301 James A Reed Road
Kansas City, MO 64133 800-832-1517
Web: www.infrasourceus.com

MO - PAR Electrical Contractors
4770 N Belleview Ave, Ste 300
Kansas City, MO 64116 816-474-9340
Web: www.parelectric.com

MO - Quanta Utility Engineering Services
4770 N Belleview Ave, Ste 100
Kansas City, MO 64116 816-414-1100
Web: www.Ques.com

MS - Irby Construction Co
318 Old Hwy 49 S
Richland, MS 39218 601-709-4729
Web: www.irbyconst.com

SC - Sumter Utilities
1151 North Pike W
Sumter, SC 29153 803-469-8585
800-678-8665
Web: www.sumter-utilities.com

SD - Brink Constructors, Inc
2950 N Plaza Dr
Rapid City, SD 57702 605-342-6966
Web: www.brinkred.com

TN - Service Electric Company
1631 E 25th St
Chattanooga, TN 37404 423-265-3161
Web: www.serviceelectricco.com

TX - Can-Fer Utility Services, LLC
3340 Roy Orr Blvd
Grand Prairie, TX 75050 972-484-4344
Web: www.can-fer.com

TX - DACON
12301 Kurland Dr, Fourth Fir
Houston, TX 77034 713-558-6600
Web: www.dashiell.com

TX - Dashiell Corp
12301 Kurland Dr, Fourth Fir
Houston, TX 77034 713-558-6600
Web: www.dashiell.com

TX - Hargrave Power
3340 Roy Orr Blvd, Ste 203
Grand Prairie, TX 75050 214-308-6927
Web: www.hargravepower.com

TX - North Houston Pole Line
1608 Margaret St
Houston, TX 77093 713-691-3616
Web: www.nhplc.com

TX - Price Gregory
920 Memorial City Way, Ste 600
Houston, TX 77024 713-780-7500
Web: www.pricegregory.com

TX - Quanta Energized Services
2800 Post Oak Blvd, Ste 2600
Houston, TX 77056 713-629-7600
Web: www.quantaaenergized.com

TX - Quanta Telecommunications Services
7908 N Sam Houston Parkway W, Ste 500
Houston, TX 77064 832-634-0010
Web: www.quantatelcom.com

TX - T.G. Mercer
P.O. Box 1870
Aledo, TX 76008 817-489-7100
Web: www.tgmercerc.com

UT - Probst Electric
441 W Power Line Rd
Heber City, UT 84032 435-657-1955
Web: www.probstelectric.com

WA - Potelco
14103 Stewart Rd
Sumner, WA 98390 800-662-8670
Web: www.potelco.net

WI - Realtime Utility Engineers, Inc
2908 Marketplace Dr
Fitchburg, WI 53719 800-297-1478
Web: www.realtimeutilityengineers.com

WA - Crux Subsurface, Inc
4308 N Barker Rd
Spokane Valley, WA 99027 866-278-9782
Web: www.cruxsub.com

WA - Quanta Subsurface
4308 N Barker Road
Spokane Valley, WA 99027 509-789-7747
Web: www.quantasubsurface.com



Quazite by Hubbell Lenoir City
3621 Industrial Park Dr
Lenoir City, TN 37771
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.quazite.com

R

R.B. Hinkle Construction - A PLH Group Company
21595 Cedar Ln, Unit 6
Sterling, VA 20166
Dina Holstead, Pres. 703-430-0200
E-mail: info@rbhinkle.com
Web: www.rbhinkle.com

Radare Engineers
9535 NE Colfax St
Portland, OR 97220 503-256-3417
Fax: 503-256-1981
E-mail: sales@radareengineers.com
Web: www.radareengineers.com

Rauckman Utility Products LLC
33 Empire Dr
Belleville, IL 62220
Jim Rauckman, Pres 618-234-0001
Fax: 618-234-0003
E-mail: info@rauckmanutility.com
Web: www.rauckmanutility.com

Reef Industries Inc
9209 Alameda Genoa Rd
Houston, TX 77075
Jeff Garza, Sls Mgr 713-507-4258
800-231-6074; Fax: 713-507-4295
E-mail: ri@reefindustries.com
Web: www.reefindustries.com

See our Ad on Page 77

Reinhausen Mfg Inc
2549 N 9th Ave
Humboldt, TN 38343
Tony Boyd, Area Sls Mgr 731-784-7681
Fax: 731-784-7682
E-mail: t.boyd@us.reinhausen.com
Web: www.reinhausen.com

AZ - Reinhausen Mfg Inc
3100 West Ray Rd, Ste 201
Chandler, AZ 85226
Jesus Sanchez, Area Sls Mgr 480-207-5983
E-mail: j.sanchez@us.reinhausen.com

NC - Reinhausen Mfg Inc
2401 Whitehall Park Dr, Ste 1100
Charlotte, NC 28273
Carlos Bittner, Area Sls Mgr 731-562-4240
E-mail: c.bittner@us.reinhausen.com

TX - Reinhausen Mfg Inc
2221 E Lamar Blvd, Ste 750
Arlington, TX 76006
Bernhard Kurth, GM, 731-562-4220
E-mail: p.shattleworth@us.reinhausen.com

IL - Instruments and Technology
Lockport, IL 60441
Lynne Mulston, Mktg Dir 815-838-5909
E-mail: Jeff@InstrumentsAndTechnology.com

CA - Maydwell & Hartzell
Lynne Mulston, Mktg Dir 510-432-0043
E-mail: gfrase@maydwellhartzell.com

MN - EMS Partners
Minneapolis, MN
Lynne Mulston, Mktg Dir 612-388-0119
E-mail: mskovran@integra.net

OH - RSI Inc
566B Kennedy Rd
Akron, OH 44305
Lynne Mulston, Mktg Dir 330-630-2677
E-mail: david.rosatisales.com

CO - Jenjiur Inc
PO Box 475
Brighton, CO 80601
Lynne Mulston, Mktg Dir 877-832-0357
E-mail: melissa@jenjiur.com

TX - Utility Sales of South Texas
2505 McAllister
Houston, TX 772092
Lynne Mulston, Mktg Dir 713-688-2236
E-mail: laurieford@usasotx.com

MS - Southern Utility Sales Agency
PO Box 816
Pass Christian, MS 39571
Lynne Mulston, Mktg Dir 228-452-6235
Web: www.susallc.com

FL - Southern Partners
890 Northern Way, Suite F
Winter Springs, FL 32708
Lynne Mulston, Mktg Dir 800-214-1921
E-mail: www.spreps.com

MO - PowerTel & Associates

705 Trevillian Dr, PO Box 8307
St. Joseph 64509
Lynne Mulston, Mktg Dir 800-279-0249
E-mail: s.cash@powertelsales.com

OR - Sheffield Utility sales

Jefferson, OR 97352
Lynne Mulston, Mktg Dir 503-803-3737

Reliaguard Inc

27151 Burbank St
Foothill Ranch, CA 96210
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

CA - Reliaguard Inc

Foothill Ranch
92610, CA 92610
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: sales@reliaguard.com

See our Ad on Page 37

Representaciones Ruiz

Ave. Guillermo Prieto #3115, Colonia Gabilondo
Tijuana, BC 22044
Rodolfo Ruiz, Sls Engr 664-686-1946
Fax: 664-686-1946
E-mail: representacionesruiz@prodigy.net.mx

Tradenames: Underground Devices, Inc.

Ross Engineering Corp

540 Westchester Dr
Campbell, CA 95008
Jim Ross, VP Sls 408-377-4621
800-654-3205; Fax: 408-377-5182
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Tradenames: Hi-Z® HV Voltmeters • HV Megmeter®



RTDS Technologies Inc
100-150 Innovation Dr
Winnipeg, MB R3T 2E1
Paul Forsyth, Marketing Manager ... 204-989-9700
E-mail: rtds@rtds.com
Web: www.rtds.com

RWW Restoration LLC

1442 Davis Rd
Elgin, IL 60123
Bob Welsch, Pres 847-429-2373
Fax: 847-429-2369
E-mail: info@rwwrestoration.com
Web: rwwrestoration.com

Ryther-Purdy Lumber Co Inc

Elm St, PO Box 622
Old Saybrook, CT 06475
Timothy Purdy, Pres 860-388-4405
Fax: 860-388-9401
E-mail: tpurdy@rytherpurdy.com
Web: www.rytherpurdy.com



Sabre-FWT

8653 E Hwy 67
Alvarado, TX 76009
Ed Antar, VP of Sls 817-852-1700
866-254-3707; Fax: 817-852-1703
E-mail: utilitysales@sabreindustries.com
Web: www.sabreindustries.com

Sabre Galvanizing Services

8669 E Highway 67
Alvarado, TX 76009
Carroll Baynard, VP & GM, Tim Carroll, Sls Mgr
..... 817-852-1950
877-596-1301; Fax: 817-852-1951
E-mail: galvanizinginfo@sabreindustries.com
Web: www.sabreindustries.com

Sabre Industries Inc

5031 Hazel Jones Rd
Bossier City, LA 71111
Bill Sales
Jane Wyatt, Director Business Development,
Sabre Building Systems by CellXion
..... 318-213-2900
877-213-2900; Fax: 318-213-2878
E-mail: buildingsinfo@sabreindustries.com
Web: www.sabreindustries.com

Sargent & Lundy

55 E Monroe St
Chicago, IL 60603
Warren Vahle, Sr VP & Dir Pwr Del. ... 312-269-2000
Fax: 312-269-3680
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

S&C Electric Company

6601 N Ridge Blvd
Chicago, IL 60626 773-338-1000
Fax: 773-338-2562
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144



Reuel by Hubbell Power Systems

200 W Dewey St
Goldsboro, NC 27530
HPS Customer Service 573-682-5521
E-mail: hpsc@hubbell.com
Web: www.reuel.com

Rockwell Automation, Inc.

1201 South Second Street
Milwaukee, WI 53204-2496 414-382-2000
888-382-1583; Fax: 414-382-4444
E-mail: webmaster@rockwellautomation.com
Web: www.rockwellautomation.com

SEECO

4045 Hargrove Ave
Charlotte, NC 28208
Craig Thomas, Natl Sls Mgr 704-392-1396
Fax: 704-392-7033
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Page 000



SEFCOR, Inc
1150 Uniform Rd
Griffin, GA 30224
Mark Miller, GM 770-227-8297
Fax: 770-229-5120
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Sediver

172 Merizzi
 Ville St Laurent, QC H4T 1S4Sarkis Minassian
 514-739-3385
 Fax: 514-739-3669
 E-mail: info.canada@sediver.com
 Web: www.sediver.com

See our Ad on Page 7

Sherman & Reilly Inc

400 W 33rd St
 Chattanooga, TN 37410
 Kimberly Bengson, Mktg Mgr 800-251-7780
 Fax: 423-756-2948
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Tradenames: Trade names: Duct Dawg • Fast Trap • Dua-
 Pull • Safe-zone • Forever Warranty

Sicame Corp

626 N. Highland Ave
 Aurora, IL 60506
 Scott Casler 630-238-6680
 Fax: 630-238-6682
 E-mail: customerservice@sicameusa.com
 Web: www.sicamecorp.com

Tradenames: Sicame • ASK Power

Sicam Corp

626 N Highland Ave, Unit F
 Wood Dale, IL 60506
 Jill Hess 630-238-6680
 Fax: 630-238-6682
 E-mail: customerservice@sicameusa.com
 Web: www.sicamecorp.com

Tradenames: Scam • ASK Power

Sicame Corp

626 N. Highland Ave.
 Aurora, IL 60506
 Mitch FedieSteve Myers, Ray Dauria, Regan Meyer,
 Brent RichardsonCharley Patterson, Managing
 Ptnr & Princpl Rec, Marketing Manager, NA Field
 Marketing Manager 630-238-6680
 E-mail: customerservice@sicameusa.com
 Web: www.sicamecorp.com

Siemens Building Technologies

1000 Deerfield Parkway
 Buffalo Grove, IL 60089-4513 847-215-1000
 800-877-7545; Fax: 847-215-1093
 E-mail: info.us.sbt@siemens.com
 Web: www.usa.siemena.com/buildingtechnologies

Siemens Energy Inc

4400 Alafaya Trl
 Orlando, FL 32826 800-347-6659
 Web: www.usa.siemens.com/energy

Siemens Energy Management

444 Highway 49 South
 Richland, MS 39218-9442 601-939-0550
 800-347-6659; Fax: 601-939-3603
 E-mail: support@energy@siemens.com
 Web: www.usa.siemens.com/power-transmission

Siemens Mobility Division, Intelligent Traffic Systems

9225 Bee Cave Road, Building B, Ste 101
 Austin, TX 78733 512-837-8300
 Fax: 512-837-0196
 E-mail: itscommunications.mobility@siemens.com
 Web: www.usa.siemens.com/mobility

Siemens Process Industries & Drives

1000 Technology Drive
 Alpharetta, GA 30005-4437 770-740-3000
 800-241-4453; Fax: 678-297-8316
 E-mail: helpline.sii@siemens.com
 Web: www.usa.siemens.com/industry

Siemens Security Solutions

1000 Deerfield Parkway
 Buffalo Grove, IL 60089 847-215-1000
 800-877-7545; Fax: 847-215-1093
 E-mail: bgcustomersupport.us.sbt@siemens.com
 Web: www.usa.siemens.com/buildingtechnologies

SISCO Inc

6605 19 1/2 Mile Rd
 Sterling Hts, MI 48314 586-254-0020
 Fax: 586-254-0053
 E-mail: info@sisconet.com
 Web: www.sisconet.com

Slacan Industries Inc

145 Roy Blvd
 Brantford, ON N3T 6E3 519-758-8888
 800-410-8666; Fax: 519-758-1881
 E-mail: utility@slacan.com
 Web: www.slacan.com

Tradenames: SLACAN Industries Inc.

SNC - Lavalin

455 Rene - Levesque Blvd W
 Montreal, QC H2Z1Z3
 Greg CarruthersMichel GhanemDaniela, Pizzuto
 514-393-1000
 Fax: 514-866-0795
 Web: snclavalin.com

SNC Manufacturing Co. Inc.

101 W Waukau Ave
 Oshkosh, WI 54902
 Ben BloomBen Bloom 920-231-7370
 800-558-3325; Fax: 920-231-1090
 E-mail: bbloom@sncmfg.com
 Web: www.sncmfg.com

Tradenames: Restore-Lite

Soilmec North America

18320 Imperial Valley Dr
 Houston, TX 77060
 Vincent Jue, VP 281-885-0777
 E-mail: vjue@champion-equipment.com
 Web: www.soilmecna.com

ON - Equipment Sales & Service Ltd.

1020 Martingrove Rd
 Toronto, ON M9W4W3
 Vincent Jue, VP 800-268-0679
 E-mail: pokeeffe@essltd.com

CAN - Soilmec North America

509 - 11 Avenue Bay 4
 Nisku, AB T9E 7N9
 Vincent Jue, VP 780-770-8811

Solon Manufacturing Company

425 Center St
 Chardon, OH 44024
 Scott Stirling, Sls Mgr 800-323-9717
 800-323-9717; Fax: 440-286-9047
 E-mail: sales@solonmfg.com
 Web: www.solonmfg.com

Tradenames: Solon Belleville Springs • Solon Density Switches

OH - Solon Manufacturing Co.

425 Center St
 Chardon, OH 44024
 Scott Stirling, Sls Mgr 800-323-9717
 E-mail: sales@solonmfg.com

SOLTEC Corporation
 12977 Arroyo St
 San Fernando, CA 91340
 Kat CoronaByron McIntire..... 818-365-0800
 800-423-2344; Fax: 818-365-7839
 E-mail: sales@solteccorp.com
 Web: www.SoltecCorp.com

**Southeast Directional Drilling
 - A PLH Company**

3117 N Cessna Ave.
 Casa Grande, AZ 85122..... 520-423-2131
 E-mail: info@southeastdrilling.com
 Web: www.southeastdrilling.com

**AZ - Southeast Directional Drilling - A PLH
 Group Company**

3117 N Cessna Ave
 Casa Grande, AZ 85122..... 520-423-2131
 E-mail: info@southeastdrilling.com

Southern States LLC

30 Georgia Ave
 Hampton, GA 30228 770-946-4562
 866-394-3661; Fax: 770-946-8106
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

SPX Transformer Solutions Inc

400 S Prairie Ave
 Waukesha, WI 53186
 Michael Skowronek, VP Sls & Mktg..262-547-0121
 800-835-2732; Fax: 262-521-0191
 E-mail: spx.waukesha.info@spx.com
 Web: www.spxwaukesha.com

Stanley Consultants

225 Iowa Ave
 Muscatine, IA 52761
 Kevin Cavanaugh 303-925-8279
 800-553-9694; Fax: 563-264-6658
 E-mail: power@stanleygroup.com
 Web: www.stanleyconsultants.com

CO - Stanley Consultants

8000 S Chester St, Ste 500
 Centennial, CO 80112
 Kevin Cavanaugh 303-925-8279



Stantec

Stantec Consulting
 1 Meridian Blvd, Ste 2A02
 Wyomissing, PA 19610-3225
 Mehmet Arslan 484-709-3651
 E-mail: info@stantec.com
 Web: www.stantec.com

The Stantec community unites approximately 22,000 employees working in over 400 locations across six continents. Our work—engineering, surveying, environmental sciences, project management, and project economics, from initial project concept and planning through design, construction, and commissioning—begins at the intersection of community, creativity, and client relationships. With a long-term commitment to the people and places we serve, Stantec has the unique ability to connect to projects on a personal level and advance the quality of life in communities across the globe. Stantec trades on the TSX and the NYSE under the symbol STN.

AB - Stantec Consulting

10160-112 St
 Edmonton, AB T5K266
 780-969-6541

BC - Stantec Consulting

Graham McTavish, 500-4730 Kingsway
 Burnaby, BC V5H-0C6
 Graham McTavish..... 604-696-8733

FL - Stantec Consulting

Richard Kodera, 615 Crescent Executive Ct,
 Ste 248
 Lake Mary, FL 32746-2129
 Richard Kodera 407-585-0157

OR - Stantec Consulting

Chris Kasiewicz, 9400 SW Barnes Rd, Ste 200
 Portland, OR 97225
 Chris Kasiewicz 503-297-1631

PA - Stantec Consulting

1 Meridian Blvd, Ste 2A02
 Wyomissing, PA 19610-3225
 Mehmet Arslan 484-709-3651

QC- Stantec Consulting

Arielle Kadoch, 600-1060 Robert-Bourassa Blvd
 Montreal, QC H3B 4V3
 Arielle Kadoch 514-281-1010

Stego, Inc

1395 S Marietta Pkwy, Ste 800
 Marietta, GA 30067
 Michelle Branson, Bus Dev 770-984-0858
 888-783-4611; Fax: 770-984-0651
 E-mail: info@stegousa.com
 Web: stegousa.com

GA - Stego, Inc

1395 S Marietta Pkwy, Ste 800
 Marietta, GA 30067
 Michelle Branson, Bus Dev 770-984-0858
 888-783-4611; Fax: 770-984-0615
 E-mail: mbranson@stegousa.com
 Web: stegousa.com

Sterling Lumber Co

501 E 151st St
 Phoenix, IL 60426
 Jay Bailey, Sls Mgr 708-388-2223
 Fax: 708-388-2224
 E-mail: sales@sterlinglumber.com
 Web: www.sterlingcranemats.com

StressCrete Group, The

9200 Energy Lane
 Northport, AL 35476
 Jerrod Franklin, Dir of Trans & Dist Sls
 800-435-6563
 Fax: 205-339-4840
 E-mail: jfranklin@stresscrete2.com
 Web: www.stresscretegroup.com/utilitypoles

See our Ad on Page 119

AL - StressCrete Group, The

9200 Energy Lane
 Northport, AL 35476
 Jerrod Franklin, Dir of Trans & Dist Sls
 800-435-6563
 E-mail: jfranklin@stresscrete2.com

KS - StressCrete Group, The
 14503 Wallick Rd
 Atchison, KS 66002
 Jerrod Franklin, Dir of Trans & Dist Sls
800-837-1024
 E-mail: rfawcett@stresscrete3.com

CAN - StressCrete Group, The
 840 Walkers Line
 Burlington, ON L7R 3X9
 Jerrod Franklin, Dir of Trans & Dist Sls
800-268-7809
 E-mail: lvanvliet@stresscrete.com

Summit Utility Structures
 2027 S 12th St, Bldg 504
 Allentown, PA 18103
 Robert Craig, Exec VP of Eng & Sls..610-797-2225
 E-mail: robert@summitutilitystructures.com
 Web: www.summitutilitystructures.com
See our Ad on Page 34

PA - Summit Utility Structures
 2027 S 12th St, Bldg 504
 Allentown, PA 18103
 Mitch Fedie, Steve Myers, Ray Dauria,
 Regan Meyer, Brent Richardson, Charley Patterson,
 Managing Ptnr & Princpl Rec, Marketing Manager,
 NA Field Marketing Manager..... 610-797-2225
 E-mail: robert@summitutilitystructures.com
 Web: summitutilitystructures.com

TX - Superior Concrete Products
 1203 Raider Dr
 Euless, TX 76040
 Mitch Fedie, Steve Myers, Ray Dauria,
 Regan Meyer, Brent Richardson,
 Charley Patterson, Managing Ptnr & Princpl Rec,
 Marketing Mgr, NA Field Marketing Mgr
 817-277-9255
 800-942-9255
 E-mail: tsternfeld@concretefence.com
 Web: www.concretefence.com

Superior Concrete Products
 1203 Raider Dr
 Euless, TX 76040
 Todd Sternfeld, CEO817-277-9255
 800-942-9255; Fax: 817-261-0194
 E-mail: sales@concretefence.com
 Web: www.concretefence.com
See our Ad on Page 69

Tradenames: SUPERIOR CONCRETE FENCE
 • SUPERIOR CONCRETE PRODUCTS
 • SUPERIOR CONCRETE FENCE OF TEXAS
 • ReCon RETAINING WALLS

Tallman Equipment Co Inc
 6440 S International Dr, Attn: Sales Dept
 Columbus , IN 47201
 Charles Vicari 630-860-5666
 877-860-5666; Fax: 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Tatman Associates Inc
 29015 Solon Rd, PO Box 39400
 Solon, OH 44139
 Michael R. Morel, Pres 440-248-0644
 Fax: 440-248-0649
 E-mail: tatmansubs@sbcglobal.net
 Web: www.tatmansubstations.com

Tech Products Inc
 105 Willow Ave
 Staten Island, NY 10305
 Daniel D. O'Connor, VP 718-442-4900
 800-221-1311; Fax: 718-442-2124
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com

See our Ad on Page 107

Tradenames: Everlast • FastTab • Tech-3D
 • Three-D

Therm-A-Guard Wildlife Protectors
 PO Box 14608
 Clearwater, FL 33766
 Noah Caisse, VP 888-388-4348
 Fax: 727-442-0043
 E-mail: thermaguardco@aol.com
 Web: www.thermaguard.com

The Snell Group
 322 N Main St, Ste 8
 Barre, VT 05641
 Jim Fritz, Pres & CEO 802-479-7100
 800-636-9820; Fax: 802-479-7171
 E-mail: jfritz@thesnellgroup.com
 Web: www.thesnellgroup.com

Thomas & Betts Corp, A Member of the ABB

Group, Electrical Products Div
 800 Ridge Lake Blvd
 Memphis, TN 38120
 Monica Perez-Therese, Dir T&D Market Dev
 901-252-5000
 800-816-7809
 E-mail: monica.perez-therese@tnb.com
 Web: www.tnb.com

3M
 Bldg A130-4N-36, 6801 River PI Blvd
 Austin, TX 78726
 Customer Service..... 800-245-3573
 Fax: 800-245-0329
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

Tradenames: Scotch

3M Personal Safety Division
 3M Center, 235-02-W-70
 St Paul, MN 55144 800-328-1667
 E-mail: mrog@mmm.com
 Web: www.3m.com/workersafety

Tradenames: 3M™ E-A-R™ • 3M™ PELTOR™ • 3M™
 Scotchlite™ • 3M™ Speedglas™ • DBI-SALA® • PROTECTA®

Timberland Equipment Ltd
 459 Industrial Ave, PO Box 490
 Woodstock, ON N4S 7Z2
 Jeff Stewart 519-537-6262
 Fax: 519-539-5853
 E-mail: sales@tewinch.com
 Web: www.timberland.on.ca

Toshiba International Corp, Transmission & Distribution Div
 13131 W Little York Rd
 Houston, TX 77041 713-466-0277
 800-231-1412; Fax: 713-896-5200
 E-mail: td@tic.toshiba.com
 Web: www.toshiba.com/td

Townsend Corp
 1015 W Jackson St
 Muncie, IN 47305
 Abigail Bath, Mktg Spec..... 765-749-4544
 800-428-8128
 E-mail: info@townsendcorporation.com
 Web: www.townsendcorporation.com

Townsend Corp

1015 W Jackson St
 Muncie, IN 47305
 Abigail Bath, Mktg Spec..... 765-749-4544
 800-428-8128
 E-mail: info@townsendcorporation.com
 Web: www.townsendcorporation.com

See our Ad on Page 168



Trees Inc

650 N Sam Houston Pkwy E, Ste 205
 Houston, TX 77060
 George J. Leszkowicz, COO/Executive VP.....
 866-865- 9617
 Fax: 281-260- 0728
 E-mail: info@treesinc.com
 Web: www.treesinc.com

See our Ad on Page 164

TSTM, Inc

2900 Sencore Dr #100
 Sioux Falls, SD 57107 605-334-2924
 Web: www.ts-tm.com

See our Ad on Page 5

TTR Substations - A PLH Group Company

4533 E Citron Ave
 Fresno, CA 93725
 Joe Orth, VP of Construction Service
 559-276-8500
 Fax: 559-276-8505
 E-mail: chris@ttrsubstations.com



Turner by Hubbell Power Systems

131 Enterprise Dr
 Edwardsville, IL 62025
 Crystal Mistretta, Mktg Coord..... 618-797-5000
 E-mail: carrie.watson@tecoswitch.com
 Web: www.turnerswitch.com

Tradenames: TECO-Rupter®

Trinetics by Hubbell Power Systems

Main St
 Menomonee Falls, WI 53051
 Crystal Mistretta, Mktg Coord..... 803-216-2613
 E-mail: ctmistretta@hubbell.com
 Web: www.trinetics.com

Trinity Meyer Utility Structures LLC

6750 Lenox Center Ct, Ste 400
 Memphis, TN 38115
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 800-501-0962; Fax: 901-566-6650
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold



USCO Power Switches by Hubbell Power Systems

8100 Churchill Ave
 Leeds, AL 35094
 Crystal Mistretta, Mktg Coord 803-216-2613
 E-mail: ctmistretta@hubbell.com
 Web: www.hubbellpowersystems.com

UtiliCon Solutions

708 Blair Mill Rd
 Willow Grove, PA 19090
 Steven Asplundh, Pres 877-884-5426
 Fax: 215-784-4225
 E-mail: info@utilicon.com
 Web: www.utilicon.com

Utility Lines Construction Services

708 Blair Mill Rd
 Willow Grove, PA 19090
 Joe Garvey, Sr., VP..... 215-784-4126
 877-884-5426; Fax: 215-784-4225
 E-mail: info@ulcs-llc.com
 Web: www.ulcs-llc.com

Utility One Source

7701 Independence Ave
 Kansas City, MO 64125
 Molly Regan, Inside Sls 816-241-4888
 888-712-2962; Fax: 816-241-8826
 E-mail: contact@u1source.com
 Web: www.utility1source.com

See our Ad on Page 75



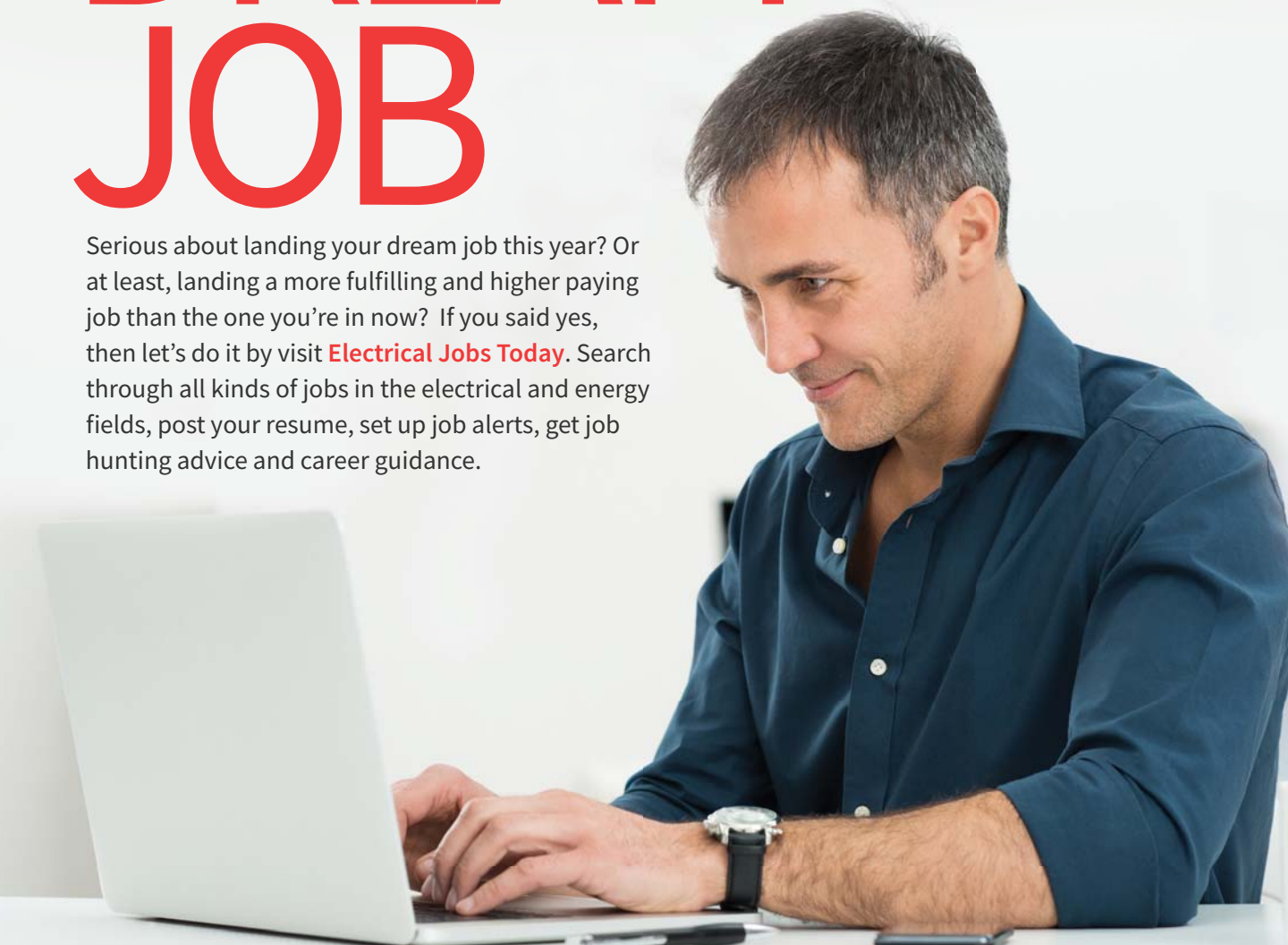
Universal Industrial Sales

433 N 1030 W
 Lindon, UT 84042 801-769-0536
 Fax: 801-785-1710
 E-mail: smyers@uisutah.com
 Web: www.uisutah.com

Tradenames: CTrac

SEARCH FOR DREAM JOB

Serious about landing your dream job this year? Or at least, landing a more fulfilling and higher paying job than the one you're in now? If you said yes, then let's do it by visit **Electrical Jobs Today**. Search through all kinds of jobs in the electrical and energy fields, post your resume, set up job alerts, get job hunting advice and career guidance.



FIND THE RIGHT JOB NOW!
ElectricalJobsToday.com

electrical
JOBS
today

Power to
Connect.
Electrical &
Energy Jobs

Voltgard, a Division of Saf-T-Gard International, Inc.
205 Huehl Rd
Northbrook, IL 60062
Dan McGivein/Dan McGivern/Lisa Seminara, Mktg Dir
..... 847-291-1600
800-548-4273; Fax: 847-291-1610
E-mail: voltgard@saf-tgard.com
Web: www.voltgard.com

OR - Wagner-Smith Equipment Co
19020 B SW Cipole Rd
Tualatin, OR 97062
Roland Thaggard, VP Sls & Rental
..... 800-444-7064
Fax: 503-692-0474
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

Williams Metals & Welding Alloys
714 Commerce Dr
Concord, NC 28025
Donna Wise, GM 704-784-1111
877-499-1544; Fax: 704-784-1122
E-mail: sales@wmwa.net
Web: www.wmwa.net

VON Corporation
1038 Lomb Ave SW, PO Box 110096
Birmingham, AL 35211
Martin von Herrmann, VP 205-788-2437
Fax: 205-780-4015
E-mail: voncorp@voncorp.com
Web: www.voncorp.com

TX - Wagner-Smith Equipment Co.
5701 Highpoint Pkwy
Burleson, TX 76028
Roland Thaggard, VP Sls & Rental.. 800-666-6567
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

**Climbing Devices
by
Winola Industrial**



Winola Industrial Inc
Lithia Valley & Erhardt Rd, RR 1 Box 1070
Factoryville, PA 18419
Tom McGlynn, Pres 570-378-3808
Fax: 570-378-2597
E-mail: winola@epix.net
Web: www.winolaindustrial.com

W

Wagner-Smith Equipment Co
5701 Highpoint Pkwy
Burleson, TX 76028
Roland Thaggard, VP Sls & Rental.. 817-447-8085
866-338-0398; Fax: 817-447-8917
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

Waukesha Components (formerly High Voltage Supply), a div of Waukesha Elec Systems
9011 Governors Row
Dallas, TX 75247
Perry Reeder, Sls Ops Mgr 214-637-4434
800-338-5526; Fax: 214-637-1157
E-mail: hvsinfo@waukesha.spx.com
Web: www.highvoltageupply.com

See our Ad on Page 45

See our Ad on Page 58

Tradenames: Wagner-Smith Equipment Company • WSE

Westmark Partners LLC
630 Brooker Creek Blvd, Ste 345
Oldsmar, FL 34677
Customer Service 813-386-1645
Fax: 813-386-1649
E-mail: info@westmarkpartners.com
Web: www.westmarkpartners.com

Wright Tree Service
PO Box 1718
Des Moines, IA 50306
Scott Packard, Chairman/CEO 515-277-6291
800-882-1216; Fax: 515-274-3852
E-mail: info@wrighttree.com
Web: www.wrighttree.com

AZ - Wagner-Smith Equipment Co.
1350 N 22nd Ave.
Phoenix, AZ 85009
Roland Thaggard, VP Sls & Rental.. 602-272-0991
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

Whitlow Electric Service Co Inc
340 Railroad St, PO Box 140
Elberton, GA 30635
Michael A. Webb, Pres 706-283-5662
Fax: 706-283-7506
E-mail: bwhitlow@whitlowelectric.com
Web: www.whitlowelectric.com

X

OH - Wagner-Smith Equipment Co
3201 Encrete Ln
Dayton, OH 45401
Roland Thaggard, VP Sls & Rental.. 800-338-0398
E-mail: sales@wagnersmithequipment.com

William Frick & Company
2600 Commerce Dr
Libertyville, IL 60048
Mirmonde Rodrigue, Mktg Specialist
847-918-3700
E-mail: marketing@fricknet.com

Xcel Energy Services Inc
414 Nicollet Mall
Minneapolis, MN 55401 800-328-8226
Web: www.XcelEnergy.com

See our Ad on Pages 103 & 127

Tradenames: Authentical™ • JoistMate™
• SnapAround™ • SmartMark™

BUILDING CONNECTIONS

Infrastructure Engineering & Construction Contractor



Henkels & McCoy provides construction and maintenance services to the electric transmission and distribution infrastructure throughout North America.

www.henkels.com



1-888-HENKELS • marketing@henkels.com

Henkels & McCoy has over 95 years of experience building, maintaining, and repairing utility infrastructure. Consistently ranked in the Top 10 of *Engineering News-Record's* Specialty Contractors, Henkels & McCoy has the expertise and latest technology required to deliver power projects safely, on time, and on budget.



www.henkels.com

marketing@henkels.com

1-888-HENKELS



Products & Services
2018 Buyers Guide

BUILDING CONNECTIONS

Infrastructure Engineering & Construction Contractor



AERIAL

Aerial Devices

Bronto Skylift
Orlando, FL
Steve Starling, NA Sls Mgr 352-895-1109
E-mail: steve.starling@bronto.us
Web: www.bronto.fi

Condux Tesmec Inc
Mankato, MN
Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
E-mail: info@conduxtesmec.com
Web: www.conduxtesmec.com
See our Ad on Page 122

Diversified Products
Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com
See our Ad on Page 42

Ross Engineering Corp
Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com
See our Ad on Page 154

Aerial Lifts

Bronto Skylift
Orlando, FL
Steve Starling, NA Sls Mgr 352-895-1109
E-mail: steve.starling@bronto.us
Web: www.bronto.fi

Diversified Products
Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com
See our Ad on Page 42

Dur-A-Lift Inc
George, IA
Stan KorthalsLoren Top..... 712-475-2804
E-mail: sales@dur-a-lift.com
Web: www.dura-a-lift.com

Xcel Energy Services Inc
Minneapolis, MN 800-328-8226
Web: www.XcelEnergy.com

Aerial Videography

Air2 - A PLH Group Company
Timonium, MD
Sunita Khorana, Pres..... 410-560-5620
E-mail: info@air2.com
Web: www.air2.com

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com
See our Ad on Page 3

Baskets - Fiberglass

Diversified Products
Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com
See our Ad on Page 42

Bucket Liners - Aerial Lift Accessories

Hastings Fiber Glass Products Inc
Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

Plastic Techniques Inc
Goffstown, NH 603-645-6800
E-mail: sales@plastictechniques.com
Web: www.plastictechniques.com

Carts - Aerial, Powered

Diversified Products
Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com
See our Ad on Page 42

LiDAR Mapping - Aerial

Pickett
Tampa, FL
Erik Hickman, Bus Dev Assoc..... 813-877-7770
E-mail: ehickman@pickettusa.com
Web: www.pickettusa.com



Lifts - Aerial, Platform-type

Bronto Skylift
Orlando, FL
Steve Starling, NA Sls Mgr 352-895-1109
E-mail: steve.starling@bronto.us
Web: www.bronto.fi

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

ALUMINUM - STRUCTURAL

Williams Metals & Welding Alloys
Concord, NC
Donna Wise, GM 704-784-1111
E-mail: sales@wmwa.net
Web: www.wmwa.net

ANCHORS

Anchors - Bolt

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpsc@hubbell.com
Web: www.hubbellpowersystems.com

EDSCO Fasteners
Denton, TX
Don Searcy, Executive VP..... 940-380-8000
E-mail: sales@edsco.com
Web: www.edsco.com

Fabsco Corp
Calumet Park, IL
Kevin O'Neill, Sls Mgr 708-371-7500
E-mail: kevin@fabcocorp.com
Web: www.fabcocorp.com

Falcon Steel America
Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com
See our Ad on Page 78

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc
Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems
Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Meyer Utility Structures
Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com
See our Ad on the Front Cover Gatefold



Summit Utility Structures
Allentown, PA
Robert Craig, Exec VP of Eng & Sls..610-797-2225
E-mail: robert@summitutilitystructures.com
Web: www.summitutilitystructures.com
See our Ad on Page 34

Anchors

TransAmerican Power Products Inc
Houston, TX
Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
E-mail: sales@tappinc.com
Web: www.tappinc.com

Valmont Utility, Valmont Industries Inc
Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Reps Tab

Anchors - Corrosion-resistant

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Anchors - Earth, Expanding & Deadman

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Anchors - Earth, Rock

Auger Services - A PLH Group Company
Gonzales, LA
Michael Cutrone, Pres..... 225-647-9233
E-mail: mcutrone@augerservices.com
Web: www.augerservices.com

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Cicame Energie by SICAME Group
Saint-Hubert, QC
Horatio Stanesco, Sales Mgr..... 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com
See our Ad on Page 3

Anchors - Earth, Screw

Auger Services - A PLH Group Company
Gonzales, LA
Michael Cutrone, Pres..... 225-647-9233
E-mail: mcutrone@augerservices.com
Web: www.augerservices.com

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

SUS
SUMMIT
UTILITY STRUCTURES

Transmission Poles
Distribution Poles
Wireless Poles
Substations
Davit Arms

www.SummitUtilityStructures.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg.....214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com
See our Ad on Page 3

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg.....214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com
See our Ad on Page 3

Anchors - Foundation

Atlas Foundation Co

Osseo, MN763-428-2261
 E-mail: www.atlasfoundation.com
 Web: info@atlasfoundation.com

Auger Services - A PLH Group Company

Gonzales, LA
 Michael Cutrone, Pres.....225-647-9233
 E-mail: mcutrone@augerservices.com
 Web: www.augerservices.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg.....214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com
See our Ad on Page 3

Anchors - Power-installed

Auger Services - A PLH Group Company

Gonzales, LA
 Michael Cutrone, Pres.....225-647-9233
 E-mail: mcutrone@augerservices.com
 Web: www.augerservices.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

ARRESTERS

Arresters, Lightning - Elbows

Eaton

Beachwood, OH.....440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems

Aiken, SC
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Arresters, Lightning, Distribution - Combination Arrester Cutout

Eaton

Beachwood, OH.....440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems

Aiken, SC
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Arresters, Lightning, Distribution - Line-type

Eaton

Beachwood, OH.....440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems

Aiken, SC
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Arresters, Lightning, Distribution - Station

Eaton

Beachwood, OH.....440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems

Aiken, SC
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Siemens Energy Inc

Orlando, FL.....800-347-6659
 Web: www.usa.siemens.com/energy

Arresters, Lightning, Secondary Distribution

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Arrestors to Bird & Wildlife Protection

Ohio Brass by Hubbell Power Systems

Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Arresters, Lightning, Transmission - Alternating Current

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems

Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Toshiba International Corp, Transmission & Distribution Div

Houston, TX 713-466-0277
E-mail: td@tic.toshiba.com
Web: www.toshiba.com/td

Arresters, Lightning, Transmission - Direct Current

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Ohio Brass by Hubbell Power Systems

Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

BATTERY

Batteries, Storage - Stationary

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

EnerSys

Reading, PA 610-208-1990
Web: www.enersys.com

Battery and Monitoring Equipment (also see Test Equipment - Batteries)

BTECH Inc

Rockaway, NJ
Michael Phillips, NSM 973-983-1120 ext 3
E-mail: sales@email.btechinc.com
Web: www.btechinc.com

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr . 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com
See our Ad on Page 158

BIRD & WILDLIFE PROTECTION

Bird - Diversers

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36



INSPECTION SERVICES

Safe and Efficient Asset Evaluation from the Industry Experts

GIS Mapping • Advanced Analytics • Detailed Reports • Actionable Data

preformed.com



P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com

See our Ad on Page 107

Therm-A-Guard Wildlife Protectors

Clearwater, FL
Noah Caisse, VP 888-388-4348
E-mail: thermaguardco@aol.com
Web: www.thermaguard.com

Guards - Animal and Bird

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Critter Guard

Columbia, MO 573-256-2110
E-mail: sales@critterguard.org
Web: www.critterguard.org

Protecting Power Lines, Substations, and Homes

Critter Guard **BLOCKS** critical points of entry.

Our systems are defined by one characteristic — **No Access.**



www.CritterGuard.org
573-256-2110
sales@CritterGuard.org

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

NH Industries C/O Gem Industries

Denver, CO
Patricia Hull, Pres 303-287-6634
E-mail: zcweight@aol.com
Web: www.zcweight.com

See our Ad on Page 59

Phoenix Mfg Co Ltd

Milton, ON
Bob Wells, Dir Bus Dev 905-878-2818
E-mail: sales@phnxmfg.com • Web: www.phnxmfg.com

RELIAGUARD®
SUPERIOR PORTFOLIO OF WILDLIFE MITIGATION PRODUCTS

OUTAGES ARRESTED

Complete Protection for Lightning Arresters

With current surges being diverted through arresters, it is critically important that wildlife cover-up products are non-flammable.

Reliaguard® Multi Port Lightning Arrester Covers offer the following features:

- Reliaguard® covers ensure better coverage, and are more securely retained in place
- Can accommodate a wide range of conductor diameters
- Have 3 exit ports to accommodate a variety of configurations
- Manufactured using Reliatanium™ which achieves a V-0 flammability classification and does not burn or drip

www.reliaguard.com 949.305.3311 Made in the USA

Guards - Animal and Bird to Woodpecker Damage

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Rauckman Utility Products LLC

Belleville, IL
Jim Rauckman, Pres 618-234-0001
E-mail: info@rauuckmanutility.com
Web: www.rauckmanutility.com

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

Therm-A-Guard Wildlife Protectors

Clearwater, FL
Noah Caisse, VP 888-388-4348
E-mail: thermaguardco@aol.com
Web: www.thermaguard.com

Repellants-Animal, Bird

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

Substations-Wildlife Protection

American Polywater Corporation

Stillwater, MN 651-430-2270
E-mail: support@polywater.com
Web: www.polywater.com

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpssc@hubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpssc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpssc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Rauckman Utility Products LLC

Belleville, IL
Jim Rauckman, Pres 618-234-0001
E-mail: info@rauuckmanutility.com
Web: www.rauckmanutility.com

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

Therm-A-Guard Wildlife Protectors

Clearwater, FL
Noah Caisse, VP 888-388-4348
E-mail: thermaguardco@aol.com
Web: www.thermaguard.com

Wildlife Protection

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpssc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpssc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

NH Industries C/O Gem Industries

Denver, CO
Patricia Hull, Pres 303-287-6634
E-mail: zcweight@aol.com
Web: www.zcweight.com

See our Ad on Page 59



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

RAUCKMANTM Utility Products

Rauckman Utility Products LLC

Belleville, IL
Jim Rauckman, Pres 618-234-0001
E-mail: info@rauuckmanutility.com
Web: www.rauckmanutility.com

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

Therm-A-Guard Wildlife Protectors

Clearwater, FL
Noah Caisse, VP 888-388-4348
E-mail: thermaguardco@aol.com
Web: www.thermaguard.com

Woodpecker Damage

American Polywater Corporation

Stillwater, MN 651-430-2270
E-mail: support@polywater.com
Web: www.polywater.com

BMK Corporation

St Louis, MO
Tim Kalinowski 888-290-7807
E-mail: tkalinowski@bmkcorporation.com
Web: www.bmkcorporation.com

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Reliaguard Inc

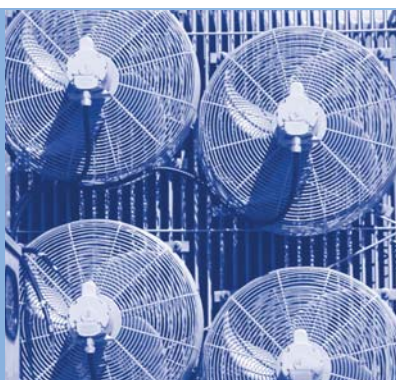
Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

cast aluminum
blades

specially designed
motors

galvanized
or stainless
steel guards



get cool
extend transformer life

BLOCKS

Blocks - Conductor-stringing

Condux Tesmec Inc

Mankato, MN
Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
E-mail: info@conduxtesmec.com
Web: www.conduxtesmec.com

See our Ad on Page 122

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Blocks - Hoist

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
Dale Pate, Dir of Sls & Strategic Mkts
..... 800-888-0985
E-mail: sales@cmworks.com
Web: www.cmworks.com

See our Ad on Page 63

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr..... 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr..... 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Blocks, Insulating - Terminal

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

BLOWERS

Blowers - Exhaust

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Fans - Transformer-cooling

Krenz & Company Inc

Germantown, WI
Ryan Petersen 262-255-2310
E-mail: krenz@krenzvent.com
Web: www.krenzvent.com

See our Ad on Pages 38, 39

GET THE JOB DONE RIGHT

TALLMAN EQUIPMENT CO., INC.

- TRANSMISSION & DISTRIBUTION • ELECTRICAL CONTRACTORS
- ELECTRICAL UTILITY • TELECOMMUNICATIONS

- Body Belts
- Body Harnesses
- Climbers
- Compression Tools
- Cover-Up Equipment
- Cutting Tools
- Fall Protection
- Footwear
- Ground Sets
- Hand Tools
- Handlines

- Hoists
- Hotsticks
- Hydraulic Tools
- Lanyards
- Line Swivels
- Meters
- Pads & Straps
- Pole Straps
- Pole Tongs
- Pouches & Bags
- Pulling Grips

- Rigging Blocks
- Rope
- Tool Holders
- Saws & Pruners
- Safety Equipment
- Slings
- Stringing Blocks
- Tool Buckets
- Utility Staplers
- Work Gloves
- Work Zone Safety

CALL: 877-860-5666
www.tallmanequipment.com
Tallman Equipment is an employee owned company

BOARDS

Boards - Linemen's Platform

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

get cool
increase capacity

get cool with Krenz Vent Fans
Trusted by the OEM's for over 70 years



quality engineered, performance tested



MacLean™
POWER SYSTEMS

Anchored.
Connected.
Protected.

A complete basket of utility hardware

1-855-MPS-SHIP
macleanpower.com

Tallman Equipment Co Inc
Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Boards - Running (Conductor-stringing)

Sherman & Reilly Inc
Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

BOLTS/SCREWS

Adapters - Bolt Circle

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Bolts - Aluminum

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd
Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw
See our Ad on Page 55

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Bolts - Aluminum-coated

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd
Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw
See our Ad on Page 55

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Bolts - Bronze

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Bolts - Charpy Tested

BBC Fasteners Inc
Alsip, IL
Jim Dion, VP Sls 708-597-9100
E-mail: sales@bbcfasteners.com
See our Ad on Page 118

Bolts - Galvanized

BBC Fasteners Inc
Alsip, IL
Jim Dion, VP Sls 708-597-9100
E-mail: sales@bbcfasteners.com
See our Ad on Page 118

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Diversified Products
Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com
See our Ad on Page 42

Eaton
Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14



Hughes Brothers Inc
Seward, NE
Tim Hughes, Exec VP Sls 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems
Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

TransAmerican Power Products Inc
Houston, TX
Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
E-mail: sales@tappinc.com
Web: www.tappinc.com

Bolts - Stainless Steel

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com
See our Ad on Page 161

Bolts - Step**BBC Fasteners Inc**

Alsip, IL
 Jim Dion, VP Sls..... 708-597-9100
 E-mail: sales@bbcfasteners.com
See our Ad on Page 118

Bolts - U-bolts, Galvanized**Burndy**

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Diversified Products

Waco, TX
 Noah Gutierrez, Sls Mgr..... 254-757-1177
 E-mail: dpd@diversifiedproduct.com
 Web: www.diversifiedproduct.com
See our Ad on Page 42

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com
See our Ad on Page 161

Bolts - Weathering Steel**BBC Fasteners Inc**

Alsip, IL
 Jim Dion, VP Sls..... 708-597-9100
 E-mail: sales@bbcfasteners.com
See our Ad on Page 118

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com
See our Ad on Page 161

Screws - Lag**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

BRACKETS**Brackets****Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Brackets - Arrestor**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls
 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Brackets - Cable**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40



Innovative Solutions.
Up and Down the Line.

Field developed, tested and proven. Up and down the line. That's LineWise.

LineWise provides customer-focused solutions to make your linemen more efficient, productive and safe. From triple line lifters and man baskets to insulated work platforms and pole pullers, we manufacture innovative products driven and developed by input straight from the field. Whatever the type of utility work - barehand, de-energized, transmission & distribution - LineWise will keep your crew moving down the line.

254-757-1177
www.line-wise.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Brackets - Capacitor

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Brackets - Cluster-mount

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Brackets - Crossarm

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Brackets - Cutout**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Brackets - Disconnect Switch**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Brackets - Extension**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Brackets - Insulator**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Brackets - Neutral Wire**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Brackets - Pipe**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

Brackets - Pothead**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Brackets - Streetlight**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Brackets - Transformer**Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Brackets to Bushings

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Brackets - Transformer Lead

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Brackets - Transformer, Mounting

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Mounts, Aluminum

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

BUILDINGS

Buildings - Equipment, Electrical

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Parkline Inc
Winfield, WV
Mark Repp, VP 304-586-2113
E-mail: rfp@parkline.com
Web: www.parkline.com

Sabre Industries Inc
Bossier City, LA
Jane Wyatt, Director Business Development,
Sabre Building Systems by CellXion .. 318-213-2900
E-mail: buildingsinfo@sabreindustries.com
Web: www.sabreindustries.com

Buildings - Prefabricated

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Parkline Inc
Winfield, WV
Mark Repp, VP 304-586-2113
E-mail: rfp@parkline.com
Web: www.parkline.com

Sabre Industries Inc
Bossier City, LA
Jane Wyatt, Director Business Development,
Sabre Building Systems by CellXion .. 318-213-2900
E-mail: buildingsinfo@sabreindustries.com
Web: www.sabreindustries.com

BUS

Bus Conductor - Aluminum

SEFCOR Inc
Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Williams Metals & Welding Alloys
Concord, NC
Donna Wise, GM 704-784-1111
E-mail: sales@wmwa.net
Web: www.wmwa.net

Bus Conductor - Copper

SEFCOR Inc
Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Williams Metals & Welding Alloys
Concord, NC
Donna Wise, GM 704-784-1111
E-mail: sales@wmwa.net
Web: www.wmwa.net

Bus Conductor - Insulation

Phoenix Mfg Co Ltd
Milton, ON
Bob Wells, Dir Bus Dev 905-878-2818
E-mail: sales@phnxmfg.com
Web: www.phnxmfg.com

BUSHING

Bushing Repair

Diversified Products
Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com
See our Ad on Page 42

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

PCORE Electric Co by Hubbell Power Systems

LeRoy, NY
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.pcoreelectric.com

Bushings - Loadbreak

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Bushings, Condenser-type - Cast Epoxy



Electro Composites by Hubbell Power Systems
St-Jerome, QC
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.eci-co.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

PCORE Electric Co by Hubbell Power Systems

LeRoy, NY
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.pcoreelectric.com

Bushings, Condenser-type - Porcelain, Oil-filled

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

PCORE Electric Co by Hubbell Power Systems
 LeRoy, NY
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.pcoreelectric.com

Bushings, Distribution Apparatus (through 34.5kV)

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

PCORE Electric Co by Hubbell Power Systems
 LeRoy, NY
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.pcoreelectric.com

Reuel by Hubbell Power Systems
 Goldsboro, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.reuel.com

Bushings, Distribution, Molded

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Bushings, High Voltage Apparatus (over 34.5kV)

Diversified Products
 Waco, TX
 Noah Gutierrez, Sls Mgr 254-757-1177
 E-mail: dpd@diversifiedproduct.com
 Web: www.diversifiedproduct.com
See our Ad on Page 42

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

PCORE Electric Co by Hubbell Power Systems
 LeRoy, NY
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.pcoreelectric.com

Reuel by Hubbell Power Systems
 Goldsboro, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com • Web: www.reuel.com

CABLE

Cable - Aerial Self-Support

American Wire Group Inc
 Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215 • Fax: 954-455-9886
 E-mail: sales@buyawg.com
 Web: www.buyawg.com
See our Ad on Page 47

Cable - Aerial Spacer

American Wire Group Inc
 Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215 • Fax: 954-455-9886
 E-mail: sales@buyawg.com
 Web: www.buyawg.com
See our Ad on Page 47



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Aluminum

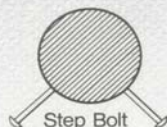
The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Prysmian Group
 Highland Heights, KY
 Sales 800-237-2726
 E-mail: info@generalcable.com
 Web: www.generalcable.com
 https://na.prysmiangroup.com/



THE SAFEST WAY TO CLIMB A STEEL POLE IS WITH WINOLA INDUSTRIAL INC.

Overhead View



Step Bolt



Ladder



www.winola-industrial.com

OVER 4 MILLION LADDERS PRODUCED SINCE 1971
 GALVANIZED | WEATHERING STEEL | POWDER COATED | LOAD TESTED | NEW! SAFETY TIE-OFFS | KNURLED, IMPACT TESTED RUNGS | PEGS ALIGNED FOR EASIER CLIMBING

5790 Mislevy Road
 Factoryville, PA 18419
 Tel: 570.378.3808 • Fax: 570.378.2597

Cable - Aluminum to Cable - Preassembled Low Voltage

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215 • Fax: 954-455-9886
E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47

Cable - Control

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215 • Fax: 954-455-9886
E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47



The Okonite Co

Ramsey, NJ
Eric Loyka, Dir of Mktg 201-825-0300
Web: www.okonite.com
See our Ad on Page 21

Cable - Copper

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215 • Fax: 954-455-9886
E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47

The Okonite Co

Ramsey, NJ
Eric Loyka, Dir of Mktg 201-825-0300
Web: www.okonite.com
See our Ad on Page 21

Cable - Fiber Optic

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215 • Fax: 954-455-9886
E-mail: sales@buyawg.com
Web: www.buyawg.com
See our Ad on Page 47

Cable - Gas, Pressure



The Okonite Co

Ramsey, NJ
Eric Loyka, Dir of Mktg 201-825-0300
Web: www.okonite.com
See our Ad on Page 21

Cable - Grounding

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215
Fax: 954-455-9886
E-mail: sales@buyawg.com
Web: www.buyawg.com
See our Ad on Page 47

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Cable - Jumper

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215
Fax: 954-455-9886
E-mail: sales@buyawg.com
Web: www.buyawg.com
See our Ad on Page 47

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

The Okonite Co

Ramsey, NJ
Eric Loyka, Dir of Mktg 201-825-0300
Web: www.okonite.com
See our Ad on Page 21

Cable - Liquid-filled



The Okonite Co

Ramsey, NJ
Eric Loyka, Dir of Mktg 201-825-0300
Web: www.okonite.com
See our Ad on Page 21

Cable - Liquid-pressure

The Okonite Co

Ramsey, NJ
Eric Loyka, Dir of Mktg 201-825-0300
Web: www.okonite.com
See our Ad on Page 21

Cable - Multiplex, Service Drop

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215 • Fax: 954-455-9886
E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47

Cable - Preassembled Cable Duct

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215 • Fax: 954-455-9886
E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47

The Okonite Co

Ramsey, NJ
Eric Loyka, Dir of Mktg 201-825-0300
Web: www.okonite.com
See our Ad on Page 21

Cable - Preassembled Low Voltage

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215 • Fax: 954-455-9886
E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47



HV Diagnostics
INC.

VLF/DC Test Sets

Tan Delta Systems

Partial Discharge Systems

Dielectric Oil Testers

EZ Cable ID-Phasing Identification

Fault Location Services

Cable Testing Services up to 200kV

Cable Sheath Fault Detection

Repair and Calibration Services

NETA Certified Training Services

Call 678-445-2555
sales@hvdiagnostics.com
www.hvdiagnostics.com
ISO 9001:2008 Certified

Cable - Secondary, Covered

American Wire Group Inc
 Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215 • Fax: 954-455-9886
 E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47

Cable - Shielded

American Wire Group Inc
 Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215 • Fax: 954-455-9886
 E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Streetlighting

American Wire Group Inc
 Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215 • Fax: 954-455-9886
 E-mail: sales@buyawg.com • Web: www.buyawg.com
See our Ad on Page 47

The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Temporary Ground

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

Hastings Fiber Glass Products Inc
 Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgrp.com • Web: www.hfgrp.com
See our Ad on Page 53

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Cable - Transmission, Accessories

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Cable - Transmission, Armored

NH Industries C/O Gem Industries
 Denver, CO
 Patricia Hull, Pres 303-287-6634
 E-mail: zcweight@aol.com
 Web: www.zcweight.com
See our Ad on Page 59

The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Transmission, Liquid-filled



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Transmission, Low-pressure, Gas-filled

The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

POWERFUL SOLUTIONS

Committed and connected
to the challenges of
the Wire & Cable Industry



AWG
AMERICAN WIRE GROUP
A POWERFUL SOLUTION

Bare Copper

Copper Clad Steel

Aluminum Clad Steel

Galvanized T-Line Guy

Bare Aluminum

Medium Voltage

15kV-35kV

Fiber Optic in Duct

OPGW

Underground 1kV Triplex UD

Overhead Quadruplex

Control Cable

800.342.7215 | 954.455.3050 | sales@buyawg.com | www.buyawg.com

Cable - Transmission, Paper-insulated



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg..... 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Transmission, Pipe-type



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg..... 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Transmission, Polymer-insulated



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg..... 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21



**RAPID RESPONSE,
 WHEN YOU NEED IT MOST**

Asplundh Construction has the line construction resources and responsiveness you need to stay on top of your emergency restoration plan. Mobilizing skilled teams is what we do, and working safely to preserve or restore power is what we do best.

With the addition of tablet computers and 4G LTE Wi-Fi hot spots in our crew vehicles, real-time communication and data keeps projects on track and employees safe.

Our emergency restoration services include:

- Rapid response 24/7**
- Logistics support**
- Real-time GPS fleet tracking**
- Storm damage assessment and patrolling**
- Pre-planning assistance**

We also respond rapidly and professionally to your planning and design needs.



AsplundhConstruction.com

Find us on facebook

Cable - Transmission, Solid-dielectric



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg..... 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Underground, Leaded

The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg..... 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Underground, Nonleaded

The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg..... 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Underground, Polymer-insulated



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg..... 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Underground, Residential

Nordic Fiberglass Inc
 Warren, MN
 Greg Myszkowski, Mktg..... 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com
See our Ad on Page 148



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable - Underground, Strand-filled



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Cable Preparation Tools

Greenlee Utility
 Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Sherman & Reilly Inc
 Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

Cable Protection

Lewis Mfg Co
 Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewisfmfg.com
 Web: www.lewisfmfg.com
See our Ad on Page 82

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Cable Pulling

Columbus McKinnon
 Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts... 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com
See our Ad on Page 63

Condux Tesmec Inc
 Mankato, MN
 Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
 E-mail: info@conduxtesmec.com
 Web: www.conduxtesmec.com
See our Ad on Page 122

Lewis Mfg Co
 Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewisfmfg.com
 Web: www.lewisfmfg.com
See our Ad on Page 82

Cable Replacement Service

Asplundh Construction
 Willow Grove, PA
 Greg Holman, Sr. VP 215-784-4124
 E-mail: asplundhconstruction.com
 Web: www.utilityconstruction@utilicon.com
See our Ad on the Back Cover

Musgrove Construction
 Live Oak, FL
 Tim Smith, Mgr 386-362-7048
 E-mail: utilityconstruction@utilicon.com
 Web: www.utilicon.com/musgrove.htm

Utility Lines Construction Services
 Willow Grove, PA
 Joe Garvey, Sr., VP 215-784-4126
 E-mail: info@ulcs-llc.com
 Web: www.ulcs-llc.com

Cable Restoration Service

Asplundh Construction
 Willow Grove, PA
 Greg Holman, Sr. VP 215-784-4124
 E-mail: asplundhconstruction.com
 Web: www.utilityconstruction@utilicon.com
See our Ad on the Back Cover

Musgrove Construction
 Live Oak, FL
 Tim Smith, Mgr 386-362-7048
 E-mail: utilityconstruction@utilicon.com
 Web: www.utilicon.com/musgrove.htm

Naval Company Inc
 Doylestown, PA
 Beth Meininger, Mgr 215-348-8982
 E-mail: info@navalcompany.com
 Web: www.navalcompany.com



Novinium
 Edmonds, WA
 Beverly Thompson 425-778-8422
 E-mail: Beverly.Thompson@Novinium.com
 Web: www.novinium.com

Utility Lines Construction Services
 Willow Grove, PA
 Joe Garvey, Sr., VP 215-784-4126
 E-mail: info@ulcs-llc.com
 Web: www.ulcs-llc.com

Cable Wrap

Lewis Mfg Co
 Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewisfmfg.com
 Web: www.lewisfmfg.com
See our Ad on Page 82

Dampers-Vibration



AR Products LLC
 Lexington, MA
 Mark Richardson, Bus Dev 781-862-7200
 E-mail: info@arproducts.org
 Web: www.arproducts.org
See our Ad on Pages 49 & 59

MacLean Power Systems
 Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

NH Industries C/O Gem Industries
 Denver, CO
 Patricia Hull, Pres 303-287-6634
 E-mail: zcweight@aol.com
 Web: www.zcweight.com
See our Ad on Page 59

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36



Specializing in **reliable, galloping control** solutions for the electric utility industry.

- Transmission
- Distribution
- Wind

781.862.7200 info@arproducts.org
 3 Wingate Road | Lexington, MA 02421

Grips - Cable-pulling

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Condux Tesmec Inc

Mankato, MN
Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
E-mail: info@conduxtesmec.com
Web: www.conduxtesmec.com

See our Ad on Page 122

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14



Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewisfmfg.com • Web: www.lewisfmfg.com
See our Ad on Page 82

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Grips - Cable-support

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewisfmfg.com
Web: www.lewisfmfg.com

See our Ad on Page 82

PREFORMED LINE PRODUCTS

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Spears - Cable-grounding

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

CALIBRATION/CALIBRATORS

Calibration Services

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com
See our Ad on Page 84

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr .800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Phenix Technologies Inc

Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 50

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

CAPACITORS

Capacitors, Series - Transmission

Eaton

Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Siemens Energy Inc

Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Capacitors, Shunt, Distribution - Pole-mounted

Eaton

Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Capacitors, Shunt, Distribution - Underground

Eaton

Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Capacitors, Shunt, Transmission

Eaton

Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Siemens Energy Inc

Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy



Partnering to Protect & Enhance Utility Structures

- Wood pole inspection and life extension
- Wood pole restoration and upgrading
- Pole loading, make-ready, and pole replacement design
- Steel pole and tower inspection and corrosion mitigation
- Engineered repairs for steel and concrete

www.osmose.com

CATHODIC PROTECTION SYSTEMS

Cathodic Protection Systems

Dairyland Electrical Industries
Stoughton, WI
Greg McManis, Mktg..... 608-877-9900
E-mail: marketing@dairyland.com
Web: www.dairyland.com

Osmose Utilities Services Inc
Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com
See our Ad on Page 50

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

CIRCUIT

Circuit Reclosers, Automatic - Single-phase

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Eaton
Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Southern States LLC
Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Circuit Reclosers, Automatic - Three-phase

Eaton
Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Southern States LLC
Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Circuit Switchers

S&C Electric Company
Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy



The Quality Name in High Voltage Switching

Southern States LLC
Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

CIRCUIT BREAKERS

Circuit Breaker Components

Waukesha Components (formerly High Voltage Supply), a div of Waukesha Elec Systems
Dallas, TX
Perry Reeder, Sls Ops Mgr 214-637-4434
E-mail: hvinfo@waukesha.spx.com
Web: www.highvoltage.com

Circuit Breakers - Oil

GE Grid Solutions
Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com
See our Ad on Page 199

Circuit Breakers - SF6

ABB Inc
Mt Pleasant, PA
Bart GaskeyAftab Khan..... 724-696-1378
Web: www.abb.com/highvoltage

GE Grid Solutions
Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com
See our Ad on Page 199

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Toshiba International Corp, Transmission & Distribution Div
Houston, TX..... 713-466-0277
E-mail: td@tic.toshiba.com
Web: www.toshiba.com/td

Circuit Breakers - Test & Maintenance

American Electrical Testing Co
Canton, MA
Charles Blizard, Pres 781-821-0121
E-mail: info@aetco.us
Web: www.aetco.us

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Transmission Line Switches

Unitized Vertical Break EV-2

Multiple Mounting Configurations

Applications:

- Transmission line sectionalizing
- **Smart Tap**® enabled Transmission FDIR
- Customized Substation in the Sky

Ratings:

- 15 - 230 kV, 600 - 4000 A

Attachments & Accessories:

- SF₆ LLS® Interrupter
- **MACI**® (Magnetically Actuated Close Indicator)
- **ICS**® (Intelligent Circuit Sensor)
- Arcing Horn
- **HSW** (High Speed Whip)

ES-1 Three Way Phase over Phase

PHONE 770-946-4562
FAX 770-946-8106
EMAIL sales@SouthernStatesLLC.com
WEB www.SouthernStatesLLC.com



Phenix Technologies Inc
 Accident, MD.....301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com

See our Ad on Page 50

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

Circuit Breakers - Vacuum

Hyundai Heavy Industries/Electro Electric Systems
 Jongno-GU, Seoul, Korea
 S Jin Lee, Mgr82-2-746-7510
 E-mail: jinlee@hhi.co.kr
 Web: www.hyundai-elec.com

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

Siemens Energy Inc
 Orlando, FL.....800-347-6659
 Web: www.usa.siemens.com/energy

CLAMPS

Clamps - Bail

Anderson by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc
 Hastings, MI
 Kirk Mulder, Sls Mgr269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co
 Oklahoma City, OK
 Andy Lewis, Pres.....405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com

See our Ad on Page 82

Clamps - Blanket

Anderson by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Clamps - Dead-end

Anderson by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy
 Manchester, NH.....603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd
 Taipei Taiwan
 Mike Liu, Mng Dir886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

SEFCOR Inc
 Griffin, GA
 Mark Miller, GM770-227-8297
 E-mail: frontdesk@sefcor.com
 Web: www.sefcor.com

Clamps - Ground

Anderson by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy
 Manchester, NH.....603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

Fah Teeng Industrial Co Ltd
 Taipei Taiwan
 Mike Liu, Mng Dir886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc
 Hastings, MI
 Kirk Mulder, Sls Mgr269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

SEFCOR Inc

Griffin, GA
 Mark Miller, GM 770-227-8297
 E-mail: frontdesk@sefcor.com
 Web: www.sefcor.com

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Clamps - Hotline

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Connector Products Inc

Cinnaminson, NJ
 Don Janssen, Sls Mgr 856-829-9190
 E-mail: info@connectorproducts.com
 Web: www.connectorproducts.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Clamps - Messenger

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

THE TOOLS YOU TRUST
HASTINGS

When it comes to
 safe, dependable
 hot line tools and
 equipment – we’ve
 been getting you
 home safely
 since 1959.

View Hastings’ online
 catalog to view all of
 our products!



HASTINGS
 A WORLDWIDE SUPPLIER OF
 Hot Line Tools & Equipment

See our online catalog at:
hfgp.com • 269.945.9541

Clamps - Messenger to Clamps - Service Drop

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Clamps - Neutral

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Clamps - OPGW

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Connector Products Inc

Cinnaminson, NJ
Don Janssen, Sls Mgr 856-829-9190
E-mail: info@connectorproducts.com
Web: www.connectorproducts.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

Clamps - Parallel Groove

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Clamps - Pulling

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
Dale Pate, Dir of Sls & Strategic Mkts
..... 800-888-0985
E-mail: sales@cmworks.com
Web: www.cmworks.com
See our Ad on Page 63

Condux Tesmec Inc

Mankato, MN
Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
E-mail: info@conduxtesmec.com
Web: www.conduxtesmec.com
See our Ad on Page 122

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Clamps - Service Drop

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

Clamps - Stirrup

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Connector Products Inc

Cinnaminson, NJ
 Don Janssen, Sls Mgr 856-829-9190
 E-mail: info@connectorproducts.com
 Web: www.connectorproducts.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Clamps - Strain

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

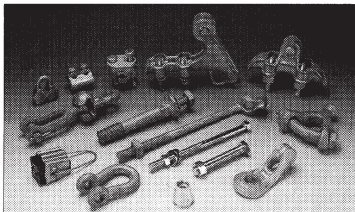
Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

TRANSMISSION & DISTRIBUTION HARDWARE



- FOR OVERHEAD AND UNDERGROUND APPLICATIONS ON ELECTRIC, RAILWAY SYSTEMS AND SUBSTATION CONNECTORS.
- FOR POLE LINE HARDWARE AND TOWER FITTINGS.
- HARDWARE MEET ISO, ANSI/NEMA, ASTM, AT&T, DIN, BS, JIS OR CUSTOMER SPECIFICATIONS.

FAH TEENG INDUSTRIAL CO., LTD.

P.O. Box 17-219 Taipei, Taiwan
 Tel: 886-2-5235489 • Fax: 886-2-5235779

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

NH Industries C/O Gem Industries

Denver, CO
 Patricia Hull, Pres 303-287-6634
 E-mail: zcweight@aol.com
 Web: www.zcweight.com

See our Ad on Page 59

SEFCOR Inc

Griffin, GA
 Mark Miller, GM 770-227-8297
 E-mail: frontdesk@sefcor.com
 Web: www.sefcor.com

Clamps - Suspension

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com

See our Ad on Page 63

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewisfmfg.com • Web: www.lewisfmfg.com

See our Ad on Page 82

TRANSMISSION & DISTRIBUTION HARDWARE

- FOR OVERHEAD AND UNDERGROUND APPLICATIONS ON ELECTRIC, RAILWAY SYSTEM AND SUBSTATION CONNECTORS & CLAMPS.
- FOR POLE LINE HARDWARE AND TOWER FITTINGS.
- HARDWARE MEET ISO, ANSI/NEMA, ASTM, AT&T, DIN, BS, JIS OR CUSTOMER SPECIFICATIONS.

FAH TEENG INDUSTRIAL CO., LTD.
 P.O. Box 17-219 Taipei, Taiwan
 E-mail: fahteeng@ms21.hinet.net
 Web site: www.fahteeng.com.tw
 Tel: 886-2-25235489 • Fax: 886-2-25235779

Clamps - Tapping to Clearance Services

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Clamps - Tapping

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Clamps - Temporary Ground

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Clamps - Transformer Lead

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Clips - Guy-wire

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

NH Industries C/O Gem Industries

Denver, CO
Patricia Hull, Pres 303-287-6634
E-mail: zcweight@aol.com
Web: www.zcweight.com

See our Ad on Page 59

CLEARANCE SERVICES

Clearance Services - Right-of-way

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm...215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

The Davey Tree Expert Company

Kent, OH
Brent Repenning, Executive VP...330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitysolutions.com

See our Ad on Page 181

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 3

Clearance Services - Tree

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm...215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

The Davey Tree Expert Company

Kent, OH
Brent Repenning, Executive VP..330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitysolutions.com

See our Ad on Page 181

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 3



Wright Tree Service
 Des Moines, IA
 Scott Packard, Chairman/CEO 515-277-6291
 E-mail: info@wrighttree.com
 Web: www.wrighttree.com

CLEVISES

Clevises - Dead-end

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Clevises - Insulated

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

COATING

Coatings - Insulator, Fluorourethane/Silane

Polytech Services Corp
 Manassas, VA
 Rosalia Torres, Pres 703-257-1500
 E-mail: polytechservices@earthlink.net
 Web: www.polytechservicescorp.com

COMPOUNDS

Compounds - Aluminum Connector

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Compounds - Connectors

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

eci-consulting.com

Environmental Consultants

AN EXPERT APPROACH TO BEST-IN-CLASS PERFORMANCE.

We have expanded our team of experts to bring you the next generation of consulting and field services for utility vegetation management that have made ECI the industry leader for the past 45 years.

OPERATIONS

- > Program development and optimization
- > Insect infestations (emerald ash borer, western bark beetles)
- > Professional field personnel
 - Contractor safety
 - Work planning
 - Customer notification
 - Work auditing
- > Federal and state regulatory compliance

TECHNOLOGY

- > Unmanned Aerial Systems (UAS) program development
- > Remote sensing (LiDAR, imagery) program analysis
- > Software selection and implementation
- > Geospatial and statistical analysis

Since 1972 ECI has helped hundreds of clients in North America realize dramatic improvements in public & employee safety, service reliability, cost savings, risk, regulatory compliance, and overall operational effectiveness while improving the public's perception of utility vegetation management.

Compounds

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Compounds - Inhibitor

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Compounds - Joint, Electrical

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Compounds - Sealing

American Polywater Corporation

Stillwater, MN 651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Compounds - Splicing

American Polywater Corporation

Stillwater, MN 651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Wagner Smith Equipment Co.



*All the Lineman Equipment & Tools
You Need...When You Need Them!*

wagnersmithequipment.com

- Over 100 years of dedicated and reliable service to the Industry
- 1000's of high-quality lineman parts, tools & accessories
- Heavy-duty stringing blocks
- In stock nationwide 1-day delivery



CONTACT US AT ANY OF THESE LOCATIONS

E-mail: csws.info@wagnersmithequipment.com

Burleson, TX
 5701 Highpoint Pkwy.
 Burleson, TX 76028
 1.800.666.6567

Tualatin, OR
 19020 B. SW Cipole Rd.
 Tualatin, OR 97062
 1.800.444.7064

Dayton, OH
 3201 Encrete Ln.
 Dayton, OH 45439
 1.866.338.0398

McDonough, GA
 550 Highway 155 S.
 McDonough, GA 30253
 1.888.867.5777

Phoenix, AZ
 1350 N. 22nd Ave.
 Phoenix, AZ 85009
 602.272.0991

Zinc Conductor (ZC) weights were developed to be installed at the point of conductor suspension to correct, in an economical fashion, the uplift condition at tangent and small angle structures in order that the design H/V can be maintained.



- 1.** ZC weights may be used in uplift conditions otherwise requiring more expensive dead-end or high suspension structures.
- 2.** ZC weights, once installed, are maintenance free throughout the life of the line. Materials used resist the most adverse environmental conditions.
- 3.** ZC weights may be installed at the same time as the aeolean vibration dampers, and require no special or expensive equipment.
- 4.** ZC weights can be useful in minimizing the cost of upgrading existing lines.

ON THE WEB: WWW.ZCWEIGHT.COM



1003 E. 75th Ave · Denver, CO 80229
Tel. 303-287-6634 · Fax 303-287-0081
Email us at: zcweight@aol.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Compounds - Wire- and Cable-pulling

American Polywater Corporation

Stillwater, MN 651-430-2270
E-mail: support@polywater.com
Web: www.polywater.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

COMPRESSION/COMPRESSORS

Compression Dies

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183



Nicopress Products

Cleveland, OH
Bill Boak, Dir of Sls & Mktg 216-361-0221
E-mail: sales@nicopress.com
Web: www.nicopress.com

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Compressors, Air - Portable

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

CONDUCTOR

Aluminum -

AAAC, AAC, ACAR, ACCR, ACSR, AGSS

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215
Fax: 954-455-9886
E-mail: sales@buyawg.com
Web: www.buyawg.com

See our Ad on Page 47

Anti-gallop Devices

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com



AR Products LLC

Lexington, MA
Mark Richardson, Bus Dev..... 781-862-7200
E-mail: info@arproducts.org
Web: www.arproducts.org

See our Ad on Pages 49 & 59

AR Products

Specializing in reliable, galloping control solutions for the electric utility industry.

- Transmission
- Distribution
- Wind

781.862.7200 info@arproducts.org
3 Wingate Road | Lexington, MA 02421

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

NH Industries C/O Gem Industries

Denver, CO
Patricia Hull, Pres 303-287-6634
E-mail: zcweight@aol.com
Web: www.zcweight.com

See our Ad on Page 59



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Bullwheels

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Conductor – Sag, Monitor

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Conductor Stringing Equipment

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com

See our Ad on Page 82

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Timberland Equipment Ltd

Woodstock, ON
Jeff Stewart 519-537-6262
E-mail: sales@tewinch.com
Web: www.timberland.on.ca

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Conductor Weights

NH Industries C/O Gem Industries

Denver, CO
Patricia Hull, Pres 303-287-6634
E-mail: zcweight@aol.com
Web: www.zcweight.com

See our Ad on Page 59

Conductor, Aluminum - ACCR

3M

Austin, TX
Customer Service 800-245-3573
E-mail: electrical@3m.com
Web: www.3m.com/electrical

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215 • Fax: 954-455-9886
E-mail: sales@buyawg.com
Web: www.buyawg.com

See our Ad on Page 47

Conductor, Copper - Bare

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215
Fax: 954-455-9886
E-mail: sales@buyawg.com
Web: www.buyawg.com

See our Ad on Page 47

The Okonite Co

Ramsey, NJ
Eric Loyka, Dir of Mktg 201-825-0300
Web: www.okonite.com

See our Ad on Page 21

Conductor, Line Rating

EDM International Inc

Fort Collins, CO
Samuel Jack, Dir of Sls & Mktg 970-204-4001
E-mail: sjack@edmlink.com
Web: www.edmlink.com

Conductor, Steel - Aluminum-clad

American Wire Group Inc

Miami, FL 33180
Michael Dorfman, General Mgr 954-455-3050
800-342-7215
Fax: 954-455-9886
E-mail: sales@buyawg.com
Web: www.buyawg.com

See our Ad on Page 47

Sockline

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Spreaders - Conductor

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

NH Industries C/O Gem Industries

Denver, CO
Patricia Hull, Pres 303-287-6634
E-mail: zcweight@aol.com
Web: www.zcweight.com

See our Ad on Page 59

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Travelers - Conductor-stringing

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

CONDUIT

Conduit - Plastic

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

Conduit Standoff - Aluminum

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

CONNECTORS

Connectors - Bolted, Distribution

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Polaris Connectors

Odessa, FL
Kevin Puccini, Dir of Sls 727-372-1703
E-mail: kpuccini@polarisconnectors.com
Web: www.polarisconnectors.com

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors - Bolted, Transmission

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors - Compression, Distribution

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com



Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Cicame Energie by SICAME Group

Saint-Hubert, QC
Horatio Stanescu, Sales Mgr..... 450-679-7778
E-mail: hstanescu@cicame-energie.ca
Web: www.cicame.ca

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14



Nicopress Products

Cleveland, OH
Bill Boak, Dir of Sls & Mktg 216-361-0221
E-mail: sales@nicopress.com
Web: www.nicopress.com

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors - Compression, Transmission

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com



Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Connectors - Compression, Transmission to Connectors Flexible

Cicame Energie by SICAME Group
Saint-Hubert, QC
Horatio Stanesco, Sales Mgr..... 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Fah Teeng Industrial Co Ltd
Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw
See our Ad on Page 55

Fargo by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Nicopress Products
Cleveland, OH
Bill Boak, Dir of Sls & Mktg 216-361-0221
E-mail: sales@nicopress.com
Web: www.nicopress.com

Preformed Line Products
Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

SEFCOR Inc
Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors - Corrosion-resistant

Anderson by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Connectors - Deadend, Distribution

Anderson by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Fah Teeng Industrial Co Ltd
Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw
See our Ad on Page 55

Fargo by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Helical Line Products Co
Avon Lake, OH
Mike Davidson, Nat Sls Mgr 440-933-9263
E-mail: helical@lor.net
Web: www.helical-line.com

Hubbell Cable Accessories by Hubbell Power Systems
Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Nicopress Products
Cleveland, OH
Bill Boak, Dir of Sls & Mktg 216-361-0221
E-mail: sales@nicopress.com
Web: www.nicopress.com



Preformed Line Products
Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

Connectors - Deadend, Transmission

Anderson by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Cicame Energie by SICAME Group
Saint-Hubert, QC
Horatio Stanesco, Sales Mgr..... 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Diversified Products
Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com
See our Ad on Page 42

Fah Teeng Industrial Co Ltd
Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw
See our Ad on Page 55

Fargo by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Preformed Line Products
Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

SEFCOR Inc
Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors - Flexible

Anderson by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsh@hubbell.com
Web: www.hubbellpowersystems.com

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

- Correct, Protect & Uprate - Extend the Life of Your **ClampStar**[®] Aging Assets with



Conductor Repair



Deadend Repair



Overhead Shield Wire Repair



Splice Repair



Transmission Splice Repair and Uprate

Save \$\$\$, Save Time, Improve Reliability with **ClampStar**[®]



CALL **800.269.1462** TODAY



ClassicConnectors.com



info@ClassicConnectors.com



382 Park Ave. East, Mansfield, OH 44905

Connectors Flexible to Connectors - Lugs, Terminating

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors - Formed Spiral

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Helical Line Products Co

Avon Lake, OH
Mike Davidson, Nat Sls Mgr 440-933-9263
E-mail: helical@lor.net
Web: www.helical-line.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

Connectors - Grounding

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com



Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Connector Products Inc

Cinnaminson, NJ
Don Janssen, Sls Mgr 856-829-9190
E-mail: info@connectorproducts.com
Web: www.connectorproducts.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14



Nicopress Products

Cleveland, OH
Bill Boak, Dir of Sls & Mktg 216-361-0221
E-mail: sales@nicopress.com
Web: www.nicopress.com

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors - Insulation Piercing

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Sicame Corp

Aurora, IL
Scott Casler 630-238-6680
E-mail: customerservice@sicameusa.com
Web: www.sicamecorp.com

Sicam Corp

Wood Dale, IL
Jill Hess 630-238-6680
E-mail: customerservice@sicameusa.com
Web: www.sicamecorp.com

3M

Austin, TX
Customer Service 800-245-3573
E-mail: electrical@3m.com
Web: www.3m.com/electrical

Connectors - Lugs, Terminating

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Cicame Energie by SICAME Group

Saint-Hubert, QC
Horatio Stanesco, Sales Mgr 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

3M

Austin, TX
Customer Service 800-245-3573
E-mail: electrical@3m.com
Web: www.3m.com/electrical

Connectors - Midspan

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Cicame Energie by SICAME Group

Saint-Hubert, QC
 Horatio Stanesco, Sales Mgr..... 450-679-7778
 E-mail: hstanesco@cicame-energie.ca
 Web: www.cicame.ca

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Connectors - Plug-in

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Cable Accessories by Hubbell Power Systems

Aiken, SC
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Reuel by Hubbell Power Systems

Goldsboro, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.reuel.com

Connectors - Rope

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

Connectors - Secondary Network

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Nordic Fiberglass Inc

Warren, MN
 Greg Myszkowski, Mktg..... 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com

See our Ad on Page 148

Connectors - Service

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Connectors - Shunts

Classic Connectors USA

Mansfield, OH
 Chris Costanzo, Dir of Mktg & Comm... 800-269-1462
 E-mail: info@classicconnectors.com
 Web: www.classicconnectors.com
See our Ad on Page 63

Helical Line Products Co

Avon Lake, OH
 Mike Davidson, Nat Sls Mgr 440-933-9263
 E-mail: helical@lor.net
 Web: www.helical-line.com

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Connectors - Solder

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Connectors - Streetlighting

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Polaris Connectors

Odessa, FL
Kevin Puccini, Dir of Sls 727-372-1703
E-mail: kpuccini@polarisconnectors.com
Web: www.polarisconnectors.com

Connectors - Submersible

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Polaris Connectors

Odessa, FL
Kevin Puccini, Dir of Sls 727-372-1703
E-mail: kpuccini@polarisconnectors.com
Web: www.polarisconnectors.com

Connectors - Substation

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw
See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors - Wedge

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Connector Products Inc

Cinnaminson, NJ
Don Janssen, Sls Mgr 856-829-9190
E-mail: info@connectorproducts.com
Web: www.connectorproducts.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Connectors - Welded

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

Connectors, Underground - Terminating

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Cicame Energie by SICAME Group

Saint-Hubert, QC
Horatio Stanesco, Sales Mgr..... 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Cable Accessories by Hubbell Power Systems

Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Nordic Fiberglass Inc

Warren, MN
Greg Myszkowski, Mktg..... 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com

See our Ad on Page 148

Polaris Connectors

Odessa, FL
Kevin Puccini, Dir of Sls 727-372-1703
E-mail: kpuccini@polarisconnectors.com
Web: www.polarisconnectors.com

Fasteners - Corrosion-Resistant

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Bal Seal Engineering

Foothill Ranch, CA 949-460-2100
E-mail: sales@balseal.com
Web: www.balseal.com

BBC Fasteners Inc

Alsip, IL
Jim Dion, VP Sls..... 708-597-9100
E-mail: sales@bbcfasteners.com

See our Ad on Page 118

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: ddp@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Cable Accessories by

Hubbell Power Systems

Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

CONSTRUCTION EQUIPMENT/ MATERIALS

Hangers

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hangers - Aerial Cable

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com

See our Ad on Page 82



Nicopress Products
Cleveland, OH
Bill Boak, Dir of Sls & Mktg 216-361-0221
E-mail: sales@nicopress.com
Web: www.nicopress.com

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Hangers - Equipment

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hangers - Messenger

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Mats - Road

KW Reese Inc
Mercersburg, PA
Jeffrey Reese, Pres 717-328-5211
E-mail: jareese@kwreese.com
Web: www.kwreese.com

REESE MATS

TEMPORARY ACCESS SYSTEMS

- MAT ROADS
- MAT WORKPADS
- MINIMIZE SOIL DISTURBANCE
- PORTABLE BRIDGES
- SITE CLEARING AND RESTORATION
- LARGE INVENTORY
- FAST RESPONSE

K.W. REESE INCORPORATED

P.O. BOX 298 • 9486 BUCHANAN TRAIL WEST
MERCERSBURG, PENNSYLVANIA 17236
PHONE (717) 328-5211 • FAX (717) 328-9541
www.kwreese.com

**TAKING THE RIGHT-OF-WAY
THE WRONG WAY?**

**WE
CAN
HELP.**



Change direction with Sterling site access. Our consultative approach and solutions help prevent costly delays and risks so you save time and money. And our innovative TerraLam® mats cut labor and freight costs. The “same old, same old” won’t boost your profits — but Sterling can.

[STERLINGSOLUTIONS.COM/VALUE](https://sterlingsolutions.com/value)



STERLING

Site Access • Ground Protection

Sterling Lumber Co

Phoenix, IL
 Jay Bailey, Sls Mgr 708-388-2223
 E-mail: sales@sterlinglumber.com
 Web: www.sterlingcranemats.com
See our Ad on Page 68

Plates - Road

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Shoring System

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Trench/Trenchers

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

CONSTRUCTION SERVICES

Construction Services

- Barehand/Live Line

Air2 - A PLH Group Company

Timonium, MD
 Sunita Khorana, Pres 410-560-5620
 E-mail: info@air2.com
 Web: www.air2.com

Edison Power Constructors

- A PLH Group Company

Mesa, AZ
 Russell Smith, Pres 602-910-6990
 E-mail: info@edisonpower.com
 Web: www.edisonpower.com

That old chain link fence needs an upgrade.

Superior Concrete Fences and Retaining Walls
Better Design and Build Solutions

Call us (800) 942-9255 or visit ConcreteFence.com for more information.



A HENKELS & MCCOY Group Company
Henkels & McCoy, Inc.
 Blue Bell, PA
 Steven Luetkehans, VP Bus Dev, Power..215-283-7600
 E-mail: marketing@henkels.com
 Web: www.henkels.com

See our Ad on Products & Services Tab

Michels Corporation

Brownsville, WI
 Guy Madison 920-583-3132
 E-mail: gmadison@michels.us
 Web: www.michels.us

See our Ad on Page 71

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Power Line Services - A PLH Group Company
 Irving, TX
 Kevin Dunn, VP, Pre-Construction... 469-513-6764
 E-mail: info@powerlines.com
 Web: www.powerlinesinc.com

Michels Corporation
 Brownsville, WI
 Guy Madison 920-583-3132
 E-mail: gmadison@michels.us
 Web: www.michels.us

Utility Lines Construction Services
 Willow Grove, PA
 Joe Garvey, Sr., VP 215-784-4126
 E-mail: info@ulcs-llc.com
 Web: www.ulcs-llc.com

See our Ad on Page 71



Quanta Services Inc
 Houston, TX
 Ben Bosco, SVP of Business Dev ... 713-629-7600
 E-mail: bbosco@quantaservices.com
 Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

Construction Services - Overhead Distribution

Asplundh Construction
 Willow Grove, PA
 Greg Holman, Sr. VP 215-784-4124
 E-mail: asplundhconstruction.com
 Web: www.utilityconstruction@utilicon.com

See our Ad on the Back Cover

Brooks Brothers Trailers
 Troy, MO
 Steve Ginnings, Sls Mgr 636-462-1407
 E-mail: info@brooksbrotherstrailers.com
 Web: www.brooksbrotherstrailers.com

Edison Power Constructors
 - A PLH Group Company
 Mesa, AZ
 Russell Smith, Pres 602-910-6990
 E-mail: info@edisonpower.com
 Web: www.edisonpower.com



A HENKELS & MCCOY Group Company

Henkels & McCoy, Inc.
 Blue Bell, PA
 Steven Luetkehans, VP of Bus Dev, Power
 215-283-7600
 E-mail: marketing@henkels.com
 Web: www.henkels.com

See our Ad on Products & Services Tab

Musgrove Construction
 Live Oak, FL
 Tim Smith, Mgr 386-362-7048
 E-mail: utilityconstruction@utilicon.com
 Web: www.utilicon.com/musgrove.htm

PLH Group Inc
 Irving, TX
 Dan Vega, Dir Bus Dev & Mktg 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Power Line Services - A PLH Group Company
 Irving, TX
 Kevin Dunn, VP, Pre-Construction... 469-513-6764
 E-mail: info@powerlines.com
 Web: www.powerlinesinc.com

Quanta Services Inc
 Houston, TX
 Ben Bosco, SVP of Business Dev ... 713-629-7600
 E-mail: bbosco@quantaservices.com
 Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

R.B. Hinkle Construction
 - A PLH Group Company
 Sterling, VA
 Dina Holstead, Pres 703-430-0200
 E-mail: info@rbhinkle.com
 Web: www.rbhinkle.com



S&C Electric Company
 Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

UtiliCon Solutions
 Willow Grove, PA
 Brent Asplundh, Pres 877-884-5426
 E-mail: info@utilicon.com
 Web: www.utilicon.com

Construction Services - Substations

Edison Power Constructors
 - A PLH Group Company
 Mesa, AZ
 Russell Smith, Pres 602-910-6990
 E-mail: info@edisonpower.com
 Web: www.edisonpower.com



A HENKELS & MCCOY Group Company

Henkels & McCoy, Inc.
 Blue Bell, PA
 Steven Luetkehans, VP of Bus Dev, Power
 215-283-7600
 E-mail: marketing@henkels.com
 Web: www.henkels.com

See our Ad on Products & Services Tab

Michels Corporation
 Brownsville, WI
 Guy Madison 920-583-3132
 E-mail: gmadison@michels.us
 Web: www.michels.us

See our Ad on Page 71



PLH Group Inc
 Irving, TX
 Dan Vega, Dir Bus Dev & Mktg 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Power Line Services - A PLH Group Company
 Irving, TX
 Kevin Dunn, VP, Pre-Construction... 469-513-6764
 E-mail: info@powerlines.com
 Web: www.powerlinesinc.com

Quanta Services Inc
 Houston, TX
 Ben Bosco, SVP of Business Dev ... 713-629-7600
 E-mail: bbosco@quantaservices.com
 Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

S&C Electric Company
 Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144



Superior Concrete Products
 Euless, TX
 Todd Sternfeld, CEO 817-277-9255
 E-mail: sales@concretefence.com
 Web: www.concretefence.com

See our Ad on Page 69

TTR Substations - A PLH Group Company
 Fresno, CA
 Terry Trove, Pres 559-276-8500
 E-mail: info@ttrsubstations.com
 Web: www.ttrsubstations.com

UtiliCon Solutions
 Willow Grove, PA
 Brent Asplundh, Pres 877-884-5426
 E-mail: info@utilicon.com
 Web: www.utilicon.com

Construction Services - Telecommunications Networks

Asplundh Construction
 Willow Grove, PA
 Greg Holman, Sr. VP 215-784-4124
 E-mail: asplundhconstruction.com
 Web: www.utilityconstruction@utilicon.com

Edison Power Constructors - A PLH Group Company
 Mesa, AZ
 Russell Smith, Pres 602-910-6990
 E-mail: info@edisonpower.com
 Web: www.edisonpower.com

Henkels & McCoy, Inc.
 Blue Bell, PA
 Steven Luetkehans, VP of Bus Dev, Power
 215-283-7600
 E-mail: marketing@henkels.com
 Web: www.henkels.com

See our Ad on Products & Services Tab

Michels Corporation
 Brownsville, WI
 Guy Madison 920-583-3132
 E-mail: gmadison@michels.us
 Web: www.michels.us

See our Ad on Page 71

Musgrove Construction
 Live Oak, FL
 Tim Smith, Mgr 386-362-7048
 E-mail: utilityconstruction@utilicon.com
 Web: www.utilicon.com/musgrove.htm

PLH Group Inc
 Irving, TX
 Dan Vega, Dir Bus Dev & Mktg 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 5

Power Line Services - A PLH Group Company
 Irving, TX
 Kevin Dunn, VP, Pre-Construction... 469-513-6764
 E-mail: info@powerlines.com
 Web: www.powerlinesinc.com

Utility Lines Construction Services
 Willow Grove, PA
 Joe Garvey, Sr., VP 215-784-4126
 E-mail: info@ulcs-llc.com
 Web: www.ulcs-llc.com

MICHELS®

Transportation & Utility Contractor

www.michels.CustomerFocused

Your story is told

through the things we build.

Swift action & attitude are GAME CHANGERS.

UP FOR THE CHALLENGE?

www.michelscareers.us

AA/EOE/M/W/Vet/Disability

SERVICES PERFORMED
 Michels is an industry-leading utility and infrastructure contractor offering Mainline and Gas Distribution Pipeline Construction, Horizontal Directional Drilling, Electrical Transmission, Substation and Distribution Construction, Pipe Rehab, Direct Pipe, Fiber Optic Networks, Heavy Civil Work, Deep Foundations, Tunneling, Dewatering, Paving, Crushing, Road Building and Bridges.

Construction Services - Temporary Road Installation/Removal

Sterling Lumber Co

Phoenix, IL
Jay Bailey, Sls Mgr..... 708-388-2223
E-mail: sales@sterlinglumber.com
Web: www.sterlingcranemats.com

See our Ad on Page 68

Construction Services - Underground T&D

Asplundh Construction

Willow Grove, PA
Greg Holman, Sr. VP 215-784-4124
E-mail: asplundhconstruction.com
Web: www.utilityconstruction@utilicon.com

See our Ad on the Back Cover

Edison Power Constructors

- A PLH Group Company

Mesa, AZ
Russell Smith, Pres 602-910-6990
E-mail: info@edisonpower.com
Web: www.edisonpower.com



A HENKELS & McCOY Group Company

Henkels & McCoy, Inc.

Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power
..... 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com

See our Ad on Products & Services Tab

Michels Corporation

Brownsville, WI
Guy Madison 920-583-3132
E-mail: gmadison@michels.us
Web: www.michels.us

See our Ad on Page 71

Musgrove Construction

Live Oak, FL
Tim Smith, Mgr 386-362-7048
E-mail: utilityconstruction@utilicon.com
Web: www.utilicon.com/musgrove.htm

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 3

Power Line Services - A PLH Group Company

Irving, TX
Kevin Dunn, VP, Pre-Construction... 469-513-6764
E-mail: info@powerlines.com
Web: www.powerlinesinc.com

Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

R.B. Hinkle Construction - A PLH Group

Company

Sterling, VA
Dina Holstead, Pres..... 703-430-0200
E-mail: info@rbhinkle.com
Web: www.rbhinkle.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Southeast Directional Drilling - A PLH Company

Casa Grande, AZ..... 520-423-2131
E-mail: info@southeastdrilling.com
Web: www.southeastdrilling.com

UtiliCon Solutions

Willow Grove, PA
Brent Asplundh, Pres 877-884-5426
E-mail: info@utilicon.com
Web: www.utilicon.com

Utility Lines Construction Services

Willow Grove, PA
Joe Garvey, Sr., VP 215-784-4126
E-mail: info@ulcs-llc.com
Web: www.ulcs-llc.com

Portable Bridges

KW Reese Inc

Mercersburg, PA
Jeffrey Reese, Pres 717-328-5211
E-mail: jareese@kwreese.com
Web: www.kwreese.com

Temporary Access Systems

KW Reese Inc

Mercersburg, PA
Jeffrey Reese, Pres 717-328-5211
E-mail: jareese@kwreese.com
Web: www.kwreese.com

CONSULTANTS (ALSO SEE AUTOMATION SECTION)

Consultants - Management

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Sargent & Lundy

Chicago, IL
Warren Vahle, Sr VP & Dir Pwr Del . 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com



Westmark Partners LLC

Oldsmar, FL
Customer Service 813-386-1645
E-mail: info@westmarkpartners.com
Web: www.westmarkpartners.com

Consultants - Substation Design and Engineering



Ampirical

Mandeville, LA
Dave Mitchell, Natl Sls Mgr 985-789-6726
E-mail: dmitchell@ampirical.com
Web: www.ampirical.com

Black & Veatch, Power Business

Overland Park, KS
Allen Sneath, Dir Bus Dev 913-458-2000
E-mail: info@bv.com
Web: www.bv.com

Burns & McDonnell Engineering Co Inc

Kansas City, MO
Amanda McNamara, Mktg Strategist
..... 816-822-3358
E-mail: mbeehler@burnsmcd.com
Web: www.burnsmcd.com

See our Ad on the Inside Back Cover



Commonwealth

Commonwealth Associates Inc
 Jackson, MI
 Gary Bernstein, VP, Bus Dev 678-223-7030
 E-mail: caiinfo@cai-engr.com
 Web: www.cai-engr.com

Dashiell Corp
 Houston, TX
 Dean Strickland, SVP Sls 718-558-6600
 E-mail: dean.strickland@dashiell.com
 Web: www.dashiell.com

Eaton
 Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Electrical Consultants Inc
 Billings, MT
 Dick McComish, Pres 406-259-3441
 E-mail: dick.mccomish@eciblgs.com
 Web: www.electricalconsultantsinc.com

Quanta Services Inc
 Houston, TX
 Ben Bosco, SVP of Business Dev ... 713-629-7600
 E-mail: bbosco@quantaservices.com
 Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

Sargent & Lundy
 Chicago, IL
 Warren Vahle, Sr VP & Dir Pwr Del . 312-269-2000
 E-mail: thinkingpower@sargentlundy.com
 Web: www.sargentlundy.com



S&C Electric Company
 Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

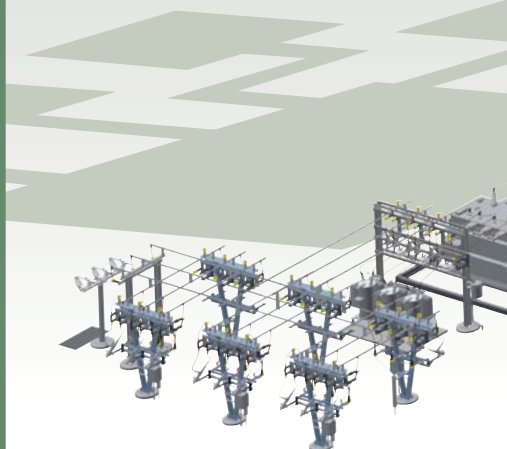
See our Ad on Page 144

FULL-SERVICE CONSULTANTS

Forward-Thinking

- Business ■ Infrastructure
- Technology

SOLUTIONS



Serving the industry since 1974



Design Engineering for Substation & Transmission / Distribution Facilities

■

EPC Services / Design-Build

■

Electrical Testing

www.electricalconsultantsinc.com



Serving the Electric Power Industry with Offices Located Nationwide

Kiewit Power
 Lenexa, KS
 Katie Linden, Bus Dev Mgr 913-928-7000
 E-mail: power@kiewit.com
 Web: www.kiewit.com

Power System Engineering Inc (PSE)
 1532 W Broadway
 Madison, WI 53713
 Jen Nelson 866-825-8895
 E-mail: nelsonjr@powersystem.org
 Web: www.powersystem.org

See our Ad on Page 73

Visit our website for information on all of our services:

www.powersystem.org or call **866-825-8895**

Consultants

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy



Stanley Consultants
Muscatine, IA
Kevin Cavanaugh 303-925-8279
E-mail: power@stanleygroup.com
Web: www.stanleyconsultants.com

Stantec Consulting
Wyomissing, PA
Mehmet Arslan 484-709-3651
E-mail: info@stantec.com
Web: www.stantec.com

Consultants - T&D Engineering



Ampirical
Mandeville, LA
Dave Mitchell, Natl Sls Mgr 985-789-6726
E-mail: dmitchell@ampirical.com
Web: www.ampirical.com

Black & Veatch, Power Business
Overland Park, KS
Allen Sneath, Dir Bus Dev 913-458-2000
E-mail: info@bv.com
Web: www.bv.com



Burns & McDonnell Engineering Co Inc
Kansas City, MO
Amanda McNamara, Mktg Strategist
..... 816-822-3358
E-mail: mbeehler@burnsmcd.com
Web: www.burnsmcd.com

See our Ad on the Inside Back Cover



Commonwealth

Commonwealth Associates Inc
Jackson, MI
Gary Bernstein, VP, Bus Dev 678-223-7030
E-mail: caiinfo@cai-engr.com
Web: www.cai-engr.com

Dashiell Corp
Houston, TX
Dean Strickland, SVP Sls 718-558-6600
E-mail: dean.strickland@dashiell.com
Web: www.dashiell.com

DiGioia Gray & Associates
Monroeville, PA
Paul Cass 412-372-4500
E-mail: info@digioiagray.com
Web: www.digioiagray.com

Diversified Products
Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com
See our Ad on Page 42

Eaton
Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Electrical Consultants Inc
Billings, MT
Dick McComish, Pres 406-259-3441
E-mail: dick.mccomish@ecibllgs.com
Web: www.electricalconsultantsinc.com



Electrical Consulting Engineers, P.C.
Mesa, AZ
Earle (Rusty) Bascom III, Pres/Princ Eng
..... 480-779-0696
E-mail: r.bascom@ec-engineers.com
Web: www.ec-engineers.com



ENSURING STRUCTURAL INTEGRITY
Exo Group, LLC
Magnolia, TX
Zachary Oliphant, President 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com
See our Ad on Page 97

Kiewit Power
Lenexa, KS
Katie Linden, Bus Dev Mgr 913-928-7000
E-mail: power@kiewit.com
Web: www.kiewit.com

Pickett
Tampa, FL
Erik Hickman, Bus Dev Assoc 813-877-7770
E-mail: ehickman@pickettusa.com
Web: www.pickettusa.com



Power Delivery Consultants Inc
Essex, CT
Jay Williams, Exec Engr 518-384-1300
E-mail: j.williams@pdc-cables.com
Web: www.pdc-engineering.com

Power System Engineering Inc (PSE)
1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org
See our Ad on Page 73

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

Sargent & Lundy
Chicago, IL
Warren Vahle, Sr VP & Dir Pwr Del ... 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

S&C Electric Company
Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144

Siemens Energy Inc
Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy



Stanley Consultants
Muscatine, IA
Kevin Cavanaugh 303-925-8279
E-mail: power@stanleygroup.com
Web: www.stanleyconsultants.com



Stantec Consulting
Wyomissing, PA
Mehmet Arslan 484-709-3651
E-mail: info@stantec.com
Web: www.stantec.com

Consultants - Underground and Underwater Cable

Black & Veatch, Power Business
Overland Park, KS
Allen Sneath, Dir Bus Dev 913-458-2000
E-mail: info@bv.com
Web: www.bv.com

Burns & McDonnell Engineering Co Inc
Kansas City, MO
Amanda McNamara, Mktg Strategist
..... 816-822-3358
E-mail: mbeehler@burnsmcd.com
Web: www.burnsmcd.com

See our Ad on the Inside Back Cover



Commonwealth

Commonwealth Associates Inc
Jackson, MI
Gary Bernstein, VP, Bus Dev 678-223-7030
E-mail: caiinfo@cai-engr.com
Web: www.cai-engr.com



Electrical Consulting Engineers, P.C.
Mesa, AZ
Earle (Rusty) Bascom III, Pres/Princ Eng
..... 480-779-0696
E-mail: r.bascom@ec-engineers.com
Web: www.ec-engineers.com

Kiewit Power
Lenexa, KS
Katie Linden, Bus Dev Mgr 913-928-7000
E-mail: power@kiewit.com
Web: www.kiewit.com

Power Delivery Consultants Inc
Essex, CT
Jay Williams, Exec Engr 518-384-1300
E-mail: j.williams@pdc-cables.com
Web: www.pdc-engineering.com

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

Sargent & Lundy
Chicago, IL
Warren Vahle, Sr VP & Dir Pwr Del . 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

Stantec Consulting
Wyomissing, PA
Mehmet Arslan 484-709-3651
E-mail: info@stantec.com
Web: www.stantec.com

Consultants - Vegetation Management

Arborchem Products Division
Mechanicsburg, PA
Joe Lentz, VP 717-766-6661
E-mail: joelentz@arborchem.com
Web: www.arborchem.com



ARBORMETRICS
PEOPLE ARE OUR POWER

ArborMetrics Solutions
Hendersonville, NC
Bob Richens, VP 828-685-1880
E-mail: info@arbormetrics.com
Web: www.arbormetrics.com

Asplundh
Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

The Davey Tree Expert Company
Kent, OH
Brent Repenning, Exec VP ... 330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitysolutions.com

See our Ad on Page 181

CONTRACTORS

Contractors - Major T&D Construction



Asplundh Construction
Willow Grove, PA
Greg Holman, Sr. VP 215-784-4124
E-mail: asplundhconstruction.com
Web: www.utilityconstruction@utilicon.com
See our Ad on the Back Cover

Black & Veatch, Power Business
Overland Park, KS
Allen Sneath, Dir Bus Dev 913-458-2000
E-mail: info@bv.com
Web: www.bv.com

Crux Subsurface Inc
Spokane Valley, WA
Scott Tunison, VP of Ops 509-892-9409
E-mail: crux@cruxsub.com
Web: www.cruxsub.com

Edison Power Constructors
- A PLH Group Company
Mesa, AZ
Russell Smith, Pres 602-910-6990
E-mail: info@edisonpower.com
Web: www.edisonpower.com



A HENKELS & M'COY Group Company
Henkels & McCoy, Inc.
Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power
..... 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com

See our Ad on Products & Services Tab

Kiewit Power
Lenexa, KS
Katie Linden, Bus Dev Mgr 913-928-7000
E-mail: power@kiewit.com
Web: www.kiewit.com

Michels Corporation
Brownsville, WI
Guy Madison 920-583-3132
E-mail: gmadison@michels.us
Web: www.michels.us

See our Ad on Page 71

Musgrove Construction

Live Oak, FL
 Tim Smith, Mgr..... 386-362-7048
 E-mail: utilityconstruction@utilicon.com
 Web: www.utilicon.com/musgrove.htm



PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Power Line Services - A PLH Group Company

Irving, TX
 Kevin Dunn, VP, Pre-Construction... 469-513-6764
 E-mail: info@powerlines.com
 Web: www.powerlinesinc.com



Quanta Services Inc

Houston, TX
 Ben Bosco, SVP of Business Dev ... 713-629-7600
 E-mail: bbosco@quantaservices.com
 Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

Quanta Subsurface

Spokane Valley, WA..... 509-789-7747
 E-mail: info@quantasubsurface.com
 Web: www.quantasubsurface.com

S&C Electric Company

Chicago, IL..... 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

SNC - Lavalin

Montreal, QC
 Greg Carruthers/Michel Ghanem/Daniela, Pizzuto
 514-393-1000
 Web: snclavalin.com

UtiliCon Solutions

Willow Grove, PA
 Brent Asplundh, Pres 877-884-5426
 E-mail: info@utilicon.com
 Web: www.utilicon.com



AN ASPLUNDH COMPANY

Utility Lines Construction Services

Willow Grove, PA
 Joe Garvey, Sr., VP 215-784-4126
 E-mail: info@ulcs-llc.com
 Web: www.ulcs-llc.com

Contractors - Major T&D Engineering

Ampirical

Mandeville, LA
 Dave Mitchell, Natl Sls Mgr..... 985-789-6726
 E-mail: dmitchell@ampirical.com
 Web: www.ampirical.com

Black & Veatch, Power Business

Overland Park, KS
 Allen Sneath, Dir Bus Dev 913-458-2000
 E-mail: info@bv.com
 Web: www.bv.com

Burns & McDonnell Engineering Co Inc

Kansas City, MO
 Amanda McNamara, Mktg Strategist
 816-822-3358
 E-mail: mbeehler@burnsmcd.com
 Web: www.burnsmcd.com

See our Ad on the Inside Back Cover

Crux Subsurface Inc

Spokane Valley, WA
 Scott Tunison, VP of Ops 509-892-9409
 E-mail: crux@cruxsub.com
 Web: www.cruxsub.com

Dashiell Corp

Houston, TX
 Dean Strickland, SVP Sls 718-558-6600
 E-mail: dean.strickland@dashiell.com
 Web: www.dashiell.com

Kiewit Power

Lenexa, KS
 Katie Linden, Bus Dev Mgr 913-928-7000
 E-mail: power@kiewit.com
 Web: www.kiewit.com



Quanta Services Inc

Houston, TX
 Ben Bosco, SVP of Business Dev ... 713-629-7600
 E-mail: bbosco@quantaservices.com
 Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

Quanta Subsurface

Spokane Valley, WA..... 509-789-7747
 E-mail: info@quantasubsurface.com
 Web: www.quantasubsurface.com

Sargent & Lundy

Chicago, IL
 Warren Vahle, Sr VP & Dir Pwr Del . 312-269-2000
 E-mail: thinkingpower@sargentlundy.com
 Web: www.sargentlundy.com

S&C Electric Company

Chicago, IL..... 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Stantec Consulting

Wyomissing, PA
 Mehmet Arslan 484-709-3651
 E-mail: info@stantec.com
 Web: www.stantec.com

COVERS

Covers - Conductor

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Raukman Utility Products LLC

Belleville, IL
 Jim Raukman, Pres 618-234-0001
 E-mail: info@rauromanutility.com
 Web: www.rauromanutility.com

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Covers - Cutout

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Raukman Utility Products LLC

Belleville, IL
 Jim Raukman, Pres618-234-0001
 E-mail: info@rauksamutility.com
 Web: www.rauksamutility.com

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Covers - Dead-end

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Covers - Meter

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Covers - Substation Trench

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Covers - Tarp, Canvas



Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres.....405-634-5401
 E-mail: sales@lewismfg.com • Web: www.lewismfg.com
See our Ad on Page 82

Reef Industries Inc

Houston, TX
 Jeff Garza, Sls Mgr.....713-507-4258
 E-mail: ri@reefindustries.com
 Web: www.reefindustries.com

See our Ad on Page 77

Covers - Vault

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls.....402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com
See our Ad on Page 161

Nordic Fiberglass Inc

Warren, MN
 Greg Myszkowski, Mktg.....218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com
See our Ad on Page 148

1.800.231.6074 • REEFINDUSTRIES.COM

CRANES

Cranes - Hydraulic

Diversified Products

Waco, TX
 Noah Gutierrez, Sls Mgr254-757-1177
 E-mail: dpd@diversifiedproduct.com
 Web: www.diversifiedproduct.com

See our Ad on Page 42

Cranes - Telescoping

Diversified Products

Waco, TX
 Noah Gutierrez, Sls Mgr254-757-1177
 E-mail: dpd@diversifiedproduct.com
 Web: www.diversifiedproduct.com

See our Ad on Page 42

Cranes - Truck

Diversified Products

Waco, TX
 Noah Gutierrez, Sls Mgr254-757-1177
 E-mail: dpd@diversifiedproduct.com
 Web: www.diversifiedproduct.com

See our Ad on Page 42

CROSSARMS

Crossarms - Bolts

BBC Fasteners Inc

Alsip, IL
 Jim Dion, VP Sls 708-597-9100
 E-mail: sales@bbcfasteners.com

See our Ad on Page 118



BIGGER BETTER STRONGER



FALCON STEEL AMERICA

Lattice Towers Monopoles Highway Structures Substations

FalconSteel.com

Crossarms - Composite

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Crossarms - Fiberglass-reinforced

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Powertrusion Products

Alum Bank, PA
 Terry Shank814-839-4186 ext 301
 E-mail: tshank@pultrude.com
 Web: www.powertrusion.com

Crossarms - Steel

DIS-TRAN Steel LLC

Pineville, LA
 Mike Phillips, Mktg Mgr.....318-448-0274
 E-mail: michael.phillips@distran.com
 Web: www.distransteel.com

See our Ad on Page 136

Engineered Endeavors

Burton, OH
 Pat Deloney, National Sls Mgr - Utility Structures
 440-970-5004
 E-mail: pdeloney@engend.com
 Web: www.engend.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Falcon Steel America

Haltom City, TX
 Alan Morris, SVP Sls817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com

See our Ad on Page 78

Global Utility Structures

Conyngham, PA.....570-788-0826
 E-mail: lew@gustructures.com
 Web: www.gustructures.com



Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls.....402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Meyer Utility Structures

Memphis, TN
 Glenn Nichols, Mar Com Mgr.....901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold



Summit Utility Structures

Allentown, PA
 Robert Craig, Exec VP of Eng & Sls...610-797-2225
 E-mail: robert@summitutilitystructures.com
 Web: www.summitutilitystructures.com

See our Ad on Page 34

TransAmerican Power Products Inc

Houston, TX
 Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com



Valmont Utility, Valmont Industries Inc

Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com

See our Ad on Manufacturers' Reps Tab

Crossarms, Braces

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Crossarms, Wood - Laminated



Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

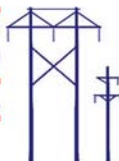
See our Ad on Page 161

Laminated Wood Systems Inc

Seward, NE
 Seth Gutz, Nat'l Sales Mgr 402-643-4708
 E-mail: sales@lwsinc.com
 Web: www.lwsinc.com

See our Ad on Page 79

Crossarms, Wood - Solid



Brooks Manufacturing Co

Bellingham, WA
 Zach Pelant, Reg Sls Mgr 360-733-1700
 E-mail: zpelant@brooksmfg.com
 Web: www.brooksmfg.com



Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

CUTOUTS

Cutouts, Fused - Enclosed

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Cutouts, Fused - Open, Loadbreak

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40



S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Cutouts, Fused - Open, Nonloadbreak

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

E-LAM
 Engineered Laminated Wood Structures
 Quick Delivery
 Complete Structure Kits
 Industry Standard Since 1992
LWS
 Laminated Wood Systems, Inc.
 800-949-3526
 www.lwsinc.com

Cutouts, Loadbreak

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com
See our Ad on Page 144

CUTTERS

Cutters - Bolt

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com

See our Ad on Page 80

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Cutters - Brush

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fecon

Lebanon, OH
 Traci WisemanKate Brodbeck..... 513-696-4430
 E-mail: sales@fecon.com
 Web: www.fecon.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14



**Brings You The Future Of
 Battery-Powered Hydraulic Tools**

**SERIES 7
 PRO LINE**

S7 TECHNOLOGY RECORDS

- Cycle Count
- Pressure Output
- Time & Date
- GPS Location Data

**See The New Series 7 Pro Line From Huskie Tools At
www.SpartacoGroup.com**

Cutters - Cable

Burndy
 Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility
 Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Hastings Fiber Glass Products Inc
 Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Huskie Tools LLC
 Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com
See our Ad on Page 80

Milwaukee Tool
 Brookfield, WI 800-729-3878
 Web: www.milwaukeeetool.com
See our Ad on Page 1

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Cutters - Rod

Burndy
 Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Greenlee Utility
 Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Hastings Fiber Glass Products Inc
 Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Huskie Tools LLC
 Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com
See our Ad on Page 80

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Cutters - Wire

Burndy
 Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility
 Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Hastings Fiber Glass Products Inc
 Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Huskie Tools LLC
 Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com
See our Ad on Page 80

Milwaukee Tool
 Brookfield, WI..... Web: www.milwaukeeetool.com
See our Ad on Page 1

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

DEADENDS

Deadends - Automatic-type

Anderson by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service=573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy
 Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Deadends - Formed Spiral

Anderson by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Deadends

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Helical Line Products Co

Avon Lake, OH
 Mike Davidson, Nat Sls Mgr 440-933-9263
 E-mail: helical@lor.net
 Web: www.helical-line.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Deadends - Wood, Laminated

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

Laminated Wood Systems Inc

Seward, NE
 Seth Gutz, Nat'l Sales Mgr 402-643-4708
 E-mail: sales@lwsinc.com
 Web: www.lwsinc.com

See our Ad on Page 79

Deadends (also see Clamps)

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Get A Lewis Grip!



OUR WATERJET CUSTOM DESIGN CUTTING SERVICE



GET A COPY OF OUR MASTER CATALOG.



www.LewisMfg.com
 Toll Free **888 - 398 - 4719**

MADE IN THE USA

NO MINIMUMS FAST DELIVERY



Time To Switch

The BURNDY® Bolted Wedge In-Line Disconnect Switch

What used to take hours, takes only minutes with the Bolted Wedge In-Line Disconnect Switch. Snaps directly onto the line and secured with The BURNDY® Conductor Pivot Retainer, freeing up hands to safely install the connectors.

Bolted connector provides a high performance electrical and mechanical connection. Sliding wedge technology ensures the connection stays tight even if the line experiences high mechanical loads or if the connector was not properly tightened during installation. Ideal for use in gloving and hot stick applications when paired with an industry standard loadbreak tool.

Learn more at burndy.com.



Connecting Power to Your World®



DETECTORS (ALSO SEE AUTOMATION SECTION)

Detectors - Radio, TV Interference

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com

See our Ad on Page 84

Radare Engineers

Portland, OR..... 503-256-3417
 E-mail: sales@radareengineers.com
 Web: www.radareengineers.com

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

Detectors - Sag

HD Electric Co

Waukegan, IL
 Kimberly Bengson, Mktg Mgr 847-473-4980
 E-mail: kbengson@hde.textron.com
 Web: www.hdelectriccompany.com

See our Ad on Page 183

DIGGERS

Digger/Derricks

Diversified Products

Waco, TX
 Noah Gutierrez, Sls Mgr 254-757-1177
 E-mail: dpd@diversifiedproduct.com
 Web: www.diversifiedproduct.com

See our Ad on Page 42

Diggers, Earth, Rock - Pressure

Bay Shore Systems Inc

Rathdrum, ID
 Adam Minatre, VP 208-687-3311
 E-mail: adam@bayshoresystems.com
 Web: www.bayshoresystems.com

Champion Equipment Co

Paramount, CA
 Vincent Jue 562-634-8180
 E-mail: vjue@champion-equipment.com
 Web: www.champion-equipment.com



Watson Drill Rigs

Fort Worth, TX
 Tony Kraut 817-927-8486
 E-mail: sales@watsonusa.com
 Web: www.watsonusa.com

DOLLIES

Dollies - Cable Reel

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Dollies - Transformer

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

HAEFELY HIPOTRONICS

COMPLETE DISTRIBUTION TRANSFORMER TEST SOLUTION

Winding Resistance | Transformer Turns Ratio | Demagnetization
 Dynamic Resistance | Short Circuit Impedance | Power Factor
 Dissipation Factor | Tip-up Test | Liquid Dielectric Test | Magnetic Balance



PREMIUM SOLUTIONS IN HIGH VOLTAGE SINCE 1904

Dollies, Backyard-type - Powered and Manual

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

DRIVERS

Drivers - Anchor

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Drivers - Ground Rod

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

DUCT

Duct-rodding Equipment

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

EARTHWORK/EXCAVATION

Augers - Earth

Auger Services - A PLH Group Company

Gonzales, LA
 Michael Cutrone, Pres 225-647-9233
 E-mail: mcutrone@augerservices.com
 Web: www.augerservices.com

Champion Equipment Co

Paramount, CA
 Vincent Jue 562-634-8180
 E-mail: vjue@champion-equipment.com
 Web: www.champion-equipment.com



Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com

See our Ad on Page 82

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Backfill - Pole, Chemical

BMK Corporation

St Louis, MO
 Tim Kalinowski 888-290-7807
 E-mail: tkalinowski@bmkcorporation.com
 Web: www.bmkcorporation.com

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Backfiller - Pole-setting

Auger Services - A PLH Group Company

Gonzales, LA
 Michael Cutrone, Pres 225-647-9233
 E-mail: mcutrone@augerservices.com
 Web: www.augerservices.com

BMK Corporation

St Louis, MO
 Tim Kalinowski 888-290-7807
 E-mail: tkalinowski@bmkcorporation.com
 Web: www.bmkcorporation.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com

See our Ad on Page 82

Bits - Auger

Auger Services - A PLH Group Company

Gonzales, LA
 Michael Cutrone, Pres..... 225-647-9233
 E-mail: mcutrone@augerservices.com
 Web: www.augerservices.com

Champion Equipment Co

Paramount, CA
 Vincent Jue..... 562-634-8180
 E-mail: vjue@champion-equipment.com
 Web: www.champion-equipment.com



PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Borers, Earth - Horizontal

Auger Services - A PLH Group Company

Gonzales, LA
 Michael Cutrone, Pres..... 225-647-9233
 E-mail: mcutrone@augerservices.com
 Web: www.augerservices.com

Center Rock Inc.
 Berlin, PA
 Christen Fisher, LP Sales Engineer . 814-267-7100
 E-mail: cfisher@centerrock.com
 Web: www.centerrock.com

Center Rock Inc.
 Berlin, PA
 Christen Fisher, LP Sales Engineer ...814-267-7100
 E-mail: cfisher@centerrock.com
 Web: www.centerrock.com

PLH Group Inc
 Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Southeast Directional Drilling - A PLH Company

Casa Grande, AZ..... 520-423-2131
 E-mail: info@southeastdrilling.com
 Web: www.southeastdrilling.com

TT Technologies

Aurora, IL
 Kevin Nagle 630-851-8200
 E-mail: info@tttechnologies.com
 Web: www.tttechnologies.com

Champion Equipment Co
 Paramount, CA
 Vincent Jue..... 562-634-8180
 E-mail: vjue@champion-equipment.com
 Web: www.champion-equipment.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com
 Web: www.hubbellpowersystems.com

Crux Subsurface Inc
 Spokane Valley, WA
 Scott Tunison, VP of Ops 509-892-9409
 E-mail: crux@cruxsub.com
 Web: www.cruxsub.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Quanta Subsurface

Spokane Valley, WA..... 509-789-7747
 E-mail: info@quantasubsurface.com
 Web: www.quantasubsurface.com

Soilmec North America
 Houston, TX
 Vincent Jue, VP 281-885-0777
 E-mail: vjue@champion-equipment.com
 Web: www.soilmecna.com

Compactors - Earth

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Drilling - Foundations

Auger Services - A PLH Group Company

Gonzales, LA
 Michael Cutrone, Pres..... 225-647-9233
 E-mail: mcutrone@augerservices.com
 Web: www.augerservices.com



Watson Drill Rigs

Fort Worth, TX
 Tony Kraut 817-927-8486
 E-mail: sales@watsonusa.com
 Web: www.watsonusa.com

Drilling - Horizontal Directional

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 3

Southeast Directional Drilling - A PLH Company

Casa Grande, AZ..... 520-423-2131
 E-mail: info@southeastdrilling.com
 Web: www.southeastdrilling.com

ENCLOSURES

Cabinets, Sectionalizing

Eaton

Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Reuel by Hubbell Power Systems

Goldsboro, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.reuel.com



Stego, Inc

Marietta, GA
 Michelle Branson, Bus Dev 770-984-0858
 E-mail: info@stegousa.com
 Web: stegousa.com

Trinetics by Hubbell Power Systems

Menomonee Falls, WI
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.trinetics.com

Enclosures - Fiberglass-reinforced

Charles Industries Ltd

Rolling Meadows, IL
 Joe Burke, VP Sales..... 847-806-6300
 E-mail: mktsterv@charlesindustries.com
 Web: www.charlesindustries.com

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

See our Ad on Page 14

Nordic Fiberglass Inc

Warren, MN
 Greg Myszkowski, Mktg..... 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com

See our Ad on Page 148

Quazite by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.quazite.com

Enclosures - Metal

Charles Industries Ltd

Rolling Meadows, IL
 Joe Burke, VP Sales..... 847-806-6300
 E-mail: mktsterv@charlesindustries.com
 Web: www.charlesindustries.com

PTMW, Inc

Topeka, KS
 Darren Le Page, VP, Sls 785-232-7792
 E-mail: ptmw@ptmw.com
 Web: www.ptmw.com

Sabre Industries Inc

Bossier City, LA
 Jane Wyatt, Director Business Development,
 Sabre Building Systems by CellXion... 318-213-2900
 E-mail: buildingsinfo@sabreindustries.com
 Web: www.sabreindustries.com

Trinetics by Hubbell Power Systems

Menomonee Falls, WI
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.trinetics.com

TSTM, Inc

Sioux Falls, SD 605-334-2924
 Web: www.ts-tm.com

See our Ad on Page 5

Enclosures - Metering Equipment

Reuel by Hubbell Power Systems

Goldsboro, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.reuel.com

Trinetics by Hubbell Power Systems

Menomonee Falls, WI
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.trinetics.com

TSTM, Inc

Sioux Falls, SD 605-334-2924
 Web: www.ts-tm.com

See our Ad on Page 5

Enclosures - Noise Control

Superior Concrete Products

Eules, TX
 Todd Sternfeld, CEO 817-277-9255
 E-mail: sales@concretefence.com
 Web: www.concretefence.com

See our Ad on Page 69

Enclosures - Plastic

Charles Industries Ltd

Rolling Meadows, IL
 Joe Burke, VP Sales..... 847-806-6300
 E-mail: mktsterv@charlesindustries.com
 Web: www.charlesindustries.com

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Enclosures to Fiberglass

PenCell by Hubbell Power Systems

Rocky Mount, NC
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.pencell.com

Enclosures - Polymer Concrete

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Shelters - Padmounted, Walk-In

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Sabre Industries Inc

Bossier City, LA
Jane Wyatt, Director Business Development,
Sabre Building Systems by CellXion... 318-213-2900
E-mail: buildingsinfo@sabreindustries.com
Web: www.sabreindustries.com

Switchhouses

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Parkline Inc

Winfield, WV
Mark Repp, VP 304-586-2113
E-mail: rfp@parkline.com
Web: www.parkline.com

FENCING

Fencing - Animal Deterrent



Superior Concrete Products

Euless, TX
Todd Sternfeld, CEO 817-277-9255
E-mail: sales@concretefence.com
Web: www.concretefence.com

See our Ad on Page 3

TransGard

York, PA
Ryan Topping, Sls Rep 717-900-6140
E-mail: info@transgardfence.com
Web: www.transgardfence.com

FIBER OPTICS (ALSO SEE AUTOMATION SECTION)

Fiber Optic - Installation Services

American Lighting and Signalization

Jacksonville, FL
James Hardiman, Senior VP 904-886-4300
E-mail: signals-lights@utilicon.com
Web: www.utilicon.com/als.htm

Asplundh Construction

Willow Grove, PA
Greg Holman, Sr. VP 215-784-4124
E-mail: asplundhconstruction.com
Web: www.utilityconstruction@utilicon.com

See our Ad on the Back Cover

Henkels & McCoy, Inc.

Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power
..... 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com

See our Ad on Page 32

Musgrove Construction

Live Oak, FL
Tim Smith, Mgr 386-362-7048
E-mail: utilityconstruction@utilicon.com
Web: www.utilicon.com/musgrove.htm

Utility Lines Construction Services

Willow Grove, PA
Joe Garvey, Sr., VP 215-784-4126
E-mail: info@ulcs-llc.com
Web: www.ulcs-llc.com

Fiber Optic Markers

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com

See our Ad on Page 107

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com

See our Ad on Pages 103 & 127

Fiber Optic Test Equipment

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr
..... 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Fiber Optics - Splicing



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

FIBERGLASS

Fiberglass

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Nordic Fiberglass Inc

Warren, MN
 Greg Myszkowski, Mktg.....218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com

See our Ad on Page 148

Quazite by Hubbell Lenoir City

Lenoir City, TN
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.quazite.com

Fiberglass - Cleaner

American Polywater Corporation

Stillwater, MN651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr.....269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

See our Ad on Page 14

Fiberglass - Refinisher

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr.....269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

RWW Restoration LLC

Elgin, IL
 Bob Welsch, Pres847-429-2373
 E-mail: info@rwwrestoration.com
 Web: rwwrestoration.com

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Fiberglass - Wax

American Polywater Corporation

Stillwater, MN651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr.....269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

FILTERS

Filters - Harmonic

GE Grid Solutions

Atlanta, GA678-844-6777
 Web: www.gegridsolutions.com

See our Ad on Page 199

Filtration Systems - Oil

SPX Transformer Solutions Inc

Waukesha, WI
 Michael Skowronek, VP Sls & Mktg
262-547-0121
 E-mail: spx.waukesha.info@spx.com
 Web: www.spxwaukesha.com

Waukesha Components (formerly High Voltage Supply), a div of Waukesha Elec Systems

Dallas, TX
 Perry Reeder, Sls Ops Mgr.....214-637-4434
 E-mail: hvsinfo@waukesha.spx.com
 Web: www.highvoltagesupply.com

FITTINGS

Fittings - Bus Bar

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

Burndy

Manchester, NH.....603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Fittings - Distribution Line

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

Burndy

Manchester, NH.....603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

Cicame Energie by SICAME Group

Saint-Hubert, QC
 Horatio Stanescu, Sales Mgr.....450-679-7778
 E-mail: hstanescu@cicame-energie.ca
 Web: www.cicame.ca

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Fittings - Hydraulic

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbelpowersystems.com

Burndy

Manchester, NH.....603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Fittings to Fuses

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Fittings - Transmission Line

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr..... 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

NH Industries C/O Gem Industries

Denver, CO
Patricia Hull, Pres 303-287-6634
E-mail: zcweight@aol.com
Web: www.zcweight.com

See our Ad on Page 59

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

FOUNDATIONS - POWER-INSTALLED

Foundations - Power-installed

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Henkels & McCoy, Inc.

Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power
..... 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com

See our Ad on Page 32

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

FUSES

Fuses - Current-limiting

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Fuses - Holders

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Fuses - Links

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Fuses - Power

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14



S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Southern States LLC
 Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51

Hastings Fiber Glass Products Inc
 Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Fuses - Secondary

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

GRATINGS - STEEL

Gratings - Steel

DIS-TRAN Steel LLC
 Pineville, LA
 Mike Phillips, Mktg Mgr..... 318-448-0274
 E-mail: michael.phillips@disstran.com
 Web: www.disstransteel.com
See our Ad on Page 136

Fuses - Submersible

Eaton
 Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Gins - Pole Framing

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hughes Brothers Inc
 Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com
See our Ad on Page 161

GROUNDING EQUIPMENT

Grounding Equipment

GAGES

Gages - Pressure

Tallman Equipment Co Inc
 Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Anderson by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy
 Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Gages - Temperature

Krenz & Company Inc
 Germantown, WI
 Ryan Petersen 262-255-2310
 E-mail: krenz@krenzvent.com
 Web: www.krenzvent.com
See our Ad on Page 39

Gins - Transformer

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Dairyland Electrical Industries
 Stoughton, WI
 Greg McManis, Mktg..... 608-877-9900
 E-mail: marketing@dairyland.com
 Web: www.dairyland.com

GENERATORS

Generators - Stationary

Hyundai Heavy Industries/Electro Electric Systems
 Jongno-GU, Seoul, Korea
 S Jin Lee, Mgr 82-2-746-7510
 E-mail: jinlee@hhi.co.kr
 Web: www.hyundai-elec.com

Hastings Fiber Glass Products Inc
 Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr..... 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

Fah Teeng Industrial Co Ltd
 Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

GINS

Gins - Crossarm

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Sherman & Reilly Inc
 Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

Fargo by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Grounding Equipment to Guards - Cable

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

GROUNDING SYSTEMS

Grounding Systems

Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

GROUNDS - TRAVELING

Grounds - Traveling

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

GUARDS

Guards - Bushing

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

THERM-A-GUARD®

WILDLIFE PROTECTOR
A UNIVERSAL THERMOGRAPHY INCORPORATED PRODUCT LINE

Therm-A-Guard Wildlife Protectors

Clearwater, FL
Noah Caisse, VP 888-388-4348
E-mail: thermaguardco@aol.com
Web: www.thermaguard.com

THERM-A-GUARD
WILDLIFE PROTECTOR
SUPERIOR WILDLIFE PROTECTION
FOR SUPERIOR RELIABILITY

- Accurate Infrared Inspections
- Insure Safety
- Protect Wildlife
- Increase Reliability
- Hot Stick Installable
- 4 Sizes Available
- Made in U.S.A.

REQUEST A FREE SAMPLE:
US Toll Free: (888) 388-4348
International: (727) 507-1675
www.THERMAGUARD.com

Guards - Cable

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Charles Industries Ltd

Rolling Meadows, IL
Joe Burke, VP Sales 847-806-6300
E-mail: mktserv@charlesindustries.com
Web: www.charlesindustries.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com

See our Ad on Page 82

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental... 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Guards - Climber, Lineman's

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Guards - Guy

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Charles Industries Ltd

Rolling Meadows, IL
Joe Burke, VP Sales..... 847-806-6300
E-mail: mktserv@charlesindustries.com
Web: www.charlesindustries.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com

See our Ad on Page 50

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com

See our Ad on Page 107

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Guards - Line

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Charles Industries Ltd

Rolling Meadows, IL
Joe Burke, VP Sales..... 847-806-6300
E-mail: mktserv@charlesindustries.com
Web: www.charlesindustries.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Helical Line Products Co

Avon Lake, OH
Mike Davidson, Nat Sls Mgr 440-933-9263
E-mail: helical@lor.net
Web: www.helical-line.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Guards - Manhole

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Guards - Pole

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com

See our Ad on Page 161

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com

See our Ad on Page 50

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com

See our Ad on Page 37

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Guards - Tool

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

HARDWARE

Hardware - Bronze

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hardware - Pole-line

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

BBC Fasteners Inc

Alsip, IL
Jim Dion, VP Sls..... 708-597-9100
E-mail: sales@bbcfasteners.com

See our Ad on Page 118

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Cicame Energie by SICAME Group

Saint-Hubert, QC
Horatio Stanesco, Sales Mgr..... 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr..... 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14



Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com

See our Ad on Page 50



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Slacan Industries Inc

Brantford, ON 519-758-8888
E-mail: utility@slacan.com
Web: www.slacan.com

Yokes - Strain

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Cicame Energie by SICAME Group

Saint-Hubert, QC
Horatio Stanesco, Sales Mgr..... 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr..... 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

HELICOPTERS

Helicopters

Air2 - A PLH Group Company

Timonium, MD
Sunita Khorana, Pres..... 410-560-5620
E-mail: info@air2.com
Web: www.air2.com

Erickson Air-Crane Incorporated

Portland, OR..... 541-664-5544
E-mail: marketing@ericksonaircrane.com
Web: www.ericksonaircrane.com

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 3

HOISTS

Binders - Load

Columbus McKinnon

Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com

See our Ad on Page 117

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfpg.com
 Web: www.hfpg.com

See our Ad on Page 53

Hoists - Chain

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com

See our Ad on Page 117

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfpg.com
 Web: www.hfpg.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Hoists - Lever

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com

See our Ad on Page 117

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfpg.com
 Web: www.hfpg.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Hoists - Powered

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com

See our Ad on Page 117

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Hoists - Winch

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com

See our Ad on Page 117

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfpg.com
 Web: www.hfpg.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Hoists, Web Strap - Hotline

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com

See our Ad on Page 117

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfpg.com
 Web: www.hfpg.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Hoists to Inspection

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

HOOKS

Hooks - Clipping

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
Dale Pate, Dir of Sls & Strategic Mkts
..... 800-888-0985
E-mail: sales@cmworks.com
Web: www.cmworks.com
See our Ad on Page 117

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Hooks - Pulling

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw
See our Ad on Page 55

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

HOSES

Hose, Hydraulic - Flexible

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com
See our Ad on Page 183

Hose, Rubber - Hotline

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

INDICATORS (ALSO SEE AUTOMATION SECTION)

Indicators - Liveline

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com
See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Indicators - Rope

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com
See our Ad on Page 183

Hi-Test Detection Instruments

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.HDElectriccompany.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

INFRARED IMAGING SYSTEMS - SEE AUTOMATION SECTION

The Snell Group

Barre, VT
Jim Fritz, Pres & CEO 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

INSPECTION (ALSO SEE AUTOMATION SECTION)

Conductor Inspection

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com
See our Ad on Page 97

PREFORMED LINE PRODUCTS

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

Inspection Services - Aerial

Air2 - A PLH Group Company

Timonium, MD
Sunita Khorana, Pres..... 410-560-5620
E-mail: info@air2.com
Web: www.air2.com

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Henkels & McCoy, Inc.

Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power
..... 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com

See our Ad on Page 53

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 3



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Inspection Services - Aerial Lifts & Cranes

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Inspection Services - Helicopter

Air2 - A PLH Group Company

Timonium, MD
Sunita Khorana, Pres..... 410-560-5620
E-mail: info@air2.com
Web: www.air2.com

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 3

Inspection Services - Inventory, Outside Plant



ARBORMETRICS
PEOPLE ARE OUR POWER

ArborMetrics Solutions

Hendersonville, NC
Bob Richens, VP 828-685-1880
E-mail: info@arbormetrics.com
Web: www.arbormetrics.com



Grid One Solutions

Aston, PA
Ralph Kennedy 800-606-7981 x 2472
E-mail: info@gridonesolutions.com
Web: www.gridonesolutions.com

Osmost Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmost.com
Web: www.osmost.com

See our Ad on Page 50



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Inspection Services - Poles

Henkels & McCoy, Inc.

Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power
..... 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com

See our Ad on Page 32

Kris Deuar & Associates Inc

Lafayette, NJ
Troy Doyle, Mktg Agt..... 973-570-0501
E-mail: kris_deuar@hotmail.com
Web: www.deuar.com

Osmost Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmost.com
Web: www.osmost.com

See our Ad on Page 50



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

Inspection Services - SF6 Leak Detection

The Snell Group

Barre, VT
Jim Fritz, Pres & CEO 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

281-259-7000
exoinc.com

ReliaPOLE and Advanced Aerial Inspection are now Exo!

Let our decades of engineering & technical expertise plus our proven full lifecycle management approach increase the lifespan of your assets.

QUALITY ASSURANCE

INSPECTION

FIELD SERVICE & REPAIR

ASSET PROGRAM
MANAGEMENT

INSULATION/INSULATORS

Insulation - EPR



The Okonite Co
 Ramsey, NJ
 Eric Loyka, Dir of Mktg 201-825-0300
 Web: www.okonite.com
See our Ad on Page 21

Insulators - Composite



Dalian Hivolt Power System Co Ltd
 Ganjingzi District, Dalian, Lianing
 Canning Zhao, Sales Manager
 +86 411 39573109 / 39565889
 E-mail: canning@hivoltinsulators.com
 Web: www.hivoltinsulators.com
See our Ad on Page 99

GE Grid Solutions
 Atlanta, GA 678-844-6777
 Web: www.gegridsolutions.com
See our Ad on Page 199

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems
 Aiken, SC
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Insulators - Glass Toughened

Sediver
 Ville St Laurent, QC
 Sarkis Minassian 514-739-3385
 E-mail: info.canada@sediver.com
 Web: www.sediver.com
See our Ad on Page 7

Insulators - Pin-type

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Insulators - Polymer

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

NGK-Locke Inc
 Baltimore, MD 410-347-1700
 E-mail: sugawaras@lockeinsulators.com
 Web: www.ngk-locke.com

Ohio Brass by Hubbell Power Systems
 Aiken, SC
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com



Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

S&C Electric Company
 Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com
See our Ad on Page 144

Insulators - Porcelain



Dalian Hivolt Power System Co Ltd
 Ganjingzi District, Dalian, Lianing
 Canning Zhao, Sales Manager
 +86 411 39573109 / 39565889
 E-mail: canning@hivoltinsulators.com
 Web: www.hivoltinsulators.com
See our Ad on Page 99

GE Grid Solutions
 Atlanta, GA 678-844-6777
 Web: www.gegridsolutions.com
See our Ad on Page 199

Meister International LLC
 Milford, OH
 Greg Smith, Sls Dir 513-923-2712
 E-mail: sales@meisterintl.com
 Web: www.meisterintl.com

NGK-Locke Inc
 Baltimore, MD 410-347-1700
 E-mail: sugawaras@lockeinsulators.com
 Web: www.ngk-locke.com

Insulators - Rubber

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems
 Aiken, SC
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Reuel by Hubbell Power Systems
 Goldsboro, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.reuel.com

Insulators - Spool

Fah Teeng Industrial Co Ltd
 Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

MacLean Power Systems
 Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Insulators - Strain

Fah Teeng Industrial Co Ltd
 Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Insulators - Suspension

Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

NGK-Locke Inc

Baltimore, MD410-347-1700
E-mail: sugawaras@lockeinsulators.com
Web: www.ngk-locke.com

Ohio Brass by Hubbell Power Systems

Aiken, SC
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Vanguard
ELECTRIC



Vanguard Electric
Hampton, GA 678-466-6466
E-mail: sales@vanguardelec.com
Web: www.vanguardelec.com

Insulators - Switch and Bus

Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC.....803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems

Aiken, SC
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144

Insulators, Guy Strain - Fiberglass- Reinforced

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hivolt

**PORCELAIN STATION POST INSULATORS
& HOLLOW INSULATORS UP TO 1000KV
HIGH QUALITY DESERVE YOUR TRUST !**



DALIAN HIVOLT POWER SYSTEM CO.,LTD

Addr. : No.2804, 75 Huili Street , Ganjingzi District, Dalian China

Tel : +86 411-39573109 Web : www.hivoltinsulators.com E-mail:canning@hivoltinsulators.com

Insulators Guy Strain - Fiberglass- Reinforced to Interrupters - SF6

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Insulators, Guy Strain - Porcelain

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Insulators, Post - Horizontal

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Ohio Brass by Hubbell Power Systems

Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Insulators, Post - Station

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

NGK-Locke Inc

Baltimore, MD 410-347-1700
E-mail: sugawaras@lockeinsulators.com
Web: www.ngk-locke.com

Ohio Brass by Hubbell Power Systems

Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144



Vanguard Electric
Hampton, GA 678-466-6466
E-mail: sales@vanguardelec.com
Web: www.vanguardelec.com

INTERRUPTERS

Interrupters - Fault

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Interrupters - Fault Interrupting

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Interrupters - Line Charging and Loop Splitting

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com
See our Ad on Pages 146 & 147

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Interrupters - Load Break

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com
See our Ad on Pages 146 & 147

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Interrupters - SF6

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144



Get more value out of your inbox.

Get more of what you need to stay in the know with valuable insights and timely product news. Sign up today for one of our many newsletters.

ENERGIZING

Delivers timely news and information from the power-delivery industry.

SMART UTILITY

Follows the utility industry's progression to an automated and efficient power grid.

LINEMAN LIFE

Insights into the culture and work life of electric line workers: field operations tools and techniques, rodeo news and photo galleries.

PROJECTS IN PROGRESS

Shares how utilities and their partners are building out T&D infrastructure.

Sign up today at:

tdworld.com/newsletters/signup



The Quality Name in High Voltage Switching

Southern States LLC
 Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51

Interruptions - Vacuum

Eaton
 Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

MEIDEN AMERICA, INC
 Northville Township, MI 734-927-6050
 E-mail: www.meidensha.com/mai/index.html

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154



SEECO
 Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com
See our Ad on Pages 146 & 147

Southern States LLC
 Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51

KITS

Kits - Cable-splicing

American Polywater Corporation
 Stillwater, MN 651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Burndy
 Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Tallman Equipment Co Inc
 Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

3M
 Austin, TX
 Customer Service 800-245-3573
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Kits - Terminating

3M
 Austin, TX
 Customer Service 800-245-3573
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

LABELS

Labels - Bar Code

Tech Products Inc
 Staten Island, NY
 Daniel D. O'Connor, VP 718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

William Frick & Company
 Libertyville, IL
 Mirmonde Rodrigue, Mktg Specialist
 847-918-3700
 E-mail: marketing@fricknet.com
 Web: www.fricknet.com
See our Ad on Pages 103 & 127

Labels - Metal

Tech Products Inc
 Staten Island, NY
 Daniel D. O'Connor, VP 718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

Labels - Plastic

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Tech Products Inc
 Staten Island, NY
 Daniel D. O'Connor, VP 718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

Labels - Self-adhesive



Tech Products Inc
 Staten Island, NY
 Daniel D. O'Connor, VP 718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

William Frick & Company
 Libertyville, IL
 Mirmonde Rodrigue, Mktg Specialist
 847-918-3700
 E-mail: marketing@fricknet.com
 Web: www.fricknet.com
See our Ad on Pages 103 & 127

Labels (also see Markers)

Tech Products Inc
 Staten Island, NY
 Daniel D. O'Connor, VP 718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

William Frick & Company
 Libertyville, IL
 Mirmonde Rodrigue, Mktg Specialist
 847-918-3700
 E-mail: marketing@fricknet.com
 Web: www.fricknet.com
See our Ad on Pages 103 & 127

LADDERS

Ladders

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Meyer Utility Structures

Memphis, TN
 Glenn Nichols, Mar Com Mgr.....901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com
See our Ad on the Front Cover Gatefold

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

**Climbing Devices
 by
 Winola Industrial**



Winola Industrial Inc

Factoryville, PA
 Tom McGlynn, Pres570-378-3808
 E-mail: winola@epix.net
 Web: www.winolaindustrial.com
See our Ad on Page 45

Ladders - Manhole

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr.....269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Ladders - Step

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr.....269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

**Climbing Devices
 by
 Winola Industrial**



Winola Industrial Inc

Factoryville, PA
 Tom McGlynn, Pres570-378-3808
 E-mail: winola@epix.net
 Web: www.winolaindustrial.com
See our Ad on Page 45

Ladders - Towers

Falcon Steel America

Haltom City, TX
 Alan Morris, SVP Sls817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com
See our Ad on Page 78

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr.....269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Meyer Utility Structures

Memphis, TN
 Glenn Nichols, Mar Com Mgr.....901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com
See our Ad on the Front Cover Gatefold

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

**Climbing Devices
 by
 Winola Industrial**



Winola Industrial Inc

Factoryville, PA
 Tom McGlynn, Pres570-378-3808
 E-mail: winola@epix.net
 Web: www.winolaindustrial.com
See our Ad on Page 45

Ladders, Extension - Fiberglass-reinforced

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr.....269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

LIGHTING

Bases - Pole, Lighting

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

StressCrete Group, The

Northport, AL
 Jerrod Franklin, Dir of Trans & Dist Sls
800-435-6563
 E-mail: jfranklin@stresscrete2.com
 Web: www.stresscretigroup.com/utilitypoles
See our Ad on Page 119

TransAmerican Power Products Inc

Houston, TX
 Igor Lubisco, T&D Sls Mgr...281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com

Flashlights

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Flashlights - Rechargeable

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Floodlights

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

Floodlights - Portable

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

Lamps - LED

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Lanterns

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

StressCrete Group, The

Northport, AL
Jerrod Franklin, Dir of Trans & Dist Sls
..... 800-435-6563
E-mail: jfranklin@stresscrete2.com
Web: www.stresscretegroup.com/utilitypoles

See our Ad on Page 119

Lighting - High Mast Lowering Devices

American Lighting and Signalization

Jacksonville, FL
James Hardiman, Senior VP 904-886-4300
E-mail: signals-lights@utilicon.com
Web: www.utilicon.com/als.htm

Lighting - Area & Site

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Lights

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

StressCrete Group, The

Northport, AL
Jerrod Franklin, Dir of Trans & Dist Sls
..... 800-435-6563
E-mail: jfranklin@stresscrete2.com
Web: www.stresscretegroup.com/utilitypoles

See our Ad on Page 119

Lights - Aviation Obstruction

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility



P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Lights - Emergency

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Lights - Search, Handheld

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

Lights - Spot

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

Lights - Substation

UtiliCon Solutions

Willow Grove, PA
Brent Asplundh, Pres 877-884-5426
E-mail: info@utilicon.com
Web: www.utilicon.com

Lights - Warning

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

Luminaries - Area & Site

Eaton
 Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Luminaires - Highway Lighting



American Lighting and Signalization
 Jacksonville, FL
 James Hardiman, Senior VP 904-886-4300
 E-mail: signals-lights@utilicon.com
 Web: www.utilicon.com/als.htm

Eaton
 Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Luminaires - Shielding

American Lighting and Signalization
 Jacksonville, FL
 James Hardiman, Senior VP 904-886-4300
 E-mail: signals-lights@utilicon.com
 Web: www.utilicon.com/als.htm

Luminaires - Streetlight



American Lighting and Signalization
 Jacksonville, FL
 James Hardiman, Senior VP 904-886-4300
 E-mail: signals-lights@utilicon.com
 Web: www.utilicon.com/als.htm

Eaton
 Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

StressCrete Group, The
 Northport, AL
 Jerrod Franklin, Dir of Trans & Dist Sls
 800-435-6563
 E-mail: jfranklin@stresscrete2.com
 Web: www.stresscretegroup.com/utilitypoles
See our Ad on Page 119

UtiliCon Solutions
 Willow Grove, PA
 Brent Asplundh, Pres 877-884-5426
 E-mail: info@utilicon.com
 Web: www.utilicon.com

Solar Systems - Lighting



P&R Technologies
 Beaverton, OR
 Colleen Jackson, VP 503-292-8682
 E-mail: colleen@pr-tech.com
 Web: www.pr-tech.com

See our Ad on Page 105

making life visibly safer

SpanLite™
 Meets FAA Advisory Circular
 70/7460-1L (Dec. 2015) for
 Lighted Catenary Markers

Bird Diverters

FAA Solar Obstruction Lights

Low Line Markers

P&R TECH
 800-722-8078 • pr-tech.com

LIGHTNING

Lightning Protection Systems

Dairyland Electrical Industries
Stoughton, WI
Greg McManis, Mktg..... 608-877-9900
E-mail: marketing@dairyland.com
Web: www.dairyland.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Ohio Brass by Hubbell Power Systems
Aiken, SC
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

LIMITERS

Limiters - Current, Network

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Eaton
Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

LOCATORS/LOCATING DEVICES (ALSO SEE AUTOMATION SECTION)

Locators - Cable

Aqua-Tronics Inc
Idaho Falls, ID
Kent Haddon, VP Oper Mgr..... 208-528-8875
E-mail: aquatron@aquatronics.com
Web: www.aquatronics.com

HAEFELY HIPOTRONICS
Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com
See our Ad on Page 84

High Voltage Inc
Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com
See our Ad on Page 157

Wagner-Smith Equipment Co
Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

LUBRICANTS

Grease - Silicone

Arkema Inc.
King of Prussia, PA..... 610-205-7000
E-mail: arkema.usph-general@arkema.com
Web: www.arkema-americas.com

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Momentive Performance Materials Inc.
Waterford, NY..... 614-986-2495
E-mail: 4information@momentive.com
Web: www.momentive.com

Grease - Wire-pulling

Sherman & Reilly Inc
Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co
Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Lubricants - Wire Pulling

American Polywater Corporation
Stillwater, MN 651-430-2270
E-mail: support@polywater.com
Web: www.polywater.com

Sherman & Reilly Inc
Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co
Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

MANHOLES

Handholes and Manholes

Charles Industries Ltd
Rolling Meadows, IL
Joe Burke, VP Sales..... 847-806-6300
E-mail: mktserv@charlesindustries.com
Web: www.charlesindustries.com

Hubbell Enclosures by Hubbell Lenoir City
Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Nordic Fiberglass Inc
Warren, MN
Greg Myszkowski, Mktg..... 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com
See our Ad on Page 148

Quazite by Hubbell Lenoir City
Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.quazite.com

MARKERS

Marker Systems

Nordic Fiberglass Inc
Warren, MN
Greg Myszkowski, Mktg..... 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com
See our Ad on Page 148

Tech Products Inc
Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

Markers - Cable

Greenlee Utility
Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com
See our Ad on Page 183

P&R Technologies
Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105

Markers - Fiber Optics

Radare Engineers
Portland, OR 503-256-3417
E-mail: sales@radarengineers.com
Web: www.radarengineers.com

Tech Products Inc
Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

William Frick & Company
Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

Markers - Conductor, Aerial

P&R Technologies
Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105

Tech Products Inc
Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

Markers - Fiber Optic

Preformed Line Products
Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com
See our Ad on Page 36

P&R Technologies
Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105

Tech Products Inc
Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

William Frick & Company
Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127



TECH
PRODUCTS, INC.

SIGNS, TAGS & MARKERS

THE BEST YOU CAN BUY!

- Everlast Cable Markers
- Transformer Labels
- Everlast Safety Signs



1-800-221-1311
www.TechProducts.com

 **@TechProductsInc**
MADE IN USA

Markers - Pole

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com
See our Ad on Page 50

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105



Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

Markers - Transmission Line

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com
See our Ad on Page 50

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

Markers (also see Labels)

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

METERS/METERING (ALSO SEE AUTOMATION SECTION)

Hygrometer

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Meter Adapters

TSTM, Inc
Sioux Falls, SD 605-334-2924
Web: www.ts-tm.com
See our Ad on Page 5

Meter Reading Equipment and Installation Services

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com



Grid One Solutions

Aston, PA
Ralph Kennedy 800-606-7981 x 2472
E-mail: info@gridonesolutions.com
Web: www.gridonesolutions.com

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com
See our Ad on Page 84

Meter Reading Services



Grid One Solutions

Aston, PA
Ralph Kennedy 800-606-7981 x 2472
E-mail: info@gridonesolutions.com
Web: www.gridonesolutions.com

UtiliCon Solutions

Willow Grove, PA
Brent Asplundh, Pres 877-884-5426
E-mail: info@utilicon.com
Web: www.utilicon.com

Meter Removal Tool

Raukman Utility Products LLC
Belleville, IL
Jim Raukman, Pres 618-234-0001
E-mail: info@rauromanutility.com
Web: www.rauromanutility.com

Metering, Padmounted

Nordic Fiberglass Inc

Warren, MN
Greg Myszkowski, Mktg 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com
See our Ad on Page 148

TSTM, Inc

Sioux Falls, SD 605-334-2924
Web: www.ts-tm.com
See our Ad on Page 5

Meters - Clamp-on

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir 508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com
See our Ad on Page 109

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr..... 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

Greenlee Utility
 Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Megger
 Dallas, TX
 Len Holets, Sr Regional Sales Mgr....800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

Tallman Equipment Co Inc
 Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Meters - Ground Resistance

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir..... 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr..... 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

Megger
 Dallas, TX
 Len Holets, Sr Regional Sales Mgr . 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

Meters - Instrumentation

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir..... 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr..... 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

HAEFELY HIPOTRONICS
 Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

NovaTech LLC
 Lenexa, KS
 Jim Siders, Utility Sls Mgr913-451-1880
 E-mail: orion@novatechweb.com
 Web: www.novatechweb.com

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

Meters - Ohm

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir..... 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr..... 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

HAEFELY HIPOTRONICS
 Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

Megger
 Dallas, TX
 Len Holets, Sr Regional Sales Mgr . 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

Meters - Portable

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir..... 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr..... 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

Greenlee Utility
 Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

HAEFELY HIPOTRONICS
 Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

GroundFlex[®] Field Kit

Safely test ground resistance of energized towers without disconnecting conductors

Model 6472 Model 6474

www.aemc.com
 sales@aemc.com

AEMC[®] INSTRUMENTS
 CHAUVIN ARNOUX GROUP

Meters - Portable to Nuts/Bolts

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr . 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Meters - Ratio

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir 508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Multimeters

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir 508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr... 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Tensiometers - Line Tension

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental
..... 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Volt-Ohm-Milliammeters

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir 508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr . 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

MOTORS

Motor Operators

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Motors - AC/DC

Hyundai Heavy Industries/Electro Electric Systems
Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Krenz & Company Inc

Germantown, WI
Ryan Petersen 262-255-2310
E-mail: krenz@krenzvent.com
Web: www.krenzvent.com

See our Ad on Page 39

NUTS/BOLTS

Nuts - Common

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Nuts - Self-locking

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

PADS

Box Pads, Chuted

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Ground Sleeves

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

PenCell by Hubbell Power Systems
 Rocky Mount, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.pencell.com

Hill Holders

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Mounted Equipment Pads

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Pads - Box

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Nordic Fiberglass Inc
 Warren, MN
 Greg Myszkowski, Mktg..... 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com
See our Ad on Page 148

Pads - Flat

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

PenCell by Hubbell Power Systems
 Rocky Mount, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.pencell.com

Pads - Outrigger

Rauckman Utility Products LLC
 Belleville, IL
 Jim Rauckman, Pres 618-234-0001
 E-mail: info@rauckmanutility.com
 Web: www.rauckmanutility.com

Tallman Equipment Co Inc
 Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

PAINT/PAINTING

Paint - Anticorrosive

American Polywater Corporation
 Stillwater, MN 651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Exo Group, LLC
 Magnolia, TX
 Zachary Oliphant, President..... 832-500-3171
 E-mail: sales@airteam.com
 Web: www.airteam.com
See our Ad on Page 97

P&R Technologies
 Beaverton, OR
 Colleen Jackson, VP 503-292-8682
 E-mail: colleen@pr-tech.com
 Web: www.pr-tech.com
See our Ad on Page 105

Painting Contractors

Exo Group, LLC
 Magnolia, TX
 Zachary Oliphant, President..... 832-500-3171
 E-mail: sales@airteam.com
 Web: www.airteam.com
See our Ad on Page 97



Public Utilities Maintenance Inc
 Queens Village, NY 11429
 John Bortolis, VP..... 718-740-4540
 Fax: 718-740-5790
 E-mail: info@puminc.com
 Web: www.puminc.com

Painting Contractors - Substation

Exo Group, LLC
 Magnolia, TX
 Zachary Oliphant, President..... 832-500-3171
 E-mail: sales@airteam.com
 Web: www.airteam.com

See our Ad on Page 97



Public Utilities Maintenance Inc
 Queens Village, NY 11429
 John Bortolis, VP..... 718-740-4540
 Fax: 718-740-5790
 E-mail: info@puminc.com
 Web: www.puminc.com

Painting Contractors - Towers, Poles

American Lighting and Signalization
 Jacksonville, FL
 James Hardiman, Senior VP 904-886-4300
 E-mail: signals-lights@utilicon.com
 Web: www.utilicon.com/als.htm

Exo Group, LLC
 Magnolia, TX
 Zachary Oliphant, President..... 832-500-3171
 E-mail: sales@airteam.com
 Web: www.airteam.com

See our Ad on Page 97



Public Utilities Maintenance Inc
 Queens Village, NY 11429
 John Bortolis, VP..... 718-740-4540
 Fax: 718-740-5790
 E-mail: info@puminc.com
 Web: www.puminc.com

PEDESTALS

Pedestals - Meter, Underground

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
 See our Ad on Page 14

Nordic Fiberglass Inc
 Warren, MN
 Greg Myszkowski, Mktg..... 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com
 See our Ad on Page 148

Pedestals - Power and Telephone

Charles Industries Ltd
 Rolling Meadows, IL
 Joe Burke, VP Sales..... 847-806-6300
 E-mail: mktsterv@charlesindustries.com
 Web: www.charlesindustries.com

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
 See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
 See our Ad on Page 40

Nordic Fiberglass Inc
 Warren, MN
 Greg Myszkowski, Mktg..... 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com
 See our Ad on Page 148

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser..... 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
 See our Ad on Page 36

Pedestals - Secondary, Aboveground

Charles Industries Ltd
 Rolling Meadows, IL
 Joe Burke, VP Sales..... 847-806-6300
 E-mail: mktsterv@charlesindustries.com
 Web: www.charlesindustries.com

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
 See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC
 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
 See our Ad on Page 40

Nordic Fiberglass Inc
 Warren, MN
 Greg Myszkowski, Mktg..... 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com
 See our Ad on Page 148

Pedestals - Secondary, Subsurface

Hubbell Enclosures by Hubbell Lenoir City
 Lenoir City, TN
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
 See our Ad on Page 14

MacLean Power Systems
 Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
 See our Ad on Page 40

Nordic Fiberglass Inc
 Warren, MN
 Greg Myszkowski, Mktg..... 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com
 See our Ad on Page 148

PHASE IDENTIFICATION

Phase Identification

AEMC Instruments

Foxborough, MA
 John Olobri, Sls/Mktg Dir..... 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com

See our Ad on Page 109

EDM International Inc

Fort Collins, CO
 Samuel Jack, Dir of Sls & Mktg 970-204-4001
 E-mail: sjack@edmlink.com
 Web: www.edmlink.com



HV Diagnostics INC.

HV Diagnostics, Inc

Woodstock, GA
 Caitlin Smith 678-445-2555
 E-mail: assistant@hvdiagnostics.com
 Web: www.hvdiagnostics.com

See our Ad on Page 46

Megger

Dallas, TX
 Len Holets, Sr Regional Sales Mgr . 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com

See our Ad on Page 158

Origo Corp

Cave Creek, AZ
 Greg Piesinger, Pres..... 480-473-1995
 E-mail: gpiesinger@origo.com
 Web: www.origo.com

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Tech Products Inc

Staten Island, NY
 Daniel D. O'Connor, VP 718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com

See our Ad on Page 107

PINS

Pins, Insulator - Fiberglass-reinforced

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Pins, Insulator - Steel

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Pins, Insulator - Wood

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

PLATFORMS

Platforms - Pole, Linemen's

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Platforms to Poles

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58



**WHITLOW
ELECTRIC**

Whitlow Electric Service Co Inc
Elberton, GA
Michael A. Webb, Pres 706-283-5662
E-mail: bwhitlow@whitlowelectric.com
Web: www.whitlowelectric.com

Platforms - Transformer

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14



Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Nordic Fiberglass Inc

Warren, MN
Greg Myszkowski, Mktg..... 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com
See our Ad on Page 148

POLES

Bands - Pole

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

DIS-TRAN Steel LLC

Pineville, LA
Mike Phillips, Mktg Mgr..... 318-448-0274
E-mail: michael.phillips@distran.com
Web: www.distransteel.com
See our Ad on Page 136

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Engineered Endeavors

Burton, OH
Pat Deloney, National Sls Mgr - Utility Structures
..... 440-970-5004
E-mail: pdeloney@engend.com
Web: www.engend.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com
See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Bayonets - Pole Extension

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com
See our Ad on Page 161

Gains, Pole - Crossarm

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

Handlers - Pole

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Keys - Pole

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

DIS-TRAN Steel LLC

Pineville, LA
Mike Phillips, Mktg Mgr..... 318-448-0274
E-mail: michael.phillips@distran.com
Web: www.distransteel.com
See our Ad on Page 136

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

BMK Corporation

St Louis, MO
 Tim Kalinowski..... 888-290-7807
 E-mail: tkalinowski@bmkcorporation.com
 Web: www.bmkcorporation.com

Pole Restoration

BMK Corporation
 St Louis, MO
 Tim Kalinowski..... 888-290-7807
 E-mail: tkalinowski@bmkcorporation.com
 Web: www.bmkcorporation.com

Plugs, Wood Pole

American Polywater Corporation
 Stillwater, MN 651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Pole Reclassification



Pole Reclassification System®

Laminated Wood Systems Inc

Seward, NE
 Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
 E-mail: sales@lwsinc.com
 Web: www.lwsinc.com

Osmose Utilities Services Inc

Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com

See our Ad on Page 50

Osmose Utilities Services Inc

Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com

See our Ad on Page 0007

Pole-Caps

American Polywater Corporation
 Stillwater, MN 651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Pole Foam

American Polywater Corporation
 Stillwater, MN 651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Osmose Utilities Services Inc

Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com

See our Ad on Page 50

Osmose Utilities Services Inc

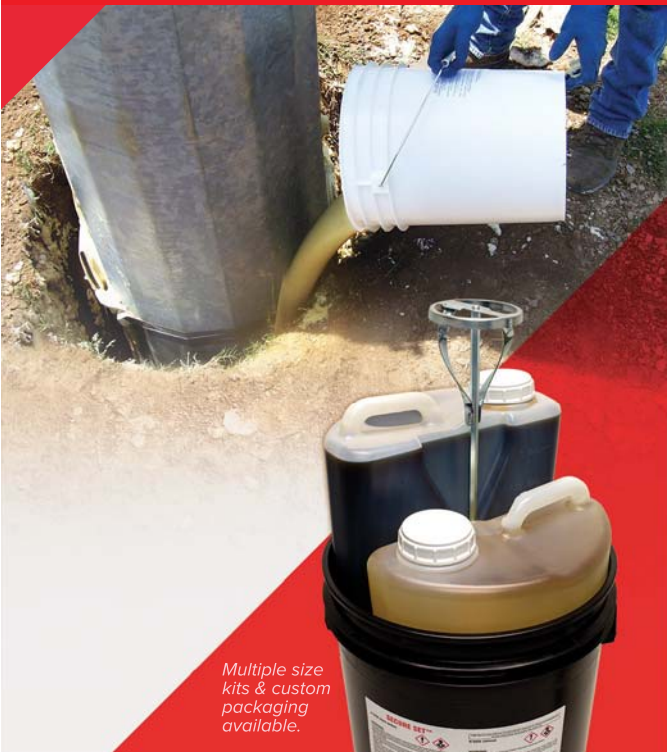
Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com

See our Ad on Page 50

Raukman Utility Products LLC

Belleville, IL
 Jim Raukman, Pres 618-234-0001
 E-mail: info@rauakmanutility.com
 Web: www.rauakmanutility.com

Switch to Secure Set™ & Save



Multiple size kits & custom packaging available.

Our patented, single-container industrial-strength polyurethane foam system saves **money** and **storage space**.

Our Enhanced Pole Foam Formula Yields:

Better Expansion

Higher Density

Stronger Compression Strength

Contact your distributor or GRA Services for competitive pricing and product information:

info@graservices.com / graservices.com
 (405) 672-8885



Poles - H-Frame



DIS-TRAN Steel LLC
 Pineville, LA
 Mike Phillips, Mktg Mgr..... 318-448-0274
 E-mail: michael.phillips@distran.com
 Web: www.distransteel.com
See our Ad on Page 136

Engineered Endeavors
 Burton, OH
 Pat Deloney, National Sls Mgr - Utility Structures
 440-970-5004
 E-mail: pdeloney@engend.com
 Web: www.engend.com

Falcon Steel America
 Haltom City, TX
 Alan Morris, SVP Sls 817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com
See our Ad on Page 78



Laminated Wood Systems, Inc.

Laminated Wood Systems Inc
 Seward, NE
 Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
 E-mail: sales@lwsinc.com
 Web: www.lwsinc.com
See our Ad on Page 79

Meyer Utility Structures
 Memphis, TN
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com
See our Ad on the Front Cover Gatefold



Sabre-FWT
 Alvarado, TX
 Ed Antar, VP of Sls 817-852-1700
 E-mail: utilitiesales@sabreindustries.com
 Web: www.sabreindustries.com

StressCrete Group, The
 Northport, AL
 Jerrod Franklin, Dir of Trans & Dist Sls
 800-435-6563
 E-mail: jfranklin@stresscrete2.com
 Web: www.stresscretegroup.com/utilitypoles
See our Ad on Page 119

Summit Utility Structures
 Allentown, PA
 Robert Craig, Exec VP of Eng & Sls..610-797-2225
 E-mail: robert@summitutilitystructures.com
 Web: www.summitutilitystructures.com
See our Ad on Page 34

TransAmerican Power Products Inc
 Houston, TX
 Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com



UTILITY
Valmont Utility, Valmont Industries Inc
 Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com
See our Ad on Manufacturers' Reps Tab

Poles, Distribution - Concrete

Fah Teeng Industrial Co Ltd
 Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

StressCrete Group, The
 Northport, AL
 Jerrod Franklin, Dir of Trans & Dist Sls
 800-435-6563
 E-mail: jfranklin@stresscrete2.com
 Web: www.stresscretegroup.com/utilitypoles
See our Ad on Page 119



UTILITY
Valmont Utility, Valmont Industries Inc
 Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com
See our Ad on Manufacturers' Reps Tab

Poles, Distribution - Fiberglass

Powertrusion Products
 Alum Bank, PA
 Terry Shank 814-839-4186 ext 301
 E-mail: tshank@pultrude.com
 Web: www.powertrusion.com

Poles, Distribution - Steel

DIS-TRAN Steel LLC
 Pineville, LA
 Mike Phillips, Mktg Mgr..... 318-448-0274
 E-mail: michael.phillips@distran.com
 Web: www.distransteel.com
See our Ad on Page 136

Engineered Endeavors
 Burton, OH
 Pat Deloney, National Sls Mgr - Utility Structures
 440-970-5004
 E-mail: pdeloney@engend.com
 Web: www.engend.com

Falcon Steel America
 Haltom City, TX
 Alan Morris, SVP Sls 817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com
See our Ad on Page 78

Meyer Utility Structures
 Memphis, TN
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com
See our Ad on the Front Cover Gatefold



Sabre-FWT
 Alvarado, TX
 Ed Antar, VP of Sls 817-852-1700
 E-mail: utilitiesales@sabreindustries.com
 Web: www.sabreindustries.com

Summit Utility Structures
 Allentown, PA
 Robert Craig, Exec VP of Eng & Sls..610-797-2225
 E-mail: robert@summitutilitystructures.com
 Web: www.summitutilitystructures.com
See our Ad on Page 34

TransAmerican Power Products Inc
 Houston, TX
 Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com



UTILITY
Valmont Utility, Valmont Industries Inc
 Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com
See our Ad on Manufacturers' Reps Tab

Climbing Devices by Winola Industrial



Winola Industrial Inc
 Factoryville, PA
 Tom McGlynn, Pres 570-378-3808
 E-mail: winola@epix.net
 Web: www.winolaindustrial.com
See our Ad on Page 45

Poles, Lighting - Concrete

StressCrete Group, The
 Northport, AL
 Jerrod Franklin, Dir of Trans & Dist Sls
 800-435-6563
 E-mail: jfranklin@stresscrete2.com
 Web: www.stresscretegroup.com/utilitypoles
See our Ad on Page 119



GET THE JOB DONE. GET HOME SAFE.

From outages to routine maintenance, rely on the hoists and rigging products that generations of utility workers have come to trust.

Columbus McKinnon offers an extensive portfolio of innovative and dependable products like the **Little Mule® Lineman's strap hoist** and **wire grips**, specifically designed for efficiency and safety.

Find a distributor
in your area at
www.cmworks.com
or call **800.888.0985**



COLUMBUS MCKINNON BRANDS PROUDLY SERVING UTILITY PROFESSIONALS

Poles, Lighting - Steel

Falcon Steel America

Haltom City, TX
 Alan Morris, SVP Sls 817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com

See our Ad on Page 78

Meyer Utility Structures

Memphis, TN
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Summit Utility Structures

Allentown, PA
 Robert Craig, Exec VP of Eng & Sls..610-797-2225
 E-mail: robert@summitutilitystructures.com
 Web: www.summitutilitystructures.com

See our Ad on Page 34

TransAmerican Power Products Inc

Houston, TX
 Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com

Poles, Lighting - Wood, Laminated

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

Laminated Wood Systems Inc

Seward, NE
 Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
 E-mail: sales@lwsinc.com
 Web: www.lwsinc.com

See our Ad on Page 79

Ryther-Purdy Lumber Co Inc

Old Saybrook, CT
 Timothy Purdy, Pres 860-388-4405
 E-mail: tpurdy@rytherpurdy.com
 Web: www.rytherpurdy.com

Poles, Lighting - Wood, Solid

Ryther-Purdy Lumber Co Inc

Old Saybrook, CT
 Timothy Purdy, Pres 860-388-4405
 E-mail: tpurdy@rytherpurdy.com
 Web: www.rytherpurdy.com

Poles, Pike - Hand

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Columbus McKinnon

Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com

See our Ad on Page 117

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Poles, Transmission - Aluminum

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Poles, Transmission - Concrete

StressCrete Group, The

Northport, AL
 Jerrod Franklin, Dir of Trans & Dist Sls
 800-435-6563
 E-mail: jfranklin@stresscrete2.com
 Web: www.stresscretegroup.com/utilitypoles

See our Ad on Page 119



UTILITY

Valmont Utility, Valmont Industries Inc

Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com

See our Ad on Manufacturers' Reps Tab

Poles, Transmission - Fiberglass

Powertrusion Products

Alum Bank, PA
 Terry Shank 814-839-4186 ext 301
 E-mail: tshank@pultrude.com
 Web: www.powertrusion.com

Poles, Transmission - Steel



DIS-TRAN Steel LLC

Pineville, LA
 Mike Phillips, Mktg Mgr..... 318-448-0274
 E-mail: michael.phillips@distran.com
 Web: www.distransteel.com

See our Ad on Page 136

HEAVY HEX ARM BOLTS
 A325, A449, Types 1 and 3
HEX/SQ. TOWER BOLTS
 A394 TYPES -0, -1, and -3
STEP BOLTS, Ruff-Grip™ &
 Smooth Shank, All Grades
THREADED RODS, A449/B7

BBC Fasteners Inc, 4210 Shirley Lane, Alsip IL 60803
 708-597-9100, email BBCFAST@AOL.COM



Engineered Endeavors
 Burton, OH
 Pat Deloney, National Sls Mgr - Utility Structures
 440-970-5004
 E-mail: pdeloney@engend.com
 Web: www.engend.com

Fah Teeng Industrial Co Ltd
 Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw
See our Ad on Page 55

Falcon Steel America
 Haltom City, TX
 Alan Morris, SVP Sls 817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com
See our Ad on Page 78

Meyer Utility Structures
 Memphis, TN
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com
See our Ad on the Front Cover Gatefold



Sabre-FWT
 Alvarado, TX
 Ed Antar, VP of Sls 817-852-1700
 E-mail: utilitysales@sabreindustries.com
 Web: www.sabreindustries.com



Summit Utility Structures
 Allentown, PA
 Robert Craig, Exec VP of Eng & Sls 610-797-2225
 E-mail: robert@summitutilitystructures.com
 Web: www.summitutilitystructures.com
See our Ad on Page 34

TransAmerican Power Products Inc
 Houston, TX
 Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com

Universal Industrial Sales
 London, UT 801-769-0536
 E-mail: smyers@uisutah.com
 Web: www.uisutah



Valmont Utility, Valmont Industries Inc
 Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com

See our Ad on Manufacturers' Repts Tab

**Climbing Devices
 by
 Winola Industrial**



Winola Industrial Inc
 Factoryville, PA
 Tom McGlynn, Pres 570-378-3808
 E-mail: winola@epix.net
 Web: www.winolaindustrial.com

See our Ad on Page 45

SPUN CONCRETE UTILITY POLES

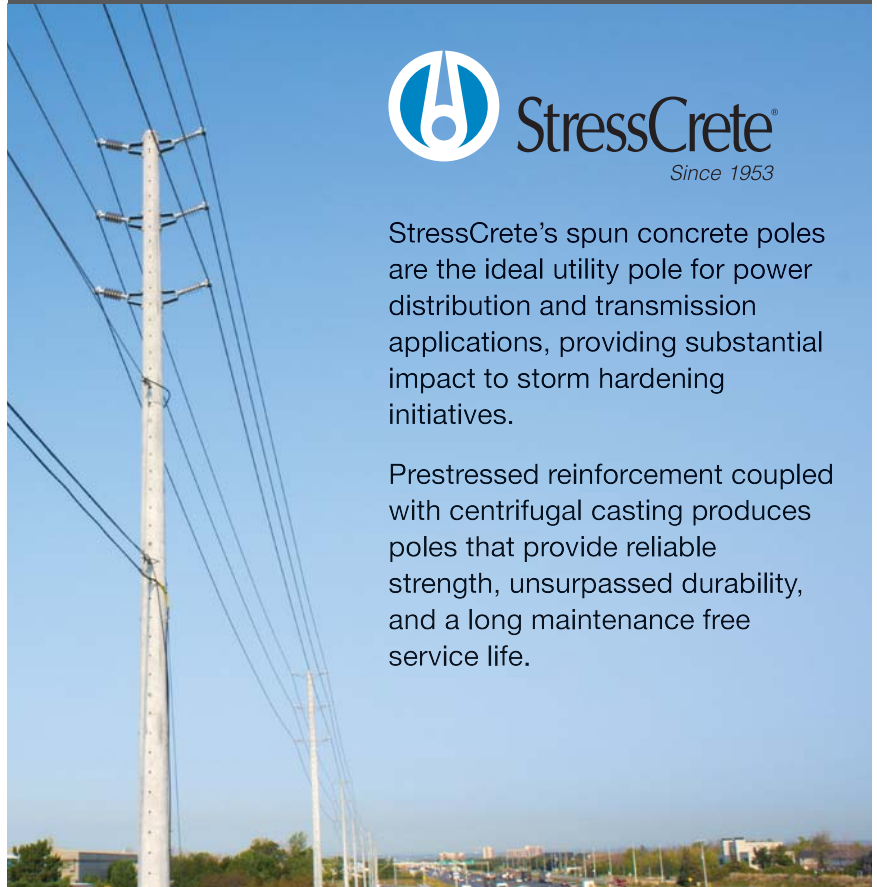
Durable engineered pole | Reliable | Maintenance free



StressCrete®
 Since 1953

StressCrete's spun concrete poles are the ideal utility pole for power distribution and transmission applications, providing substantial impact to storm hardening initiatives.

Prestressed reinforcement coupled with centrifugal casting produces poles that provide reliable strength, unsurpassed durability, and a long maintenance free service life.



**Contact us to discuss your specifications
 and delivery requirements.**

www.StressCreteGroup.com/UtilityPoles

Poles, Transmission - Wood, Laminated



Laminated Wood Structures

Laminated Wood Systems Inc

Seward, NE
Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
E-mail: sales@lwsinc.com
Web: www.lwsinc.com

See our Ad on Page 79

Poles, Transmission, Crossarms – Steel

Falcon Steel America

Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

Global Utility Structures

Conyngham, PA..... 570-788-0826
E-mail: lew@gustructures.com
Web: www.gustructures.com

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Summit Utility Structures

Allentown, PA
Robert Craig, Exec VP of Eng & Sls..610-797-2225
E-mail: robert@summitutilitystructures.com
Web: www.summitutilitystructures.com

See our Ad on Page 34

Valmont Utility, Valmont Industries Inc

Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Repts Tab

Poles, Transmission, Davit Arms - Steel

Falcon Steel America

Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

Global Utility Structures

Conyngham, PA..... 570-788-0826
E-mail: lew@gustructures.com
Web: www.gustructures.com

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Summit Utility Structures

Allentown, PA
Robert Craig, Exec VP of Eng & Sls..610-797-2225
E-mail: robert@summitutilitystructures.com
Web: www.summitutilitystructures.com

See our Ad on Page 34

Valmont Utility, Valmont Industries Inc

Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Repts Tab

Poles, Transmission, Framing Kits – Steel

Falcon Steel America

Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

Global Utility Structures

Conyngham, PA..... 570-788-0826
E-mail: lew@gustructures.com
Web: www.gustructures.com

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Splints - Pole-reinforcing



Groundline Reinforcement System

Laminated Wood Systems Inc

Seward, NE
Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
E-mail: sales@lwsinc.com
Web: www.lwsinc.com

See our Ad on Page 79

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com

See our Ad on Page 50

Steps - Pole

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

TransAmerican Power Products Inc

Houston, TX
Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
E-mail: sales@tappinc.com
Web: www.tappinc.com

Climbing Devices by Winola Industrial



Winola Industrial Inc

Factoryville, PA
Tom McGlynn, Pres 570-378-3808
E-mail: winola@epix.net
Web: www.winolaindustrial.com

See our Ad on Page 45

Stubs, Pole - Steel

DIS-TRAN Steel LLC

Pineville, LA
Mike Phillips, Mktg Mgr..... 318-448-0274
E-mail: michael.phillips@distran.com
Web: www.distransteel.com

See our Ad on Page 136

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Sabre-FWT

Alvarado, TX
Ed Antar, VP of Sls 817-852-1700
E-mail: utilitysales@sabreindustries.com
Web: www.sabreindustries.com

Valmont Utility, Valmont Industries Inc

Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Repts Tab

Tongs - Pole

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Raukman Utility Products LLC

Belleville, IL
 Jim Raukman, Pres 618-234-0001
 E-mail: info@rauksamutility.com
 Web: www.rauksamutility.com

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

PORCELAIN

Porcelain Repairs

Polytech Services Corp
 Manassas, VA
 Rosalia Torres, Pres 703-257-1500
 E-mail: polytechservices@earthlink.net
 Web: www.polytechservicescorp.com

POWER (ALSO SEE AUTOMATION SECTION)

Power Supplies - DC



Behlman Electronics Inc

Hauppauge, NY
 Victor Gaspar, Sales Engineer..... 631-435-0410
 E-mail: sales@behlman.com
 Web: www.behlman.com
See our Ad on Page 11

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

Phenix Technologies Inc

Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

Power Supplies - High Voltage

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

High Voltage Inc

Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157

Phenix Technologies Inc

Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

PRESERVATIVES

Preservatives, Wood - Pole

Hexion Inc. - Epoxy, Phenolix & Coating Resins Division
 Columbus, OH..... 614-225-4000
 E-mail: 4information@hexion.com
 Web: www.hexion.com

Preservatives, Wood Pole - Groundline

Osmose Utilities Services Inc
 Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com
See our Ad on Page 50

PROBES

Probes, Soil - Grounding

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Probes, Soil - Holding Power Test

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

PROTECTION/PROTECTORS (ALSO SEE AUTOMATION SECTION)

Protectors - Current-limiting

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Protectors - Line

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Protectors - Network

Burndy
 Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Eaton

Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Protectors - Regulators

Eaton
 Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Protectors - Substations

Eaton
 Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Protectors - Tags, Plastic

Tech Products Inc
 Staten Island, NY
 Daniel D. O'Connor, VP 718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

PULLERS

Pullers - Cable

Brooks Brothers Trailers
 Troy, MO
 Steve Ginnings , Sls Mgr 636-462-1407
 E-mail: info@brooksbrothertrailers.com
 Web: www.brooksbrothertrailers.com

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Columbus McKinnon
 Getzville, NY
 Dale Pate, Dir of Sls & Strategic Mkts
 800-888-0985
 E-mail: sales@cmworks.com
 Web: www.cmworks.com
See our Ad on Page 117

Greenlee Utility
 Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Lewis Mfg Co
 Oklahoma City, OK
 Andy Lewis, Pres..... 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com
See our Ad on Page 83

Sherman & Reilly Inc
 Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Pullers - Cable, Aerial

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Condux Tesmec Inc
 Mankato, MN
 Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
 E-mail: info@conduxtesmec.com
 Web: www.conduxtesmec.com
See our Ad on Page 122

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Lewis Mfg Co
 Oklahoma City, OK
 Andy Lewis, Pres..... 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com
See our Ad on Page 83

Sherman & Reilly Inc
 Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Pullers - Cable, Underground

Brooks Brothers Trailers
 Troy, MO
 Steve Ginnings , Sls Mgr 636-462-1407
 E-mail: info@brooksbrothertrailers.com
 Web: www.brooksbrothertrailers.com

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Condux Tesmec Inc
 Mankato, MN
 Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
 E-mail: info@conduxtesmec.com
 Web: www.conduxtesmec.com
See our Ad on Page 122

Greenlee Utility
 Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Lewis Mfg Co
 Oklahoma City, OK
 Andy Lewis, Pres..... 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com
See our Ad on Page 83

PLH Group Inc
 Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com
See our Ad on Page 5



SHERMAN+REILLY®
Sherman & Reilly Inc
 Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

SUPERIOR STRINGING EQUIPMENT

See the most advanced line of stringing & pulling equipment from Condux Tesmec today at ConduxTescmec.com.

PT1250 **Hydraulic Puller-Tensioner**
 provides up to 11,240 lbf of pulling force & tensioning force

CONDUX **TESMEC**
 SAFETY • RELIABILITY • PRODUCTIVITY

www.ConduxTescmec.com
 1-888-980-1209

**Southeast Directional Drilling
- A PLH Company**

Casa Grande, AZ..... 520-423-2131
E-mail: info@southeastdrilling.com
Web: www.southeastdrilling.com

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Pullers - Conductors

Brooks Brothers Trailers

Troy, MO
Steve Ginnings , Sls Mgr..... 636-462-1407
E-mail: info@brooksbrotherstrailers.com
Web: www.brooksbrotherstrailers.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Condux Tesmec Inc

Mankato, MN
Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
E-mail: info@conduxtesmec.com
Web: www.conduxtesmec.com

See our Ad on Page 122

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com

See our Ad on Page 83

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Pullers - Fiber Optic Cable

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com

See our Ad on Page 83

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Pullers - Rope

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com

See our Ad on Page 83

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

PUMPS

Pumps - Hydraulic

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Huskie Tools LLC

Glendale Hts, IL
Larry Kotars, VP - Sls 800-860-6170
E-mail: info@huskietools.com
Web: www.huskietools.com

See our Ad on Page 80

Pumps - Water

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

RACKS

Racks - Cable

Brooks Brothers Trailers

Troy, MO
Steve Ginnings, Sls Mgr..... 636-462-1407
E-mail: info@brooksbrotherstrailers.com
Web: www.brooksbrotherstrailers.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Racks - Capacitor

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Racks - Ladder

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Racks - Secondary

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Racks - Underground

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

REACTORS

Reactors - Current-limiting, Series and Shunt, Filter

Allied Industrial Marketing Inc - Power Quality Specialists

Cedarburg, WI
Susan Houdek, VP 262-618-2403
E-mail: info@alliedindustrialmarketing.com
Web: www.alliedindustrialmarketing.com

GE Grid Solutions

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Reactors - Shunt, Neutralizing

GE Grid Solutions

Rick Campanalie, VP 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

RECLOSERS

Reclosers, Single-phase

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

NOJA Power LLC

Miami, FL
Rick Campanalie, VP 484-515-4880
E-mail: sales@nojapower.com
Web: www.nojapower.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Reclosers, Three-phase

NOJA Power LLC

Miami, FL
Rick Campanalie, VP 484-515-4880
E-mail: sales@nojapower.com
Web: www.nojapower.com

NOJA Power

Brisbane, QLD, Australia
Tony Stacey, Sls Dir 61 7 3907 8777
E-mail: tonys@nojapower.com.au
Web: www.nojapower.com



S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

RECRUITING SERVICES

Transmission & Distribution

REELS

Brakes - Cable Reel

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Reels - Cable

Brooks Brothers Trailers

Troy, MO
Steve Ginnings, Sls Mgr 636-462-1407
E-mail: info@brooksbrothertrailers.com
Web: www.brooksbrothertrailers.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Reels - Cable Dispensing

Brooks Brothers Trailers

Troy, MO
Steve Ginnings, Sls Mgr 636-462-1407
E-mail: info@brooksbrothertrailers.com
Web: www.brooksbrothertrailers.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Reels - Conductor-stringing**Brooks Brothers Trailers**

Troy, MO
 Steve Ginnings, Sls Mgr 636-462-1407
 E-mail: info@brooksbrotherstrailers.com
 Web: www.brooksbrotherstrailers.com

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Reels - Handling Equipment**Brooks Brothers Trailers**

Troy, MO
 Steve Ginnings, Sls Mgr 636-462-1407
 E-mail: info@brooksbrotherstrailers.com
 Web: www.brooksbrotherstrailers.com

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Reels - Wire, Grounding**Hastings Fiber Glass Products Inc**

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

REGULATORS**Regulators, Voltage**

Basler Electric
 Highland, IL
 Tom Harnetiaux, Sls Mgr 618-654-2341
 E-mail: info@basler.com
 Web: www.basler.com

**Behlman Electronics Inc**

Hauppauge, NY
 Victor Gaspar, Sales Engineer 631-435-0410
 E-mail: sales@behlman.com
 Web: www.behlman.com

See our Ad on Page 11

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com

See our Ad on Page 84

Regulators, Voltage - Electromechanical**HAEFELY HIPOTRONICS**

Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com

See our Ad on Page 84

Phenix Technologies Inc

Accident, MD 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com

See our Ad on Page 155

Regulators, Voltage - Static type (SCR's)**HAEFELY HIPOTRONICS**

Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com

See our Ad on Page 84

Regulators, Voltage - Step-type

Siemens Energy Inc
 Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

RELAYS (ALSO SEE AUTOMATION SECTION)**Protective Relay Panels****GE Grid Solutions**

Rick Campanalie, VP 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

Relays - Auxiliary**GE Grid Solutions**

Rick Campanalie, VP 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

Relays - Isolation**GE Grid Solutions**

Rick Campanalie, VP 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

RODS**Rods - Anchor****Chance by Hubbell Power Systems**

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Rods - to Rope

Rods - Anchor, Fiberglass

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Rods - Armoring, Formed Spiral

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Helical Line Products Co

Avon Lake, OH
Mike Davidson, Nat Sls Mgr 440-933-9263
E-mail: helical@lor.net
Web: www.helical-line.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Rods - Ground

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Galvan Industries Inc

Harrisburg, NC
Roger J Montambo, VP Elec Prdcts.. 704-455-5102
E-mail: rmontambo@galvanelectrical.com
Web: www.galvanelectrical.com

Rods - Insulating

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Rods - Temporary Ground

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

ROPE

Rope

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Rope - Manila

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Rope - Nylon

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Rope - Polyester

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Rope - Polyethylene

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Rope - Polypropylene

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Rope - Safety

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Rope - Wire

Condux Tesmec Inc

Mankato, MN
Jeremy Smuder, Dir of Sls & Svcs. 507-387-8069
E-mail: info@conduxtesmec.com
Web: www.conduxtesmec.com
See our Ad on Page 122

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw
See our Ad on Page 55

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

SAFETY/SECURITY

Anti-fall Devices

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com
See our Ad on Page 83

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Barricades - Traffic

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

INDUSTRY LEADING STANDARDS OF QUALITY

DANGER
High Voltage.
KEEP AWAY
Authorized personnel only.

Customized ANSI Z535
Signs, Tags & Labels
CALL
847-918-3700

WILLIAM
FRICK
& COMPANY
Live Chat at www.fricknet.com

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Belts - Safety and Body

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com
See our Ad on Page 83

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Blankets - Rubber

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Fire Protection

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Siemens Building Technologies

Buffalo Grove, IL..... 847-215-1000
E-mail: info.us.sbt@siemens.com
Web: www.usa.siemena.com/buildingtechnologies

Flags - Danger

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com
See our Ad on Page 40

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Harnesses - Linemen

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com
See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com
See our Ad on Page 83

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Hoods, Rubber - Hotline

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Lockout Tagout

Engineering Unlimited, Sterling Security

Minneapolis, MN
Bridget Grotins, Mktg/Cust Svc 612-522-4040
E-mail: eui@engunl.com
Web: https://sterlingpadlocks.com
See our Ad on Page 179

Rauckman Utility Products LLC

Belleville, IL
Jim Rauckman, Pres 618-234-0001
E-mail: info@rauckmanutility.com
Web: www.rauckmanutility.com

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

Padlocks

Engineering Unlimited, Sterling Security

Minneapolis, MN
Bridget Grotins, Mktg/Cust Svc 612-522-4040
E-mail: eui@engunl.com
Web: https://sterlingpadlocks.com
See our Ad on Page 179

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Safety Equipment

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr.....269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

HD Electric Co

Waukegan, IL
 Kimberly Bengson, Mktg Mgr847-473-4980
 E-mail: kbengson@hde.textron.com
 Web: www.hdelectriccompany.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Tech Products Inc

Staten Island, NY
 Daniel D. O'Connor, VP718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

3M Personal Safety Division

St Paul, MN800-328-1667
 E-mail: mrog@mmm.com
 Web: www.3m.com/workersafety

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental..817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Safety Equipment Testing

Voltgard, a Division of Saf-T-Gard International, Inc.
 Northbrook, IL
 Dan McGivern/Dan McGivern/Lisa Seminara, Mktg Dir
847-291-1600
 E-mail: voltgard@saftegard.com
 Web: www.voltgard.com

Safety Products

American Polywater Corporation

Stillwater, MN651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com

Engineering Unlimited, Sterling Security

Minneapolis, MN
 Bridget Grotins, Mktg/Cust Svc612-522-4040
 E-mail: eui@engunl.com
 Web: https://sterlingpadlocks.com
See our Ad on Page 179

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

HD Electric Co

Waukegan, IL
 Kimberly Bengson, Mktg Mgr847-473-4980
 E-mail: kbengson@hde.textron.com
 Web: www.hdelectriccompany.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

Tech Products Inc

Staten Island, NY
 Daniel D. O'Connor, VP718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Security Barriers - Substations

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com

Plastic Techniques Inc

Goffstown, NH603-645-6800
 E-mail: sales@plastictechniques.com
 Web: www.plastictechniques.com

Southern States LLC

Hampton, GA770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51



Superior Concrete Products

Eules, TX
 Todd Sternfeld, CEO817-277-9255
 E-mail: sales@concretefence.com
 Web: www.concretefence.com
See our Ad on Page 3

Security Equipment

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com

Engineering Unlimited, Sterling Security

Minneapolis, MN
 Bridget Grotins, Mktg/Cust Svc612-522-4040
 E-mail: eui@engunl.com
 Web: https://sterlingpadlocks.com
See our Ad on Page 179

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service573-682-5521
 E-mail: hpscscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Siemens Security Solutions

Buffalo Grove, IL847-215-1000
 E-mail: bgcustomersupport.us.sbt@siemens.com
 Web: www.usa.siemens.com/buildingtechnologies

Southern States LLC

Hampton, GA770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51

Shields - Face

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Shields - Safety

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Signs - Danger

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

Signs - Traffic

Siemens Mobility Division, Intelligent Traffic Systems
Austin, TX 512-837-8300
E-mail: itscommunications.mobility@siemens.com
Web: www.usa.siemens.com/mobility

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

Signs - Warning

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

SEALS/SEALANT/SEALING

Seals - Meters

Bal Seal Engineering
Foothill Ranch, CA 949-460-2100
E-mail: sales@balseal.com
Web: www.balseal.com

Engineering Unlimited, Sterling Security

Minneapolis, MN
Bridget Grotins, Mktg/Cust Svc 612-522-4040
E-mail: eui@engunl.com
Web: https://sterlingpadlocks.com
See our Ad on Page 179

SECTIONALIZERS

Sectionalizers - Automatic Line

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14



Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com
See our Ad on Page 107

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

William Frick & Company

Libertyville, IL
Mirmonde Rodrigue, Mktg Specialist
..... 847-918-3700
E-mail: marketing@fricknet.com
Web: www.fricknet.com
See our Ad on Pages 103 & 127

Signs - Safety

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com
See our Ad on Page 105



The Quality Name in High Voltage Switching

Southern States LLC
Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Sectionalizers - Faulted Cable

HAEFELY HIPOTRONICS
Brewster, NY 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com
See our Ad on Page 84

High Voltage Inc
Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com
See our Ad on Page 157

Megger
Dallas, TX
Len Holets, Sr Regional Sls Mgr 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com
See our Ad on Page 158

Sectionalizers - Padmounted

Nordic Fiberglass Inc
Warren, MN
Greg Myszkowski, Mktg 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com
See our Ad on Page 148

SERVICES

Corona Imaging Systems & Services

Exo Group, LLC
Magnolia, TX
Zachary Oliphant, President 832-500-3171
E-mail: sales@aairteam.com
Web: www.aairteam.com
See our Ad on Page 97

Ross Engineering Corp
Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com
See our Ad on Page 154

Emergency Restoration Services

Air2 - A PLH Group Company
Timonium, MD
Sunita Khorana, Pres 410-560-5620
E-mail: info@air2.com
Web: www.air2.com

AR Products LLC
Lexington, MA
Mark Richardson, Bus Dev 781-862-7200
E-mail: info@arproducts.org
Web: www.arproducts.org
See our Ad on Page 49 & 59

Asplundh
Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com
See our Ad on Page 48

Asplundh Construction
Willow Grove, PA
Greg Holman, Sr. VP 215-784-4124
E-mail: asplundhconstruction.com
Web: www.utilityconstruction@utilicon.com
See our Ad on the Back Cover

Edison Power Constructors
- A PLH Group Company
Mesa, AZ
Russell Smith, Pres 602-910-6990
E-mail: info@edisonpower.com
Web: www.edisonpower.com



A HENKELS & McCOY Group Company
Henkels & McCoy, Inc.
Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power
..... 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com
See our Ad on Products & Services Tab

Musgrove Construction
Live Oak, FL
Tim Smith, Mgr 386-362-7048
E-mail: utilityconstruction@utilicon.com
Web: www.utilicon.com/musgrove.htm

Naval Company Inc
Doylestown, PA
Beth Meininger, Mgr 215-348-8982
E-mail: info@navalcompany.com
Web: www.navalcompany.com

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com
See our Ad on Page 5

Power Line Services - A PLH Group Company
Irving, TX
Kevin Dunn, VP, Pre-Construction... 469-513-6764
E-mail: info@powerlines.com
Web: www.powerlinesinc.com



Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

R.B. Hinkle Construction - A PLH Group Company
Sterling, VA
Dina Holstead, Pres 703-430-0200
E-mail: info@rbhinkle.com
Web: www.rbhinkle.com

S&C Electric Company
Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144

UtiliCon Solutions
Willow Grove, PA
Brent Asplundh, Pres 877-884-5426
E-mail: info@utilicon.com
Web: www.utilicon.com

Utility Lines Construction Services
Willow Grove, PA
Joe Garvey, Sr., VP 215-784-4126
E-mail: info@ulcs-llc.com
Web: www.ulcs-llc.com

Engineering Services - T&D Networks

Asplundh Construction
Willow Grove, PA
Greg Holman, Sr. VP 215-784-4124
E-mail: asplundhconstruction.com
Web: www.utilityconstruction@utilicon.com
See our Ad on the Back Cover



Commonwealth

Commonwealth Associates Inc
Jackson, MI
Gary Bernstein, VP, Bus Dev 678-223-7030
E-mail: caiinfo@cai-engr.com
Web: www.cai-engr.com

ENEngineering®

EN Engineering
Warrenville, IL
Richard Grant, Chief Sls & Mktg Officer
..... 630-353-4000
E-mail: info@enengineering.com
Web: www.enengineering.com

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Falcon Steel America

Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

Kiewit Power

Lenexa, KS
Katie Linden, Bus Dev Mgr..... 913-928-7000
E-mail: power@kiewit.com
Web: www.kiewit.com

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

Sabre-FWT

Alvarado, TX
Ed Antar, VP of Sls 817-852-1700
E-mail: utilitysales@sabreindustries.com
Web: www.sabreindustries.com

Sargent & Lundy

Chicago, IL
Warren Vahle, Sr VP & Dir Pwr Del... 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Galvanizing Service

Falcon Steel America

Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Sabre Industries™

Galvanizing Services

Sabre Galvanizing Services
Alvarado, TX
Carroll Baynard, VP & GM, Tim Carroll, Sls Mgr
..... 817-852-1950
E-mail: galvanizinginfo@sabreindustries.com
Web: www.sabreindustries.com

valmont®

UTILITY

Valmont Utility, Valmont Industries Inc
Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Reqs Tab

Leasing Services - Construction Equipment

Powerline Equipment Specialists LLC
Lake Oswego, OR
James Wagner, Pres 503-699-3091
E-mail: sales@powerline-equipment.com
Web: www.powerline-equipment.com

Premier Truck Rental

Fort Wayne, IN
Andy De La Garca 260-353-1200
E-mail: sales@rentptr.com
Web: www.rentptr.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Maintenance Services - Overhead & Underground

American Lighting and Signalization

Jacksonville, FL
James Hardiman, Senior VP 904-886-4300
E-mail: signals-lights@utilicon.com
Web: www.utilicon.com/als.htm

Asplundh Construction

Willow Grove, PA
Greg Holman, Sr. VP 215-784-4124
E-mail: asplundhconstruction.com
Web: www.utilityconstruction@utilicon.com

See our Ad on the Back Cover

Edison Power Constructors - A PLH Group

Company
Mesa, AZ
Russell Smith, Pres 602-910-6990
E-mail: info@edisonpower.com
Web: www.edisonpower.com

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Henkels & McCoy, Inc.

Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power
..... 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com

See our Ad on Products & Services Tab

Musgrove Construction

Live Oak, FL
Tim Smith, Mgr..... 386-362-7048
E-mail: utilityconstruction@utilicon.com
Web: www.utilicon.com/musgrove.htm

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com

See our Ad on Page 50

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 5

Power Line Services - A PLH Group Company

Irving, TX
Kevin Dunn, VP, Pre-Construction... 469-513-6764
E-mail: info@powerlines.com
Web: www.powerlinesinc.com



Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

R.B. Hinkle Construction

- A PLH Group Company
Sterling, VA
Dina Holstead, Pres..... 703-430-0200
E-mail: info@rbhinkle.com
Web: www.rbhinkle.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51

UtiliCon Solutions

Willow Grove, PA
 Brent Asplundh, Pres 877-884-5426
 E-mail: info@utilicon.com
 Web: www.utilicon.com

Utility Lines Construction Services

Willow Grove, PA
 Joe Garvey, Sr., VP 215-784-4126
 E-mail: info@ulcs-llc.com
 Web: www.ulcs-llc.com

Maintenance Services and Products

Exo Group, LLC

Magnolia, TX
 Zachary Oliphant, President 832-500-3171
 E-mail: sales@airteam.com
 Web: www.airteam.com
See our Ad on Page 97

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

Osmose Utilities Services Inc

Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com
See our Ad on Page 50



The Quality Name in High Voltage Switching

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51

Measurement Services

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51

Rental Services - Equipment

Advanced Test Equipment Rentals
 San Diego, CA 858-558-6500
 E-mail: rentals@atecorp.com
 Web: www.atecorp.com

NESCO Rentals

Bluffton, IN
 Jameson Ringger, Exec VP
 E-mail: rentals@nescorentals.com
 Web: www.NESCORENTALS.com

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Rental Services - Trucks

Powerline Equipment Specialists LLC
 Lake Oswego, OR
 James Wagner, Pres 503-699-3091
 E-mail: sales@powerline-equipment.com
 Web: www.powerline-equipment.com

Premier Truck Rental

Fort Wayne, IN
 Andy De La Garca 260-353-1200
 E-mail: sales@rentptr.com
 Web: www.rentptr.com

Right-of-way - Acquisition Services



Commonwealth

Commonwealth Associates Inc
 Jackson, MI
 Gary Bernstein, VP, Bus Dev 678-223-7030
 E-mail: caiinfo@cai-engr.com
 Web: www.cai-engr.com

Spraying Services - Chemical, Ground

Asplundh

Willow Grove, PA
 Patti Chipman, Mgr. Corp. Comm... 215-784-1390
 E-mail: info@asplundh.com
 Web: www.asplundh.com
See our Ad on Page 48

Osmose Utilities Services Inc

Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com
See our Ad on Page 50

Technical Services

Exo Group, LLC

Magnolia, TX
 Zachary Oliphant, President 832-500-3171
 E-mail: sales@airteam.com
 Web: www.airteam.com

281-259-7000
 exoinc.com

Quality Assurance to Build it Right the First Time

Exo identifies issues before they cause problems.

- In-plant quality control
- Specification compliance
- Supplier assessment & process controls
- Sampling, testing & reporting

See our Ad on Page 97

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

Osmose Utilities Services Inc

Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com
See our Ad on Page 50

Sargent & Lundy

Chicago, IL
 Warren Vahle, Sr VP & Dir Pwr Del... 312-269-2000
 E-mail: thinkingpower@sargentlundy.com
 Web: www.sargentlundy.com

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com
See our Ad on Page 144

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com
See our Ad on Page 51

Trouble Call/Service Restoration

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com
See our Ad on Page 144

SHEAVES

Sheaves - Conductor-stringing

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Sheaves - Manhole

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Sheaves - Relining

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

SHIELDS - CORONA

Shields - Corona

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

SEFCOR Inc

Griffin, GA
Mark Miller, GM 770-227-8297
E-mail: frontdesk@sefcor.com
Web: www.sefcor.com

SLEEVES

Sleeves - Rubber, Linemen's

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 73-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Sleeves - Shrinkable

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

SLINGS

Slings - Nylon Web

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
Andy Lewis, Pres..... 405-634-5401
E-mail: sales@lewismfg.com
Web: www.lewismfg.com

See our Ad on Page 83

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Slings - Wire Rope

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

SPACERS

Spacer-dampers - Bundled Conductor

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Fah Teeng Industrial Co Ltd

Taipei Taiwan
Mike Liu, Mng Dir 886-2-25235489
E-mail: fahteeng@ms21.hinet.net
Web: www.fahteeng.com.tw

See our Ad on Page 55

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

PPF PREFORMED LINE PRODUCTS

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Spacers - Bundled Conductor

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Spacers - Underground Cable and Conduit

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Spacers, Overhead Spaced Cable - Plastic

Enerscan Insulators Inc

Halifax, NS
 Dale Robertson 902-445-4433
 E-mail: dale@eei.ca
 Web: www.enerscanengineering.com

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

SPLICES

Splices - Compression joint

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Cicame Energie by SICAME Group

Saint-Hubert, QC
 Horatio Stanescu, Sales Mgr 450-679-7778
 E-mail: hstanescu@cicame-energie.ca
 Web: www.cicame.ca

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Nicopress Products

Cleveland, OH
 Bill Boak, Dir of Sls & Mktg 216-361-0221
 E-mail: sales@nicopress.com
 Web: www.nicopress.com

Splices - Formed Spiral

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Helical Line Products Co

Avon Lake, OH
 Mike Davidson, Nat Sls Mgr 440-933-9263
 E-mail: helical@lor.net
 Web: www.helical-line.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Splices - Molded

3M

Austin, TX
 Customer Service 800-245-3573
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

Splices - Prefabricated

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Splices - Preinsulated

Burndy

Manchester, NH 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Splices - Tension

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Connector Products Inc

Cinnaminson, NJ
 Don Janssen, Sls Mgr 856-829-9190
 E-mail: info@connectorproducts.com
 Web: www.connectorproducts.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40



Nicopress Products

Cleveland, OH
 Bill Boak, Dir of Sls & Mktg 216-361-0221
 E-mail: sales@nicopress.com
 Web: www.nicopress.com



Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Splices - Welded

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Steel to Sticks

Burndy
 Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Fargo by Hubbell Power Systems
 Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
 See our Ad on Page 14



Falcon Steel America
 Haltom City, TX
 Alan Morris, SVP Sls 817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com

See our Ad on Page 78



Valmont Utility, Valmont Industries Inc
 Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com

See our Ad on Manufacturers' Reqs Tab



Whitlow Electric Service Co Inc
 Elberton, GA
 Michael A. Webb, Pres 706-283-5662
 E-mail: bwhitlow@whitlowelectric.com
 Web: www.whitlowelectric.com

STEEL

Steel - Structural



DIS-TRAN Steel LLC
 Pineville, LA
 Mike Phillips, Mktg Mgr..... 318-448-0274
 E-mail: michael.phillips@distran.com
 Web: www.distransteel.com

See our Ad on Page 136

STEEL

Steel - Structural (Cont'd)

Meyer Utility Structures
 Memphis, TN
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

TransAmerican Power Products Inc
 Houston, TX
 Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com

STICKS

Sticks - Disconnect

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com



**Substation
 Transmission
 Industrial**

Engineering • Detailing • Manufacturing



4725 Hwy 28 E, Pineville, LA 71360 • www.distransteel.com • 318.448.0274

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr .800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental..817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Sticks - Hot

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr .800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental..817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Sticks - Shotgun

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Megger

Dallas, TX
Len Holets, Sr Regional Sls Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental..817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Sticks - Telescoping

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Megger

Dallas, TX
Len Holets, Sr Regional Sls Mgr800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

STRUCTURES

Structures – Solar Support

Engineered Endeavors
Burton, OH
Pat Deloney, National Sls Mgr - Utility Structures
.....440-970-5004
E-mail: pdeloney@engend.com
Web: www.engend.com



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36



Sabre-FWT
Alvarado, TX
Ed Antar, VP of Sls817-852-1700
E-mail: utilitysales@sabreindustries.com
Web: www.sabreindustries.com

Structures – Wind Tower

Engineered Endeavors
Burton, OH
Pat Deloney, National Sls Mgr - Utility Structures
.....440-970-5004
E-mail: pdeloney@engend.com
Web: www.engend.com

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President.....832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Structures, Lifting System



Structure Lifting System

Laminated Wood Systems Inc

Seward, NE
Seth Gutz, Nat'l Sales Mgr.....402-643-4708
E-mail: sales@lwsinc.com
Web: www.lwsinc.com

See our Ad on Page 79

**Structures, Transmission -
Emergency**



DIS-TRAN Steel LLC

Pineville, LA
Mike Phillips, Mktg Mgr..... 318-448-0274
E-mail: michael.phillips@distran.com
Web: www.distransteel.com

See our Ad on Page 136

Engineered Endeavors

Burton, OH
Pat Deloney, National Sls Mgr - Utility Structures
..... 440-970-5004
E-mail: pdeloney@engend.com
Web: www.engend.com

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Hughes Brothers Inc

Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com

See our Ad on Page 161

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Sabre-FWT

Alvarado, TX
Ed Antar, VP of Sls 817-852-1700
E-mail: utilitysales@sabreindustries.com
Web: www.sabreindustries.com

TransAmerican Power Products Inc

Houston, TX
Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
E-mail: sales@tappinc.com
Web: www.tappinc.com



Valmont Utility, Valmont Industries Inc

Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Repts Tab

**SUBSTATIONS (ALSO SEE
AUTOMATION SECTION)**

Inverter - Substation



Behlman Electronics Inc

Hauppauge, NY
Victor Gaspar, Sales Engineer..... 631-435-0410
E-mail: sales@behlman.com
Web: www.behlman.com

See our Ad on Page 11

**NOW, 25% MORE POWERFUL
PLUS MORE PERFORMANCE
FEATURES FOR SUBSTATION
MONITORING.**

**BEHLMAN INV-1200 Gen2
DC-AC INVERTER**

**BETTER SUBSTATION
MONITORING**

**INV-1200 Gen 2 DC-to-AC Inverters
are the ideal choice for providing
the ultra-clean AC power needed by
sensitive substation electronics.**

- 1200 Watts of AC power
- Sine wave output
- Low output THD
- Unique overload protection
- Excellent line and load regulation
- Optional bypass and alarms
- <30 msec transfer time
- 3.5" high (2U) rack-mounted.

behlman.com

Panelboards - Panels

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 5

TTR Substations - A PLH Group Company

Fresno, CA
Terry Trove, Pres..... 559-276-8500
E-mail: info@ttrsubstations.com
Web: www.ttrsubstations.com

Substations - Aluminum, Prefabricated

Sabre Industries Inc

Bossier City, LA
Bill Sales
Jane Wyatt, Director Business Development,
Sabre Building Systems by CellXion .. 318-213-2900
E-mail: buildinginfo@sabreindustries.com
Web: www.sabreindustries.com

Substations - Aluminum, Structural

Burndy

Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83



Lehigh Utility Associates Inc

South Plainfield, NJ
Frank J. Butrico, Pres..... 908-561-5252
E-mail: fbutrico@lehighutility.com

PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 5

TTR Substations - A PLH Group Company

Fresno, CA
Terry Trove, Pres..... 559-276-8500
E-mail: info@ttrsubstations.com
Web: www.ttrsubstations.com

Substations - Animal Deterrent Fencing

Valmont Utility, Valmont Industries Inc

Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Repts Tab

Substations - Ballistic Protection



The Quality Name in High Voltage Switching

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51



concretefence.com

Superior Concrete Products

Euless, TX
Todd Sternfeld, CEO 817-277-9255
E-mail: sales@concretefence.com
Web: www.concretefence.com

See our Ad on Page 3

Valmont Utility, Valmont Industries Inc
Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Reps Tab

Substations - Concrete, Precast

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 5

Sabre Industries Inc
Bossier City, LA
Jane Wyatt, Director Business Development,
Sabre Building Systems by CellXion .. 318-213-2900
E-mail: buildingsinfo@sabreindustries.com
Web: www.sabreindustries.com



Superior Concrete Products
Euless, TX
Todd Sternfeld, CEO 817-277-9255
E-mail: sales@concretefence.com
Web: www.concretefence.com

See our Ad on Page 3

TTR Substations - A PLH Group Company
Fresno, CA
Terry Trove, Pres..... 559-276-8500
E-mail: info@ttrsubstations.com
Web: www.ttrsubstations.com

Substations - Flexible AC Transmission Systems (FACTS)

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Substations - Gas-insulated

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

GE Grid Solutions
Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 5

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Toshiba International Corp, Transmission & Distribution Div
Houston, TX..... 713-466-0277
E-mail: td@tic.toshiba.com
Web: www.toshiba.com/td

TTR Substations - A PLH Group Company
Fresno, CA
Terry Trove, Pres..... 559-276-8500
E-mail: info@ttrsubstations.com
Web: www.ttrsubstations.com

Substations - HVDC

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Siemens Energy Management
Richland, MS..... 601-939-0550
E-mail: support@energy@siemens.com
Web: www.usa.siemens.com/power-transmission

Stantec Consulting
Wyomissing, PA
Mehmet Arslan 484-709-3651
E-mail: info@stantec.com
Web: www.stantec.com

Substations - Maintenance & Inspection

American Electrical Testing Co
Canton, MA
Charles Blizard, Pres 781-821-0121
E-mail: info@aetco.us • Web: www.aetco.us

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 183

High Voltage Inc
Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com

See our Ad on Page 157

The Snell Group
Barre, VT
Jim Fritz, Pres & CEO 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

Substations - Metal-enclosed

GE Grid Solutions
Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com

See our Ad on Page 5

TTR Substations - A PLH Group Company
Fresno, CA
Terry Trove, Pres..... 559-276-8500
E-mail: info@ttrsubstations.com
Web: www.ttrsubstations.com

Substations - Mobile

GE Grid Solutions
Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

WESCO High Voltage... on time and on budget

WESCO High Voltage—the team of Hamby Young, KVA Supply, and Modern Wholesale—is the packager of choice for contractors, consultants and end-customers seeking expertise in Substation, Transmission, URD and Distribution Overhead projects. We tailor our services to your projects, providing material estimates, engineering services, project management, field services and inventory.

www.wesco.com/utility/contractors.htm

WESCO DISTRIBUTION

We're your Substation, Overhead, and Underground experts!

KVA SUPPLY COMPANY
A Division of WESCO Distribution, Inc.

MODERN WHOLESALE ELECTRIC
A Division of WESCO Distribution, Inc.

HAMBY YOUNG
A Division of WESCO Distribution, Inc.



The Quality Name in High Voltage Switching

Southern States LLC
Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Substations - Monitoring



Behlman Electronics Inc
Hauppauge, NY
Victor Gaspar, Sales Engineer..... 631-435-0410
E-mail: sales@behlman.com
Web: www.behlman.com
See our Ad on Page 11



BETTER SUBSTATION MONITORING

INV-1200 Gen 2 DC-to-AC Inverters are the ideal choice for providing the ultra-clean AC power needed by sensitive substation electronics.

- 1200 Watts of AC power
- Sine wave output
- Low output THD
- Unique overload protection
- Excellent line and load regulation
- Optional bypass and alarms
- <30 msec transfer time
- 3.5" high (2U) rack-mounted.

behlman.com

Dynamic Ratings
Sussex, WI
Rob Schroeder, Strategic Acct Mgr ...262-746-1230
E-mail: sales@dynamicratings.com
Web: www.dynamicratings.com

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

GE Grid Solutions
Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com
See our Ad on Page 199

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Southern States LLC
Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Substations - Packaged Assemblies

Electrical Consultants Inc
Billings, MT
Dick McComish, Pres..... 406-259-3441
E-mail: dick.mccomish@ecibllgs.com
Web: www.electricalconsultantsinc.com

Hamby-Young
Aurora, OH
Greg Blunt, Proj Sls Mgr..... 800-726-8444
E-mail: gcbblunt@hambyyoung.com
Web: www.hambyyoung.com
See our Ad on Page 139

Parkline Inc
Winfield, WV
Mark Repp, VP 304-586-2113
E-mail: rfp@parkline.com
Web: www.parkline.com

Tatman Associates Inc
Solon, OH
Michael R. Morel, Pres 440-248-0644
E-mail: tatmansubs@sbcglobal.net
Web: www.tatmansubstations.com

Substations - Padmounted

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

Eaton
Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Nordic Fiberglass Inc
Warren, MN
Greg Myszkowski, Mktg..... 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com
See our Ad on Page 148

Substations - Reactive Compensation

GE Grid Solutions
Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com
See our Ad on Page 199

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Southern States LLC
Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Substations - Security Fencing



The Quality Name in High Voltage Switching
Southern States LLC
Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com
See our Ad on Page 51

Valmont Utility, Valmont Industries Inc
Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com
See our Ad on Manufacturers' Reps Tab

Substations - Steel, Prefabricated

DIS-TRAN Steel LLC
Pineville, LA
Mike Phillips, Mktg Mgr..... 318-448-0274
E-mail: michael.phillips@distran.com
Web: www.distransteel.com
See our Ad on Page 136

Sabre Industries Inc
Bossier City, LA
Jane Wyatt, Director Business Development,
Sabre Building Systems by CellXion.. 318-213-2900
E-mail: buildingsinfo@sabreindustries.com
Web: www.sabreindustries.com



Whitlow Electric Service Co Inc
Elberton, GA
Michael A. Webb, Pres 706-283-5662
E-mail: bwhitlow@whitlowelectric.com
Web: www.whitlowelectric.com

Substations - Steel, Structural

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83



DIS-TRAN Steel LLC

Pineville, LA
 Mike Phillips, Mktg Mgr..... 318-448-0274
 E-mail: michael.phillips@distran.com
 Web: www.distransteel.com

See our Ad on Page 136



Engineered Endeavors

Burton, OH
 Pat Deloney, National Sls Mgr - Utility Structures
 440-970-5004
 E-mail: pdeloney@engend.com
 Web: www.engend.com

Fabrimet Inc

Drummondville, QC
 M. Paul Guerette, VP..... 819-472-1164
 E-mail: pguerette@fabrimet.com
 Web: www.fabrimet.com



Falcon Steel America

Haltom City, TX
 Alan Morris, SVP Sls 817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com

See our Ad on Page 78

Hamby-Young

Aurora, OH
 Greg Blunt, Proj Sls Mgr..... 800-726-8444
 E-mail: gdblunt@hambyyoung.com



Lehigh Utility Associates Inc

South Plainfield, NJ
 Frank J. Butrico, Pres..... 908-561-5252
 E-mail: fbutrico@lehighutility.com

Meyer Utility Structures

Memphis, TN
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 5



Sabre-FWT

Alvarado, TX
 Ed Antar, VP of Sls 817-852-1700
 E-mail: utilitysales@sabreindustries.com
 Web: www.sabreindustries.com

TransAmerican Power Products Inc

Houston, TX
 Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com

TTR Substations - A PLH Group Company

Fresno, CA
 Terry Trove, Pres..... 559-276-8500
 E-mail: info@ttrsubstations.com
 Web: www.ttrsubstations.com



Valmont Utility, Valmont Industries Inc

Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com

See our Ad on Manufacturers' Reqs Tab



Whitlow Electric Service Co Inc

Elberton, GA
 Michael A. Webb, Pres 706-283-5662
 E-mail: bwhitlow@whitlowelectric.com
 Web: www.whitlowelectric.com

Substations - Turnkey High Voltage



Ampirical

Mandeville, LA
 Dave Mitchell, Natl Sls Mgr..... 985-789-6726
 E-mail: dmitchell@ampirical.com
 Web: www.ampirical.com

Edison Power Constructors - A PLH Group

Company

Mesa, AZ
 Russell Smith, Pres 602-910-6990
 E-mail: info@edisonpower.com
 Web: www.edisonpower.com



A HENKEL & MCCOY Group Company

Henkels & McCoy, Inc.

Blue Bell, PA
 Steven Luetkehans, VP of Bus Dev, Power
 215-283-7600
 E-mail: marketing@henkels.com
 Web: www.henkels.com

See our Ad on Products & Services Tab

PLH Group Inc

Irving, TX
 Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
 E-mail: dvega@plhgroupinc.com
 Web: www.plhgroupinc.com

See our Ad on Page 5

Power Line Services - A PLH Group Company

Irving, TX
 Kevin Dunn, VP, Pre-Construction... 469-513-6764
 E-mail: info@powerlines.com
 Web: www.powerlinesinc.com

Quanta Services Inc

Houston, TX
 Ben Bosco, SVP of Business Dev ... 713-629-7600
 E-mail: bbosco@quantaservices.com
 Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

Siemens Energy Inc

Orlando, FL..... 800-347-6659
 Web: www.usa.siemens.com/energy

Stantec Consulting

Wyomissing, PA
 Mehmet Arslan 484-709-3651
 E-mail: info@stantec.com
 Web: www.stantec.com

TTR Substations - A PLH Group Company

Fresno, CA
 Terry Trove, Pres..... 559-276-8500
 E-mail: info@ttrsubstations.com
 Web: www.ttrsubstations.com

Substations - Wood, Treated

Laminated Wood Systems Inc

Seward, NE
 Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
 E-mail: sales@lwsinc.com
 Web: www.lwsinc.com

See our Ad on Page 79

SUPPORTS

Supports

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres..... 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com

See our Ad on Page 83

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Supports - Bus Bar

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Supports - Cable

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres..... 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com

See our Ad on Page 83

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

SUPPRESSORS - SURGE

Suppressors - Surge

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Ohio Brass by Hubbell Power Systems

Aiken, SC
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

SUSPENSION

Suspension Arms, Pole - Steel

DIS-TRAN Steel LLC

Pineville, LA
 Mike Phillips, Mktg Mgr..... 318-448-0274
 E-mail: michael.phillips@distran.com
 Web: www.distransteel.com

See our Ad on Page 136

Engineered Endeavors

Burton, OH
 Pat Deloney, National Sls Mgr - Utility Structures
 440-970-5004
 E-mail: pdeloney@engend.com
 Web: www.engend.com

Fah Teeng Industrial Co Ltd

Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Falcon Steel America

Haltom City, TX
 Alan Morris, SVP Sls 817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com

See our Ad on Page 78

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Meyer Utility Structures

Memphis, TN
 Glenn Nichols, Mar Com Mgr..... 901-566-6500
 E-mail: glenn.nichols@trin.net
 Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

TransAmerican Power Products Inc

Houston, TX
 Igor Lubisco, T&D SIs Mgr... 281-444-TAPP (8277)
 E-mail: sales@tappinc.com
 Web: www.tappinc.com



Valmont Utility, Valmont Industries Inc

Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com

See our Ad on Manufacturers' Repts Tab

Suspension Arms, Pole - Wood, Laminated

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP SIs..... 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

Suspensions - Formed Spiral

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Suspensions - Static Wire

Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com

See our Ad on Page 83

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

SWITCHES/SWITCHING (ALSO SEE AUTOMATION SECTION)

Switchers - Reactor

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Switches - Air, Group-operated

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility



S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144



SEECO

Charlotte, NC
 Craig Thomas, Natl SIs Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy



The Quality Name in High Voltage Switching

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

USCO Power Switches

by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Switches - Capacitors

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Reuel by Hubbell Power Systems

Goldboro, NC
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.reuel.com

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP SIs 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144



The Quality Name in High Voltage Switching

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Trinetics by Hubbell Power Systems

Menomonee Falls, WI
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.trinetics.com

Switches - Circuit Control

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Switches - Distribution

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Switches - Distribution to Switches - Horn Gap

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: ssstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

USCO Power Switches by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Switches - Fuse, Disconnecting

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: ssstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Switches - Gas-filled

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Switches - Grounding

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Switches - Hookstick, Disconnecting

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: ssstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Switches - Hookstick, Disconnecting In-line

Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Switches - Hookstick, Interrupting

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: ssstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

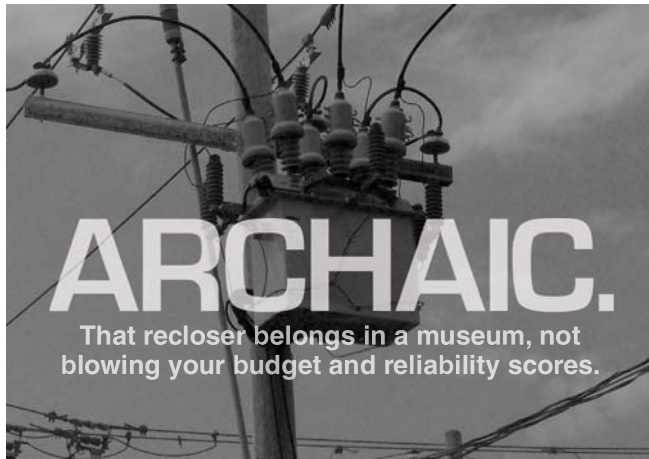
Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Switches - Horn Gap

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

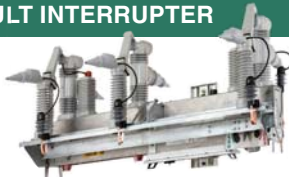


ARCHAIC.

That recloser belongs in a museum, not blowing your budget and reliability scores.

WELCOME TO THE FUTURE
WITH S&C'S INTELLIRUPTER®
PULSECLOSER® FAULT INTERRUPTER

Keep planning for the grid of tomorrow by maximizing your investments today.



See the difference at sandc.com/IR17

© S&C Electric Company 2017. All rights reserved.



Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51



SEECO

Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy



The Quality Name in High Voltage Switching

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51



S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Trinetics by Hubbell Power Systems

Menomonee Falls, WI
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.trinetics.com

Switches - Regulator, Bypass

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Switches - Isolating

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

SEECO

Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Switches - Motor-operated

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Switches - Oil

Trinetics by Hubbell Power Systems

Menomonee Falls, WI
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.trinetics.com

Switches - Padmounted

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Nordic Fiberglass Inc

Warren, MN
 Greg Myszkowski, Mktg 218-745-5095
 E-mail: sales@nordicfiberglass.com
 Web: www.nordicfiberglass.com

See our Ad on Page 148

Switches - Static Transfer

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Switches - Substation

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

SEECO

Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Turner by Hubbell Power Systems

Edwardsville, IL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.turnerswitch.com

USCO Power Switches by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Switches - Substation,
 Disconnecting

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144



SEECO

Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy



The Quality Name in High Voltage Switching

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Switches - Throwover, Automatic

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Switches - Transfer

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Switches - Transmission

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

SEECO

Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Pages 146 & 147



The Quality Name in High Voltage Switching

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Turner by Hubbell Power Systems

Edwardsville, IL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.turnerswitch.com



Now available in
 4000 and 5000
 amp continuous
 current ratings

Everything you've come to expect from SEECO, now in a vertical break switch. Rugged, reliable switch construction, low/no maintenance design, installation friendly, with a full range of SEECO interruption devices, including single and multi bottle interrupters. From 15 to 500 kV and 600 to 5000 amp. REA approved.



**Southern Electrical
 Equipment Company, Inc.**
 Phone: (704) 392-1396
 Fax: (704) 392-7033
 www.seecoswitch.com

USCO Power Switches

by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Switches - Unitized

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

SEECO

Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Trinetics by Hubbell Power Systems

Menomonee Falls, WI
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.trinetics.com

Switches - Vacuum

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Trinetics by Hubbell Power Systems

Menomonee Falls, WI
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.trinetics.com

Turner by Hubbell Power Systems

Edwardsville, IL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.turnerswitch.com

Switches-Pantograph

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

SWITCHGEAR

Switchgear - Arc Resistant

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Switchgear - Boots, Insulating

Phoenix Mfg Co Ltd

Milton, ON
 Bob Wells, Dir Bus Dev 905-878-2818
 E-mail: sales@phnxmfg.com
 Web: www.phnxmfg.com

Switchgear - Cubicles

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Switchgear - Generator Control

Hyundai Heavy Industries/Electro Electric Systems

Jongno-GU, Seoul, Korea
 S Jin Lee, Mgr 82-2-746-7510
 E-mail: jinlee@hhi.co.kr
 Web: www.hyundai-elec.com

Switchgear - Insulation

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

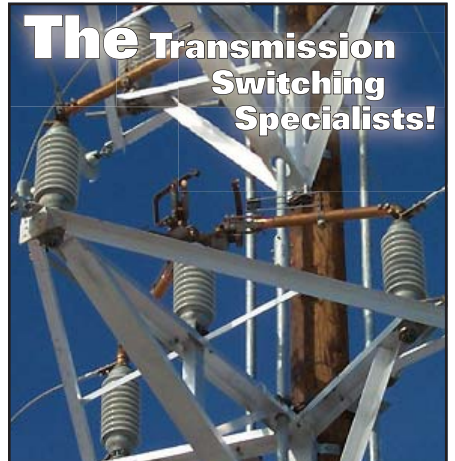
Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Switchgear - Medium Voltage

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com



Field proven, rugged, reliable switch construction supported by industry leading customer service, engineering and field support. Switch operation is smooth and continuous, no slamming is ever required. Over-toggle mechanism keeps switch closed; no need for blade locks or other latching devices.

Southern Electrical Equipment Company, Inc.
Phone: (704) 392-1396
Fax: (704) 392-7033
www.seecoswitch.com



Nordic Fiberglass Sectionalizing Cabinets

- Cost Effective
- Long Term Life
- Dependable



Single Phase Sectionalizing Cabinets



Three Phase Sectionalizing Cabinets



- 30 Year Warranty
- Ask about our factory installed grounding systems and our 15-35kV, 200-600A junctions with U-straps.



NORDIC FIBERGLASS, INC.

Quality Products for the Electric Utility Industry

P.O. Box 27 Warren, MN 56762 Tel: 218-745-5095 Fax: 218-745-4990 www.nordicfiberglass.com

Eaton

Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hyundai Heavy Industries/Electro Electric Systems

Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Ross Engineering Corp

Campbell, CA
Jim Ross, VP SIs 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Switchgear - Metal-enclosed**Chance by Hubbell Power Systems**

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Federal Pacific

Bristol, VA 276-669-4084
E-mail: adver@federalpacific.com
Web: www.federalpacific.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Hyundai Heavy Industries/Electro Electric Systems

Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Ross Engineering Corp

Campbell, CA
Jim Ross, VP SIs 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Switchgear - Padmounted**Chance by Hubbell Power Systems**

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Federal Pacific

Bristol, VA 276-669-4084
E-mail: adver@federalpacific.com
Web: www.federalpacific.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Nordic Fiberglass Inc

Warren, MN
Greg Myszkowski, Mktg 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com

See our Ad on Page 148

Reuel by Hubbell Power Systems

Goldsboro, NC
HPS Customer Service
573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.reuel.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Switchgear - Rebuilding & Repair Service

Siemens Energy Inc
Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Switchgear - Retrofit**Eaton**

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Switchgear - SF6**Eaton**

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

GE Grid Solutions

Rick Campanalle, VP 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

**S&C Electric Company**

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Switchgear - Submersible**S&C Electric Company**

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Switchgear - Vacuum**Chance by Hubbell Power Systems**

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Federal Pacific

Bristol, VA 276-669-4084
E-mail: adver@federalpacific.com
Web: www.federalpacific.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

Siemens Energy Inc

Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Thomas & Betts Corp, A Member of the ABB

Group, Electrical Products Div
 Memphis, TN
 Monica Perez-Therese, Dir T&D Market Dev
 901-252-5000
 E-mail: monica.perez-therese@tnb.com
 Web: www.tnb.com

SWIVELS

Swivels - Conductor-pulling



Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com
See our Ad on Page 83

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Swivels - Crane

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

TAP CHANGERS

Tap Changers, Transformer - Load, No-load



Reinhausen Mfg Inc

Humboldt, TN
 Tony Boyd, Area Sls Mgr 731-784-7681
 E-mail: t.boyd@us.reinhausen.com
 Web: www.reinhausen.com

SPX Transformer Solutions Inc

Waukesha, WI
 Michael Skowronek, VP Sls & Mktg 262-547-0121
 E-mail: spx.waukesha.info@spx.com
 Web: www.spxwaukesha.com

TAPE

Tape - Plastic

Reliaguard Inc

Foothill Ranch, CA
 Lynne Mulston, Mktg Dir 949-305-3311
 E-mail: dreilly@reliaguard.com
 Web: www.reliaguard.com
See our Ad on Page 79

3M

Austin, TX
 Customer Service 800-245-3573
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

Tape - Rubber

3M

Austin, TX
 Customer Service 800-245-3573
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

Tape - Splicing

3M

Austin, TX
 Customer Service 800-245-3573
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

Tape - Underground Marking

Milwaukee Tool

Brookfield, WI 800-729-3878
 Web: www.milwaukeekeetool.com
See our Ad on Page 1

Reef Industries Inc

Houston, TX
 Jeff Garza, Sls Mgr 713-507-4258
 E-mail: ri@reefindustries.com
 Web: www.reefindustries.com
See our Ad on Page 77

Tech Products Inc

Staten Island, NY
 Daniel D. O'Connor, VP 718-442-4900
 E-mail: Team@TechProducts.com
 Web: www.TechProducts.com
See our Ad on Page 107

3M

Austin, TX
 Customer Service 800-245-3573
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

TENSIONERS

Tensioners, Conductor - Pole-mounted

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com
See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Tensioners, Conductor - Trailer-mounted

Brooks Brothers Trailers

Troy, MO
 Steve Ginnings, Sls Mgr 636-462-1407
 E-mail: info@brooksbrothertrailers.com
 Web: www.brooksbrothertrailers.com

Condux Tesmec Inc

Mankato, MN
 Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
 E-mail: info@conduxtesmec.com
 Web: www.conduxtesmec.com

See our Ad on Page 122

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tensioners, Conductor - Truck-mounted

Brooks Brothers Trailers

Troy, MO
 Steve Ginnings, Sls Mgr..... 636-462-1407
 E-mail: info@brooksbrotherstrailers.com
 Web: www.brooksbrotherstrailers.com

Condux Tesmec Inc

Mankato, MN
 Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
 E-mail: info@conduxtesmec.com
 Web: www.conduxtesmec.com

See our Ad on Page 122

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

TERMINALS

Terminals - Underground

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

TERMINATORS

Terminators, Cable - Loadbreak

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsh@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Terminators, Cable - Nonloadbreak

Eaton

Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

3M

Austin, TX
 Customer Service..... 800-245-3573
 E-mail: electrical@3M.com
 Web: www.3M.com/electrical

TEST EQUIPMENT

Audio Tone Equipment

Megger

Dallas, TX
 Len Holets, Sr Regional Sls Mgr 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com

See our Ad on Page 158

Test Equipment - Aerial Basket

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com

See our Ad on Page 84

High Voltage Inc

Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com

See our Ad on Page 157

Phenix Technologies Inc

Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com

See our Ad on Page 155

VON Corporation

Birmingham, AL
 Martin von Herrmann, VP 205-788-2437
 E-mail: voncorp@voncorp.com
 Web: www.voncorp.com

Test Equipment - Batteries

BTECH Inc

Rockaway, NJ
 Michael Phillips, NSM..... 973-983-1120 ext 3
 E-mail: sales@email.btechinc.com
 Web: www.btechinc.com

Eagle Eye Power Solutions, LLC

Milwaukee, WI
 Luke Walder, Sls Mgr 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com



Megger

Dallas, TX
 Len Holets, Sr Regional Sales Mgr.... 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com

See our Ad on Page 158

Test Equipment - Blanket

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com

See our Ad on Page 84

Kinectrics Inc

Cheryl Tasker-Shaw, Events Mgr.... 416-207-6000 x5970
 E-mail: cheryl.tasker-shaw@kinectrics.com
 Lori Mignone, Mktg Spec 416-207-6000 x6342
 E-mail: lori.mignone@kinectrics.com

Fax: 416-207-6532

Web: www.kinectrics.com

Phenix Technologies Inc

Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com

See our Ad on Page 155

VON Corporation

Birmingham, AL
 Martin von Herrmann, VP 205-788-2437
 E-mail: voncorp@voncorp.com
 Web: www.voncorp.com

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Test Equipment - Bridges, Instrument

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com

See our Ad on Page 84



Charles Sweetser
Application Specialist

We innovate with passion

Nearly 20 % of our revenue and 30 years of experience flow into R&D of our testing and monitoring solutions.

OMICRON instruments are designed for reliable and efficient condition diagnostics of your electrical equipment, such as power and instrument transformers, circuit breakers, protective relays and reclosers. Professionally designed – for professionals like you.

Customers from more than 150 countries rely on OMICRON products and services.

www.omicronenergy.com



HV TECHNOLOGIES INC
Manassas, VA
Dominique Bolliger, VP 703-365-2330
E-mail: hvsales@hvtechnologies.com
Web: www.hvtechnologies.com

Megger
Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Phenix Technologies Inc
Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Test Equipment - Capacitance

HAEFELY HIPOTRONICS
Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Megger
Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

OMICRON electronics
Waltham, MA
Wayne Bishop, Mktg Mgr..... 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152

Phenix Technologies Inc
Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Test Equipment - Capacitors

HAEFELY HIPOTRONICS
Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

HD Electric Co
Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

Megger
Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Test Equipment - Circuit Breaker

HAEFELY HIPOTRONICS
Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

High Voltage Inc
Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com

See our Ad on Page 157

Megger
Power on

Megger
Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

OMICRON electronics
Waltham, MA
Wayne Bishop, Mktg Mgr781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152

Phenix Technologies Inc
Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Ross Engineering Corp
Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Test Equipment - Electric Tool

AEMC Instruments
Foxborough, MA
John Olobri, Sls/Mktg Dir 508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

HV TECHNOLOGIES INC

Manassas, VA
Dominique Bolliger, VP..... 703-365-2330
E-mail: hvsales@hvtechnologies.com
Web: www.hvtechnologies.com

Test Equipment - Glove

Cicame Energie by SICAME Group

Saint-Hubert, QC
Horatio Stanesco, Sales Mgr..... 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Phenix Technologies Inc

Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

VON Corporation

Birmingham, AL
Martin von Herrmann, VP.....205-788-2437
E-mail: voncorp@voncorp.com
Web: www.voncorp.com

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental....817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Test Equipment - Fault Locator

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir.....508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 84

Aqua-Tronics Inc

Idaho Falls, ID
Kent Haddon, VP Oper Mgr.....208-528-8875
E-mail: aquatron@aquatronics.com
Web: www.aquatronics.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183



HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

High Voltage Inc

Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com

See our Ad on Page 157



Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Phenix Technologies Inc

Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Radar Engineers

Portland, OR..... 503-256-3417
E-mail: sales@radarengineers.com
Web: www.radarengineers.com

VON Corporation

Birmingham, AL
Martin von Herrmann, VP.....205-788-2437
E-mail: voncorp@voncorp.com
Web: www.voncorp.com

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Test Equipment - HV Impulse

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84



HV TECHNOLOGIES INC

Manassas, VA
Dominique Bolliger, VP..... 703-365-2330
E-mail: hvsales@hvtechnologies.com
Web: www.hvtechnologies.com

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Phenix Technologies Inc

Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Test Equipment - Fiber Optic

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Test Equipment - HV Test Sets, Portable

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

HD Electric Co

Waukegan, IL
 Kimberly Bengson, Mktg Mgr 847-473-4980
 E-mail: kbengson@hde.textron.com
 Web: www.hdelectriccompany.com

High Voltage Inc

Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157



HV Diagnostics
INC.

HV Diagnostics, Inc

Woodstock, GA
 Caitlin Smith 678-445-2555
 E-mail: assistant@hvdiagnostics.com
 Web: www.hvdiagnostics.com
See our Ad on Page 46

HV TECHNOLOGIES INC

Manassas, VA
 Dominique Bolliger, VP 703-365-2330
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com

Megger

Dallas, TX
 Len Holets, Sr Regional Sales Mgr....800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

OMICRON electronics

Waltham, MA
 Wayne Bishop, Mktg Mgr 781-672-6200
 E-mail: info.usa@omicronenergy.com
 Web: www.omicronenergy.com
See our Ad on Page 152

HV TECHNOLOGIES INC

Manassas, VA
 Dominique Bolliger, VP 703-365-2330
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com

Megger

Dallas, TX
 Len Holets, Sr Regional Sales Mgr....800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

OMICRON electronics

Waltham, MA
 Wayne Bishop, Mktg Mgr 781-672-6200
 E-mail: info.usa@omicronenergy.com
 Web: www.omicronenergy.com
See our Ad on Page 152

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154



PHENIX
TECHNOLOGIES

Phenix Technologies Inc

Accident, MD 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

VON Corporation

Birmingham, AL
 Martin von Herrmann, VP 205-788-2437
 E-mail: voncorp@voncorp.com
 Web: www.voncorp.com

Test Equipment - Insulation



AEMC Instruments

Foxborough, MA
 John Olobri, Sls/Mktg Dir 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

High Voltage Inc

Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157

Test Equipment - Instrument
 Transformer

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

HV TECHNOLOGIES INC

Manassas, VA
 Dominique Bolliger, VP 703-365-2330
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com

HIGH VOLTAGE CONTROL, TEST & MEASUREMENT DEVICES

<p>208V to 300kV HV Vacuum Contactor & Circuit Breaker</p>	<p>To 100kV HV Power Class Voltmeter</p>
<p>DC Hipot to 50kV DC Hipot to 50kV</p>	<p>HV Relay To 300kV 800A HV Relay To 300kV 800A</p>
<p>AC Hipot to 130kV AC Hipot to 130kV</p>	<p>To 1,000kV DC to 10MHz VMD2A & Voltage Divider</p>

Custom HV Design is our Specialty!
 DESIGN, MANUFACTURE, TEST & CALIBRATE:

- HIGH VOLTAGE RELAYS
- HIGH VOLTAGE PROBES
- HV VOLTAGE DIVIDERS
- HIGH VOLTAGE AC & DC HIPOTS
- HIGH VOLTAGE POWER CLASS VOLTMETERS
- HIGH VOLTAGE SWITCHES
- HIGH VOLTAGE CIRCUIT BREAKERS
- HIGH VOLTAGE VACUUM CONTACTORS
- HV CALIBRATION - A2LA ACCREDITED
- LAB, INDUSTRIAL & MILITARY APPLICATIONS

ROSS ENGINEERING CORPORATION
 408-377-4621 www.rossengineeringcorp.com

Megger
Power on

Megger
Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

OMICRON electronics
Waltham, MA
Wayne Bishop, Mktg Mgr.....781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152



**PHENIX
TECHNOLOGIES**

Phenix Technologies Inc
Accident, MD.....301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Ross Engineering Corp
Campbell, CA
Jim Ross, VP Sls408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

VON Corporation
Birmingham, AL
Martin von Herrmann, VP205-788-2437
E-mail: voncorp@voncorp.com
Web: www.voncorp.com

Test Equipment - Insulators

HAEFELY HIPOTRONICS
Brewster, NY.....845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

HD Electric Co
Waukegan, IL
Kimberly Bengson, Mktg Mgr847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

Hi-Test Detection Instruments
Waukegan, IL
Kimberly Bengson, Mktg Mgr847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.HDElectriccompany.com

HV TECHNOLOGIES INC
Manassas, VA
Dominique Bolliger, VP703-365-2330
E-mail: hvsales@hvtechnologies.com
Web: www.hvtechnologies.com

Megger
Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158



**PHENIX
TECHNOLOGIES**

A Wide Range of Test Systems Available

Unmatched Reliability and Performance!

1-301-746-8118 • www.PhenixTech.com

info@phenixtech.com • 75 Speicher Drive, Accident, MD 21520 USA



AC Vacuum Interrupter Tester, 60 kV

- Bluetooth connection to Android devices
- Bluetooth to battery printer
- Android App included



Transformer Winding Resistance Tester

- Built-in printer
- QWERTY keypad
- Demagnetization circuit

Transformer Turns Ratio Tester

- Real 3-phase test voltage output up to 275 V for high accuracy
- Optional tertiary winding channel
- Fully automatic tap changer test mode



AC Hipots, 6CP Series, 15-200 kV

- Many models available to meet your testing requirements
- User friendly controls, ruggedly constructed for years of service

40+ Years Experience

High Voltage - High Current - High Power Test Systems and Components

ISO
9001:2008
Compliant

Test Equipment - Lightning Arresters

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

Hi-Test Detection Instruments

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.HDElectriccompany.com

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Test Equipment - Luminaires & Ballasts

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Test Equipment - Meter Socket

Megger

Dallas, TX
Len Holets, Sr Regional Sls Mgr 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Test Equipment - Meter Test Boards

HV TECHNOLOGIES INC

Manassas, VA
Dominique Bolliger, VP..... 703-365-2330
E-mail: hvsales@hvtechnologies.com
Web: www.hvtechnologies.com

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr ...800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Test Equipment - Meter Test Sets

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

HV TECHNOLOGIES INC

Manassas, VA
Dominique Bolliger, VP 703-365-2330
E-mail: hvsales@hvtechnologies.com
Web: www.hvtechnologies.com

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr.....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158



OMICRON electronics

Waltham, MA
Wayne Bishop, Mktg Mgr..... 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152

Test Equipment - Micro-ohmmeter



CHAUVIN ARNOUX GROUP

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir..... 508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

OMICRON electronics

Waltham, MA
Wayne Bishop, Mktg Mgr..... 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152

Phenix Technologies Inc

Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Test Equipment - Moisture

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158



OMICRON electronics

Waltham, MA
Wayne Bishop, Mktg Mgr..... 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152

Vaisala Inc

Woburn, MA
Steve Jiroutek, Bus Dev Mgr..... 781-933-4500
E-mail: instruments@vaisala.com
Web: www.vaisala.com

Test Equipment - Oil

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

High Voltage Inc

Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com

See our Ad on Page 157



HV Diagnostics, Inc

Woodstock, GA
Caitlin Smith..... 678-445-2555
E-mail: assistant@hvdiagnostics.com
Web: www.hvdiagnostics.com

See our Ad on Page 46



HV TECHNOLOGIES INC
 Manassas, VA
 Dominique Bolliger, VP.....703-365-2330
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com

Megger
 Dallas, TX
 Len Holets, Sr Regional Sales Mgr...800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

Phenix Technologies Inc
 Accident, MD.....301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Test Equipment - Photoelectric Control

HAEFELY HIPOTRONICS
 Brewster, NY.....845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

Test Equipment - Reclosers

Eaton
 Beachwood, OH.....440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

HAEFELY HIPOTRONICS
 Brewster, NY.....845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

High Voltage Inc
 Copake, NY
 Stephen Peschel, Pres & CEO518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157

Megger
 Dallas, TX
 Len Holets, Sr Regional Sales Mgr...800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

OMICRON electronics
 Waltham, MA
 Wayne Bishop, Mktg Mgr.....781-672-6200
 E-mail: info.usa@omicronenergy.com
 Web: www.omicronenergy.com
See our Ad on Page 152

Phenix Technologies Inc
 Accident, MD.....301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Test Equipment - Relay

Eagle Eye Power Solutions, LLC
 Milwaukee, WI
 Luke Walder, Sls Mgr877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

HAEFELY HIPOTRONICS
 Brewster, NY.....845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84



HVI - The World's Source for High Voltage Test Equipment

Cable Fault Locating & VLF Testing
HVI Makes it Easy and Efficient

You Can Rely on HVI!



VLF/Thumper Combination
 VLF hipot: 0 - 33 kVac @ 1 μ F @ 0.1 Hz
 Fault locate: 0 - 13 kV @ 760 J
 VLF Fault Burner
 Radar/TDR ready
 Other Thumper models:
 5/10/20 kV @ 1000 J
 9/18/36 kV @ 3200 J

All That You Need

- Very Low Frequency AC Technology
- Cable Diagnostic TD & PD Testing
- Cable Fault Locating with Controlled Energy
- AC & DC Hipots, Aerial Lift Testers, Oil Testers
- **Q-CHECK®** Concentric Neutral Testing
- Custom Engineered & Fabricated Van Pkgs.



50 kVac @ 3 kVA Hipot
 1 piece & w/cable output



VLF 0.1 Hz @ 34 kVac
 Comp. control - wireless



80 kVdc Hipot/Megohmmeter
 1 instrument - 2 tests



ISO 9001 2008

All HVI Products are Made in the USA

31 County Rt. 7A • Copake, NY 12516 • Tel: (518) 329-3275 • Fax: (518) 329-3271 • sales@hvinc.com • www.hvinc.com

Megger®

Power on

Megger
Dallas, TX
Len Holets, Sr Regional Sales Mgr....800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158



OMICRON

OMICRON electronics
Waltham, MA
Wayne Bishop, Mktg Mgr.....781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152

RTDS Technologies Inc
Winnipeg, MB
Paul Forsyth, Marketing Manager ...204-989-9700
E-mail: rtds@rtds.com
Web: www.rtds.com

Test Equipment - Ropes & Straps

HD Electric Co
Waukegan, IL
Kimberly Bengson, Mktg Mgr847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Hi-Test Detection Instruments
Waukegan, IL
Kimberly Bengson, Mktg Mgr847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.HDElectriccompany.com

Test Equipment - Safety and Tool Instruments

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

HAEFELY HIPOTRONICS
Brewster, NY.....845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com
See our Ad on Page 84

HD Electric Co
Waukegan, IL
Kimberly Bengson, Mktg Mgr847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Hubbell Power Systems
Centralia, MO
HPS Customer Service573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Phenix Technologies Inc
Accident, MD.....301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com
See our Ad on Page 155

Test Equipment - SF6

Phenix Technologies Inc
Accident, MD.....301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com
See our Ad on Page 155

Test Equipment - Sleeve, Rubber

HAEFELY HIPOTRONICS
Brewster, NY.....845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com
See our Ad on Page 84

Phenix Technologies Inc
Accident, MD.....301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com
See our Ad on Page 155



The world leader in providing efficient and reliable electrical testing solutions.

Helping you Power on.

- Power Protection
- Power Transformers
- Power Cables
- Low Voltage Installation
- Measurement & Power Quality

Megger®
Power on

us.megger.com

VON Corporation
 Birmingham, AL
 Martin von Herrmann, VP 205-788-2437
 E-mail: voncorp@voncorp.com
 Web: www.voncorp.com

Wagner-Smith Equipment Co
 Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Test Equipment - Soil Analyzers

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

Test Equipment - Temperature

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

Megger
 Dallas, TX
 Len Holets, Sr Regional Sls Mgr ... 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

Test Equipment - Testing Standards

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

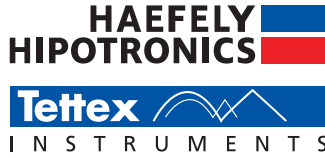
HAEFELY HIPOTRONICS
 Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

HV TECHNOLOGIES INC
 Manassas, VA
 Dominique Bolliger, VP 703-365-2330
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com

Megger
 Dallas, TX
 Len Holets, Sr Regional Sls Mgr 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

Test Equipment - Transformers

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109



HAEFELY HIPOTRONICS
 Brewster, NY 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

HD Electric Co
 Waukegan, IL
 Kimberly Bengson, Mktg Mgr 847-473-4980
 E-mail: kbengson@hdelectriccompany.com
 Web: www.hdelectriccompany.com

High Voltage Inc
 Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

HV TECHNOLOGIES INC
 Manassas, VA
 Dominique Bolliger, VP 703-365-2330
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com



Megger
 Dallas, TX
 Len Holets, Sr Regional Sales Mgr... 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158



OMICRON electronics
 Waltham, MA
 Wayne Bishop, Mktg Mgr 781-672-6200
 E-mail: info.usa@omicronenergy.com
 Web: www.omicronenergy.com
See our Ad on Page 152

PCORE Electric Co by Hubbell Power Systems
 LeRoy, NY
 HPS Customer Service 573-682-5521
 E-mail: hpscs@hubbell.com
 Web: www.pcoreelectric.com



Phenix Technologies Inc
 Accident, MD 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

Test Equipment - Watt/VAR Transducers

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

Megger
 Dallas, TX
 Len Holets, Sr Regional Sls Mgr 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

OMICRON electronics
 Waltham, MA
 Wayne Bishop, Mktg Mgr 781-672-6200
 E-mail: info.usa@omicronenergy.com
 Web: www.omicronenergy.com
See our Ad on Page 152

Test Equipment - Wattmeter

AEMC Instruments
 Foxborough, MA
 John Olobri, Sls/Mktg Dir 508-698-2115
 E-mail: sales@aemc.com
 Web: www.aemc.com
See our Ad on Page 109

Megger
 Dallas, TX
 Len Holets, Sr Regional Sls Mgr 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

Test Equipment, Cable - Diagnostic

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

High Voltage Inc

Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157



HV Diagnostics
 INC.

HV Diagnostics, Inc

Woodstock, GA
 Caitlin Smith.....678-445-2555
 E-mail: assistant@hvdiagnostics.com
 Web: www.hvdiagnostics.com
See our Ad on Page 46



HV TECHNOLOGIES, Inc.

HV TECHNOLOGIES INC

Manassas, VA
 Dominique Bolliger, VP..... 703-365-2330
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com



Megger

Dallas, TX
 Len Holets, Sr Regional Sales Mgr....800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

OMICRON electronics

Waltham, MA
 Wayne Bishop, Mktg Mgr.....781-672-6200
 E-mail: info.usa@omicronenergy.com
 Web: www.omicronenergy.com
See our Ad on Page 152

Phenix Technologies Inc

Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Radar Engineers

Portland, OR..... 503-256-3417
 E-mail: sales@radarengineers.com
 Web: www.radarengineers.com

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

VON Corporation

Birmingham, AL
 Martin von Herrmann, VP.....205-788-2437
 E-mail: voncorp@voncorp.com
 Web: www.voncorp.com

Test Equipment, Cable - HV AC/DC



HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
 E-mail: sales@hipotronics.com
 Web: www.haefely-hipotronics.com
See our Ad on Page 84

HD Electric Co

Waukegan, IL
 Kimberly Bengson, Mktg Mgr 847-473-4980
 E-mail: kbengson@hdelectriccompany.com
 Web: www.hdelectriccompany.com

High Voltage Inc

Copake, NY
 Stephen Peschel, Pres & CEO518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157



HV Diagnostics
 INC.

HV Diagnostics, Inc

Woodstock, GA
 Caitlin Smith..... 678-445-2555
 E-mail: assistant@hvdiagnostics.com
 Web: www.hvdiagnostics.com
See our Ad on Page 46

HV TECHNOLOGIES INC

Manassas, VA
 Dominique Bolliger, VP..... 703-365-2330
 E-mail: hvsales@hvtechnologies.com
 Web: www.hvtechnologies.com

Megger

Dallas, TX
 Len Holets, Sr Regional Sls Mgr 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com
See our Ad on Page 158

Phenix Technologies Inc

Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com
See our Ad on Page 154

VON Corporation

Birmingham, AL
 Martin von Herrmann, VP..... 205-788-2437
 E-mail: voncorp@voncorp.com
 Web: www.voncorp.com

TESTING

Concentric Neutral Testing

High Voltage Inc

Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157



HV Diagnostics
 INC.

HV Diagnostics, Inc

Woodstock, GA
 Caitlin Smith..... 678-445-2555
 E-mail: assistant@hvdiagnostics.com
 Web: www.hvdiagnostics.com
See our Ad on Page 46

Testing - Cable

High Voltage Inc

Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157



HV Diagnostics, Inc
 Woodstock, GA
 Caitlin Smith 678-445-2555
 E-mail: assistant@hvdiagnostics.com
 Web: www.hvdiagnostics.com
See our Ad on Page 46

Phenix Technologies Inc
 Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Testing - Fiber Optic, Cable

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Testing - Optical Groundwire

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Testing - Transformer

American Electrical Testing Co
 Canton, MA
 Charles Blizard, Pres 781-821-0121
 E-mail: info@aetco.us
 Web: www.aetco.us

GE Grid Solutions
 Rick Campanalie, VP..... 484-515-4880
 Web: www.gegridsolutions.com
See our Ad on Page 199

HD Electric Co
 Waukegan, IL
 Kimberly Bengson, Mktg Mgr 847-473-4980
 E-mail: kbengson@hdelectriccompany.com
 Web: www.hdelectriccompany.com

High Voltage Inc
 Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157

Phenix Technologies Inc
 Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Preformed Line Products
 Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

Testing - Transformer, Liquid

American Electrical Testing Co
 Canton, MA
 Charles Blizard, Pres 781-821-0121
 E-mail: info@aetco.us
 Web: www.aetco.us

High Voltage Inc
 Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com
See our Ad on Page 157

Phenix Technologies Inc
 Accident, MD..... 301-746-8118
 E-mail: info@phenixtech.com
 Web: www.phenixtech.com
See our Ad on Page 155

Testing Services



American Electrical Testing Co
 Canton, MA
 Charles Blizard, Pres 781-821-0121
 E-mail: info@aetco.us
 Web: www.aetco.us

Dashiell Corp
 Houston, TX
 Dean Strickland, SVP Sls 718-558-6600
 E-mail: dean.strickland@dashiell.com
 Web: www.dashiell.com



STRENGTH



RESILIENCE



WE ARE HB

www.hughesbros.com

Testing Services to Ties

Electrical Consultants Inc
Billings, MT
Dick McComish, Pres..... 406-259-3441
E-mail: dick.mccomish@eciblg.com
Web: www.electricalconsultantsinc.com

Hughes Brothers Inc
Seward, NE
Tim Hughes, Exec VP Sls..... 402-643-2991
E-mail: tim@hughesbros.com
Web: www.hughesbros.com

See our Ad on Page 161

Preformed Line Products
Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

S&C Electric Company
Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

UtiliCon Solutions
Willow Grove, PA
Brent Asplundh, Pres 877-884-5426
E-mail: info@utilicon.com
Web: www.utilicon.com

Testing Services - Rubber Goods

Wagner-Smith Equipment Co
Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Testing Services - Structures

Osmose Utilities Services Inc
Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com

See our Ad on Page 50

VLF AC Withstand Testing



High Voltage Inc
Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com

See our Ad on Page 157



HV Diagnostics
INC.

HV Diagnostics, Inc
Woodstock, GA
Caitlin Smith 678-445-2555
E-mail: assistant@hvdiagnostics.com
Web: www.hvdiagnostics.com

See our Ad on Page 46

VLF Partial Discharge Diagnostic Testing

High Voltage Inc
Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com

See our Ad on Page 157



HV Diagnostics
INC.

HV Diagnostics, Inc
Woodstock, GA
Caitlin Smith 678-445-2555
E-mail: assistant@hvdiagnostics.com
Web: www.hvdiagnostics.com

See our Ad on Page 46

VLF Tan Delta Diagnostic Testing

High Voltage Inc
Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com

See our Ad on Page 157



HV Diagnostics
INC.

HV Diagnostics, Inc
Woodstock, GA
Caitlin Smith 678-445-2555
E-mail: assistant@hvdiagnostics.com
Web: www.hvdiagnostics.com

See our Ad on Page 46

TIES

Ties - Cable

Burndy
Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Preformed Line Products
Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Tech Products Inc
Staten Island, NY
Daniel D. O'Connor, VP 718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com

See our Ad on Page 107

Ties - Formed Spiral

Anderson by Hubbell Power Systems
Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Chance by Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Helical Line Products Co

Avon Lake, OH
 Mike Davidson, Nat Sls Mgr 440-933-9263
 E-mail: helical@lor.net
 Web: www.helical-line.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com
See our Ad on Page 36

TOOLS

Boring Tools, Earth - Air-operated

Center Rock Inc.

Berlin, PA
 Christen Fisher, LP Sales Engineer . 814-267-7100
 E-mail: cfisher@centerrock.com
 Web: www.centerrock.com

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Climber, Linemen's

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Jumpers - Hotline

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfpg.com
 Web: www.hfpg.com
See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Lanyards, Shock Absorbing

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfpg.com
 Web: www.hfpg.com
See our Ad on Page 53

Lewis Mfg Co

Oklahoma City, OK
 Andy Lewis, Pres 405-634-5401
 E-mail: sales@lewismfg.com
 Web: www.lewismfg.com
See our Ad on Page 82

Milwaukee Tool

Brookfield, WI 800-729-3878
 Web: www.milwaukeetool.com
See our Ad on Page 1

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Punches, Metal - Hydraulic, Portable

Burndy

Manchester, NH 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Huskie Tools LLC

Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com
See our Ad on Page 80

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Saws - Pole

Burndy

Manchester, NH 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com
See our Ad on Page 83

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Saws - Pruning

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Staples

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Taps-Hotline

Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools - Battery Operated

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
Larry Kotars, VP - Sls 800-860-6170
E-mail: info@huskietools.com
Web: www.huskietools.com

See our Ad on Page 80

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeeetool.com

See our Ad on Page 1

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Tools - Compression Tools and Dies

Anderson by Hubbell Power Systems

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com



Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Cicame Energie by SICAME Group

Saint-Hubert, QC
Horatio Stanesco, Sales Mgr 450-679-7778
E-mail: hstanesco@cicame-energie.ca
Web: www.cicame.ca

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com

See our Ad on Page 80



Nicopress Products

Cleveland, OH
 Bill Boak, Dir of Sls & Mktg 216-361-0221
 E-mail: sales@nicopress.com
 Web: www.nicopress.com



SHERMAN+REILLY®

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools - Hotline

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
 Kimberly Bengson, Mktg Mgr 847-473-4980
 E-mail: kbengson@hdelectriccompany.com
 Web: www.hdelectriccompany.com

Hi-Test Detection Instruments

Waukegan, IL
 Kimberly Bengson, Mktg Mgr 847-473-4980
 E-mail: kbengson@hde.textron.com
 Web: www.HDElectriccompany.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tools - Hydraulic, Cutting

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com

See our Ad on Page 80

Milwaukee Tool

Brookfield, WI 800-729-3878
 Web: www.milwaukeeetool.com

See our Ad on Page 1

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools - Hydraulic, Portable

Anderson by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Fargo by Hubbell Power Systems

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com

See our Ad on Page 80

Milwaukee Tool

Brookfield, WI 800-729-3878
 Web: www.milwaukeeetool.com

See our Ad on Page 1

Tools - Hydraulic, Portable to Safety

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools - Line Throwing



Naval Company Inc

Doylestown, PA
Beth Meininger, Mgr 215-348-8982
E-mail: info@navalcompany.com
Web: www.navalcompany.com

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools - Lineman's

Brenco Inc

Ross, OH
Bob Brennan, Pres 513-738-1808
E-mail: sales@brenco-inc.com
Web: www.brenco-inc.com



Burndy

Manchester, NH 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
Larry Kotars, VP - Sls 800-860-6170
E-mail: info@huskietools.com
Web: www.huskietools.com

See our Ad on Page 80

MacLean Power Systems

Fort Mill, SC 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeetool.com

See our Ad on Page 1

Raukman Utility Products LLC

Belleville, IL
Jim Raukman, Pres 618-234-0001
E-mail: info@rauksamutility.com
Web: www.rauksamutility.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools - Loadbreak

Megger

Dallas, TX
Len Holets, Sr Regional Sls Mgr 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools - Loadbreak & Load Pickup

Megger

Dallas, TX
Len Holets, Sr Regional Sls Mgr 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools - Safety

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com

See our Ad on Page 80

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools, Hand - Manual**Burndy**

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com

See our Ad on Page 80

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tools, Hand - Powered**Anderson by Hubbell Power Systems**

Leeds, AL
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Burndy

Manchester, NH..... 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com

See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscshubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Huskie Tools LLC

Glendale Hts, IL
 Larry Kotars, VP - Sls 800-860-6170
 E-mail: info@huskietools.com
 Web: www.huskietools.com

See our Ad on Page 80

Milwaukee Tool

Brookfield, WI..... 800-729-3878
 Web: www.milwaukeetool.com

See our Ad on Page 1

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com

See our Ad on Page 58

Wiping Cloths**Hastings Fiber Glass Products Inc**

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

TOWERS**Towers - Antenna**

Engineered Endeavors
 Burton, OH
 Pat Deloney, National Sls Mgr - Utility Structures
 440-970-5004
 E-mail: pdeloney@engend.com
 Web: www.engend.com

Laminated Wood Systems Inc

Seward, NE
 Seth Gutz, Nat'l Sales Mgr 402-643-4708
 E-mail: sales@lwsinc.com
 Web: www.lwsinc.com

See our Ad on Page 79

Towers, Transmission - Anti-Climbing Devices**Falcon Steel America**

Haltom City, TX
 Alan Morris, SVP Sls 817-581-9500
 E-mail: sales@falconsteel.com
 Web: www.falconsteel.com

See our Ad on Page 78

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

Towers, Transmission - Concrete**Exo Group, LLC**

Magnolia, TX
 Zachary Oliphant, President 832-500-3171
 E-mail: sales@airteam.com
 Web: www.airteam.com

See our Ad on Page 97

valmont 
 UTILITY

Valmont Utility, Valmont Industries Inc

Valley, NE
 Chris Evans 402-359-2201
 E-mail: cevans@valmont.com
 Web: www.valmontutility.com

See our Ad on Manufacturers' Reps Tab

Towers, Transmission - Retrofit

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Falcon Steel America

Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Towers, Transmission - Steel



DIS-TRAN Steel, LLC

DIS-TRAN Steel LLC

Pineville, LA
Mike Phillips, Mktg Mgr..... 318-448-0274
E-mail: michael.phillips@distran.com
Web: www.distransteel.com

See our Ad on Page 136

Engineered Endeavors

Burton, OH
Pat Deloney, National Sls Mgr - Utility Structures
..... 440-970-5004
E-mail: pdeloney@engend.com
Web: www.engend.com

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Fabrimet Inc

Drummondville, QC
M. Paul Guerette, VP..... 819-472-1164
E-mail: pguerette@fabrimet.com
Web: www.fabrimet.com

Falcon Steel America

Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Sabre-FWT

Alvarado, TX
Ed Antar, VP of Sls 817-852-1700
E-mail: utilitysales@sabreindustries.com
Web: www.sabreindustries.com

Summit Utility Structures

Allentown, PA
Robert Craig, Exec VP of Eng & Sls....610-797-2225
E-mail: robert@summitutilitystructures.com
Web: www.summitutilitystructures.com

See our Ad on Page 34



Valmont Utility, Valmont Industries Inc

Valley, NE
Chris Evans 402-359-2201
E-mail: cevans@valmont.com
Web: www.valmontutility.com

See our Ad on Manufacturers' Reps Tab



Whitlow Electric Service Co Inc
Elberton, GA

Michael A. Webb, Pres 706-283-5662
E-mail: bwhitlow@whitlowelectric.com
Web: www.whitlowelectric.com

Towers, Transmission - Steel, Lattice



DIS-TRAN Steel, LLC

DIS-TRAN Steel LLC

Pineville, LA
Mike Phillips, Mktg Mgr..... 318-448-0274
E-mail: michael.phillips@distran.com
Web: www.distransteel.com

See our Ad on Page 136

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Fabrimet Inc

Drummondville, QC
M. Paul Guerette, VP..... 819-472-1164
E-mail: pguerette@fabrimet.com
Web: www.fabrimet.com



FALCON STEEL AMERICA

Falcon Steel America

Haltom City, TX
Alan Morris, SVP Sls 817-581-9500
E-mail: sales@falconsteel.com
Web: www.falconsteel.com

See our Ad on Page 78

Meyer Utility Structures

Memphis, TN
Glenn Nichols, Mar Com Mgr..... 901-566-6500
E-mail: glenn.nichols@trin.net
Web: www.TrinityMeyer.com

See our Ad on the Front Cover Gatefold

Sabre-FWT

Alvarado, TX
Ed Antar, VP of Sls 817-852-1700
E-mail: utilitysales@sabreindustries.com
Web: www.sabreindustries.com

Towers, Transmission - Wood Laminated

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

Laminated Wood Systems Inc

Seward, NE
Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
E-mail: sales@lwsinc.com
Web: www.lwsinc.com

See our Ad on Page 79

Towers, Transmission - Wood, Solid

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com

See our Ad on Page 97

TRAILERS

Trailers - Cable Reel

Brooks Brothers Trailers

Troy, MO
Steve Ginnings, Sls Mgr..... 636-462-1407
E-mail: info@brooksbrothertrailers.com
Web: www.brooksbrothertrailers.com

Condux Tesmec Inc

Mankato, MN
Jeremy Smuder, Dir of Sls & Svcs... 507-387-8069
E-mail: info@conduxtesmec.com
Web: www.conduxtesmec.com

See our Ad on Page 122

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Trailers - Cable-splicing**Brooks Brothers Trailers**

Troy, MO
Steve Ginnings, Sls Mgr..... 636-462-1407
E-mail: info@brooksbrotherstrailers.com
Web: www.brooksbrotherstrailers.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Trailers - General Hauling**Brooks Brothers Trailers**

Troy, MO
Steve Ginnings, Sls Mgr..... 636-462-1407
E-mail: info@brooksbrotherstrailers.com
Web: www.brooksbrotherstrailers.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Trailers - Hotstick**Brooks Brothers Trailers**

Troy, MO
Steve Ginnings, Sls Mgr..... 636-462-1407
E-mail: info@brooksbrotherstrailers.com
Web: www.brooksbrotherstrailers.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr..... 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Trailers - Mobile Power**Brooks Brothers Trailers**

Troy, MO
Steve Ginnings, Sls Mgr..... 636-462-1407
E-mail: info@brooksbrotherstrailers.com
Web: www.brooksbrotherstrailers.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Trailers - Pole**Brooks Brothers Trailers**

Troy, MO
Steve Ginnings, Sls Mgr..... 636-462-1407
E-mail: info@brooksbrotherstrailers.com
Web: www.brooksbrotherstrailers.com

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

TRAINING - ANCHORS**Chance by Hubbell Power Systems**

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

TRAINING - ARC FLASH**HAZARD****AVO Training Institute Inc**

Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org

Web: www.powersystem.org

See our Ad on Page 73

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

TRAINING - ARRESTORS**Eaton**

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

TRAINING - ASSET**MANAGEMENT****GE Grid Solutions**

Rick Campanalie, VP 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org

Web: www.powersystem.org

See our Ad on Page 73

TRAINING - CABLE**AVO Training Institute Inc**

Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

TRAINING - CAPACITORS

GE Grid Solutions

Rick Campanalie, VP..... 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

Siemens Energy Inc

Orlando, FL..... 800-347-6659
 Web: www.usa.siemens.com/energy

**TRAINING - CIRCUIT
 BREAKERS**

AVO Training Institute Inc

Dallas, TX
 Melanie Farley, National Sls Mgr..... 214-331-7338
 E-mail: melanie.farley@avotraining.com
 Web: www.avotraining.com

See our Ad on Page 170

Eaton

Beachwood, OH..... 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

GE Grid Solutions

Rick Campanalie, VP..... 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

Siemens Energy Inc

Orlando, FL..... 800-347-6659
 Web: www.usa.siemens.com/energy

TRAINING - CONNECTORS

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

**TRAINING - DISTRIBUTION
 AUTOMATION**

Eaton

440-523-4400.....E-mail: ESBrand@Eaton.com
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

GE Grid Solutions

Rick Campanalie, VP..... 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Power System Engineering Inc (PSE)

1532 W Broadway
 Madison, WI 53713
 Jen Nelson 866-825-8895
 E-mail: nelsonjr@powersystem.org

Web: www.powersystem.org

See our Ad on Page 73

S&C Electric Company

Chicago, IL..... 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL..... 800-347-6659
 Web: www.usa.siemens.com/energy

**TRAINING - ELECTRICAL &
 MECHANICAL**

S&C Electric Company

Chicago, IL..... 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

The Snell Group

Barre, VT
 Jim Fritz, Pres & CEO 802-479-7100
 E-mail: jfritz@thesnellgroup.com
 Web: www.thesnellgroup.com



**Electrical Safety
 Compliance Assessments
 for Utilities.**

Because these assessments can be time-consuming, complex and confusing, AVO's team of Electrical Safety Specialists are ready to walk you through it. We will come to your facility and conduct an audit that covers all five key components of the Electrical Safety Program.

For more information visit:
www.avotraining.com



TRAINING - ELECTRICAL SAFETY

AVO Training Institute Inc

Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

S&C Electric Company

Chicago, IL..... 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

TRAINING - ENERGY MANAGEMENT SYSTEMS

GE Grid Solutions

Rick Campanalle, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Siemens Energy Inc

Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

TRAINING - FIELD

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

TRAINING - LINework

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Power System Engineering Inc (PSE)

Madison, WI
Kaitlin McDonough..... 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

TRAINING - LIVELINE TOOLS

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

TRAINING - OPERATIONS AND RELIABILITY

AVO Training Institute Inc

Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Siemens Energy Inc

Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

The Snell Group

Barre, VT
Jim Fritz, Pres & CEO 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

TRAINING - PERSONAL PROTECTIVE EQUIPMENT

AVO Training Institute Inc

Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

TRAINING - PROTECTION

Eaton

Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

GE Grid Solutions

Rick Campanalle, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199



OMICRON

OMICRON electronics

Waltham, MA
Wayne Bishop, Mktg Mgr..... 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152

TRAINING - RELAYS

AVO Training Institute Inc

Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

GE Grid Solutions

Rick Campanalle, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

TRAINING - SAFETY

AVO Training Institute Inc

Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

Columbus McKinnon

Getzville, NY
Dale Pate, Dir of Sls & Strategic Mkts
..... 800-888-0985
E-mail: sales@cmworks.com
Web: www.cmworks.com

See our Ad on Page 117

Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

TRAINING - SAFETY TOOLS

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

TRAINING - SCADA

GE Grid Solutions

Rick Campanalie, VP 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Power System Engineering Inc (PSE)

Madison, WI
Kaitlin McDonough 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

TRAINING - SOFTWARE

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

TRAINING - SUBSTATION MAINTENANCE

AVO Training Institute Inc

Dallas, TX
Melanie Farley, National Sls Mgr 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

OMICRON

OMICRON electronics

Waltham, MA
Wayne Bishop, Mktg Mgr 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com

See our Ad on Page 152

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

TRAINING - SUBSTATION NETWORKING

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

TRAINING - SUBSTATIONS

AVO Training Institute Inc

Dallas, TX
Melanie Farley, National Sls Mgr 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Power System Engineering Inc (PSE)

Madison, WI
Kaitlin McDonough 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

TRAINING - SWITCHES

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

TRAINING - SYSTEM OPERATOR

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

TRAINING - T&D ENGINEERING

AVO Training Institute Inc

Dallas, TX
Melanie Farley, National Sls Mgr 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com

See our Ad on Page 170

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Sargent & Lundy

Chicago, IL
Warren Vahle, Sr VP & Dir Pwr Del. 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

TRAINING - TAP CHANGERS



WAUKESHA

TRANSFORMERS | SERVICE | TRAINING | COMPONENTS

SPX Transformer Solutions Inc
Waukesha, WI
Michael Skowronek, VP Sls & Mktg..262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

**TRAINING -
TELECOMMUNICATIONS**

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com
See our Ad on Page 199

Power System Engineering Inc (PSE)
Madison, WI
Kaitlin McDonough..... 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org
See our Ad on Page 73

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev ... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

TRAINING - TESTING

AVO Training Institute Inc
Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com
See our Ad on Page 170

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

High Voltage Inc
Copake, NY
Stephen Peschel, Pres & CEO 518-329-3275
E-mail: sales@hvinc.com
Web: www.hvinc.com
See our Ad on Page 157

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

OMICRON electronics
Waltham, MA
Wayne Bishop, Mktg Mgr..... 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com
See our Ad on Page 152

The Snell Group
Barre, VT
Jim Fritz, Pres & CEO 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

TRAINING - TRANSFORMERS

Eaton
Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

GE Grid Solutions
Rick Campanalie, VP 484-515-4880
Web: www.gegridsolutions.com
See our Ad on Page 199

OMICRON electronics
Waltham, MA
Wayne Bishop, Mktg Mgr..... 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com
See our Ad on Page 152

SPX Transformer Solutions Inc
Waukesha, WI
Michael Skowronek, VP Sls & Mktg..262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

**TRAINING - UNDERGROUND
T&D**

AVO Training Institute Inc
Dallas, TX
Melanie Farley, National Sls Mgr..... 214-331-7338
E-mail: melanie.farley@avotraining.com
Web: www.avotraining.com
See our Ad on Page 170

Eaton
Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Power Delivery Consultants Inc
Essex, CT
Jay Williams, Exec Engr 518-384-1300
E-mail: j.williams@pdc-cables.com
Web: www.pdc-engineering.com

S&C Electric Company
Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com
See our Ad on Page 144

TRAINING - VIDEOS

Eagle Eye Power Solutions, LLC
Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

The Snell Group
Barre, VT
Jim Fritz, Pres & CEO 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

TRAINING RESOURCES

Columbus McKinnon
Getzville, NY
Dale Pate, Dir of Sls & Strategic Mkts
..... 800-888-0985
E-mail: sales@cmworks.com
Web: www.cmworks.com

See our Ad on Page 117

Hubbell Power Systems
Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

TRANSFORMER

Contacts

Waukesha Components (formerly High Voltage Supply), a div of Waukesha Elec Systems
Dallas, TX
Perry Reeder, Sls Ops Mgr 214-637-4434
E-mail: hvinfo@waukesha.spx.com
Web: www.highvoltagesupply.com

Transformer Components

Eaton
Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

GE Grid Solutions
Rick Campanalie, VP 484-515-4880
Web: www.gegridsolutions.com
See our Ad on Page 199



Heartland Solutions Inc
Oldsmar, FL 813-386-1641
E-mail: info@hland.com
Web: www.heartlandsolutionsinc.com

Power Core Engineering Inc
Milwaukee, WI
Clifford Tisser/Clifford Tisser, P.E..... 414-263-3455
E-mail: ctisser-pce@juno.com



WAUKESHA

TRANSFORMERS | SERVICE | TRAINING | COMPONENTS

SPX Transformer Solutions Inc
Waukesha, WI
Michael Skowronek, VP Sls & Mktg...262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

Waukesha Components (formerly High Voltage Supply), a div of Waukesha Elec Systems
Dallas, TX
Perry Reeder, Sls Ops Mgr 214-637-4434
E-mail: hvsinfo@waukesha.spx.com
Web: www.highvoltagesupply.com

Transformer Dollies, Backyard-type - Powered and Manual

Sherman & Reilly Inc
Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Wagner-Smith Equipment Co
Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Transformers - Containment

Reef Industries Inc
Houston, TX
Jeff Garza, Sls Mgr..... 713-507-4258
E-mail: ri@reefindustries.com
Web: www.reefindustries.com

See our Ad on Page 77

Transformers - Cooling

Krenz & Company Inc
Germantown, WI
Ryan Petersen 262-255-2310
E-mail: krenz@krenzvent.com
Web: www.krenzvent.com

See our Ad on Page 38 & 39

Transformers - Custom

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

SPX Transformer Solutions Inc
Waukesha, WI
Michael Skowronek, VP Sls & Mktg 262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

Transformers - Distribution, Cast-Coil

Hyundai Heavy Industries/Electro Electric Systems
Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Transformers - Distribution, Padmounted

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Transformers - Distribution, Pole-type

Eaton
Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Transformers - Distribution, Pole-type - Components

Eaton
Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Transformers - Distribution, Substation-type

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Hyundai Heavy Industries/Electro Electric Systems
Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Transformers - Dry-type, High Voltage

Basler Electric
Highland, IL
Tom Harnetiaux, Sls Mgr 618-654-2341
E-mail: info@basler.com
Web: www.basler.com

Federal Pacific
Bristol, VA..... 276-669-4084
E-mail: adver@federalpacific.com
Web: www.federalpacific.com

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Hyundai Heavy Industries/Electro Electric Systems
Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Phenix Technologies Inc
Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Transformers - Dry-type, Low Voltage

Basler Electric
Highland, IL
Tom Harnetiaux, Sls Mgr 618-654-2341
E-mail: info@basler.com
Web: www.basler.com

Federal Pacific
Bristol, VA..... 276-669-4084
E-mail: adver@federalpacific.com
Web: www.federalpacific.com

GE Grid Solutions
Rick Campanalie, VP..... 484-515-4880
Web: www.gegridsolutions.com

See our Ad on Page 199

Hyundai Heavy Industries/Electro Electric Systems
Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Transformers - Field Repairs

American Polywater Corporation
 Stillwater, MN 651-430-2270
 E-mail: support@polywater.com
 Web: www.polywater.com

Osmose Utilities Services Inc
 Peachtree City, GA
 Darlene Potter, Mktg Spec 770-631-6995
 E-mail: dpotter@osmose.com
 Web: www.osmose.com

See our Ad on Page 50

Reinhausen Mfg Inc
 Humboldt, TN
 Tony Boyd , Area Sls Mgr 731-784-7681
 E-mail: t.boyd@us.reinhausen.com
 Web: www.reinhausen.com

Siemens Energy Inc
 Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy



WAUKESHA

TRANSFORMERS | SERVICE | TRAINING | COMPONENTS
 SPX Transformer Solutions Inc
 Waukesha, WI
 Michael Skowronek, VP Sls & Mktg 262-547-0121
 E-mail: spx.waukesha.info@spx.com
 Web: www.spxwaukesha.com

Transformers - Fluids

Cargill Industrial Specialities
 Hopkins, MN 800-842-3631
 E-mail: fr3fluid@cargill.com
 Web: www.envirotempfluids.com

Transformers - Gas-Insulated

Toshiba International Corp, Transmission &
 Distribution Div
 Houston, TX 713-466-0277
 E-mail: td@tic.toshiba.com
 Web: www.toshiba.com/td

Transformers - Instrument

GE Grid Solutions
 Rick Campanalie, VP 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

SEECO
 Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Page 146, 147

Transformers - Instrument, Current

GE Grid Solutions
 Rick Campanalie, VP 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199



SEECO
 Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Page 146, 147



The Quality Name in High Voltage Switching
Southern States LLC
 Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Transformers - Instrument, Voltage

GE Grid Solutions
 Rick Campanalie, VP 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

SEECO
 Charlotte, NC
 Craig Thomas, Natl Sls Mgr 704-392-1396
 E-mail: sales@seecoswitch.com
 Web: www.seecoswitch.com

See our Ad on Page 146, 147

TSTM, Inc
 Sioux Falls, SD 605-334-2924
 Web: www.ts-tm.com

See our Ad on Page 5

Transformers - Isolating

High Voltage Inc
 Copake, NY
 Stephen Peschel, Pres & CEO 518-329-3275
 E-mail: sales@hvinc.com
 Web: www.hvinc.com

See our Ad on Page 157

Transformers - Large Power, 10,001 kVA & Larger, including Unit Substation Types

GE Grid Solutions
 Rick Campanalie, VP 484-515-4880
 Web: www.gegridsolutions.com

See our Ad on Page 199

Hyundai Heavy Industries/Electro Electric Systems
 Jongno-GU, Seoul, Korea
 S Jin Lee, Mgr 82-2-746-7510
 E-mail: jinlee@hhi.co.kr
 Web: www.hyundai-elec.com

Siemens Energy Inc
 Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy



WAUKESHA

TRANSFORMERS | SERVICE | TRAINING | COMPONENTS
 SPX Transformer Solutions Inc
 Waukesha, WI
 Michael Skowronek, VP Sls & Mktg ..262-547-0121
 E-mail: spx.waukesha.info@spx.com
 Web: www.spxwaukesha.com

Transformers - Liquid, High Voltage

Hyundai Heavy Industries/Electro Electric
 Systems
 Jongno-GU, Seoul, Korea
 S Jin Lee, Mgr 82-2-746-7510
 E-mail: jinlee@hhi.co.kr
 Web: www.hyundai-elec.com

Siemens Energy Inc
 Orlando, FL 800-347-6659
 Web: www.usa.siemens.com/energy

Transformers - Liquid, High Voltage to - Power, Variable

SPX Transformer Solutions Inc
Waukesha, WI
Michael Skowronek, VP Sls & Mktg..262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

Toshiba International Corp, Transmission & Distribution Div
Houston, TX..... 713-466-0277
E-mail: td@tic.toshiba.com
Web: www.toshiba.com/td

Transformers - Load Tap Changers, High Voltage

GE Grid Solutions
Rick Campanalle, VP..... 484-515-4880
Web: www.gegridsolutions.com
See our Ad on Page 199

Hyundai Heavy Industries/Electro Electric Systems
Jongno-GU, Seoul, Korea
S Jin Lee, Mgr82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

SPX Transformer Solutions Inc
Waukesha, WI
Michael Skowronek, VP Sls & Mktg..262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

Transformers - Maintenance

American Electrical Testing Co
Canton, MA
Charles Blizzard, Pres 781-821-0121
E-mail: info@aetco.us
Web: www.aetco.us

Eaton
Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility


OMICRON electronics
Waltham, MA
Wayne Bishop, Mktg Mgr..... 781-672-6200
E-mail: info.usa@omicronenergy.com
Web: www.omicronenergy.com
See our Ad on Page 152

Osmose Utilities Services Inc
Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com

See our Ad on Page 50

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com

See our Ad on Manufacturers & Suppliers Tab

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy



Waukesha
TRANSFORMERS | SERVICE | TRAINING | COMPONENTS

SPX Transformer Solutions Inc
Waukesha, WI
Michael Skowronek, VP Sls & Mktg 262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

Transformers - Network

GE Grid Solutions
Rick Campanalle, VP..... 484-515-4880
Web: www.gegridsolutions.com
See our Ad on Page 199

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Transformers - Nonflammable Liquid-filled

Hyundai Heavy Industries/Electro Electric Systems
Jongno-GU, Seoul, Korea
S Jin Lee, Mgr82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com



Waukesha
TRANSFORMERS | SERVICE | TRAINING | COMPONENTS

SPX Transformer Solutions Inc
Waukesha, WI
Michael Skowronek, VP Sls & Mktg..262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

Transformers - Padmounted

Eaton
Beachwood, OH..... 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

GE Grid Solutions
Rick Campanalle, VP..... 484-515-4880
Web: www.gegridsolutions.com
See our Ad on Page 199

Nordic Fiberglass Inc
Warren, MN
Greg Myszkowski, Mktg..... 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com
See our Ad on Page 148

Siemens Energy Inc
Orlando, FL..... 800-347-6659
Web: www.usa.siemens.com/energy

Transformers - Power, Variable

Hyundai Heavy Industries/Electro Electric Systems
Jongno-GU, Seoul, Korea
S Jin Lee, Mgr82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Phenix Technologies Inc
Accident, MD..... 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com
See our Ad on Page 155

Transformers - Protection

Basler Electric
Highland, IL
Tom Harnetiaux, Sls Mgr 618-654-2341
E-mail: info@basler.com
Web: www.basler.com

GE Grid Solutions

Rick Campanalie, VP 484-515-4880
Web: www.gegridsolutions.com
See our Ad on Page 199

Transformers - Rebuilding and Repair Services

American Electrical Testing Co

Canton, MA
Charles Blizard, Pres 781-821-0121
E-mail: info@aetco.us
Web: www.aetco.us

Transformers - Shunt, Neutralizing

Hyundai Heavy Industries/Electro Electric Systems

Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Transformers - Small Power, 10,000 kVA and Smaller, Including Unit Substation Types

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hyundai Heavy Industries/Electro Electric Systems

Jongno-GU, Seoul, Korea
S Jin Lee, Mgr 82-2-746-7510
E-mail: jinlee@hhi.co.kr
Web: www.hyundai-elec.com

SPX Transformer Solutions Inc

Waukesha, WI
Michael Skowronek, VP Sls & Mktg ..262-547-0121
E-mail: spx.waukesha.info@spx.com
Web: www.spxwaukesha.com

Transformers - Spill Control

Albarrie

Barrie, ON
Carla Smiderle, Sr Project Mgr 705-737-0551
E-mail: carla_smiderle@albarrie.com
Web: www.sorbwebplus.com

TRANSMISSION

Flexible AC Transmission Systems

GE Grid Solutions

Rick Campanalie, VP 484-515-4880
Web: www.gegridsolutions.com
See our Ad on Page 199

Siemens Energy Inc

Orlando, FL 800-347-6659
Web: www.usa.siemens.com/energy

Transmission Line Services

Applied High Voltage LLC

Albany, NY
David Scher, Exec VP 518-713-4414
E-mail: info@ahvslc.com
Web: www.ahvslc.com
See our Ad on Page 157

Asplundh Construction

Willow Grove, PA
Greg Holman, Sr. VP 215-784-4124
E-mail: asplundhconstruction.com
Web: www.utilityconstruction@utilicon.com
See our Ad on the Back Cover

Edison Power Constructors - A PLH Group Company

Mesa, AZ
Russell Smith, Pres 602-910-6990
E-mail: info@edisonpower.com
Web: www.edisonpower.com



ENSURING STRUCTURAL INTEGRITY

Exo Group, LLC

Magnolia, TX
Zachary Oliphant, President 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com
See our Ad on Page 97

Hamby-Young

Aurora, OH
Greg Blunt, Proj Sls Mgr 800-726-8444
E-mail: gdblunt@hambyyoung.com
Web: www.hambyyoung.com
See our Ad on Page 139



A HENKELS & McCOY Group Company

Henkels & McCoy, Inc.

Blue Bell, PA
Steven Luetkehans, VP of Bus Dev, Power 215-283-7600
E-mail: marketing@henkels.com
Web: www.henkels.com
See our Ad on Products & Services Tab

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com
See our Ad on Page 50



PLH Group Inc

Irving, TX
Dan Vega, Dir Bus Dev & Mktg 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com
See our Ad on Page 3

Power Line Services - A PLH Group Company

Irving, TX
Kevin Dunn, VP, Pre-Construction... 469-513-6764
E-mail: info@powerlines.com
Web: www.powerlinesinc.com

Power System Engineering Inc (PSE)

Madison, WI
Kaitlin McDonough 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org
See our Ad on Page 73



Quanta Services Inc

Houston, TX
Ben Bosco, SVP of Business Dev... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

Transmission to Tubing

TransAmerican Power Products Inc
Houston, TX
Igor Lubisco, T&D Sls Mgr... 281-444-TAPP (8277)
E-mail: sales@tappinc.com
Web: www.tappinc.com

Transmission Maintenance Services - Air Mobile

Air2 - A PLH Group Company
Timonium, MD
Sunita Khorana, Pres..... 410-560-5620
E-mail: info@air2.com
Web: www.air2.com

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com
See our Ad on Page 3

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

TREATING SERVICES

Treating Services - Chemical

Asplundh
Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com
See our Ad on Page 48

Treating Services - Groundline, Pole

Exo Group, LLC
Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com
See our Ad on Page 97

Osmose Utilities Services Inc
Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com
See our Ad on Page 50

PoleSaver by Rocking Horse Industries
Strathmore, AB
Justin Ruppe, Sls 403-607-4331
E-mail: justin@rockinghorseinc.com
Web: http://rockinghorseindustries.com/polesaver.html

POLESAVER
Extending Utility Pole Life

Eliminate Ground Rot & Core Rot
Prevent Early Failures Due to Loss of Pole Strength
Extend Pole Life to the Equipment Hung On Them
Substantial Cost Savings for Network and Operators
Save on Testing & Re-Deployment

Typical Pole Service
50 + years

40 Year Sleeve Guarantee
Low Unit Cost Safe & Reliable

www.rockinghorseindustries.com

Justin Ruppe
403.324.4224 ext.2

Treating Services - Poles, Crossarms

Exo Group, LLC
Magnolia, TX
Zachary Oliphant, President..... 832-500-3171
E-mail: sales@airteam.com
Web: www.airteam.com
See our Ad on Page 97

TRENCH/TRENCHERS

Shoring - Trench-excavating

Auger Services - A PLH Group Company
Gonzales, LA
Michael Cutrone, Pres..... 225-647-9233
E-mail: mcutrone@augerservices.com
Web: www.augerservices.com

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com
See our Ad on Page 3

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

TUBING - PLASTIC, HEAT SHRINKABLE

Tubing - Plastic, Heat Shrinkable

Burndy
Manchester, NH..... 603-647-5000
E-mail: burndymarketing@burndy.com
Web: www.burndy.com
See our Ad on Page 83

UNDERGROUND

Adjustable Vault Reinforcement

Laminated Wood Systems Inc
Seward, NE
Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
E-mail: sales@lwsinc.com
Web: www.lwsinc.com
See our Ad on Page 79

Underground - Horizontal Directional Drilling

PLH Group Inc
Irving, TX
Dan Vega, Dir Bus Dev & Mktg..... 214-272-0500
E-mail: dvega@plhgroupinc.com
Web: www.plhgroupinc.com
See our Ad on Page 3

Southeast Directional Drilling - A PLH Company
Casa Grande, AZ..... 520-423-2131
E-mail: info@southeastdrilling.com
Web: www.southeastdrilling.com

Underground Utility Locating Service

Quanta Services Inc
Houston, TX
Ben Bosco, SVP of Business Dev... 713-629-7600
E-mail: bbosco@quantaservices.com
Web: www.quantaservices.com
See our Ad on Manufacturers & Suppliers Tab

Tallman Equipment Co Inc
Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

VAULTS, UNDERGROUND

Vaults, Underground - Adjustable Vault Reinforcement



Adjustable Vault Reinforcement®

Laminated Wood Systems Inc

Seward, NE
Seth Gutz, Nat'l Sales Mgr..... 402-643-4708
E-mail: sales@lwsinc.com
Web: www.lwsinc.com

See our Ad on Page 79

Vaults, Underground - Concrete

PenCell by Hubbell Power Systems

Rocky Mount, NC.....HPS Customer Service
E-mail: hpscshubbell.com
Web: www.pencell.com

Vaults, Underground - Fiberglass-reinforced

Hubbell Enclosures by Hubbell Lenoir City

Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbelpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Nordic Fiberglass Inc

Warren, MN
Greg Myszkowski, Mktg..... 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com

See our Ad on Page 148

Quazite by Hubbell Lenoir City

Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.quazite.com

Vaults, Underground - Secondary Connection

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbelpowersystems.com

See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
E-mail: dpoteat@macleanpower.com
Web: www.macleanpower.com

See our Ad on Page 40

Nordic Fiberglass Inc

Warren, MN
Greg Myszkowski, Mktg..... 218-745-5095
E-mail: sales@nordicfiberglass.com
Web: www.nordicfiberglass.com

See our Ad on Page 148

Quazite by Hubbell Lenoir City

Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.quazite.com

Vaults, Underground - Transformer

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbelpowersystems.com

See our Ad on Page 14

Quazite by Hubbell Lenoir City

Lenoir City, TN
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.quazite.com

VEGETATION CONTROL

GIS - Vegetation Management Systems



ARBORMETRICS®
PEOPLE ARE OUR POWER

ArborMetrics Solutions

Hendersonville, NC
Bob Richens, VP 828-685-1880
E-mail: info@arbormetrics.com
Web: www.arbormetrics.com

The Davey Tree Expert Company

Kent, OH
Brent Repenning, Exec VP ..330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitiesolutions.com

See our Ad on Page 181

Environmental Consultants Inc

Stoughton, WI
David Palen, VP 800-919-9274
E-mail: info@eci-consulting.com
Web: www.eci-consulting.com

Herbicide Application System

Arborchem Products Division

Mechanicsburg, PA
Joe Lentz, VP 717-766-6661
E-mail: joelentz@arborchem.com
Web: www.arborchem.com

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

Herbicides

Arborchem Products Division

Mechanicsburg, PA
Joe Lentz, VP 717-766-6661
E-mail: joelentz@arborchem.com
Web: www.arborchem.com

We've got the lock on affordable security.



Sterling One Shot



Sterling Padlock



Sterling DL-28-3



STERLING
SECURITY SYSTEMS
A Division Of Engineering Unlimited

(800) 515-4040 <https://sterlingpadlocks.com>

Vegetation Control - Herbicides to Vegetation Control

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

Lewis Tree Service Inc
West Henrietta, NY
Dennis Brown, COO 585-436-3208
E-mail: info@lewistree.com
Web: www.lewistree.com

Herbicides - Custom Blended

Arborchem Products Division

Mechanicsburg, PA
Joe Lentz, VP 717-766-6661
E-mail: joelentz@arborchem.com
Web: www.arborchem.com

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

Herbicides - Returnable/Refillable Containers

Arborchem Products Division

Mechanicsburg, PA
Joe Lentz, VP 717-766-6661
E-mail: joelentz@arborchem.com
Web: www.arborchem.com

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

Pruners-Tree, Limb Cutter

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Tree Growth Regulators

Arborchem Products Division

Mechanicsburg, PA
Joe Lentz, VP 717-766-6661
E-mail: joelentz@arborchem.com
Web: www.arborchem.com

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

The Davey Tree Expert Company

Kent, OH
Brent Repenning, Exec VP ... 330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitiesolutions.com

See our Ad on Page 181

Tree Trimming Services



Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

The Davey Tree Expert Company

Kent, OH
Brent Repenning, Exec VP ... 330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitiesolutions.com

See our Ad on Page 181

Lewis Tree Service Inc
West Henrietta, NY
Dennis Brown, COO 585-436-3208
E-mail: info@lewistree.com
Web: www.lewistree.com

Trimmer, Tree - Mechanized

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

Jarraf Industries
St Peter, MN
Heidi BoyumLee Boyum 507-934-8688
E-mail: sales@jarraff.com
Web: www.jarraff.com

Vegetation Control

Arborchem Products Division

Mechanicsburg, PA
Joe Lentz, VP 717-766-6661
E-mail: joelentz@arborchem.com
Web: www.arborchem.com



ARBORMETRICS

PEOPLE ARE OUR POWER

ArborMetrics Solutions

Hendersonville, NC
Bob Richens, VP 828-685-1880
E-mail: info@arbormetrics.com
Web: www.arbormetrics.com

Asplundh

Willow Grove, PA
Patti Chipman, Mgr. Corp. Comm... 215-784-1390
E-mail: info@asplundh.com
Web: www.asplundh.com

See our Ad on Page 48

Barko Hydraulics, LLC
Superior, WI 715-395-6700
Web: www.barko.com

The Davey Tree Expert Company

Kent, OH
Brent Repenning, Exec VP ... 330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitiesolutions.com

See our Ad on Page 181

Environmental Consultants Inc
Stoughton, WI
David Palen, VP 800-919-9274
E-mail: info@eci-consulting.com
Web: www.eci-consulting.com

KW Reese Inc
Mercersburg, PA
Jeffrey Reese, Pres 717-328-5211
E-mail: jareese@kwreese.com
Web: www.kwreese.com

Lewis Tree Service Inc
West Henrietta, NY
Dennis Brown, COO 585-436-3208
E-mail: info@lewistree.com
Web: www.lewistree.com

Loftness
Hector, MN
Dave Nelson, Sr. VP of Sls & Mktg.. 800-828-7624
E-mail: info@loftness.com • Web: www.loftness.com

Reliaguard Inc

Foothill Ranch, CA
Lynne Mulston, Mktg Dir 949-305-3311
E-mail: dreilly@reliaguard.com
Web: www.reliaguard.com
See our Ad on Page 37

Townsend Corp

Muncie, IN
Abigail Bath, Mktg Spec..... 765-749-4544
E-mail: info@townsendcorporation.com
Web: www.townsendcorporation.com

VEHICLES & TRUCKS

Bodies, Truck - Service

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Booms, Insulated - Bucket Trucks

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Chocks - Wheel

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com
See our Ad on Page 183

Tallman Equipment Co Inc

Columbus, IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Electric Vehicle Supply Equipment

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Vehicles - All Terrain

ARDCO

New Iberia, LA..... 800-332-7326
E-mail: info@ardco.net
Web: www.ardcomfg.com

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Vehicles - Tracked

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

VOLTMETERS

Voltmeters - Alternating Current

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

DATA DRIVEN DECISIONS

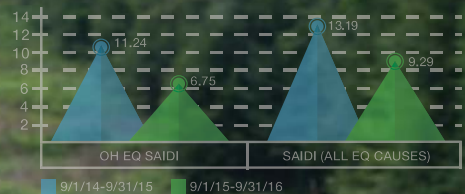
Data can be powerful if you know how to use it. We leverage field reporting, technology and third party resources to capture the data, but that's only half of the story. Our safety and operations leadership teams turn it into action, isolating challenges and identifying areas of opportunity that have the most impact on your reliability.

PLANNER POINTS	POINTS	#FAIL	#PASS	% QC	% CORRECT
KIRA	1002	1	1001	31.66%	99.90%
		1	928	30.33%	99.89%
				28.53%	99.69%
				22.87%	99.88%

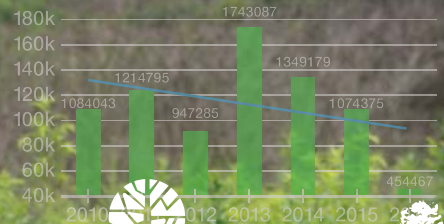
ANNUAL INSPECTION PROGRAM WORKDOWN



SAIDI IMPROVEMENT



DISTRIBUTION SYSTEM CMI



www.daveyutilitysolutions.com

DAVEY
Proven Solutions for a Growing World

WOLF TREE
a DAVEY company

DAVEY
Resource Group

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr . 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Voltmeters - Digital

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC

Milwaukee, WI
Luke Walder, Sls Mgr 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Megger

Dallas, TX
Len Holets, Sr Regional Sls Mgr 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Voltmeters - Direct Current

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Megger

Dallas, TX
Len Holets, Sr Regional Sls Mgr 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Voltmeters - Kilovolt

HAEFELY HIPOTRONICS

Brewster, NY 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Megger

Dallas, TX
Len Holets, Sr Regional Sls Mgr 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Phenix Technologies Inc

Accident, MD 301-746-8118
E-mail: info@phenixtech.com
Web: www.phenixtech.com

See our Ad on Page 155

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Voltmeters - Phasing

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53



HD ELECTRIC COMPANY

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

Hi-Test Detection Instruments

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.HDElectriccompany.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

QUALITY AMONG BRANDS

SAFETY THAT BRINGS YOU HOME

Safe-Zone[®] Cab

Learn more at Sherman-Reilly.com



Ergonomic Cutting and Crimping Tools

Learn more at Greenlee.com



LOOKOUT[™] Voltage Detection Network

Learn more at HDElectricCompany.com



Megger

Dallas, TX
 Len Holets, Sr Regional Sls Mgr 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp

Campbell, CA
 Jim Ross, VP Sls 408-377-6421
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

WASHERS

Belleville Spring Washers

NH Industries C/O Gem Industries

Denver, CO
 Patricia Hull, Pres 303-287-6634
 E-mail: zcweight@aol.com
 Web: www.zcweight.com

See our Ad on Page 59



Solon Manufacturing Company

Chardon, OH
 Scott Stirling, Sls Mgr 800-323-9717
 E-mail: sales@solonmfg.com
 Web: www.solonmfg.com

SOLON® BELLEVILLE SPRINGS

MAINTAIN BOLT PRELOAD

ISO 9001:2015 CERTIFIED

COMPENSATE FOR....
DIFFERENTIAL THERMAL EXPANSION
AND CONTRACTION, VIBRATION,
RELAXATION AND BOLT YIELD

www.solonmfg.com | 800.323.9717

Washers - Compression

Burndy

Manchester, NH 603-647-5000
 E-mail: burndymarketing@burndy.com
 Web: www.burndy.com

See our Ad on Page 83

MacLean Power Systems

Fort Mill, SC 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com

See our Ad on Page 40

NH Industries C/O Gem Industries

Denver, CO
 Patricia Hull, Pres 303-287-6634
 E-mail: zcweight@aol.com
 Web: www.zcweight.com

See our Ad on Page 59

WINCHES

Winches - Portable

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Winches - Truck-mounted

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpssc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

WIRE

Molding-Ground Wire

Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Optical Ground Wire

American Wire Group Inc

Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215
 Fax: 954-455-9886
 E-mail: sales@buyawg.com
 Web: www.buyawg.com

See our Ad on Page 47

Wire, Steel Aluminum-clad

American Wire Group Inc

Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215
 Fax: 954-455-9886
 E-mail: sales@buyawg.com
 Web: www.buyawg.com

See our Ad on Page 47

Wire, Steel Copper-clad

American Wire Group Inc

Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215
 Fax: 954-455-9886
 E-mail: sales@buyawg.com
 Web: www.buyawg.com

See our Ad on Page 47

Wire, Steel Strand - Galvanized

American Wire Group Inc

Miami, FL 33180
 Michael Dorfman, General Mgr 954-455-3050
 800-342-7215
 Fax: 954-455-9886
 E-mail: sales@buyawg.com
 Web: www.buyawg.com

See our Ad on Page 47

Sherman & Reilly Inc

Chattanooga, TN
 Kimberly Bengson, Mktg Mgr 800-251-7780
 E-mail: sales@sherman-reilly.com
 Web: www.sherman-reilly.com

See our Ad on Page 183

WOOD

Wood, Laminated

Hughes Brothers Inc

Seward, NE
 Tim Hughes, Exec VP Sls 402-643-2991
 E-mail: tim@hughesbros.com
 Web: www.hughesbros.com

See our Ad on Page 161

Laminated Wood Systems Inc

Seward, NE
Seth Gutz, Nat'l Sales Mgr 402-643-4708
E-mail: sales@lwsinc.com
Web: www.lwsinc.com

See our Ad on Page 79

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

WORK (ALSO SEE AUTOMATION SECTION)

Work Platforms

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Work Platforms - Insulated

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Diversified Products

Waco, TX
Noah Gutierrez, Sls Mgr 254-757-1177
E-mail: dpd@diversifiedproduct.com
Web: www.diversifiedproduct.com

See our Ad on Page 42

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

WORK APPAREL

Bags - Canvas

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Bags - Gloves

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Milwaukee Tool

Brookfield, WI 800-729-3878
Web: www.milwaukeetool.com

See our Ad on Page 1

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Bags - Tools

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Belts - Tool

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Boots, Insulating - Bus Conductor

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Boots, Linemen's - Conductive Sole

Carraro S.R.L

Paruzzaro, Italy
Raffaella Carraro, Sls Mgr390322538060
E-mail: info@carrarotecno.com
Web: carrarotecno.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Clothing - Conductive

Carraro S.R.L

Paruzzaro, Italy
Raffaella Carraro, Sls Mgr390322538060
E-mail: info@carrarotecno.com
Web: carrarotecno.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Clothing - Flame Resistant

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www. equipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Clothing - Protective

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com
See our Ad on Page 58

Gloves - Leather

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
Charles Vicari 630-860-5666
E-mail: sales@tallmanequipment.com
Web: www.tallmanequipment.com

See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Gloves - Rubber

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Goggles - Safety

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Hats - Safety

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Knives - Linemen's

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Greenlee Utility

Rockford, IL
 Martha Kness, VP Mktg 800-435-0786
 Web: www.greenlee.com
See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

MacLean Power Systems

Fort Mill, SC..... 803-628-4321
 E-mail: dpoteat@macleanpower.com
 Web: www.macleanpower.com
See our Ad on Page 40

Milwaukee Tool

Brookfield, WI..... 800-729-3878
 Web: www.milwaukeetool.com
See our Ad on Page 1

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Liners - Glove

Chance by Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com
See our Ad on Page 14

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Raingear

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Shoes - Ladder

Hastings Fiber Glass Products Inc

Hastings, MI
 Kirk Mulder, Sls Mgr 269-945-9541
 E-mail: info@hfgp.com
 Web: www.hfgp.com
See our Ad on Page 53

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Shoes, Linemen's - Conductive Sole

Tallman Equipment Co Inc

Columbus , IN
 Charles Vicari 630-860-5666
 E-mail: sales@tallmanequipment.com
 Web: www.tallmanequipment.com
See our Ad on Page 39

Wagner-Smith Equipment Co

Burleson, TX
 Roland Thaggard, VP Sls & Rental.. 817-447-8085
 E-mail: sales@wagnersmithequipment.com
 Web: www.wagnersmithequipment.com
See our Ad on Page 58

Asset Management Software

ArborMetrics Solutions

Hendersonville, NC
 Bob Richens, VP 828-685-1880
 E-mail: info@arbormetrics.com
 Web: www.arbormetrics.com

Doble Engineering Co

Watertown, MA
 Elizabeth Aragao 617-926-4900
 E-mail: dobleinfo@doble.com
 Web: www.doble.com

Dynamic Ratings

Sussex, WI 262-746-1230
 E-mail: sales@dynamicratings.com
 Web: www.dynamicratings.com

EDM International Inc

Fort Collins, CO
 Samuel Jack, Dir of Sls & Mktg 970-204-4001
 E-mail: sjack@edmlink.com
 Web: www.edmlink.com

Milwaukee Tool

Brookfield, WI 800-729-3878
 Web: www.milwaukeetool.com

See our Ad on Page 1

William Frick & Company

Libertyville, IL
 Mirmonde Rodrigue, Mktg Specialist
 847-918-3700
 E-mail: marketing@fricknet.com
 Web: www.fricknet.com

See our Ad on Page 103 & 127

Communication Systems



S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

SISCO Inc

Sterling Hts, MI 586-254-0020
 E-mail: info@sisconet.com
 Web: www.sisconet.com

Communications Peripherals

S&C Electric Company

Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Computer Software

The Davey Tree Expert Company

Kent, OH
 Brent Repenning, Exec VP ... 330-673-9511 x8049
 E-mail: steve.marshall@davey.com
 Web: www.daveyutilitiesolutions.com

See our Ad on Page 181

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Computer Software - Microcomputing

ASPEN

San Mateo, CA 650-347-3997
 E-mail: info@aspenninc.com
 Web: www.aspenninc.com

Computer Software - NERC Compliance

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

OMICRON electronics

Waltham, MA
 Wayne Bishop, Mktg Mgr 781-672-6200
 E-mail: info.usa@omiconenergy.com
 Web: www.omiconenergy.com

See our Ad on Page 152

Computer Software - Protection & Control

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

Eaton

Beachwood, OH 440-523-4400
 E-mail: ESBrand@Eaton.com
 Web: Eaton.com/utility

Megger

Dallas, TX
 Len Holets, Sr Regional Sales Mgr... 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com

See our Ad on Page 158

OMICRON electronics

Waltham, MA
 Wayne Bishop, Mktg Mgr 781-672-6200
 E-mail: info.usa@omiconenergy.com
 Web: www.omiconenergy.com

See our Ad on Page 152

Rockwell Automation, Inc.

Milwaukee, WI 414-382-2000
 E-mail: webmaster@rockwellautomation.com
 Web: www.rockwellautomation.com

Siemens Process Industries & Drives

Alpharetta, GA 770-740-3000
 E-mail: helpline.sii@siemens.com
 Web: www.usa.siemens.com/industry

Southern States LLC

Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Computers - Simulation

OMICRON electronics

Waltham, MA
 Wayne Bishop, Mktg Mgr 781-672-6200
 E-mail: info.usa@omiconenergy.com
 Web: www.omiconenergy.com

See our Ad on Page 152

RTDS Technologies Inc

Winnipeg, MB
 Paul Forsyth, Marketing Manager ... 204-989-9700
 E-mail: rtds@rtds.com
 Web: www.rtds.com

Conductor Inspection



Preformed Line Products

Mayfield Village, OH
 Bryan Casenhiser 440-461-5200
 E-mail: inquiries@preformed.com
 Web: www.preformed.com

See our Ad on Page 36

Consultants - AM/FM

The Davey Tree Expert Company

Kent, OH
Brent Repenning, Exec VP ... 330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitiesolutions.com

See our Ad on Page 181

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Consultants - Distribution

Automation

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73



S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Consultants - Engineering Computer Services

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Consultants - GIS

The Davey Tree Expert Company

Kent, OH
Brent Repenning, Exec VP ... 330-673-9511 x8049
E-mail: steve.marshall@davey.com
Web: www.daveyutilitiesolutions.com

See our Ad on Page 181

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Sargent & Lundy

Chicago, IL 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

Stantec Consulting

Wyomissing, PA
Mehmet Arslan 484-709-3651
E-mail: info@stantec.com
Web: www.stantec.com

Consultants - SCADA/EMS

Engineering



Ampirical

Mandeville, LA
Dave Mitchell, Natl Sls Mgr 985-789-6726
E-mail: dmitchell@ampirical.com
Web: www.ampirical.com

Burns & McDonnell Engineering Co Inc

Kansas City, MO
Amanda McNamara, Mktg Strategist
..... 816-822-3358
E-mail: mbeehler@burnsmcd.com
Web: www.burnsmcd.com

See our Ad on Inside Back Cover

Electrical Consultants Inc

Billings, MT
Dick McComish, Pres 406-259-3441
E-mail: dick.mccomish@eciblg.com
Web: www.electricalconsultantsinc.com

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Sargent & Lundy

Chicago, IL 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Stantec Consulting

Wyomissing, PA
Mehmet Arslan 484-709-3651
E-mail: info@stantec.com
Web: www.stantec.com

Consultants - Systems Integration



Ampirical

Mandeville, LA
Dave Mitchell, Natl Sls Mgr 985-789-6726
E-mail: dmitchell@ampirical.com
Web: www.ampirical.com

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Sargent & Lundy

Chicago, IL 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

SISCO Inc

Sterling Hts, MI 586-254-0020
E-mail: info@sisconet.com
Web: www.sisconet.com

Consultants - Telecommunications

Burns & McDonnell Engineering Co Inc

Kansas City, MO
Amanda McNamara, Mktg Strategist
816-822-3358
E-mail: mbeehler@burnsmcd.com
Web: www.burnsmcd.com

See our Ad on Inside Back Cover

Electrical Consultants Inc

Billings, MT
Dick McComish, Pres 406-259-3441
E-mail: dick.mccomish@eciblgs.com
Web: www.electricalconsultantsinc.com

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Controllers - Programmable

Basler Electric

Highland, IL 618-654-2341
E-mail: info@basler.com
Web: www.basler.com

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Controls - Capacitor

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility



HD ELECTRIC COMPANY

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Hi-Test Detection Instruments

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.HDElectriccompany.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Controls - Data-logging

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Controls - Digital

Basler Electric

Highland, IL 618-654-2341
E-mail: info@basler.com
Web: www.basler.com

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Controls - Remote

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Controls - Supervisory

Basler Electric

Highland, IL 618-654-2341
E-mail: info@basler.com
Web: www.basler.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Controls - Tapchanger



Reinhausen Mfg Inc

Humboldt, TN
Tony Boyd, Area Sls Mgr 731-784-7681
E-mail: t.boyd@us.reinhausen.com
Web: www.reinhausen.com

Controls - Temperature

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Krenz & Company Inc

Germantown, WI

Ryan Petersen 262-255-2310

E-mail: krenz@krenzvent.com

Web: www.krenzvent.com

See our Ad on Pages 38 & 39**Controls - VAr/Volt****Basler Electric**

Highland, IL

..... 618-654-2341

E-mail: info@basler.com

Web: www.basler.com

HD Electric Co

Waukegan, IL

Kimberly Bengson, Mktg Mgr 847-473-4980

E-mail: kbengson@hdelectriccompany.com

Web: www.hdelectriccompany.com

See our Ad on Page 183**Hi-Test Detection Instruments**

Waukegan, IL

Kimberly Bengson, Mktg Mgr 847-473-4980

E-mail: kbengson@hde.textron.com

Web: www.HDElectriccompany.com

Controls, Streetlighting -**Photoelectric****Trinetics by Hubbell Power Systems**

Menomonee Falls, WI

HPS Customer Service 573-682-5521

E-mail: hpsc@hubbell.com

Web: www.trinetics.com

Converters - AC/DC**Behlman Electronics****Behlman Electronics Inc**

Hauppauge, NY

Victor Gaspar, Sales Engineer 631-435-0410

E-mail: sales@behlman.com

Web: www.behlman.com

See our Ad on Page 11**Converters - DC/DC****Behlman Electronics****Behlman Electronics Inc**

Hauppauge, NY

Victor Gaspar, Sales Engineer 631-435-0410

E-mail: sales@behlman.com

Web: www.behlman.com

See our Ad on Page 11**Data Acquisition Systems****AEMC Instruments**

Foxborough, MA

John Olobri, Sls/Mktg Dir 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109**ArborMetrics Solutions**

Hendersonville, NC

Bob Richens, VP 828-685-1880

E-mail: info@arbormetrics.com

Web: www.arbormetrics.com

SOLTEC Corporation

San Fernando, CA 818-365-0800

E-mail: sales@solteccorp.com

Web: www.SoltecCorp.com

Data Communications Systems**ArborMetrics Solutions**

Hendersonville, NC

Bob Richens, VP 828-685-1880

E-mail: info@arbormetrics.com

Web: www.arbormetrics.com

S&C Electric Company

Chicago, IL 773-338-1000

E-mail: sstrand@sandc.com

Web: www.sandc.com

See our Ad on Page 144**Data Sets - Fiber Optics****Ross Engineering Corp**

Campbell, CA

Jim Ross, VP Sls 408-377-4621

E-mail: info@rossengineeringcorp.com

Web: www.rossengineeringcorp.com

See our Ad on Page 154**Demand Side Management Systems/****Equipment****Eaton**

Beachwood, OH 440-523-4400

E-mail: ESBrand@Eaton.com

Web: Eaton.com/utility

**Grid One Solutions**

Aston, PA

Ralph Kennedy 800-606-7981 x 2472

E-mail: info@gridonesolutions.com

Web: www.gridonesolutions.com

Detectors - Fault**Chance by Hubbell Power Systems**

Centralia, MO

HPS Customer Service 573-682-5521

E-mail: hpsc@hubbell.com

Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377

E-mail: info@eepowersolutions.com

Web: www.eepowersolutions.com

Hastings Fiber Glass Products Inc

Hastings, MI

Kirk Mulder, Sls Mgr 269-945-9541

E-mail: info@hfpg.com

Web: www.hfpg.com

See our Ad on Page 53**HD Electric Co**

Waukegan, IL

Kimberly Bengson, Mktg Mgr 847-473-4980

E-mail: kbengson@hdelectriccompany.com

Web: www.hdelectriccompany.com

See our Ad on Page 183**Hubbell Power Systems**

Centralia, MO

HPS Customer Service 573-682-5521

E-mail: hpsc@hubbell.com

Web: www.hubbellpowersystems.com

See our Ad on Page 14**Southern States LLC**

Hampton, GA 770-946-4562

E-mail: sales@southernstatesllc.com

Web: www.southernstatesllc.com

See our Ad on Page 51

REACH ^{THE} MOST QUALIFIED CANDIDATES



Let **Electrical Jobs Today** connect you with the best of the best in the electrical and energy industry. A one-stop-shop to find the most qualified candidates for your job opening. Check out the various listing options at **ElectricalJobsToday.com!**

FIND THE RIGHT HIRE NOW!
ElectricalJobsToday.com

electrical
JOBS
today

Power to
Connect.
Electrical &
Energy Jobs

Detectors - Leak

Eagle Eye Power Solutions, LLC
Milwaukee, WI 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com
See our Ad on Page 183

Hi-Test Detection Instruments

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hde.textron.com
Web: www.HDElectriccompany.com

Detectors - Voltage**Chance by Hubbell Power Systems**

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC
Milwaukee, WI 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr 269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53**HD ELECTRIC COMPANY****HD Electric Co**

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com
See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmthequipment.com
Web: www.wagnersmthequipment.com

See our Ad on Page 58**Detectors (also see Indicators)****HD Electric Co**

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com
See our Ad on Page 183

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com
See our Ad on Page 154

Dispatch Systems, Computer-Aided**Ross Engineering Corp**

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com
See our Ad on Page 154

Distribution Automation Systems**Chance by Hubbell Power Systems**

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

GE Grid Solutions

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199**Hubbell Power Systems**

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com
See our Ad on Page 14

**S&C Electric Company**

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144**Energy Management Systems/
Equipment****GE Grid Solutions**

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199**Energy Sensing****Southern States LLC**

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51**Energy Storage****GE Grid Solutions**

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199**Sargent & Lundy**

Chicago, IL 312-269-2000
E-mail: thinkingpower@sargentlundy.com
Web: www.sargentlundy.com

Fiber Optic Components**Anderson by Hubbell Power Systems**

Leeds, AL
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscs@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

PREFORMED LINE PRODUCTS

Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Fiber Optic Systems

GE Grid Solutions

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Sherman & Reilly Inc

Chattanooga, TN
Kimberly Bengson, Mktg Mgr 800-251-7780
E-mail: sales@sherman-reilly.com
Web: www.sherman-reilly.com

See our Ad on Page 183

Geographic Information Systems (GIS)

GE Grid Solutions

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

Harmonic Measurement Equipment

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Indicators - Fault Current

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Indicators - Load

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Indicators - Phase Sequence

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental.. 817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Indicators (also see Detectors)

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

HD Electric Co

Waukegan, IL
Kimberly Bengson, Mktg Mgr 847-473-4980
E-mail: kbengson@hdelectriccompany.com
Web: www.hdelectriccompany.com

See our Ad on Page 183

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Ross Engineering Corp

Campbell, CA
Jim Ross, VP Sls 408-377-4621
E-mail: info@rossengineeringcorp.com
Web: www.rossengineeringcorp.com

See our Ad on Page 154

Infrared Imaging Systems/Scanners

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir..... 508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

P&R Technologies

Beaverton, OR
Colleen Jackson, VP 503-292-8682
E-mail: colleen@pr-tech.com
Web: www.pr-tech.com

See our Ad on Page 105

The Snell Group

Barre, VT..... 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

Inspection Equipment - Infrared

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir..... 508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

The Snell Group

Barre, VT..... 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

Inspection Services - Aerial



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Inspection Services - Infrared

Osmose Utilities Services Inc

Peachtree City, GA
Darlene Potter, Mktg Spec 770-631-6995
E-mail: dpotter@osmose.com
Web: www.osmose.com

See our Ad on Page 50

The Snell Group

Barre, VT..... 802-479-7100
E-mail: jfritz@thesnellgroup.com
Web: www.thesnellgroup.com

Inspection Services – Inventory, Outside Plant



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Inspection Services – Poles



Preformed Line Products

Mayfield Village, OH
Bryan Casenhiser 440-461-5200
E-mail: inquiries@preformed.com
Web: www.preformed.com

See our Ad on Page 36

Load Management Systems/ Equipment

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Locating Equipment - RFI/TVI

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Radar Engineers

Portland, OR..... 503-256-3417
E-mail: sales@radarengineers.com
Web: www.radarengineers.com

Locators - Fault

Aqua-Tronics Inc

Idaho Falls, ID..... 208-528-8875
E-mail: aquatron@aquatronics.com
Web: www.aquatronics.com

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377
E-mail: info@eepowersolutions.com
Web: www.eepowersolutions.com

Greenlee Utility

Rockford, IL
Martha Kness, VP Mktg 800-435-0786
Web: www.greenlee.com

See our Ad on Page 183

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644
E-mail: sales@hipotronics.com
Web: www.haefely-hipotronics.com

See our Ad on Page 84

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscsc@hubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr... 800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158

Automation: Locators - Fault to Meters - Phase

Radar Engineers

Portland, OR.....503-256-3417
E-mail: sales@radarengineers.com
Web: www.radarengineers.com

SNC Manufacturing Co. Inc.

Oshkosh, WI.....920-231-7370
E-mail: bbloom@sncmfg.com
Web: www.sncmfg.com



The Quality Name in High Voltage Switching

Southern States LLC

Hampton, GA.....770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

VON Corporation

Birmingham, AL.....205-788-2437
E-mail: voncorp@voncorp.com
Web: www.voncorp.com

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental...817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Locators - Fault, Transmission Line

Megger

Dallas, TX
Len Holets, Sr Regional Sales Mgr..800-723-2861
E-mail: sales@megger.com
Web: www.megger.com

See our Ad on Page 158



SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Southern States LLC

Hampton, GA.....770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Locators - Radio Interference

Radar Engineers

Portland, OR.....503-256-3417
E-mail: sales@radarengineers.com
Web: www.radarengineers.com

Mapping Services

Tech Products Inc

Staten Island, NY
Daniel D. O'Connor, VP.....718-442-4900
E-mail: Team@TechProducts.com
Web: www.TechProducts.com

See our Ad on Page 107

Meter Data Management Systems

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Meter Reading Equipment -

Automatic



Grid One Solutions

Aston, PA
Ralph Kennedy.....800-606-7981 x 2472
E-mail: info@gridonesolutions.com
Web: www.gridonesolutions.com

Meters - Ampere

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir.....508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

Wagner-Smith Equipment Co

Burleson, TX
Roland Thaggard, VP Sls & Rental...817-447-8085
E-mail: sales@wagnersmithequipment.com
Web: www.wagnersmithequipment.com

See our Ad on Page 58

Meters - Ampere-hour

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir.....508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

Meters - Demand

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir.....508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

GE Grid Solutions

Atlanta, GA.....678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

Meters - Frequency, Digital

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir.....508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

Meters - Kilowatthour

AEMC Instruments

Foxborough, MA
John Olobri, Sls/Mktg Dir.....508-698-2115
E-mail: sales@aemc.com
Web: www.aemc.com

See our Ad on Page 109

Meters - Phase

Hastings Fiber Glass Products Inc

Hastings, MI
Kirk Mulder, Sls Mgr.....269-945-9541
E-mail: info@hfgp.com
Web: www.hfgp.com

See our Ad on Page 53

HD Electric Co

Waukegan, IL

Kimberly Bengson, Mktg Mgr 847-473-4980

E-mail: kbengson@hdelectriccompany.com

Web: www.hdelectriccompany.com

See our Ad on Page 183**Ross Engineering Corp**

Campbell, CA

Jim Ross, VP Sls 408-377-4621

E-mail: info@rossengineeringcorp.com

Web: www.rossengineeringcorp.com

See our Ad on Page 154**Wagner-Smith Equipment Co**

Burleson, TX

Roland Thaggard, VP Sls & Rental.. 817-447-8085

E-mail: sales@wagnersmithequipment.com

Web: www.wagnersmithequipment.com

See our Ad on Page 58**Meters - Power Factor****AEMC Instruments**

Foxborough, MA

John Olobri, Sls/Mktg Dir 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109**HAEFELY HIPOTRONICS**

Brewster, NY 845-279-3644

E-mail: sales@hipotronics.com

Web: www.haefely-hipotronics.com

See our Ad on Page 84**Meters - Power Quality****CHAUVIN ARNOUX GROUP****AEMC Instruments**

Foxborough, MA

John Olobri, Sls/Mktg Dir 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109**GE Grid Solutions**

Atlanta, GA 678-844-6777

Web: www.gegridsolutions.com

See our Ad on Page 199**HAEFELY HIPOTRONICS**

Brewster, NY 845-279-3644

E-mail: sales@hipotronics.com

Web: www.haefely-hipotronics.com

See our Ad on Page 84**Nordic Fiberglass Inc**

Warren, MN

Greg Myszkowski, Mktg 218-745-5095

E-mail: sales@nordicfiberglass.com

Web: www.nordicfiberglass.com

See our Ad on Page 148**Ross Engineering Corp**

Campbell, CA

Jim Ross, VP Sls 408-377-4621

E-mail: info@rossengineeringcorp.com

Web: www.rossengineeringcorp.com

See our Ad on Page 154**Meters - Power, RF****AEMC Instruments**

Foxborough, MA

John Olobri, Sls/Mktg Dir 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109**GE Grid Solutions**

Atlanta, GA 678-844-6777

Web: www.gegridsolutions.com

See our Ad on Page 199**Meters - Test Automation****Greenlee Utility**

Rockford, IL

Martha Kness, VP Mktg 800-435-0786

Web: www.greenlee.com

See our Ad on Page 183**HAEFELY HIPOTRONICS**

Brewster, NY 845-279-3644

E-mail: sales@hipotronics.com

Web: www.haefely-hipotronics.com

See our Ad on Page 84**Meters - Time-of-use****AEMC Instruments**

Foxborough, MA

John Olobri, Sls/Mktg Dir 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109**Meters - Var****AEMC Instruments**

Foxborough, MA

John Olobri, Sls/Mktg Dir 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109**Meters - Volt****AEMC Instruments**

Foxborough, MA

John Olobri, Sls/Mktg Dir 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109**Eagle Eye Power Solutions, LLC**

Milwaukee, WI 877-805-3377

E-mail: info@eepowersolutions.com

Web: www.eepowersolutions.com

Greenlee Utility

Rockford, IL

Martha Kness, VP Mktg 800-435-0786

Web: www.greenlee.com

See our Ad on Page 183**HAEFELY HIPOTRONICS**

Brewster, NY 845-279-3644

E-mail: sales@hipotronics.com

Web: www.haefely-hipotronics.com

See our Ad on Page 84**Hastings Fiber Glass Products Inc**

Hastings, MI

Kirk Mulder, Sls Mgr 269-945-9541

E-mail: info@hfgp.com

Web: www.hfgp.com

See our Ad on Page 53**HD Electric Co**

Waukegan, IL

Kimberly Bengson, Mktg Mgr 847-473-4980

E-mail: kbengson@hdelectriccompany.com

Web: www.hdelectriccompany.com

See our Ad on Page 183**Ross Engineering Corp**

Campbell, CA

Jim Ross, VP Sls 408-377-4621

E-mail: info@rossengineeringcorp.com

Web: www.rossengineeringcorp.com

See our Ad on Page 154

Wagner-Smith Equipment Co

Burleson, TX

Roland Thaggard, VP Sls & Rental.. 817-447-8085

E-mail: sales@wagnersmithequipment.com

Web: www.wagnersmithequipment.com

See our Ad on Page 58

Meters - Watt

AEMC Instruments

Foxborough, MA

John Olobri, Sls/Mktg Dir..... 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109

Greenlee Utility

Rockford, IL

Martha Kness, VP Mktg 800-435-0786

Web: www.greenlee.com

See our Ad on Page 183

HAEFELY HIPOTRONICS

Brewster, NY..... 845-279-3644

E-mail: sales@hipotronics.com

Web: www.haefely-hipotronics.com

See our Ad on Page 84

Wagner-Smith Equipment Co

Burleson, TX

Roland Thaggard, VP Sls & Rental.. 817-447-8085

E-mail: sales@wagnersmithequipment.com

Web: www.wagnersmithequipment.com

See our Ad on Page 58

Meters - Watthour

AEMC Instruments

Foxborough, MA

John Olobri, Sls/Mktg Dir..... 508-698-2115

E-mail: sales@aemc.com

Web: www.aemc.com

See our Ad on Page 109

Monitoring - Circuit Breakers

GE Grid Solutions

Atlanta, GA 678-844-6777

Web: www.gegridsolutions.com

See our Ad on Page 199

Monitoring - Transformers

Dynamic Ratings

Sussex, WI 262-746-1230

E-mail: sales@dynamicratings.com

Web: www.dynamicratings.com

GE Grid Solutions

Atlanta, GA 678-844-6777

Web: www.gegridsolutions.com

See our Ad on Page 199

OMICRON electronics

Waltham, MA

Wayne Bishop, Mktg Mgr..... 781-672-6200

E-mail: info.usa@omicronenergy.com

Web: www.omicronenergy.com

See our Ad on Page 152

Ross Engineering Corp

Campbell, CA

Jim Ross, VP Sls 408-377-4621

E-mail: info@rossengineeringcorp.com

Web: www.rossengineeringcorp.com

See our Ad on Page 154

Vaisala Inc

Woburn, MA 781-933-4500

E-mail: instruments@vaisala.com

Web: www.vaisala.com

Monitoring & Diagnostics

GE Grid Solutions

Atlanta, GA 678-844-6777

Web: www.gegridsolutions.com

See our Ad on Page 199

Megger

Dallas, TX

Len Holets, Sr Regional Sales Mgr . 800-723-2861

E-mail: sales@megger.com

Web: www.megger.com

See our Ad on Page 158

OMICRON electronics

Waltham, MA

Wayne Bishop, Mktg Mgr..... 781-672-6200

E-mail: info.usa@omicronenergy.com

Web: www.omicronenergy.com

See our Ad on Page 152

S&C Electric Company

Chicago, IL 773-338-1000

E-mail: sstrand@sandc.com

Web: www.sandc.com

See our Ad on Page 144

Monitors - Cable Systems

OMICRON electronics

Waltham, MA

Wayne Bishop, Mktg Mgr..... 781-672-6200

E-mail: info.usa@omicronenergy.com

Web: www.omicronenergy.com

See our Ad on Page 152

Monitors - Fault Gas

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377

E-mail: info@eepowersolutions.com

Web: www.eepowersolutions.com

Vaisala Inc

Woburn, MA 781-933-4500

E-mail: instruments@vaisala.com

Web: www.vaisala.com

Monitors - Ground Fault

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377

E-mail: info@eepowersolutions.com

Web: www.eepowersolutions.com

Wagner-Smith Equipment Co

Burleson, TX

Roland Thaggard, VP Sls & Rental.. 817-447-8085

E-mail: sales@wagnersmithequipment.com

Web: www.wagnersmithequipment.com

See our Ad on Page 58

Monitors-Power Line Disturbance

Ross Engineering Corp

Campbell, CA

Jim Ross, VP Sls 408-377-4621

E-mail: info@rossengineeringcorp.com

Web: www.rossengineeringcorp.com

See our Ad on Page 154

S&C Electric Company

Chicago, IL 773-338-1000

E-mail: sstrand@sandc.com

Web: www.sandc.com

See our Ad on Page 144

Multiplexers - Fiber Optics

GE Grid Solutions

Atlanta, GA 678-844-6777

Web: www.gegridsolutions.com

See our Ad on Page 199

On-line Monitoring

Eagle Eye Power Solutions, LLC

Milwaukee, WI 877-805-3377

E-mail: info@eepowersolutions.com

Web: www.eepowersolutions.com

GE Grid Solutions

Atlanta, GA 678-844-6777

Web: www.gegridsolutions.com

See our Ad on Page 199

Megger
 Dallas, TX
 Len Holets, Sr Regional Sales Mgr . 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com

See our Ad on Page 158

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

S&C Electric Company
 Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Outage Management Systems

Chance by Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

Eagle Eye Power Solutions, LLC
 Milwaukee, WI 877-805-3377
 E-mail: info@eepowersolutions.com
 Web: www.eepowersolutions.com

GE Grid Solutions
 Atlanta, GA 678-844-6777
 Web: www.gegridsolutions.com

See our Ad on Page 199

Hubbell Power Systems
 Centralia, MO
 HPS Customer Service 573-682-5521
 E-mail: hpscsc@hubbell.com
 Web: www.hubbellpowersystems.com

See our Ad on Page 14

Reliaguard Inc
 Foothill Ranch, CA
 Lynne Mulston, Mktg Dir 949-305-3311
 E-mail: dreilly@reliaguard.com
 Web: www.reliaguard.com

See our Ad on Page 37



The Quality Name in High Voltage Switching

Southern States LLC
 Hampton, GA 770-946-4562
 E-mail: sales@southernstatesllc.com
 Web: www.southernstatesllc.com

See our Ad on Page 51

Power Line Carrier Equipment/Systems

Fah Teeng Industrial Co Ltd
 Taipei Taiwan
 Mike Liu, Mng Dir 886-2-25235489
 E-mail: fahteeng@ms21.hinet.net
 Web: www.fahteeng.com.tw

See our Ad on Page 55

Power Quality Equipment

Megger
 Dallas, TX
 Len Holets, Sr Regional Sales Mgr . 800-723-2861
 E-mail: sales@megger.com
 Web: www.megger.com

See our Ad on Page 158

Power Supplies - Uninterruptible



Behlman Electronics Inc
 Hauppauge, NY
 Victor Gaspar, Sales Engineer 631-435-0410
 E-mail: sales@behlman.com
 Web: www.behlman.com

See our Ad on Page 11

Ross Engineering Corp
 Campbell, CA
 Jim Ross, VP Sls 408-377-4621
 E-mail: info@rossengineeringcorp.com
 Web: www.rossengineeringcorp.com

See our Ad on Page 154

S&C Electric Company
 Chicago, IL 773-338-1000
 E-mail: sstrand@sandc.com
 Web: www.sandc.com

See our Ad on Page 144

Recorders - Event

GE Grid Solutions
 Atlanta, GA 678-844-6777
 Web: www.gegridsolutions.com

See our Ad on Page 199

Recorders - Transient Fault

GE Grid Solutions
 Atlanta, GA 678-844-6777
 Web: www.gegridsolutions.com

See our Ad on Page 199

Relays - Protective

Basler Electric
 Highland, IL 618-654-2341
 E-mail: info@basler.com
 Web: www.basler.com

GE Grid Solutions
 Atlanta, GA 678-844-6777
 Web: www.gegridsolutions.com

See our Ad on Page 199

MODERNIZING THE GRID

- HV/MV Equipment
- Automation & Protection
- Software Solutions
- HVDC & FACTS
- Energy Storage
- Microgrids

GEGridSolutions.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Remote Terminal Units

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

GE Grid Solutions

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

RIV and TVI Correction

Radar Engineers

Portland, OR 503-256-3417
E-mail: sales@radarengineers.com
Web: www.radarengineers.com

SCADA

GE Grid Solutions

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

SCADA Installation Services

American Electrical Testing Co

Canton, MA
Charles Blizard, Pres 781-821-0121
E-mail: info@aetco.us
Web: www.aetco.us



Ampirical

Mandeville, LA
Dave Mitchell, Natl Sls Mgr 985-789-6726
E-mail: dmitchell@ampirical.com
Web: www.ampirical.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Security

Power System Engineering Inc (PSE)

1532 W Broadway
Madison, WI 53713
Jen Nelson 866-825-8895
E-mail: nelsonjr@powersystem.org
Web: www.powersystem.org

See our Ad on Page 73

Sensors - Line Post

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Substation Automation Systems/

Equipment

Eaton

Beachwood, OH 440-523-4400
E-mail: ESBrand@Eaton.com
Web: Eaton.com/utility

Electrical Consultants Inc

Billings, MT
Dick McComish, Pres 406-259-3441
E-mail: dick.mccomish@eciblgs.com
Web: www.electricalconsultantsinc.com

GE Grid Solutions

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

NovaTech LLC

Lenexa, KS
Jim Siders, Utility Sls Mgr 913-451-1880
E-mail: orion@novatechweb.com
Web: www.novatechweb.com

S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

Switching - Automated

Chance by Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

GE Grid Solutions

Atlanta, GA 678-844-6777
Web: www.gegridsolutions.com

See our Ad on Page 199

Hubbell Power Systems

Centralia, MO
HPS Customer Service 573-682-5521
E-mail: hpscshubbell.com
Web: www.hubbellpowersystems.com

See our Ad on Page 14



S&C Electric Company

Chicago, IL 773-338-1000
E-mail: sstrand@sandc.com
Web: www.sandc.com

See our Ad on Page 144

SEECO

Charlotte, NC
Craig Thomas, Natl Sls Mgr 704-392-1396
E-mail: sales@seecoswitch.com
Web: www.seecoswitch.com

See our Ad on Pages 146 & 147

Southern States LLC

Hampton, GA 770-946-4562
E-mail: sales@southernstatesllc.com
Web: www.southernstatesllc.com

See our Ad on Page 51

Work Scheduling System

ArborMetrics Solutions

Hendersonville, NC
Bob Richens, Mgr 828-685-1880
E-mail: info@arbormetrics.com
Web: www.arbormetrics.com



we bring
power
to the globe.

We've built our legacy as a leader in the design and manufacture of utility structures. Our engineering expertise, leveraging of new technologies and reimagined processes make us an innovator as well. At Valmont Utility, we combine industry and thought leadership into every custom solution we create. We bring power to the globe—and industry-leading innovation to you. Learn more at www.valmontutility.com

valmont 
UTILITY

A Good Process. An Even Better Substation.



Preassembly provides opportunities to save time and money, improve worker safety and create a better substation. Valmont Utility® Controlled Environment Construction (CEC) is much more than simply moving on-site construction processes indoors. It's the perfect opportunity to rethink substation construction using:

- **Proprietary CEC construction jigs** that are more exacting, reducing waste and potential errors in the field.
- **Non-sequential construction processes** that optimize your schedule to reduce construction time, and save money, without sacrificing quality.
- **3D modeling** to ensure efficient construction and quality standards that can't be achieved in the field.

Valmont Utility CEC is about more than saving time and money. It's about creating a more resilient substation that keeps your promise of reliable power well into the future. Learn more at www.valmontutility.com.

Alabama (AL)

Tri-State Utility Products Inc
 105 Ed Gardner Dr
 Pell City, AL 35125
 Charles Marshall, Sls..... 205-884-7480
 Fax: 205-884-7768
 E-mail: cmarshall@tsup.com
 Web: www.tsup.com

Companies represented: Hitachi T D Solutions
 • Howard Industries • Landis + GYR • Powermetrix
 • Advanced Control Systems

Utility Specialists Inc
 PO Box 43528
 Birmingham, AL 35243
 Murray Beck, Pres205-967-4602
 800-733-4857; Fax: 205-967-4673
 E-mail: murray@utility-specialists.com
 Web: www.utility-specialists.com

Companies represented: The Durham Company
 • Cree, Inc • Schneider Electric • Seeco Swtichgears
 • Valmont Utility

Alaska (AK)

McLaren Inc
 10532 NE 68th St, Ste 208
 Kirkland, WA 98033
 Velibor Peric, Pres.....425-827-9400
 Fax: 425-822-6391
 Email: micheleh@mcclarencinc.com
 Web: www.mcclarencinc.com

California (CA)



Geo E Honn Co Inc
 853 A Cotting Ct
 Vacaville, CA 95688
 James Magolske707-455-0241
 Fax: 707-455-0245
 E-mail: james@honn.com
 Web: www.honn.com

Companies represented: Cleaveland/Price
 • BAE • LaMarche • Omicron • Siemens

Western Electric Product Sales LLC
 PO Box 1145
 Lafayette, CA 94549
 Rob Ingalls, GM..... 510-719-2464
 Fax: 925-237-8301
 E-mail: ringalls46@comcast.net

Companies represented: Hindle Power • Laminated
 Wood Systems

Connecticut (CT)

Delta-Wye Associates Ltd
 PO Box 573
 Cazenovia, NY 13035
 Erin Wiernik, Sales 201-725-7601
 Fax: 315-682-3339
 E-mail: erin.deltawye@gmail.com

Companies represented: ERMCO-ECI
 • Formed Plastics
 • HBL Batteries • Virginia Transformers
 • Innovative Power Products

Florida (FL)

Tri-State Utility Products Inc
 160 Garrett Dr
 Havana, FL 32333
 David Dampier, FL Mgr..... 850-539-8088
 Fax: 850-539-8087
 E-mail: ddampier@tsup.com
 Web: www.tsup.com

Companies represented: Hitachi T D Solutions
 • Howard Industries • Landis + GYR • Powermetrix
 • Advanced Control Systems

Utility Specialists Inc
 PO Box 43528
 Birmingham, AL 35243
 Murray Beck, Pres205-967-4602
 800-733-4857
 Fax: 205-967-4673
 Email: murray@utility-specialists.com
 Web: www.utility-specialists.com

Companies represented: The Durham Company
 • Cree, Inc • Schneider Electric
 • Seeco Swtichgears • Valmont Utility

Georgia (GA)

Tri-State Utility Products Inc
 1030 Atlanta Industrial Dr
 Marietta, GA 30066
 Rusty Batch, CEO 770-427-3119
 800-282-7985; Fax: 770-427-3945
 E-mail: rbatch@tsup.com
 Web: www.tsup.com

Companies represented: Hitachi T D Solutions
 • Howard Industries • Landis + GYR • Powermetrix
 • Advanced Control Systems

Utility Specialists Inc
 PO Box 43528
 Birmingham, AL 35243
 Murray Beck, Pres205-967-4602
 800-733-4857
 Fax: 205-967-4673
 Email: murray@utility-specialists.com
 Web: www.utility-specialists.com

Companies represented: The Durham Company
 • Cree, Inc • Schneider Electric
 • Seeco Swtichgears • Valmont Utility

Idaho (ID)

McLaren Inc
 2010 W Hogan St
 Coeur D' Alene, ID 83815.....208-704-9180
 E-mail: dnelmar@mcclarencinc.com
 Web: mcclarencinc.com

Companies represented: High Voltage, Inc HV Test
 Equipment • SMC Substation Test Equipment •
 SBS Battery Systems & Monitors • Electros witch
 Rotary Switches • Rohn Steel Poles & Structures
 • Pennsylvania Transformer Tech., Inc (Power
 Transformers)

Rogers-Strong Associates
 2719 Lemel Cir , Ste 8
 Salt Lake City, UT 84115
 Douglas S. Strong..... 801-486-4778
 888-486-4778; Fax: 801-467-3907
 E-mail: dstrong@rsawest.com
 Web: www.rsawest.com

Companies represented: EnerSys/Reserve Power
 • Megger • Trinity Meyer Utility Structures
 • Mitsubishi Electric Power Products
 • SPX Transformer Solutions

POWER UP

WHERE DO YOU GET YOUR CHARGE?



INTERNATIONAL Lineman's Rodeo

SNAP ON TOOL BOX RAFFLE

Benefiting the Lineman Scholarship Program



Sponsored by:



October 10-13, 2018

Overland Park, KS | www.linemansrodeokc.com

Illinois (IL)

Carzoli Engineering Sales
 1700 W. Shiprock St., #96
 Apache Junction, AZ 85120
 Dick Carzoli, Owner..... 815-245-0066
 Fax: 815-338-4604
 E-mail: cescarzolieng@sbcglobal.net
 Web: www.carzoli-engineering.com

Companies represented: Flex Core • McG Surge

Cornell & Associates Inc
 575 Hidden Creek Dr
 Antioch, IL 60002
 Chuck Cornell, Pres..... 708-535-9871
 Fax: 708-535-9872
 Email: chuck@ccornellandassociates.com
 Web: www.ccornellandassociates.com

Evans Lipka & Associates
 1920 SW 6th St, Ste B
 Lincoln, NE 68522
 Al Lipka, Pres..... 402-435-8282
 Fax: 402-435-8288
 Email: alipka@evans-lipka.com
 Web: www.evans-lipka.com

Power Grid Products Inc
 2155 W Belmont Ave
 Chicago, IL 60618
 Jeff Gauger..... 773-248-5085
 Email: jeff@powergridproducts.com
 Web: www.powergridproducts.com

PowerOne Corp
 2325 Dean St, Ste 200
 St Charles, IL 60175
 Jim Chaggarris, Pres..... 630-443-6500
 Fax: 630-443-6505
 E-mail: jimc@pwrone.com
 Web: www.pwrone.com

Companies represented: WEG Transformers
 • Federal Pacific • Mindcore Technologies
 • Myers Controlled Power • C.I. Agent Solutions
 • Reinhausen

Rauckman High Voltage Sales LLC
 33 Empire Dr
 Belleville, IL 62220
 Jim Rauckman, Pres..... 618-222-7100
 Fax: 618-222-7177
 E-mail: mail@rauckman.com
 Web: www.rauckman.com

Companies represented:
 • ABB Inc • General Cable • GE Lighting Solutions
 • Greenlee Utility • Hughes Brothers

Robert J Gibbs & Assoc
 PO Box 45140
 Westlake, OH 44145
 Robert J. Gibbs, Pres..... 217-714-7396
 Fax: 440-871-7997
 E-mail: cody@gibbsassoc.com
 Web: www.gibbsassoc.com

Companies represented: Phoenix Electric
 • Southern Elec Equip
 • Grid Power Products

The Conrardy Company
 1020 W Fullerton, Unit E
 Addison, IL 60101
 Tim Conrardy, Pres..... 630-543-2226
 Fax: 630-543-7748
 Email: tim@conrardyco.com
 Web: www.conrardyco.com

Companies represented: EATON - ATS, PFC & SPD
 • STACO Energy - UPS Systems, UL 924 Lighting
 Inverters
 • Boltswitch - Fused, Disconnects & Manual
 Transfer Switches
 • C&C Power - Battery Systems & PDU's
 • Benning Power - Inverter & Charging Systems
 • Socomec - Meters

Indiana (IN)

Cornell & Associates Inc
 575 Hidden Creek Dr
 Antioch, IL 60002
 Chuck Cornell, Pres..... 708-535-9871
 Fax: 708-535-9872
 Email: chuck@ccornellandassociates.com
 Web: www.ccornellandassociates.com

PowerOne Corp
 2325 Dean St, Ste 200
 St Charles, IL 60175
 Jim Chaggarris, Pres..... 630-443-6500
 Fax: 630-443-6505
 E-mail: jimc@pwrone.com
 Web: www.pwrone.com

Companies represented: WEG Transformers
 • Federal Pacific • Mindcore Technologies
 • Myers Controlled Power • C.I. Agent Solutions
 • Reinhausen

Robert J Gibbs & Assoc
 PO Box 45140
 Westlake, OH 44145
 Robert J. Gibbs, Pres..... 217-714-7396
 Fax: 440-871-7997
 E-mail: cody@gibbsassoc.com
 Web: www.gibbsassoc.com

Companies represented: Phoenix Electric
 • Southern Elec Equip
 • Grid Power Products

International

Representaciones Ruiz
 Ave. Guillermo Prieto #3115, Colonia Gabilondo
 Tijuana, BC 22044
 Rodolfo Ruiz, Sls Engr
 664-686-1946
 Fax: 664-686-1946
 Email: representacionesruiz@prodigy.net.mx

Iowa (IA)

Cahoon Sales
 PO Box 2626
 Iowa City, IA 52244
 Brad Cahoon, Pres..... 319-351-4989
 Fax: 319-351-8520
 E-mail: info@cahoonsales.com
 Web: www.cahoonsales.com

Electric Utility Supply Co, Div RESCO
 4100 30th Ave S
 Moorhead, MN 56560
 Ed Kohmetscher, VP of EUSCO Div
 218-233-1596
 800-346-3330
 Fax: 218-233-0695
 Email: ekohmetscher@resco1.com
 Web: www.resco1.com



Get your own FREE subscription

Transmission & Distribution World is the authoritative source for power-delivery professionals, offering an unbiased perspective on the business trends and technical innovations shaping the electric utility industry.

Each month you'll get the latest on electrical transmission & distribution, substations, construction, operation and maintenance, automation, new product reviews, industry news and more.

Sign up now at:

tdworld.com/NN81KA

Evans Lipka & Associates

1920 SW 6th St, Ste B

Lincoln, NE 68522

Al Lipka, Pres..... 402-435-8282

Fax: 402-435-8288

Email: alipka@evans-lipka.com

Web: www.evans-lipka.com

PowerOne Corp

2325 Dean St, Ste 200

St Charles, IL 60175

Jim Chaggarris, Pres..... 630-443-6500

Fax: 630-443-6505

E-mail: jimc@pwrone.com

Web: www.pwrone.com

Companies represented: WEG Transformers

- Federal Pacific • Mindcore Technologies
- Myers Controlled Power • C.I. Agent Solutions
- Reinhausen

Kansas (KS)**Evans Lipka & Associates**

1920 SW 6th St, Ste B

Lincoln, NE 68522

Al Lipka, Pres..... 402-435-8282

Fax: 402-435-8288

Email: alipka@evans-lipka.com

Web: www.evans-lipka.com

Rauckman High Voltage Sales LLC

33 Empire Dr

Belleville, IL 62220

Jim Rauckman, Pres..... 618-222-7100

Fax: 618-222-7177

E-mail: mail@rauckman.com

Web: www.rauckman.com

Companies represented:

- ABB Inc • General Cable • GE Lighting Solutions
- Greenlee Utility • Hughes Brothers

Maine (ME)**Delta-Wye Associates Ltd**

PO Box 573

Cazenovia, NY 13035

Erin Wiernik, Sales 201-725-7601

Fax: 315-682-3339

E-mail: erin.deltawye@gmail.com

Companies represented:

- ERMCO-ECI • Formed Plastics
- HBL Batteries • Virginia Transformers
- Innovative Power Products

Massachusetts (MA)**Delta-Wye Associates Ltd**

PO Box 573

Cazenovia, NY 13035

Erin Wiernik, Sales 201-725-7601

Fax: 315-682-3339

E-mail: erin.deltawye@gmail.com

Companies represented: ERMCO-ECI • Formed

Plastics

- HBL Batteries • Virginia Transformers
- Innovative Power Products

EDI

50 Surrey Dr

Plymouth, MA 02360

Greg Diercks..... 508-747-1455

Fax: 508-747-1453

E-mail: greg@edi-electricsales.com

Web: www.edi-electricsales.com

Companies represented:

Automation Solutions (SCADA)

- Distribution Materials • Outdoor Lighting Equipment
- Substation Equipment • Transmission Materials

Minnesota (MN)**Electric Utility Supply Co, Div RESCO**

4100 30th Ave S

Moorhead, MN 56560

Ed Kohmetscher, VP of EUSCO Div. 218-233-1596

800-346-3330; Fax: 218-233-0695

E-mail: ekohmetscher@resco1.com

Web: www.resco1.com

Companies represented: Aclara • NovaTech/Bitronics

- TEC-Powermetrix • Survalent Technology
- Virginia Transformer-Georgia Transformer

Evans Lipka & Associates

1920 SW 6th St, Ste B

Lincoln, NE 68522

Al Lipka, Pres..... 402-435-8282

Fax: 402-435-8288

Email: alipka@evans-lipka.com

Web: www.evans-lipka.com

Missouri (MO)**Evans Lipka & Associates**

1920 SW 6th St, Ste B

Lincoln, NE 68522

Al Lipka, Pres..... 402-435-8282

Fax: 402-435-8288

Email: alipka@evans-lipka.com

Web: www.evans-lipka.com

Rauckman High Voltage Sales LLC

33 Empire Dr

Belleville, IL 62220

Jim Rauckman, Pres..... 618-222-7100

Fax: 618-222-7177

E-mail: mail@rauckman.com

Web: www.rauckman.com

Companies represented: ABB Inc

- General Cable • GE Lighting Solutions
- Greenlee Utility • Hughes Brothers

Montana (MT)**McLaren Inc**

2010 W Hogan St

Coeur D' Alene, ID 83815..... 208-704-9180

Email: dnelmar@mclareninc.com

Web: mclareninc.com

Rogers-Strong Associates

2719 Lemel Cir, Ste 8

Salt Lake City, UT 84115

Douglas S. Strong..... 801-486-4778

888-486-4778

Fax: 801-467-3907

Email: dstrong@rsawest.com

Web: www.rsawest.com

Companies represented: EnerSys/Reserve Power

- Megger • Trinity Meyer Utility Structures
- Mitsubishi Electric Power Products
- SPX Transformer Solutions

Nebraska (NE)**Cahoon Sales**

PO Box 2626

Iowa City, IA 52244

Brad Cahoon, Pres 319-351-4989

Fax: 319-351-8520

E-mail: info@cahoonsales.com

Web: www.cahoonsales.com

Iowa to Tennessee

Evans Lipka & Associates

1920 SW 6th St, Ste B

Lincoln, NE 68522

Al Lipka, Pres..... 402-435-8282

Fax: 402-435-8288

Email: alipka@evans-lipka.com

Web: www.evans-lipka.com

Delta-Wye Associates Ltd

PO Box 573

Cazenovia, NY 13035

Erin Wiernik, Sales 201-725-7601

Fax: 315-682-3339

E-mail: erin.deltawye@gmail.com

Companies represented: ERMCO-ECI

- Formed Plastics
- HBL Batteries • Virginia Transformers
- Innovative Power Products

Oregon (OR)

McLaren Inc

4625 SW Saum Way

Tualatin, OR 97062

Steve Hicks, Sls Rep 503-624-7324

Fax: 503-624-7743

E-mail: shicks@mcclareninc.com

Companies represented: High Voltage, Inc

- HV Test Equipment • SMC Substation Test Equipment
- SBS Battery Systems & Monitors
- Electroswitch Rotary Switches
- Rohn Steel Poles & Structures
- Pennsylvania Transformer Tech., Inc (Power Transformers)

Nevada (NV)



Professional Manufacturer's
Representatives

Geo E Honn Co Inc

853 A Cotting Ct

Vacaville, CA 95688

James Magolske 707-455-0241

Fax: 707-455-0245

E-mail: james@honn.com

Web: www.honn.com

Companies represented: Cleaveland/Price

- BAE • LaMarche • Omicron • Siemens

Rogers-Strong Associates

2719 Lemel Cir , Ste 8

Salt Lake City, UT 84115

Douglas S. Strong..... 801-486-4778

888-486-4778

Fax: 801-467-3907

Email: dstrong@rsawest.com

Web: www.rsawest.com

Companies represented: EnerSys/Reserve Power

- Megger • Trinity Meyer Utility Structures
- Mitsubishi Electric Power Products
- SPX Transformer Solutions

New York (NY)

Delta-Wye Associates Ltd

PO Box 573

Cazenovia, NY 13035

Erin Wiernik, Sales 201-725-7601

Fax: 315-682-3339

E-mail: erin.deltawye@gmail.com

Companies represented: ERMCO-ECI

- Formed Plastics • HBL Batteries • Virginia Transformers • Innovative Power Products

Rogers-Strong Associates

2719 Lemel Cir , Ste 8

Salt Lake City, UT 84115

Douglas S. Strong..... 801-486-4778

888-486-4778

Fax: 801-467-3907

Email: dstrong@rsawest.com

Web: www.rsawest.com

Companies represented: EnerSys/Reserve Power

- Megger • Trinity Meyer Utility Structures
- Mitsubishi Electric Power Products
- SPX Transformer Solutions

North Dakota (ND)

Evans Lipka & Associates

1920 SW 6th St, Ste B

Lincoln, NE 68522

Al Lipka, Pres..... 402-435-8282

Fax: 402-435-8288

Email: alipka@evans-lipka.com

Web: www.evans-lipka.com

South Dakota (SD)

Evans Lipka & Associates

1920 SW 6th St, Ste B

Lincoln, NE 68522

Al Lipka, Pres..... 402-435-8282

Fax: 402-435-8288

Email: alipka@evans-lipka.com

Web: www.evans-lipka.com

New Jersey (NJ)

Amstech Power Products LLC

37 Haddonfield Dr

Parsippany, NJ 07054-1648

Arthur M. Silverman..... 973-402-6666

Fax: 973-334-8937

E-mail: sales@favoritevendor.com

Web: www.favoritevendor.com

Ohio (OH)

Robert J Gibbs & Assoc

PO Box 45140

Westlake, OH 44145

Robert J. Gibbs, Pres..... 217-714-7396

Fax: 440-871-7997

E-mail: cody@gibbsassoc.com

Web: www.gibbsassoc.com

Companies represented:

- Phoenix Electric
- Southern Elec Equip
- Grid Power Products

Tennessee (TN)

Utility Specialists Inc

PO Box 43528

Birmingham, AL 35243

Murray Beck, Pres 205-967-4602

800-733-4857; Fax: 205-967-4673

E-mail: murray@utility-specialists.com

Web: www.utility-specialists.com

Companies represented: The Durham Company

- Cree, Inc • Schneider Electric • Seeco Swtichgears
- Valmont Utility

E-mail: murray@utility-specialists.com

Web: www.utility-specialists.com

Texas (TX)

Fraser & Associates
 119 Springshed Pl
 Montgomery, TX 77316
 Dick Fraser, Owner
 936-588-5046
 Email: richard-fraser@sbcglobal.net

Utah (UT)

McLaren Inc
 1868 Lawrence Cir
 S Jordan, UT 84095
 Gary Garner, Sls Rep801-254-9560
 Fax: 801-254-9561
 E-mail: ggarner@mcclareninc.com

Companies represented: High Voltage, Inc
 • HV Test Equipment • SMC Substation Test Equipment
 • SBS Battery Systems & Monitors
 • Electros witch Rotary Switches
 • Rohn Steel Poles & Structures
 • Pennsylvania Transformer Tech., Inc
 (Power Transformers)

Rogers-Strong Associates
 2719 Lemel Cir , Ste 8
 Salt Lake City, UT 84115
 Douglas S. Strong.....801-486-4778
 888-486-4778
 Fax: 801-467-3907
 Email: dstrong@rsawest.com
 Web: www.rsawest.com

Companies represented: EnerSys/Reserve Power
 • Megger • Trinity Meyer Utility Structures
 • Mitsubishi Electric Power Products
 • SPX Transformer Solutions

Washington (WA)

McLaren Inc
 10532 NE 68th St, Ste 208
 Kirkland, WA 98033
 Velibor Peric, Pres.....425-827-9400
 Fax: 425-822-6391
 E-mail: micheleh@mcclareninc.com
 Web: www.mcclareninc.com

Companies Represented: High Voltage, Inc
 • HV Test Equipment • SMC Substation Test Equipment
 • SBS Battery Systems & Monitors
 • Electros witch Rotary Switches
 • Rohn Steel Poles & Structures
 • Pennsylvania Transformer Tech., Inc
 (Power Transformers)

Rogers-Strong Associates
 2719 Lemel Cir , Ste 8
 Salt Lake City, UT 84115
 Douglas S. Strong.....801-486-4778
 888-486-4778
 Fax: 801-467-3907
 Email: dstrong@rsawest.com
 Web: www.rsawest.com

Companies represented: EnerSys/Reserve Power
 • Megger • Trinity Meyer Utility Structures
 • Mitsubishi Electric Power Products
 • SPX Transformer Solutions

Wisconsin (WI)

Evans Lipka & Associates
 1920 SW 6th St, Ste B
 Lincoln, NE 68522
 Al Lipka, Pres.....402-435-8282
 Fax: 402-435-8288
 Email: alipka@evans-lipka.com
 Web: www.evans-lipka.com

Power Grid Products Inc
 2155 W Belmont Ave
 Chicago, IL 60618
 Jeff Gauger.....773-248-5085
 Email: jeff@powergridproducts.com
 Web: www.powergridproducts.com

PowerOne Corp
 2325 Dean St, Ste 200
 St Charles, IL 60175
 Jim Chaggarris, Pres.....630-443-6500
 Fax: 630-443-6505
 E-mail: jimc@pwrone.com
 Web: www.pwrone.com

Companies represented: WEG Transformers
 • Federal Pacific • Mindcore Technologies
 • Myers Controlled Power • C.I. Agent Solutions
 • Reinhausen

The Conrardy Company
 1020 W Fullerton, Unit E
 Addison, IL 60101
 Tim Conrardy, Pres630-543-2226
 Fax: 630-543-7748
 Email: tim@conrardyco.com
 Web: www.conrardyco.com

Companies represented: EATON - ATS, PFC & SPD
 • STACO Energy - UPS Systems, UL 924 Lighting Inverters
 • Boltswitch - Fused, Disconnects & Manual
 Transfer Switches
 • C&C Power - Battery Systems & PDU's
 • Benning Power - Inverter & Charging Systems
 • Socomec - Meters

Wyoming (WY)

Rogers-Strong Associates
 2719 Lemel Cir , Ste 8
 Salt Lake City, UT 84115
 Douglas S. Strong.....801-486-4778
 888-486-4778
 Fax: 801-467-3907
 Email: dstrong@rsawest.com
 Web: www.rsawest.com

Companies represented: EnerSys/Reserve Power
 • Megger • Trinity Meyer Utility Structures
 • Mitsubishi Electric Power Products
 • SPX Transformer Solutions

SALES OFFICES

Managing Director:
David Blaza
 435 Wellesley Ave.
 Mill Valley, CA 94941
 Phone: 415-819-7440
 Email: david.blaza@informa.com

Eastern US
Matthew Wintringham
 125 Cambridgepark Drive
 Cambridge, MA 02140
 Phone: 508-277-8397
 E-mail: Matthew.wintringham@informa.com

**Midwestern, Mid-Atlantic,
 New England, Eastern Canada:**
Stephen M. Lach
 13723 Carolina Lane
 Orland Park, IL 60462
 Phone: 708-460-5925 Fax: 708-460-5115
 E-mail: steve.lach@informa.com

Western/Eastern Europe:
Victoria Hufmann
 Meckstr 3-5
 90762 Fuerth/Germany
 Phone: 49 (0)911-93 97 64-42
 Cell: 49 (0)179-59 69 301
 E-mail: victoria@hufmann.info

Norbert Hufmann
 Meckstr 3-5
 90762 Fuerth/Germany
 Phone: 49 (0)911-93 97 64-45
 Cell: 49 (0)179-59 69 237
 E-mail: norbert@hufmann.info

Asia:
Hazel Li
 InterAct Media & Marketing
 66 Tannery Lane
 #04-01 Sindo Ind Building
 Singapore 347805
 Phone: (65) 6728 2396
 Email: hazelli@outlook.sg

Japan:
Yoshinori Ikeda
 Kayabacho 2-Chome Bldg.,
 2-4-5, Nihonbashi Kayabacho
 Chuo-Ku, Tokyo 103-0025, Japan
 Phone: 81-3-3661-6138
 Fax: 81-3-3661-6139
 E-mail: pbi2010@gol.com

Korea:
Y.B. Jeon
 Storm Associates Inc.
 4F. Deok Woo Building
 292-7, Sung-san dong, Ma-po ku,
 Seoul, Korea 03996
 Phone: 82-2-755-3774
 Fax: 82-2-755-3776
 E-mail: stormybj@naver.com

Account Sales Manager:
Eric Hughey
 9800 Metcalf
 Overland Park, KS. 66212
 Phone: 913-967-7347
 E-mail: eric.hughey@informa.com

Advertiser	Page #	Advertiser	Page #
AEMC Instruments	109	Lineman's Rodeo	202
American Wire Group	47	MacLean Power Systems	40
AR Products	49, 59	Megger	158
Asplundh Construction	48	Michels Corp.	71
Asplundh	BC	Milwaukee Electric Tool Corp.	1
AVO Training Institute	170	NH Industries	59
BBC Fasteners Inc.	118	Nordic Fiberglass Inc.	148
Behlman Electronics	11	Okonite Co.	21
Burndy	83	OMICRON electronics	152
Burns & McDonnell	IBC	Osmose Utilities Services	50
Cantega / Reliaguard	37	P&R Tech	105
Classic Connectors USA	63	Phenix Technologies	155
Columbus McKinnon Corp.	117	PLH Group	3
Condux Tesmec	122	Power System Engineering Inc.	73
Dalian Hivolt Power Systems Co., Ltd	99	Preformed Line Products	36
Davey Tree Expert Co.	181	Quanta Services	8a/b
Dis-Tran Steel	136	Reef Industries Inc.	77
Diversified Product Development	42	Ross Engineering Corp.	154
ECI Consulting	57	S & C Electric Co.	144
Electrical Jobs Today	31, 192	Sediver USA Inc.	7
Engineering Unlimited	179	SEECO	146, 147
EXO Inc.	97	Southern States, LLC	51
Fah Teeng Industrial Co.	55	Sterling Lumber Co.	68
Falcon Steel America	78	StressCrete Group	119
GE Grid Solutions	199	Summit Utility Structures	34
GRA Services International	115	Superior Concrete Products	69
Haefely Hipotronics	84	T&D World How	8
Hamby-Young Power Supply Products	139	T&D World Newsletter	101
Hastings	53	T&D World Subscription	204
Henkels & McCoy	32a/b	Tallman Equipment Co. Inc.	39
High Voltage Inc.	157	Tech Products Inc.	107
Hubbell Power Systems Inc.	14	Textron Utility	183
Hughes Brothers	161	Trinity-Meyer Utility Structures	FC 2-4
Huskie Tools, A Spartaco Co.	80	TSTM Inc.	5
HV Diagnostics Inc.	46	Valmont Utility	200a/b
Krenz & Co.	38-39	Wagner-Smith Equipment Co.	58
Laminated Wood Systems Inc.	79	William Frick & Co.	103, 127
Lewis Mfg. Co.	82	Winola Industrial Inc.	45

*Denotes ads appearing in only certain geographic areas.

T&D World (ISSN 1087-0849) is published once monthly by Informa Business Media Inc., 9800 Metcalf Ave., Overland Park, Kansas 66212-2216 U.S. Periodicals postage paid at Kansas City, Mo. and additional mailing offices. Canadian Post Publications Mail Agreement No. 40612608. Canada return address: IMEX Global Solutions, P.O. Box 25542, London, ON N6C 6B2.
POSTMASTER: Send address changes to T&D World, P.O. Box 2100, Skokie, Illinois 60076-7800 U.S.

We are the Next Generation (NxG) Utility: The future of innovation is here.

Learn more at burnsmcd.com/NxG18.

T&D How™ VIDEO SERIES

Steel Distribution Pole Framing & Energized Line Move /
Steel Distribution Pole Install on Energized Line / And more

BURNS  **MCDONNELL**

CREATE AMAZING.

Offices Worldwide



Burns & McDonnell is pleased to sponsor this series of videos, produced by Informa and in cooperation with our utility clients. Corporate safety is each company's responsibility. Consult applicable codes and industry standards for your unique job situation. These videos may not apply to each location or situation.



ALWAYS PREPARED FOR NATURE'S WORST



Asplundh manages the unexpected and safely helps restore access and services. We're there when you need us most with the resources that make even the worst storms manageable, including:

- **Logistics Support**
- **Damage Assessment**
- **Pre-Event Planning**

ASPLUNDH.COM ▪ **1-800-248-TREE**

ASPLUNDH[®]